

CONFIDENTIAL

2023 GLOBAL TRAVELLER RESEARCH PROGRAM

TOPLINE REPORT

TOTAL CANADA VS. HIGH VALUE GUEST AUDIENCE



CANADIAN TOURISM DATA
collective

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Study Overview: Canada Market



Total Canadian Residents: The Canada study is conducted among the general population (excluding residents of the Northern Territories). Respondents are split into two groups based on their travel behaviour:

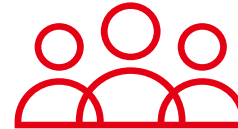
- **Domestic Out-of-Province Travellers:** Canadian residents aged 18 years and older, who have taken a pleasure trip in Canada beyond their own province where they had stayed at least 2 nights with a minimum of 1 night in paid accommodation in the past 3 years, or plan to take such a trip in the next year. These respondents evaluated destinations outside of their province.
- **In-Province:** Canadian residents aged 18 years and older, who evaluated destinations within their province of residence.

HVG Audience Definition: Prizm segments which highly index for being high propensity to travel outbound (internationally) pre-COVID. This audience travelled to many different destinations pre-COVID, not just taking many trips to the same destination. Targeting this group can help decrease Canada's travel deficit by encouraging those who are most likely to leave the country to instead stay in Canada and spend their dollars here.



Timing of Fieldwork

December 12th, 2023 – January 8th, 2024



Sample distribution:	National (excl. Territories)
Domestic Out-of-Province Travellers:	4658
<i>High Value Guest (HVG) Audience</i>	<i>995</i>
<i>Other Domestic Out-of-Province travellers</i>	<i>3663</i>
In-Province Travellers:	4592
<i>High Value Guest (HVG) Audience</i>	<i>731</i>
<i>Other Domestic Out-of-Province travellers</i>	<i>3861</i>
Total sample size:	9250

- In 2023, DC switched research providers to YouGov Canada, with the project being migrated over to YouGov's proprietary panel.
 - As a result, no trending is available for the Canadian market.





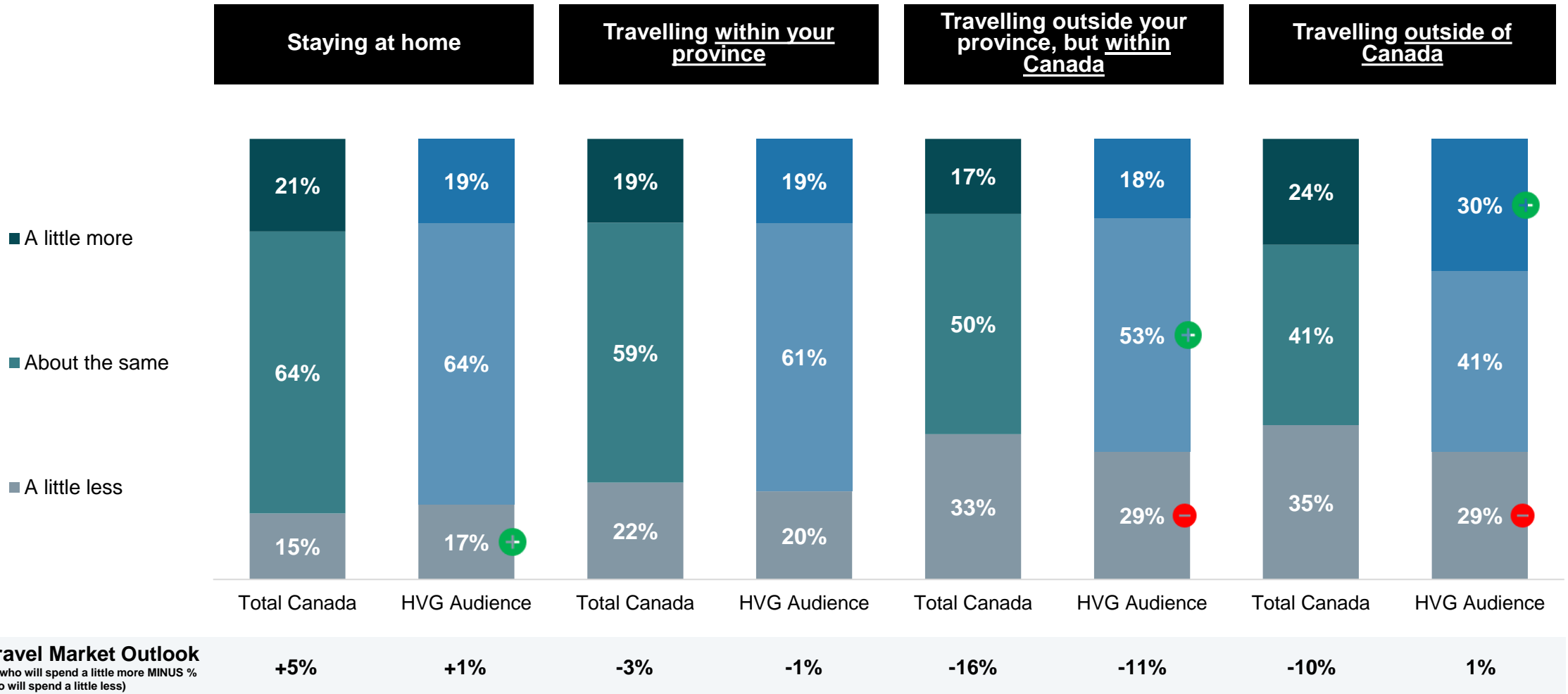
Travel Outlook



Prince Edward Island



Vacation Outlook (in Next 12 Months)

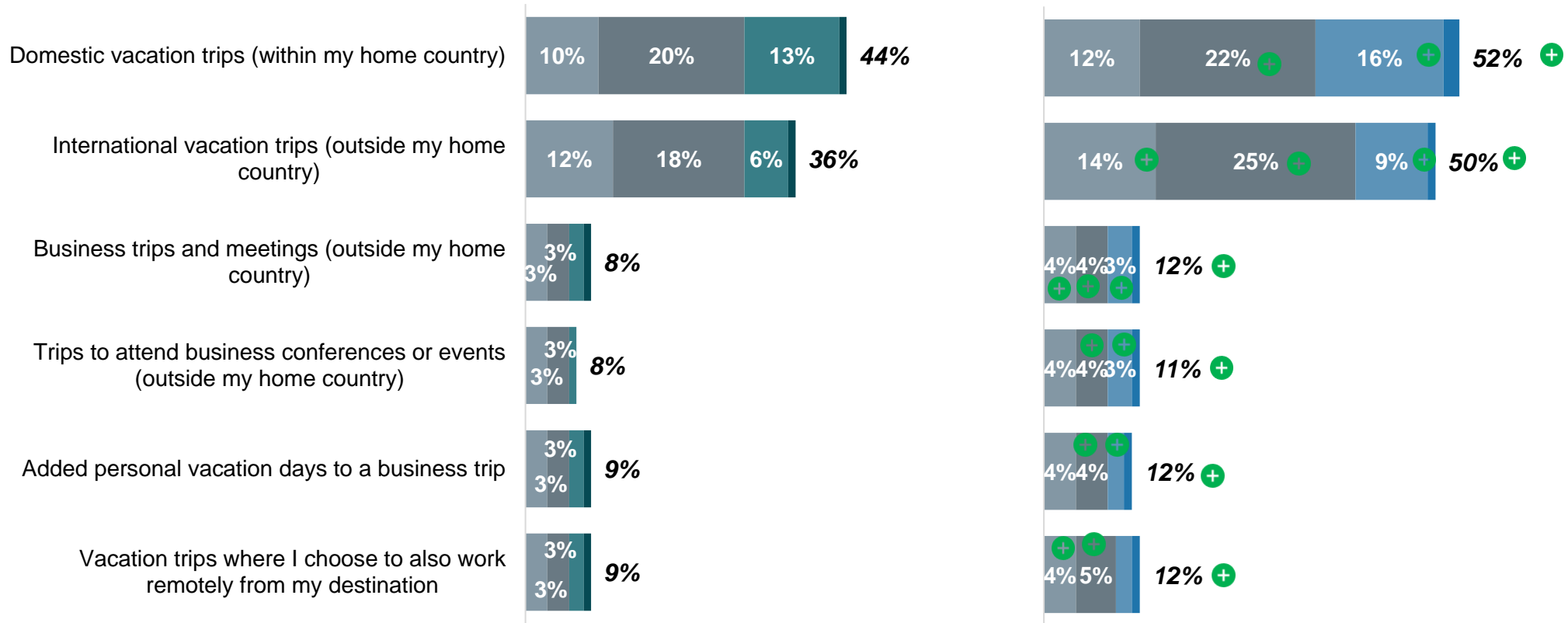


Types of Travel Trips

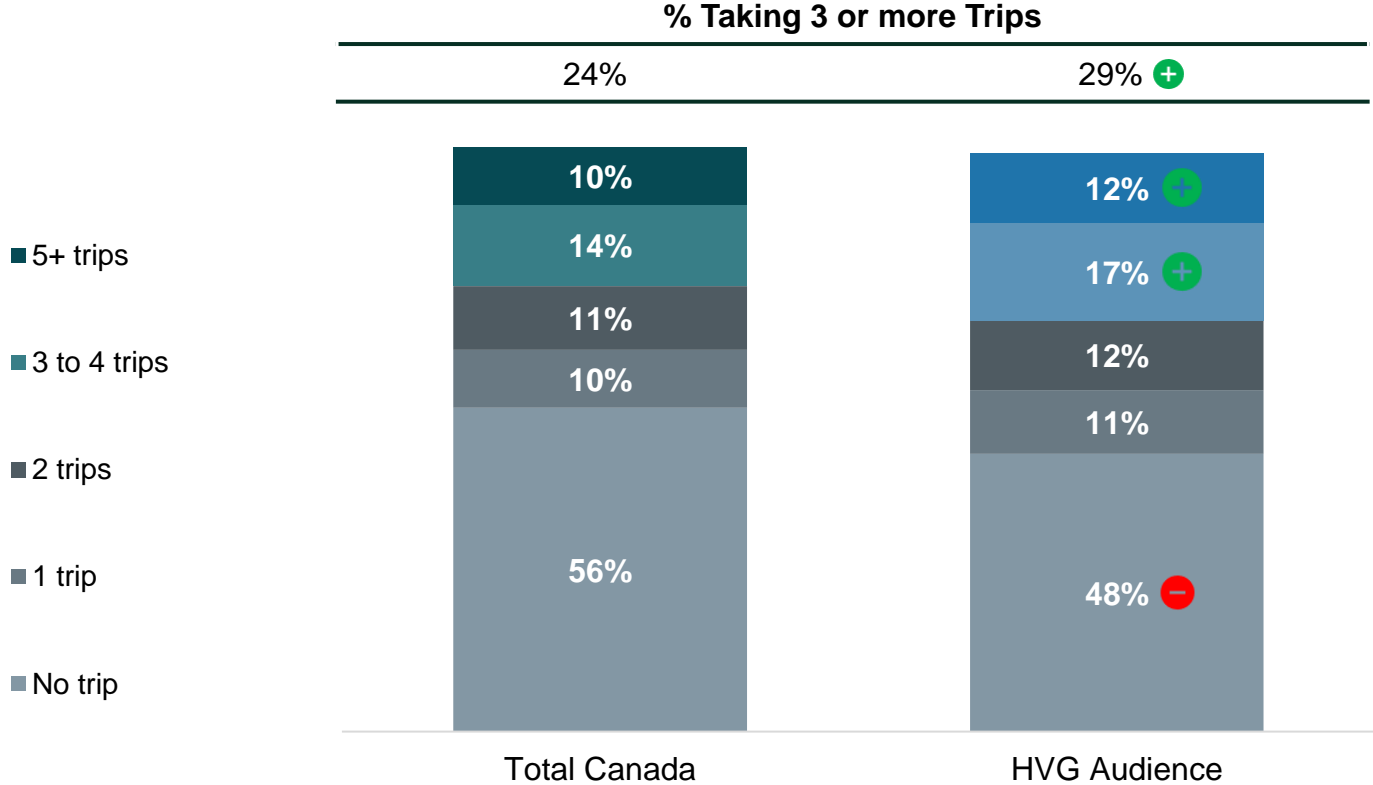
Total Canada

HVG Audience

■ Sometimes (once every 2 years)
 ■ Regularly (once a year)
 ■ Often (several times a year)
 ■ Very often (about once a month or more)
 ■ At least every 2 years



Travel Intensity




- 5+ trips
- 3 to 4 trips
- 2 trips
- 1 trip
- No trip



Out-of-Province Travel



 Peggy's Cove
Nova Scotia



Potential Out-of-Province Market Size



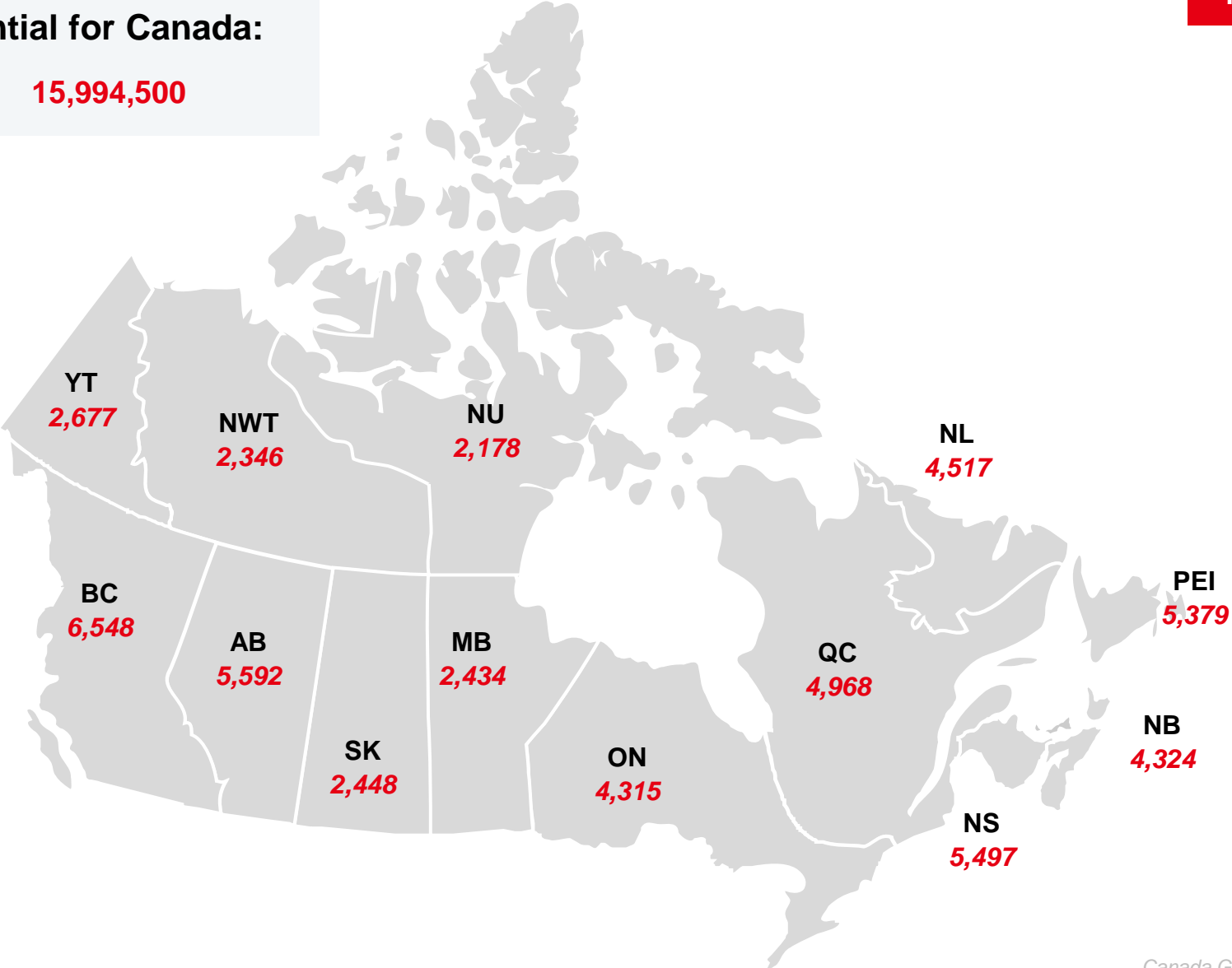
Total Out-of-Province

Next Year Immediate Potential for Canada:

Total Canada: 15,994,500

Key:

Immediate potential (000s)



9 Base: Domestic out-of-province travellers (n=4658)
C2a_OP. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next year?
Please use a 5-point scale where 1 means 'I am definitely not considering' and 5 means 'I am seriously considering'.

Out-of-Province Destinations Visited (Ever)



Total Out-of-Province
HVG Audience

Northwest Territories
4% 5%
3% 4%+
1% 1%
1% 1%
Other – NT

Nunavut
3% 3%
2% 3%
2% 3%+
Other – NU

Quebec
40% 53%+
34% 47%+
26% 36%+
10% 16%+
4% 3%
Other – QC

Newfoundland & Labrador
11% 13%
10% 12%+
3% 3%
Other – NL

Yukon
4% 6%+
2% 2%
1% 1%
1% 1%
Other – YT

Prince Edward Island
23% 23%
20% 22%
5% 6%
Other – PEI

British Columbia
41% 43%
32% 37%+
19% 22%
14% 14%
11% 14%+
10% 10%
6% 4%
Other – BC

New Brunswick
25% 23%
15% 14%
13% 12%
8% 6%
Other – NB

Alberta
38% 47%+
26% 34%+
23% 31%+
20% 24%+
15% 19%+
14% 18%+
3% 3%
Other – AB

Nova Scotia
28% 30%
24% 27%+
13% 14%
4% 5%
Other – NS

Saskatchewan
17% 18%
11% 12%
10% 10%
3% 3%
Other – SK

Manitoba
15% 18%
14% 16%
2% 2%
2% 2%
Other – MB

Ontario
39% 33%
29% 26%
22% 16%
21% 16%
8% 5%
4% 4%
4% 2%
Other – ON

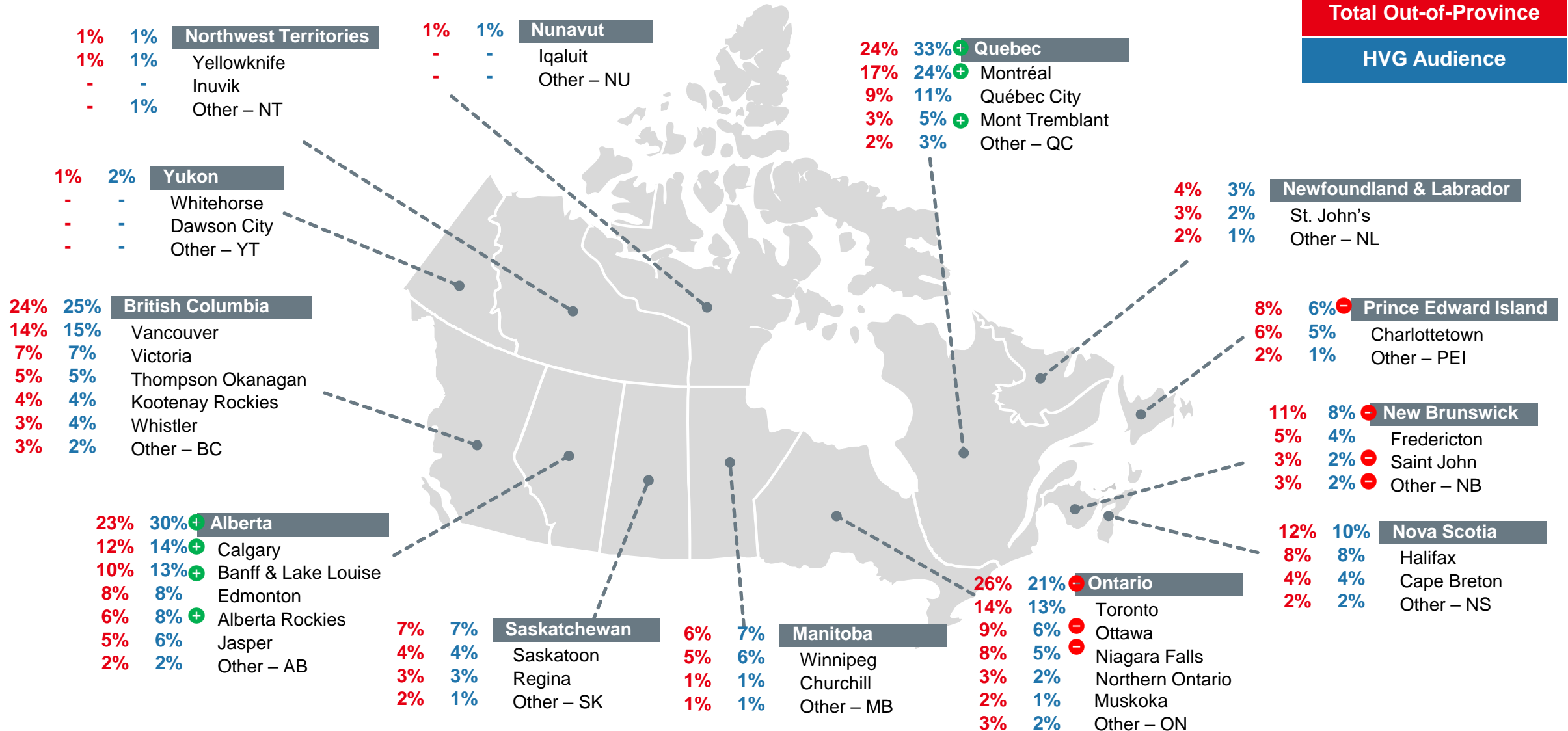


Out-of-Province Destinations Visited (Past 3 Years)



Total Out-of-Province

HVG Audience



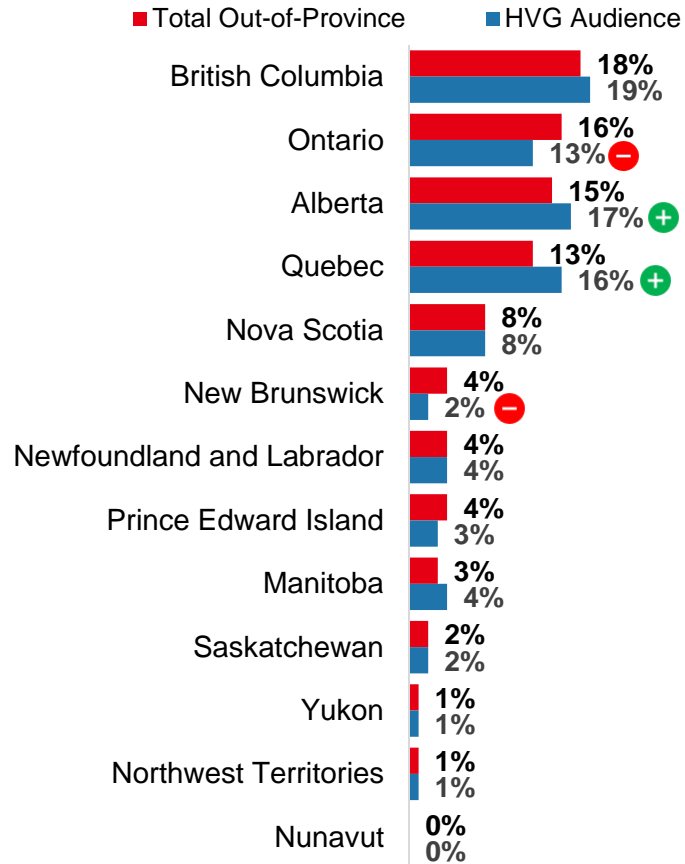
A "-" indicates a response that is <1%
 Base: Domestic out-of-province travellers (n=4658); HVG (n=995)
 B7_OP: Which provinces or territories did you visit while on a vacation trip outside of your own province, but within Canada which was 2 or more nights long in the past 3 years?
 B8a-m_OP: Within [PROVINCE], which travel destinations did you visit in the past 3 years? (Select all that apply)



Unaided and Aided Consideration (Next Year) – Provinces & Territories



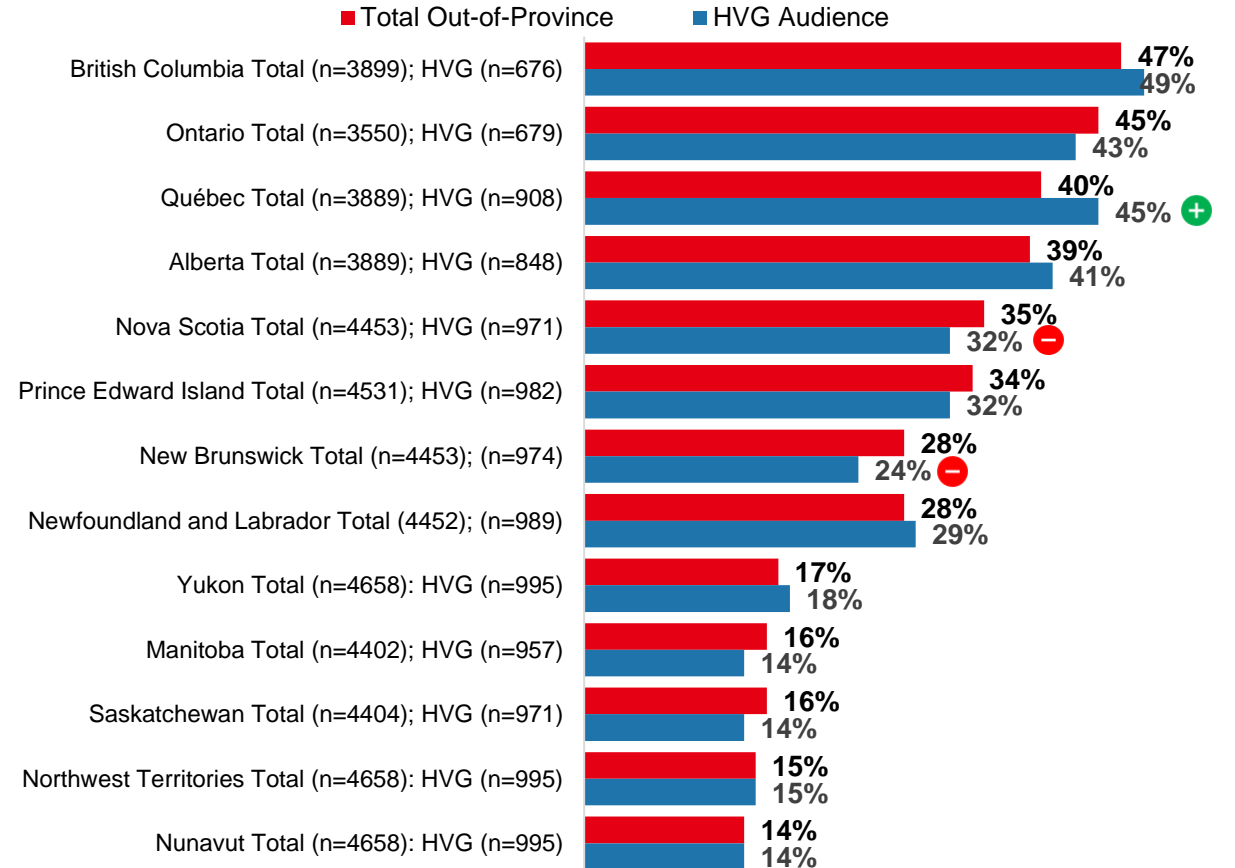
Unaided Consideration



Base: Domestic out-of-province travellers (n=4658); HVG (n=995)
 B1_OP. You mentioned that you are likely to take a vacation trip of 2 or more nights outside of your own province, but within Canada in the next year. Which destinations are you seriously considering for your trips in the next year? (Please list up to 3 destinations.)

Aided Consideration

% 4 or 5 out of 5 (I am seriously considering)



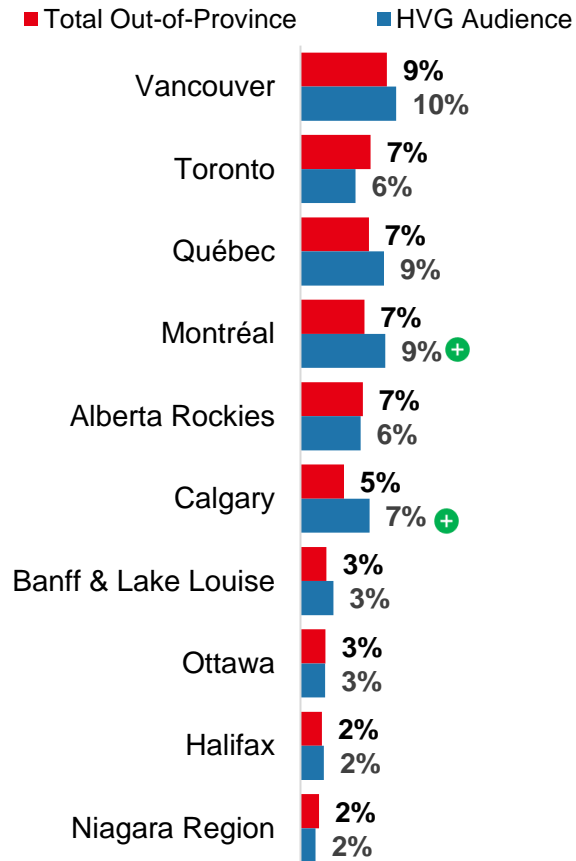
Base: Domestic out-of-province travellers
 C2a_OP. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next year? Please use a 5-point scale where 1 means 'I am definitely not considering' and 5 means 'I am seriously considering'.



Unaided and Aided Consideration (Next Year) – Top 10 Cities/Regions



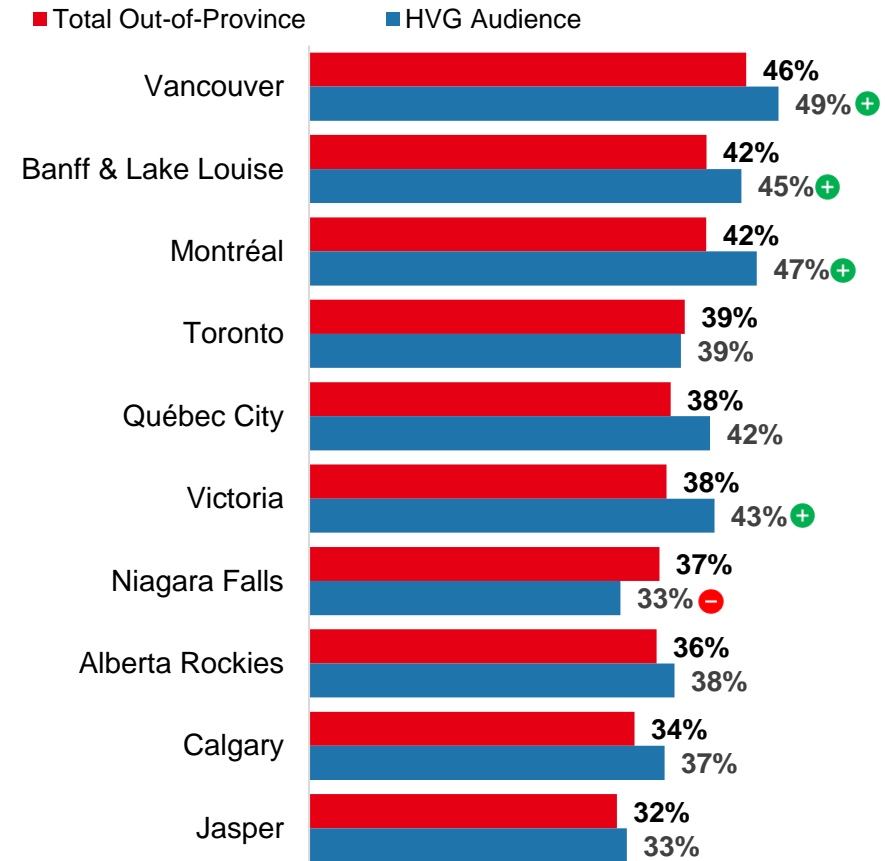
Unaided Consideration



Base: Domestic out-of-province travellers (n=4658); HVG (n=995) B1_OP. You mentioned that you are likely to take a vacation trip of 2 or more nights outside of your own province, but within Canada in the next year. Which destinations are you seriously considering for your trips in the next year? (Please list up to 3 destinations.)

Aided Consideration

% 4 or 5 out of 5 (I am seriously considering)



Base: Domestic out-of-province travellers, Evaluated [DESTINATION] C2b_OP. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next year? Please use a 5-point scale where 1 means 'I am definitely not considering' and 5 means 'I am seriously considering'.



Likelihood to Take a Domestic Out-of-Province Trip (Next Year)



Total Out-of-Province
HVG Audience

1-3 Night Short Trip

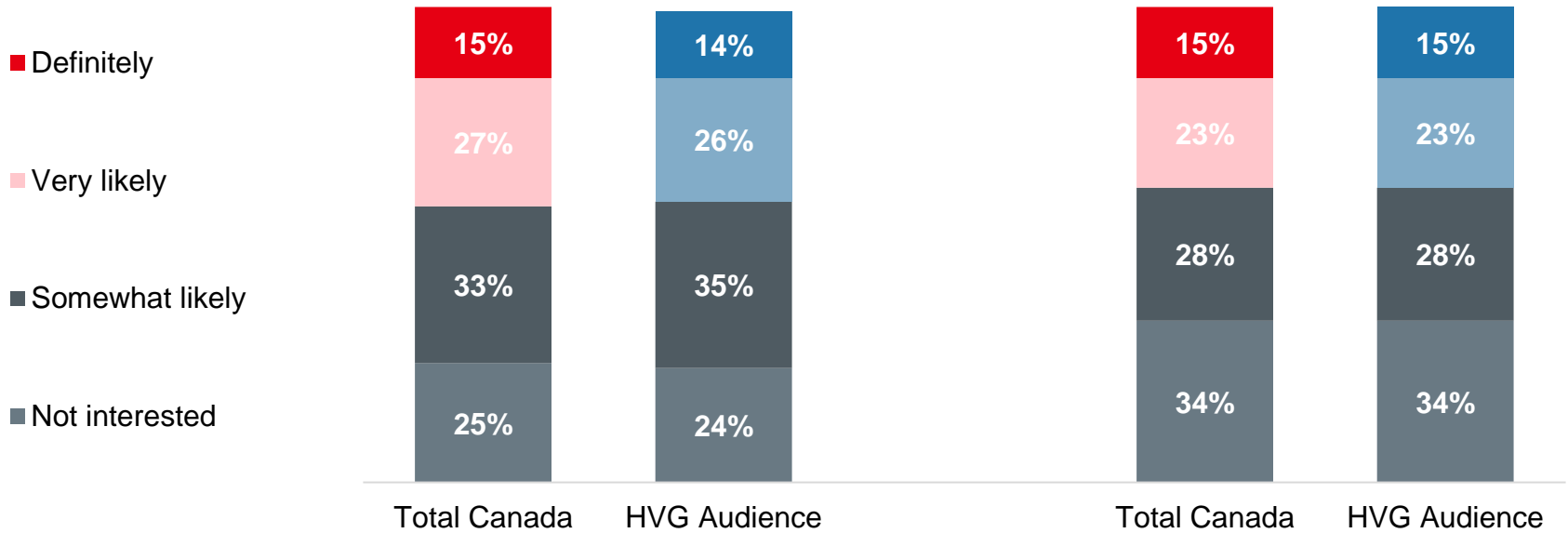
4+ Nights Long Trip

% Top 2 box

42%	40%
-----	-----

% Top 2 box

38%	38%
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**NET: Definitely/
Very Likely to
visit Canada in
the next 2 years**

Total: 56%
HVG: 55%

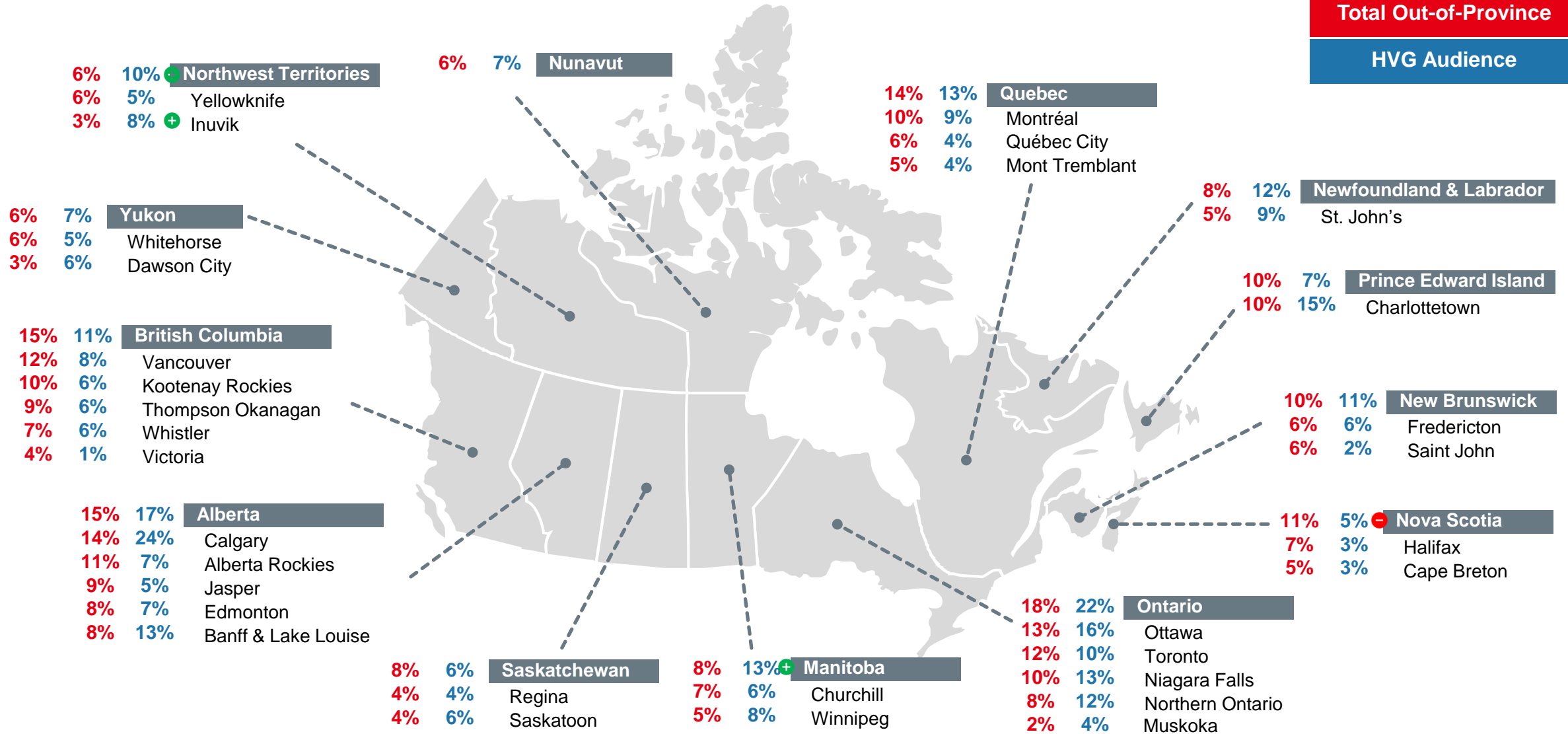
14 Note: "Not interested" is comprised of those saying not very likely or not at all likely
Base: Domestic out-of-province travellers (n=4658); HVG (n=995)
E1. Realistically, how likely are you to take a vacation trip outside of your own province, but within **Canada** in the **next year**? (Select one)

NET Active Planning – by City/Region



Total Out-of-Province

HVG Audience



† Iqaluit was not included in this question
 Note: NET Active Planning = respondents who are gathering information, planning a visit, making arrangements, or already booked.
 Base: Domestic out-of-province travellers (n=varies)
 C1_CA. Which of the following best describes your current situation when thinking about each of the following destinations for a vacation trip? (Select one for each)



Destination Attributes – Relative Strengths & Weaknesses

Total Out-of-Province



	n=	BC	AB	SK	MB	ON	QC	NB	NS	PE	NL	NU	NT	YT
Higher Order Motivations	Is a place where I can get away from the stresses of everyday life													
	Is a place to form lifelong memories													
	Is a place I would be proud to tell people I have visited													
General Needs	Is a place where I can explore several different cities or regions in one trip					Strength						Weakness	Weakness	Weakness
	Offers good value for money	Weakness		Strength				Strength	Strength			Weakness	Weakness	Weakness
Type of Trip	Is a place I want to visit with friends													
	Is a place I want to visit with my family												Weakness	
	Is a place that provides authentic Canadian experiences	Weakness												
	Is a place where I can experience things that I can't experience at home						Weakness					Strength		Strength
	Is an environmentally-friendly travel destination							Weakness						
	Is a socially responsible travel destination													
	Is a place trending as a must-visit spot					Weakness								
To-Do	Offers activities that are physically challenging						Weakness					Strength	Strength	Strength
	Is a great place for shopping and browsing through stores	Strength				Strength	Strength				Weakness	Weakness	Weakness	Weakness
	Is a place that has a lot of things to see and do					Strength	Strength							
	Has great outdoor activities I would participate in					Strength	Strength						Weakness	Weakness
	Has dining and food experiences I would enjoy					Strength	Strength						Weakness	Weakness
	Has a diverse offering of dining and food experiences					Strength	Strength						Weakness	
	Has a great arts and music scene					Strength	Strength						Weakness	Weakness
	Has appealing festivals and events					Strength	Strength						Weakness	Weakness
To-See	Is a place that has great atmosphere													
	Has beautiful outdoor scenery and landscapes					Weakness								
	Is a great place to see wildlife in its natural habitat					Weakness	Weakness		Weakness			Strength	Strength	Strength
	Has great historical or heritage sites and experiences	Weakness					Strength							
	Has a unique culture that I would want to experience	Weakness	Weakness			Weakness	Strength					Strength	Strength	Strength

Note: all respondents evaluated 2 provinces/territories and 3 city/regions from the competitive set. Base: Domestic out-of-province travellers, Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.

Strength Weakness

Canada GTRP – December 2023



Destination Attributes – Relative Strengths & Weaknesses

HVG Audience



		BC	AB	SK	MB	ON	QC	NB	NS	PE	NL	NU	NT	YT
	n=	126	154	165	166	125	167	169	161	153	153	165	150	136
Higher Order Motivations	Is a place where I can get away from the stresses of everyday life													
	Is a place to form lifelong memories													
	Is a place I would be proud to tell people I have visited													
General Needs	Is a place where I can explore several different cities or regions in one trip													
	Offers good value for money													
Type of Trip	Is a place I want to visit with friends													
	Is a place I want to visit with my family													
	Is a place that provides authentic Canadian experiences													
	Is a place where I can experience things that I can't experience at home													
	Is an environmentally-friendly travel destination													
	Is a socially responsible travel destination													
	Is a place trending as a must-visit spot													
To-Do	Offers activities that are physically challenging													
	Is a great place for shopping and browsing through stores													
	Is a place that has a lot of things to see and do													
	Has great outdoor activities I would participate in													
	Has dining and food experiences I would enjoy													
	Has a diverse offering of dining and food experiences													
	Has a great arts and music scene													
Has appealing festivals and events														
To-See	Is a place that has great atmosphere													
	Has beautiful outdoor scenery and landscapes													
	Is a great place to see wildlife in its natural habitat													
	Has great historical or heritage sites and experiences													
	Has a unique culture that I would want to experience													

Note: all respondents evaluated 2 provinces/territories and 3 city/regions from the competitive set.
 Base: Domestic out-of-province travellers, HVG Audience Evaluated [DESTINATON]
 C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement.
 Select "None of these" if you think none of the destinations apply.



Brand Value Statements

Total Out-of-Province



	BC	AB	SK	MB	ON	QC	NB	NS	PE	NL	NU	NT	YT
n=	716	715	715	720	716	716	717	719	716	717	716	717	716
Is a place with wide-open landscapes			Strength	Strength	Weakness	Weakness					Strength	Strength	Strength
Is a place where nature can be enjoyed in close proximity to cities													
Is a place that embraces cultural diversity					Strength								
Is a place where the people are welcoming	Weakness			Strength		Weakness	Strength						
Is a place where the people are open-minded						Weakness							
Is a place where the people embrace new ideas	Strength				Strength								
Is a good place to live											Weakness	Weakness	Weakness
Has a distinctive identity that can't be replicated by other destinations	Weakness	Weakness			Weakness						Strength	Strength	Strength

Note: all respondents evaluated 2 provinces/territories and 3 city/regions from the competitive set.
 Base: Domestic out-of-province travellers, Evaluated [DESTINATION]
 C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



Brand Value Statements

	BC	AB	SK	MB	ON	QC	NB	NS	PE	NL	NU	NT	YT
n=	126	154	165	166	125	167	169	161	153	153	165	150	136
Is a place with wide-open landscapes			Strength	Strength	Weakness	Weakness		Weakness	Weakness		Strength	Strength	Strength
Is a place where nature can be enjoyed in close proximity to cities													
Is a place that embraces cultural diversity					Strength	Weakness			Weakness				
Is a place where the people are welcoming	Weakness		Strength	Strength		Weakness	Strength						
Is a place where the people are open-minded					Strength	Weakness							
Is a place where the people embrace new ideas	Strength				Strength								
Is a good place to live					Strength							Weakness	Weakness
Has a distinctive identity that can't be replicated by other destinations	Weakness	Weakness			Weakness	Strength					Strength	Strength	Strength



Destination Attributes: Drivers Analysis

Total Out-of-Province



Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent regressions, destination attributes (C6) while controlling for each other.

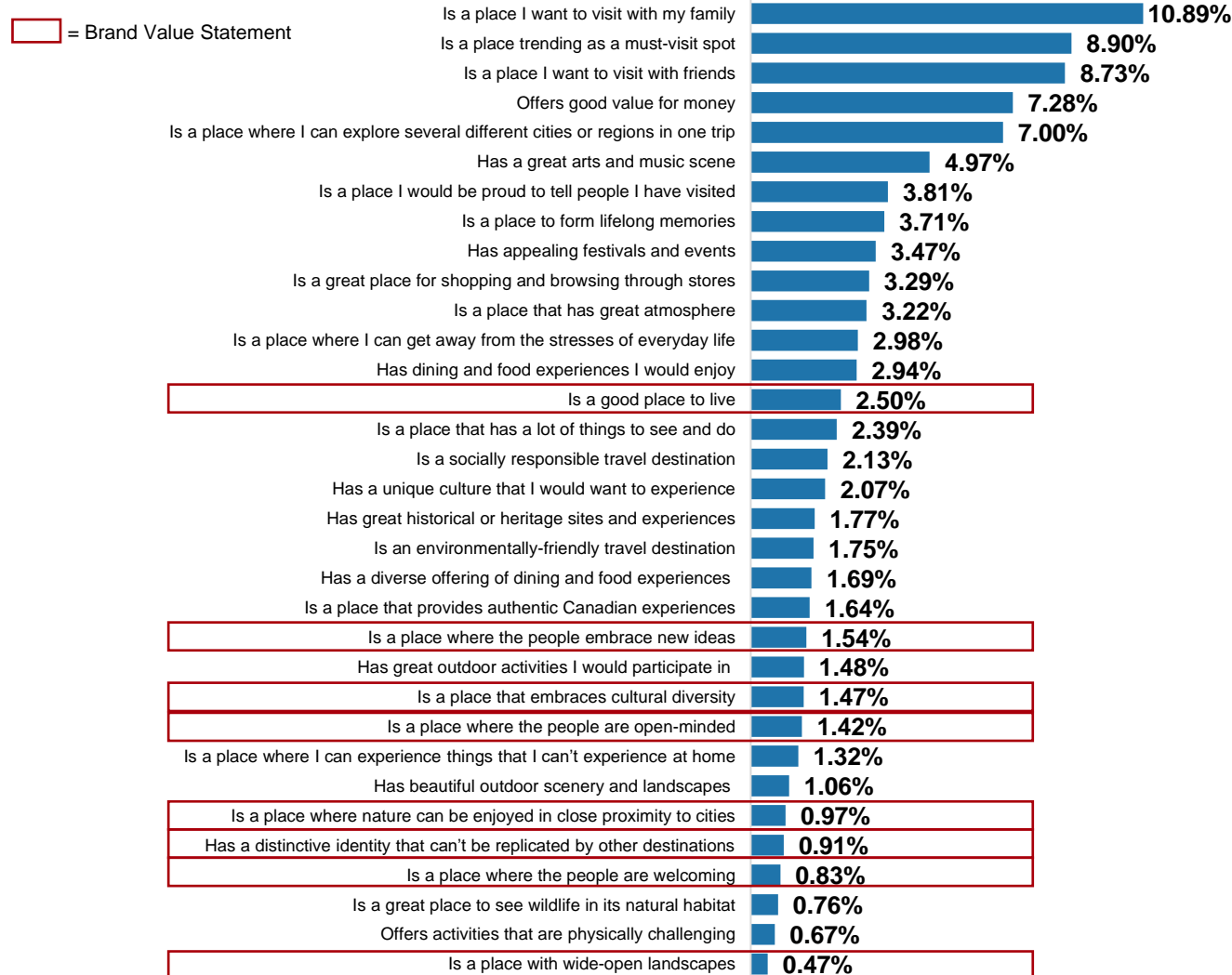
Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.



Destination Attributes: Drivers Analysis

HVG Audience



Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables, destination attributes (C6) while controlling for each other.

Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.





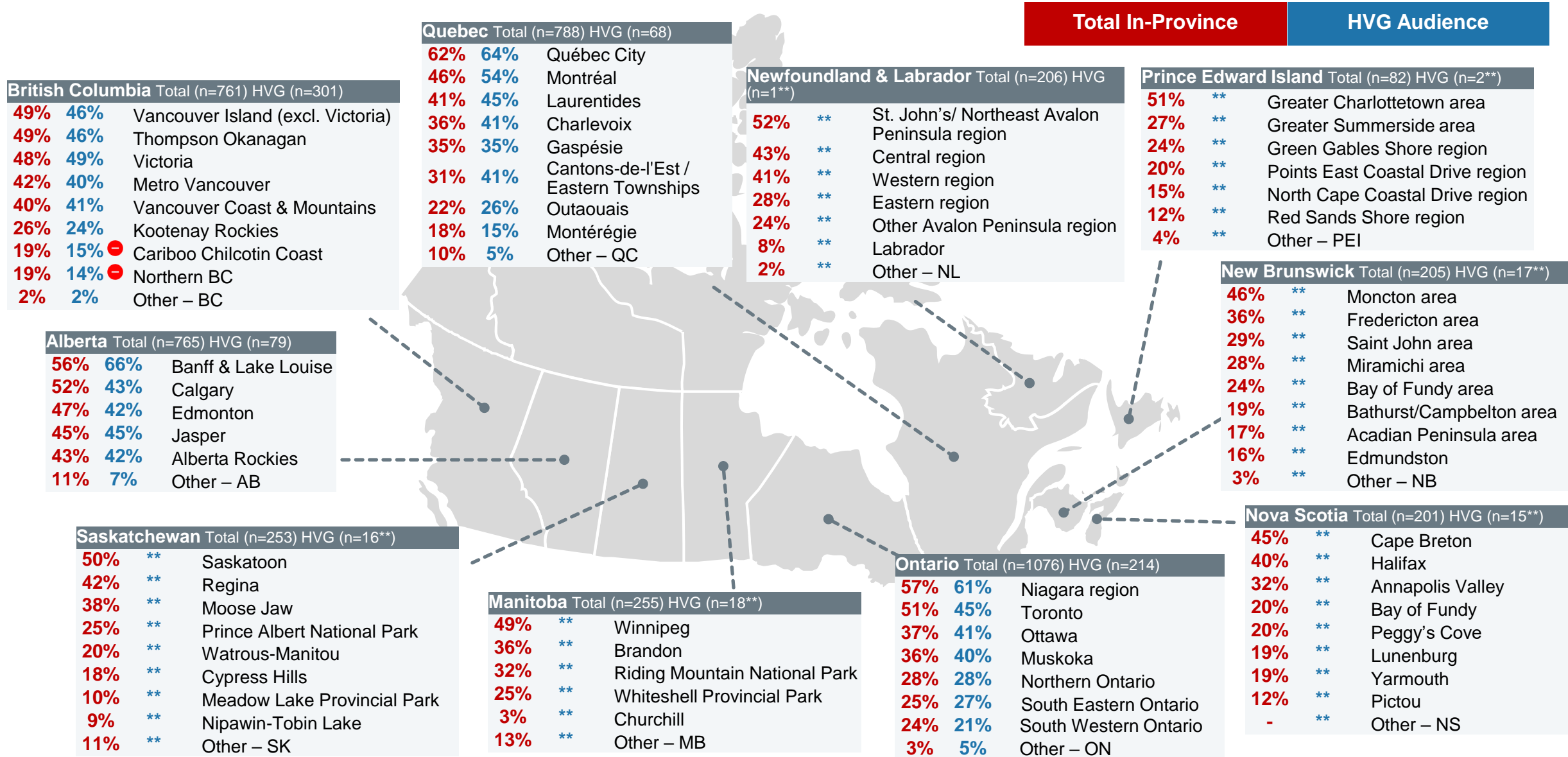
In-Province Travel



Toronto
Ontario

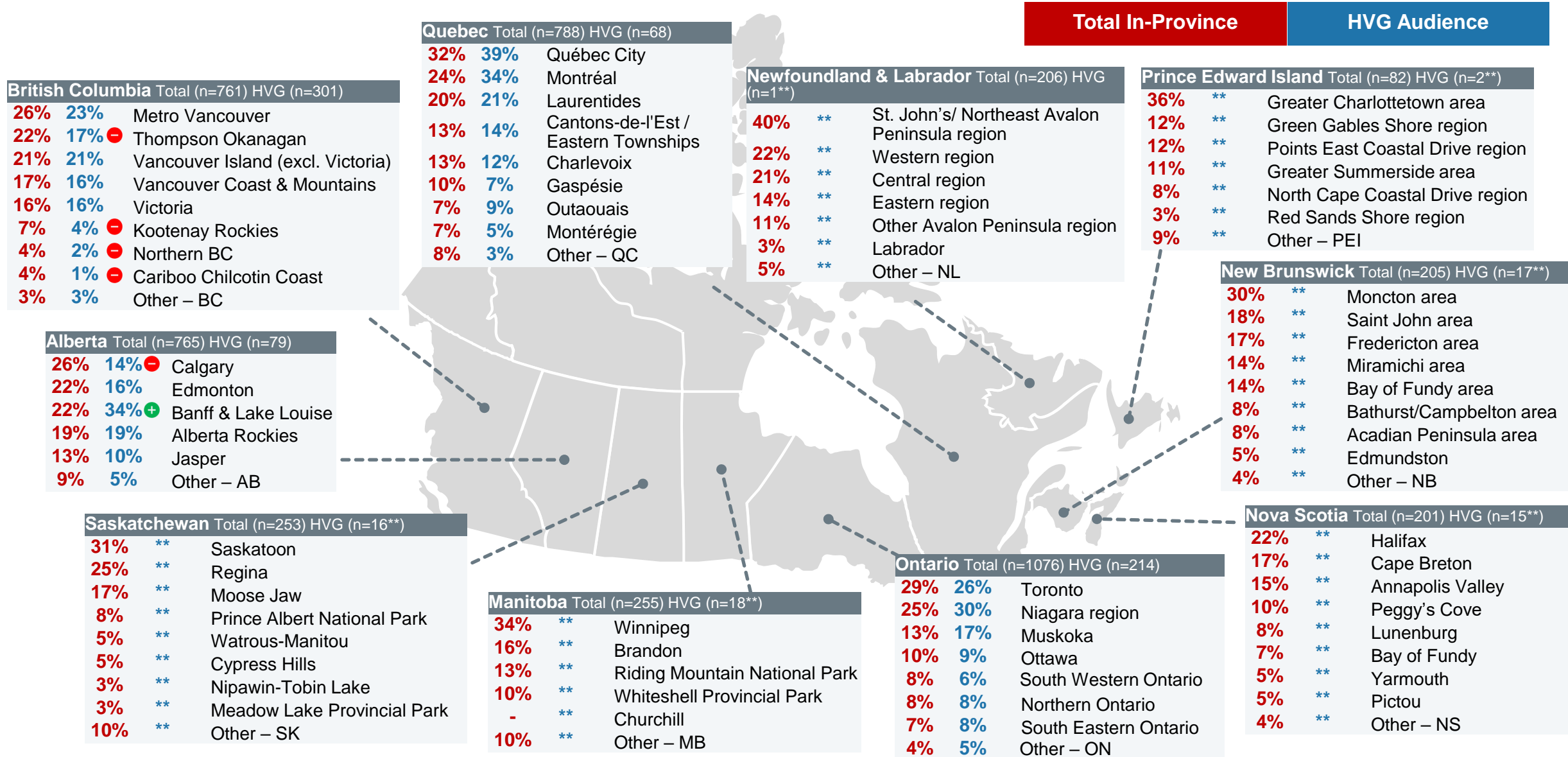


In-Province Destinations Visited (Ever)



Base: Canadian residents evaluating in-province destinations B9a-j_IP. Which of the following destinations have you ever visited on a vacation trip which was 1 or more nights long, where you spent at least 1 night in paid accommodation? (Select all that apply)
 **Base size too small to report (n<25)

In-Province Destinations Visited (Past 3 Years)



24 A "-" indicates a response that is <1%
 Base: Canadian residents evaluating in-province destinations
 B10a-j_IP: Within [PROVINCE], which travel destinations did you visit in the past 3 years? (Select all that apply)
 **Base size too small to report (n<25)

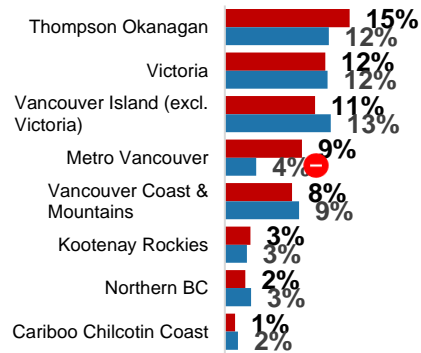
Unaided Consideration (Next Year) – Cities/Regions



Total In-Province HVG Audience

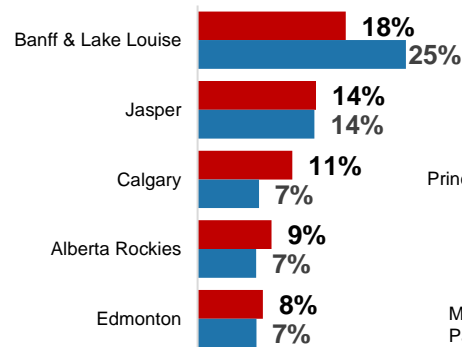
British Columbia

Total (n=761) HVG (n=301)



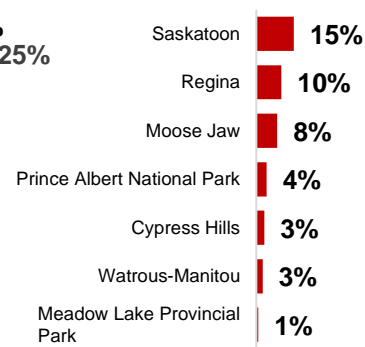
Alberta

Total (n=765) HVG (n=79)



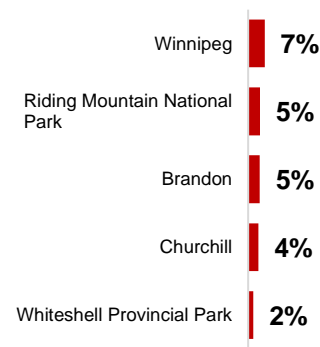
Saskatchewan

Total (n=253) HVG (n=16**)



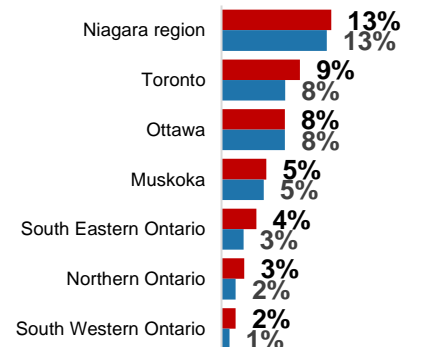
Manitoba

Total (n=255) HVG (n=18**)



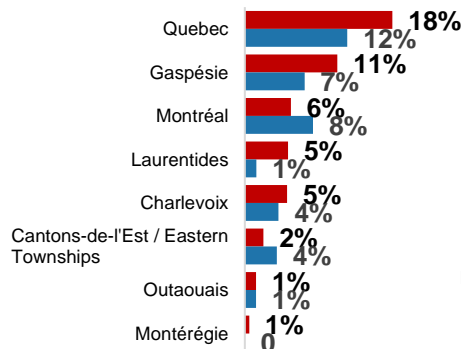
Ontario

Total (n=1076) HVG (n=214)



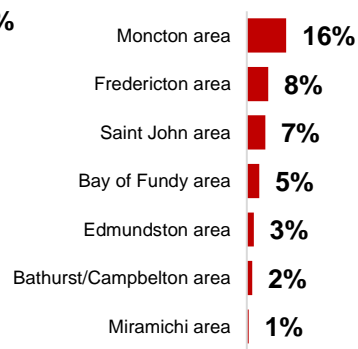
Quebec

Total (n=788) HVG (n=68)



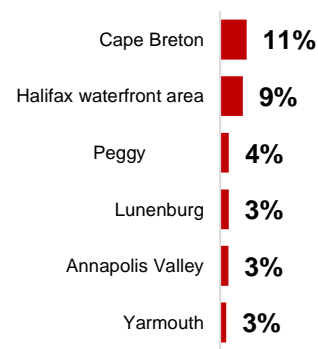
New Brunswick

Total (n=205) HVG (n=17**)



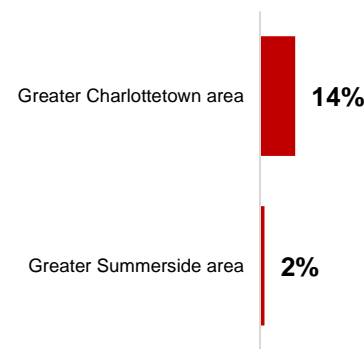
Nova Scotia

Total (n=201) HVG (n=15**)



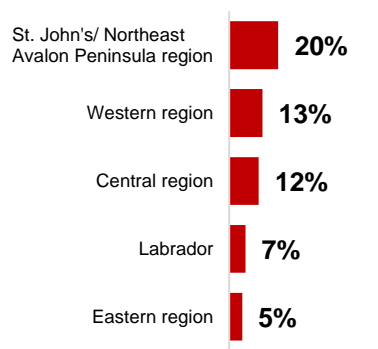
Prince Edward Island

Total (n=82) HVG (n=2**)



Newfoundland and Labrador

Total (n=206) HVG (n=1**)



Aided Consideration (Next Year) – Cities/Regions

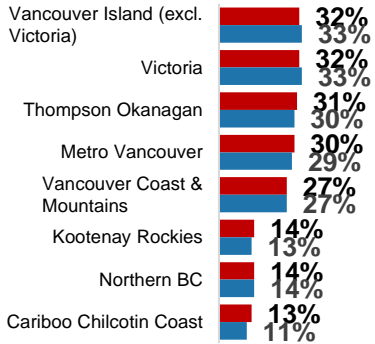


Total In-Province **HVG Audience**

% 4 or 5 (out of 5 – I am seriously considering)

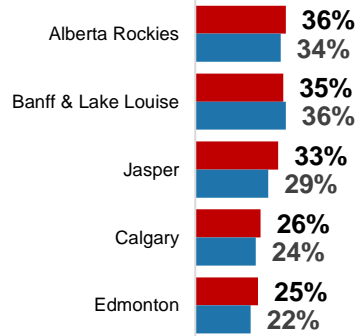
British Columbia

Total (n=761) HVG (n=301)



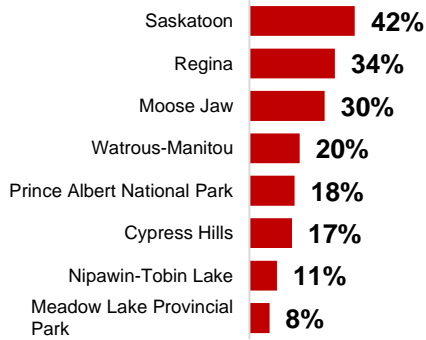
Alberta

Total (n=765) HVG (n=79)



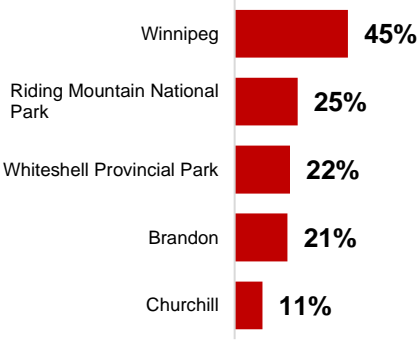
Saskatchewan

Total (n=253) HVG (n=16**)



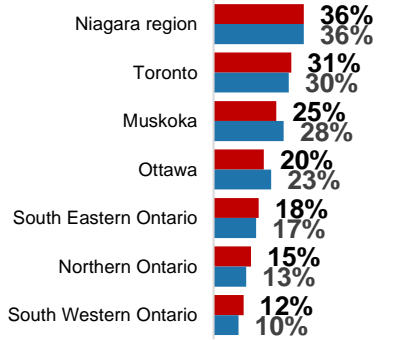
Manitoba

Total (n=255) HVG (n=18**)



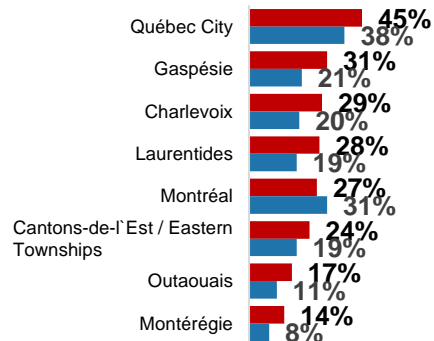
Ontario

Total (n=1076) HVG (n=214)



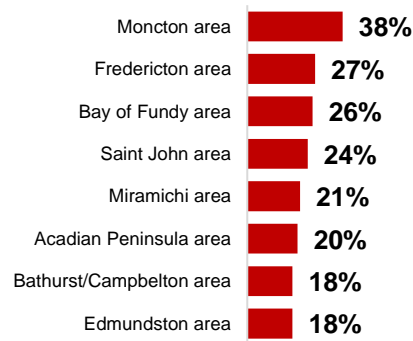
Quebec

Total (n=788) HVG (n=68)



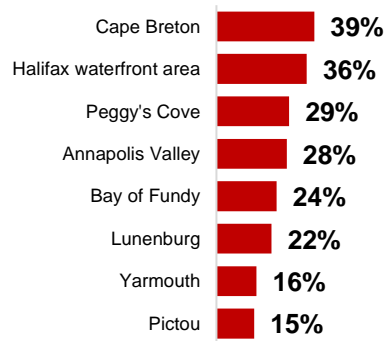
New Brunswick

Total (n=205) HVG (n=17**)



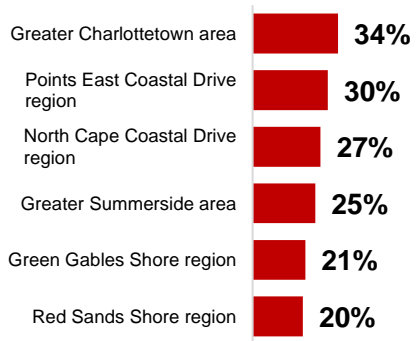
Nova Scotia

Total (n=201) HVG (n=15**)



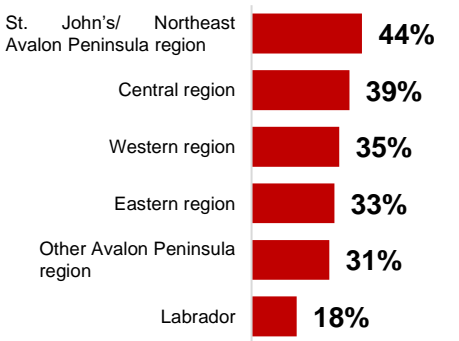
Prince Edward Island

Total (n=82) HVG (n=2**)



Newfoundland and Labrador

Total (n=206) HVG (n=1**)



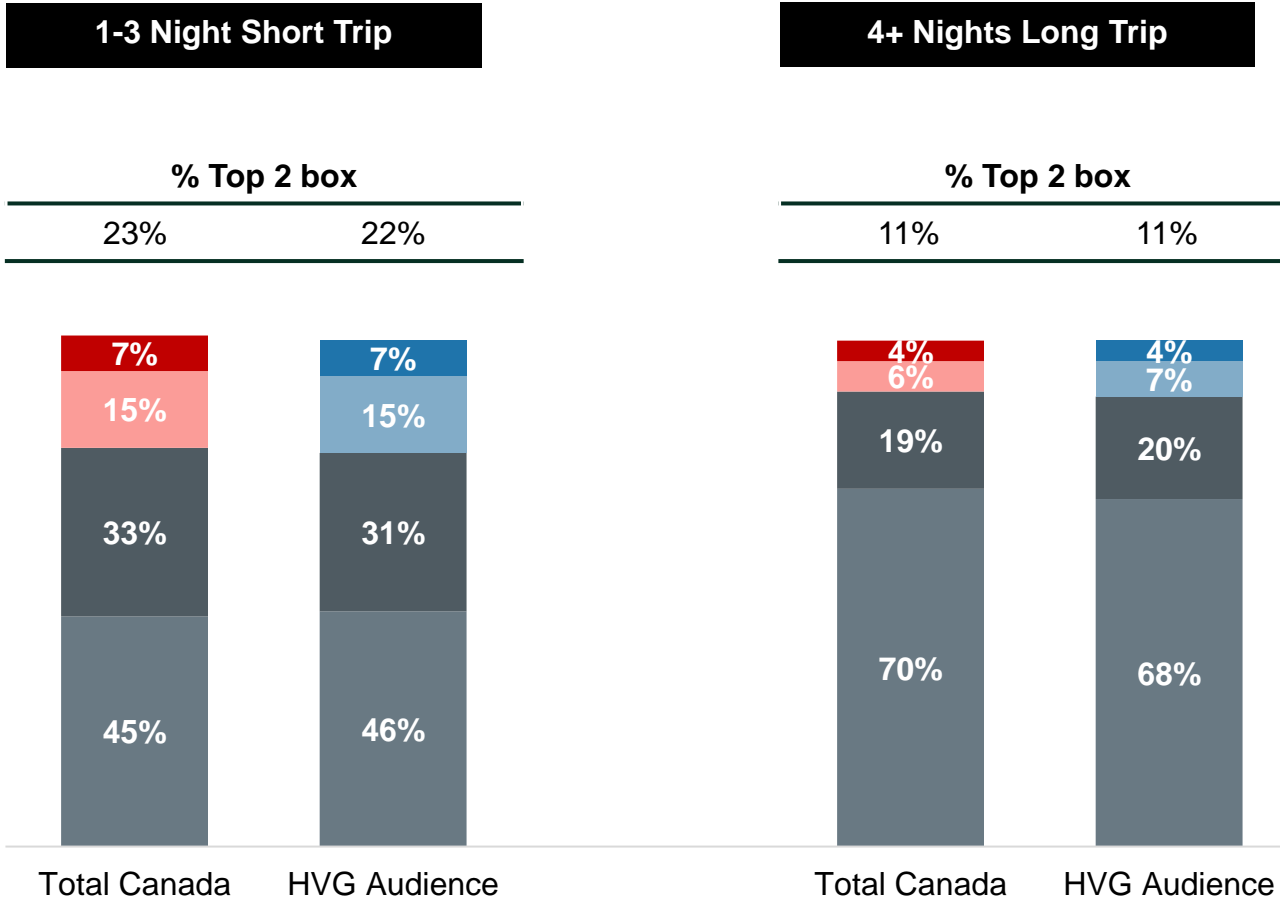
Base: Canadian residents evaluating in-province destinations C2_IP. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next year? Please use a 5-point scale where 1 means 'I am definitely not considering' and 5 means 'I am seriously considering'. **Base size too small to report (n<25)



Likelihood to Take a Domestic In-Province Trip (Next Year)



Total In-Province
HVG Audience

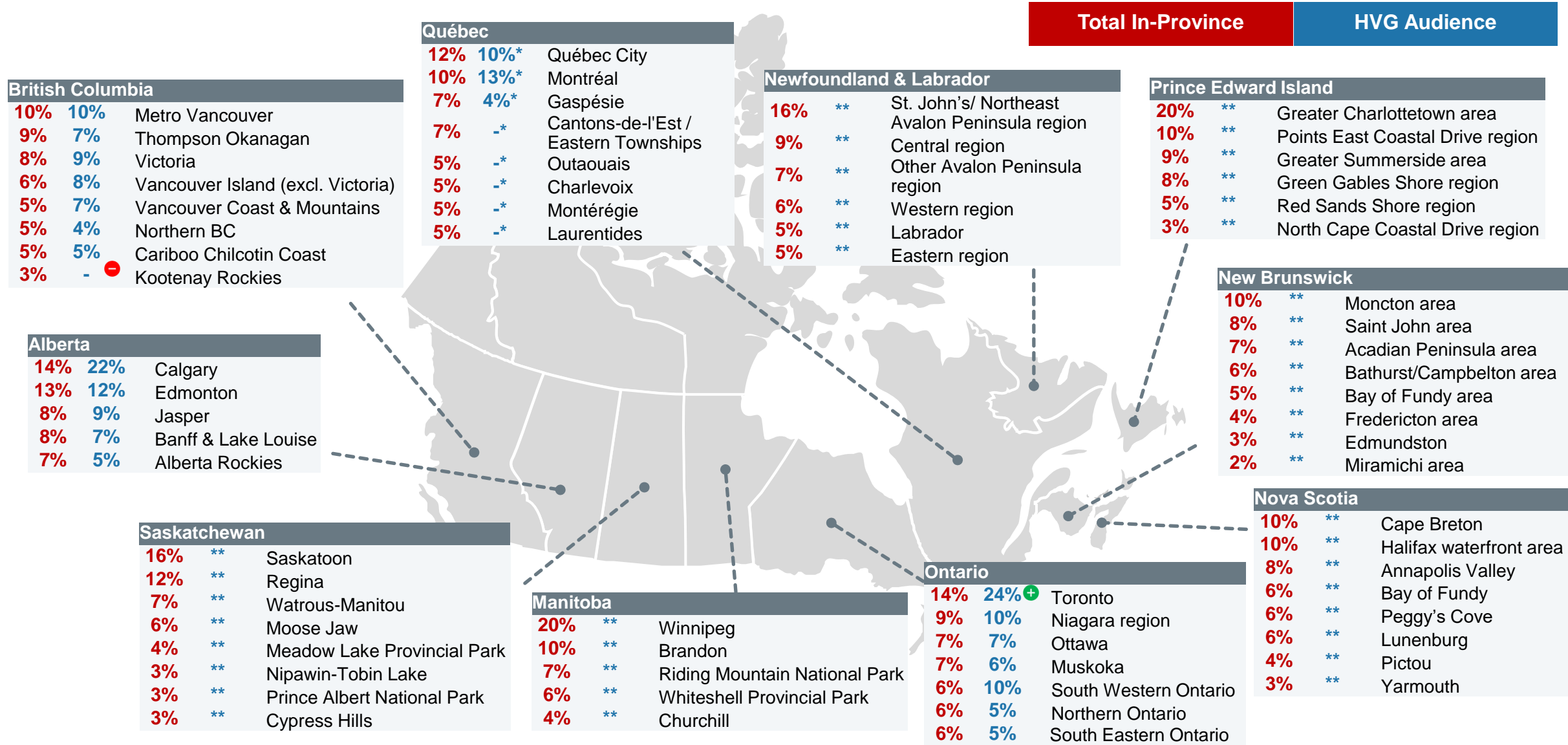


**NET: Definitely/
Very Likely to
visit Canada in
the next 2 years**

Total: 27%
HVG: 26%

27 Note: "Not interested" is comprised of those saying not very likely, not at all likely, or indicating no intention to visit Canada
Base: Canadian residents evaluating in-province destinations (n=4592); HVG (n=731)
E1. Realistically, how likely are you to take a vacation within your province in the next year? (Select one)

NET Active Planning – by City/Region



A "-" indicates a response that is <1%

Note: NET Active Planning = respondents who are gathering information, planning a visit, making arrangements, or already booked.

Base: Canadian residents evaluating in-province destinations (n=varies)

C1_CA. Which of the following best describes your current situation when thinking about each of the following destinations for a vacation trip? (Select one for each)

*Small base size, interpret with caution (n<50), **Base size too small to report (n<25)

+ / - = significantly higher/lower result (vs. Total)





Travel Behaviours



 Churchill
Manitoba

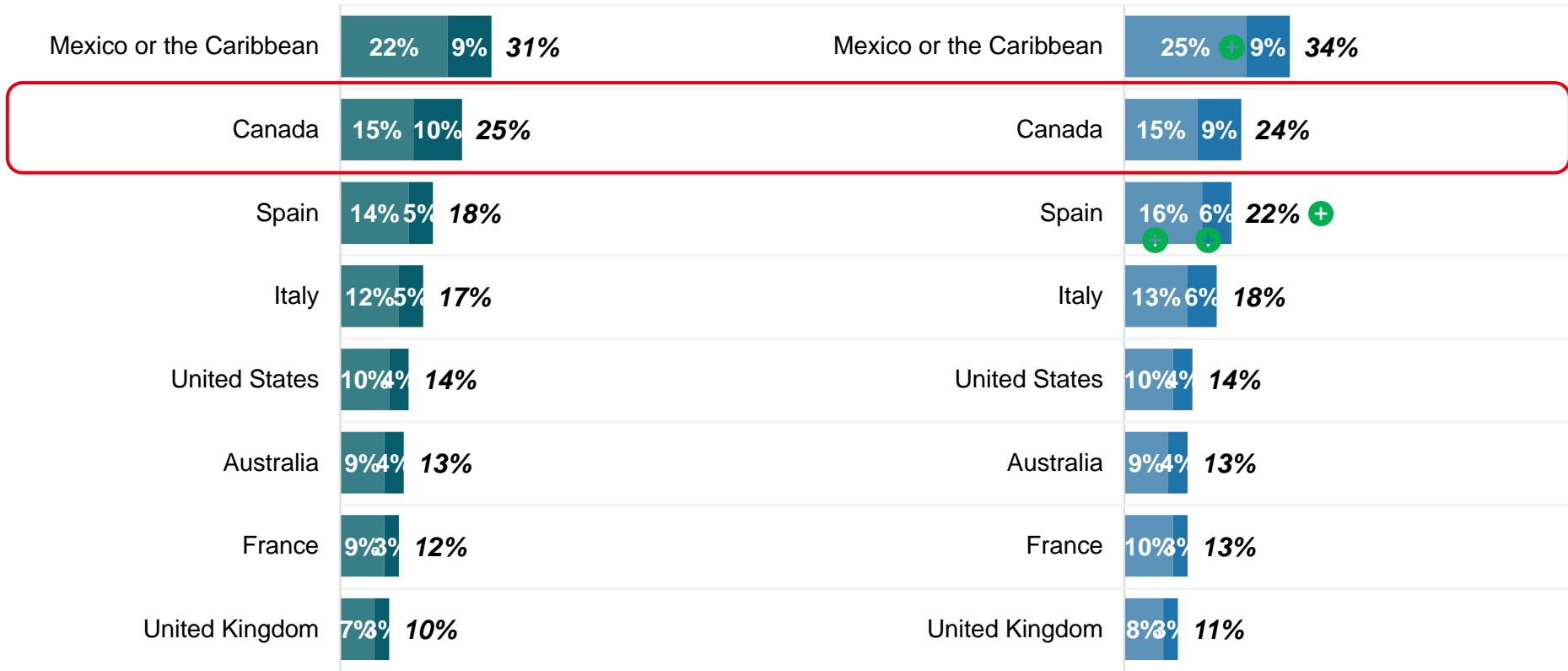


Value for Money

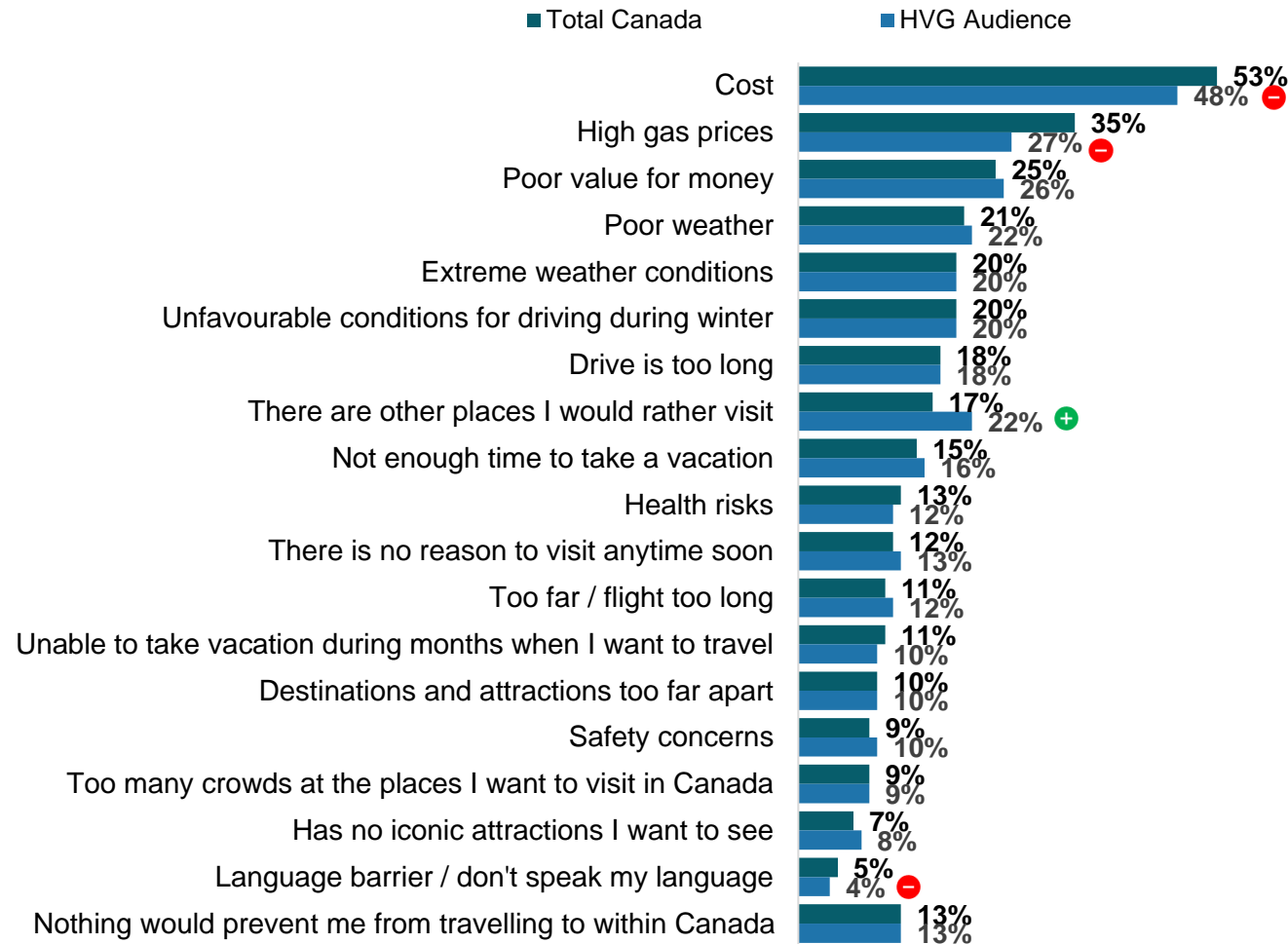
Total Canada

HVG Audience

Very good value for money Excellent value for money *Very good/Excellent value for money*



Barriers for Visiting Canada



Top 10 Activities Interested In & Trip Anchors

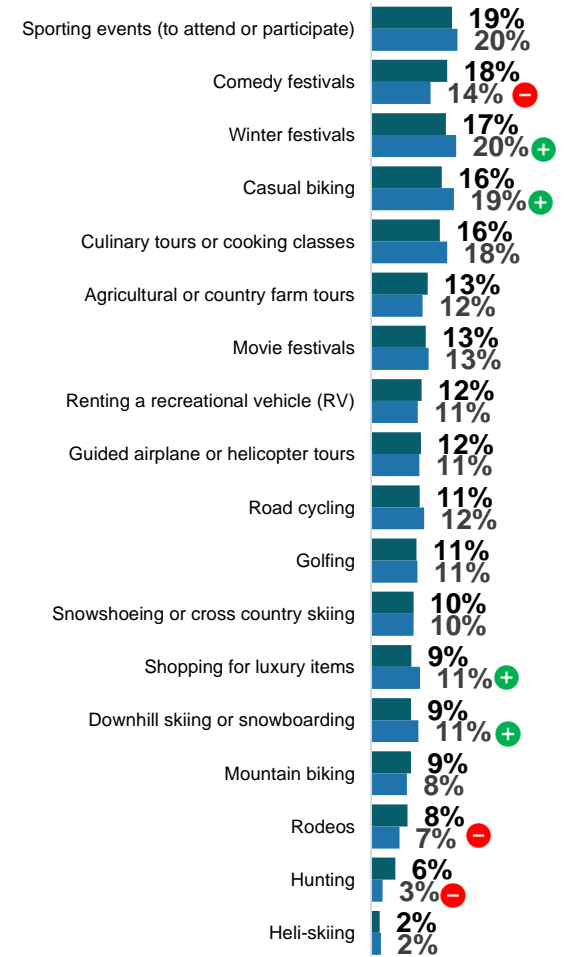
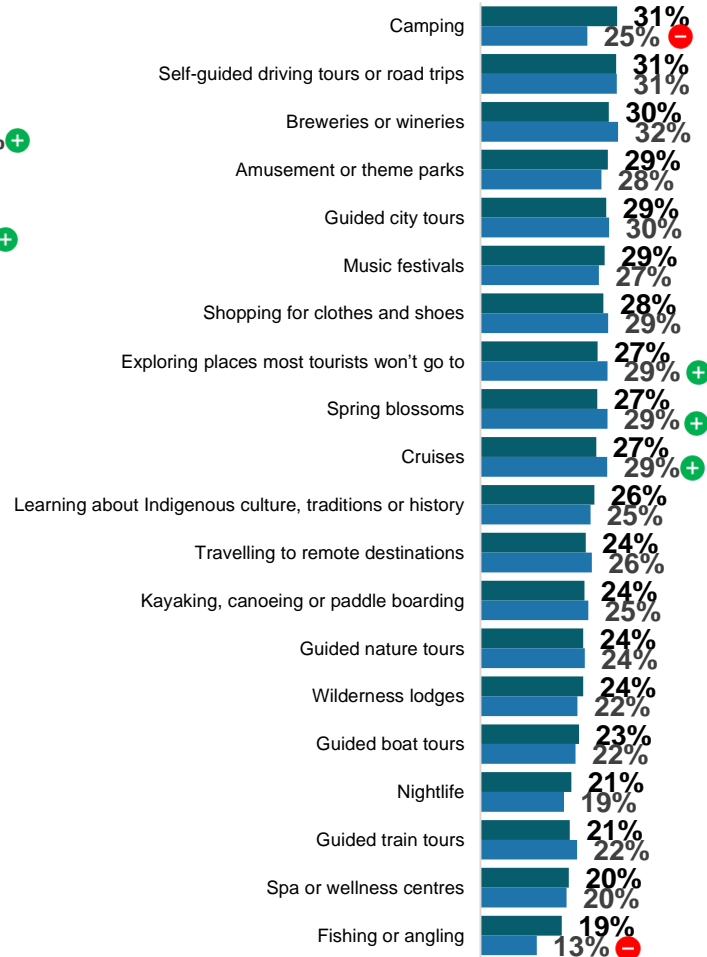
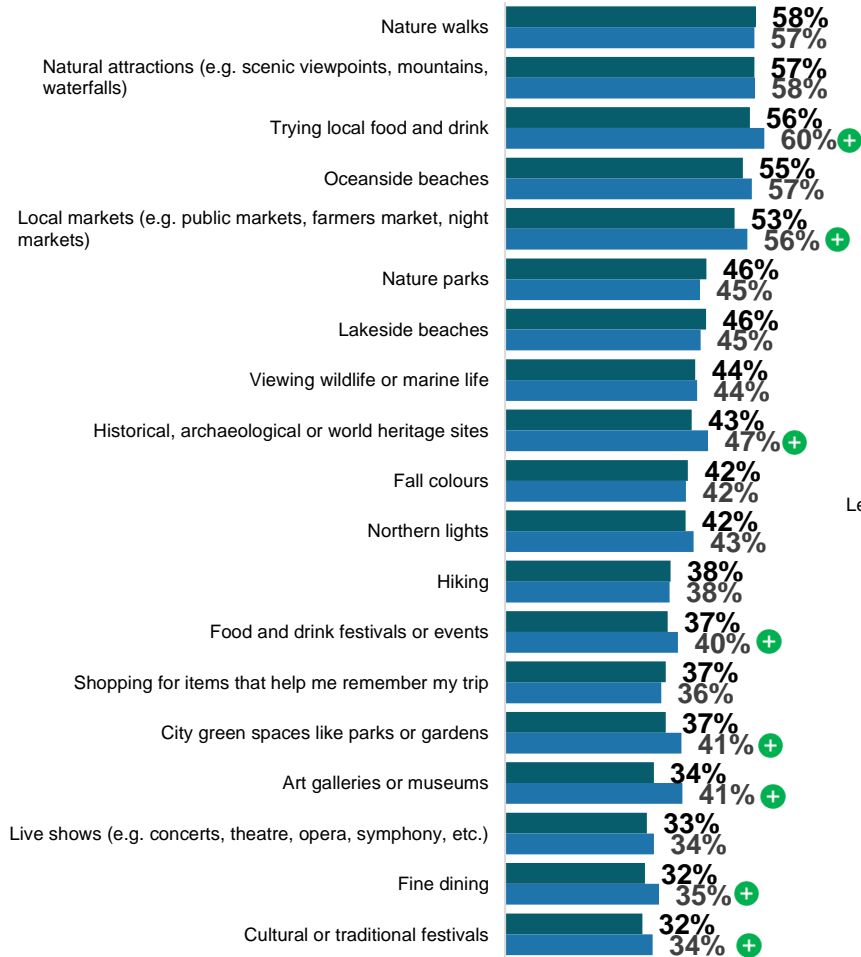
Top 10 General Activities Interested In	
Total Canada (n=9250)	HVG Audience (n=1726)
Nature walks	Trying local food and drink +
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)
Trying local food and drink	Nature walks
Oceanside beaches	Oceanside beaches
Local markets (e.g. public markets, farmers market, night markets)	Local markets (e.g. public markets, farmers market, night markets) +
Nature parks	Historical, archaeological or world heritage sites +
Lakeside beaches	Lakeside beaches
Viewing wildlife or marine life	Nature parks
Historical, archaeological or world heritage sites	Viewing wildlife or marine life
Fall colours	Northern lights

Top 10 Trip Anchor Activities	
Total Canada (n=8811)	HVG Audience (n=1726)
Oceanside beaches	Oceanside beaches
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)
Historical, archaeological or world heritage sites	Historical, archaeological or world heritage sites
Nature walks	Trying local food and drink
Northern lights	Northern lights
Trying local food and drink	Nature walks
Lakeside beaches	Nature parks
Nature parks	Cruises
Viewing wildlife or marine life	Lakeside beaches
Camping	Viewing wildlife or marine life



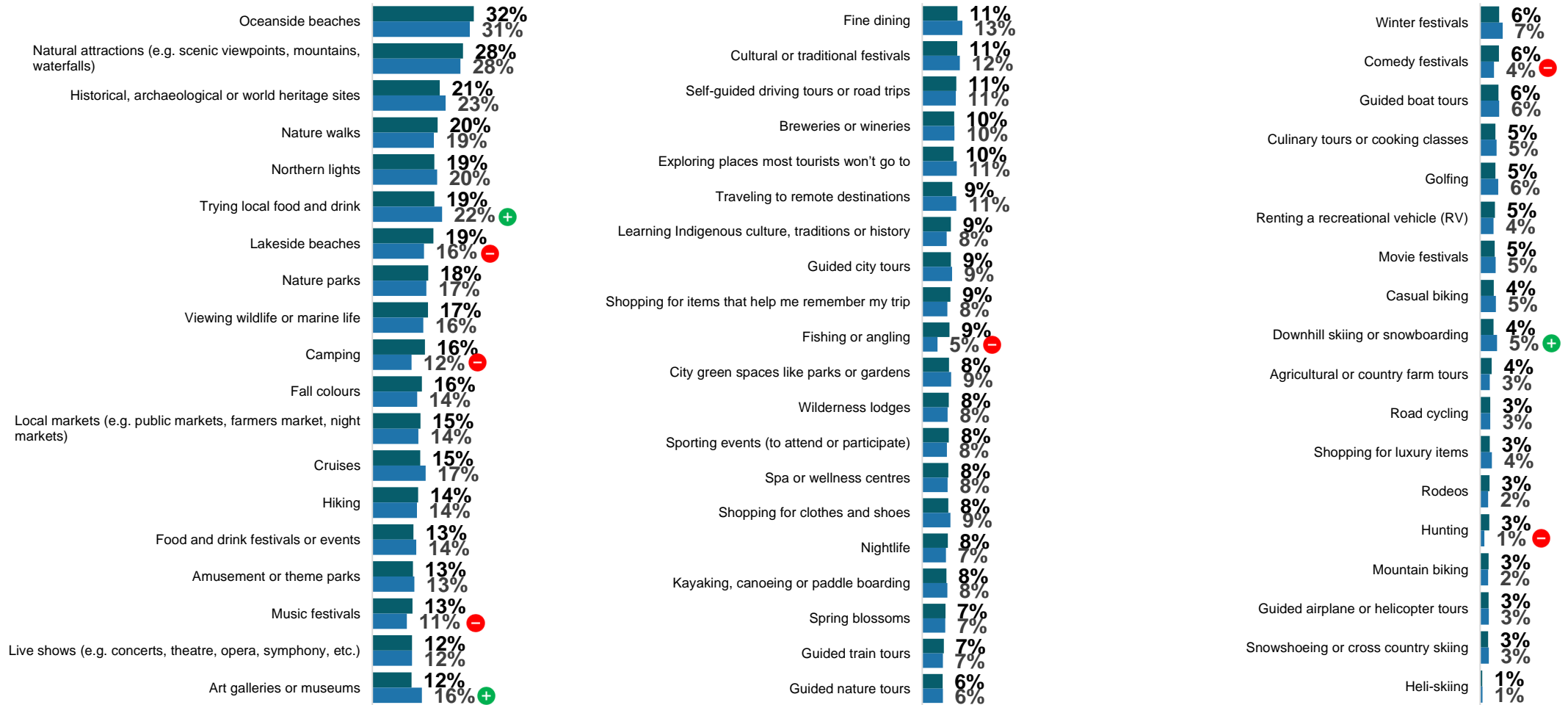
General Activities Interested In

■ Total Canada ■ HVG Audience

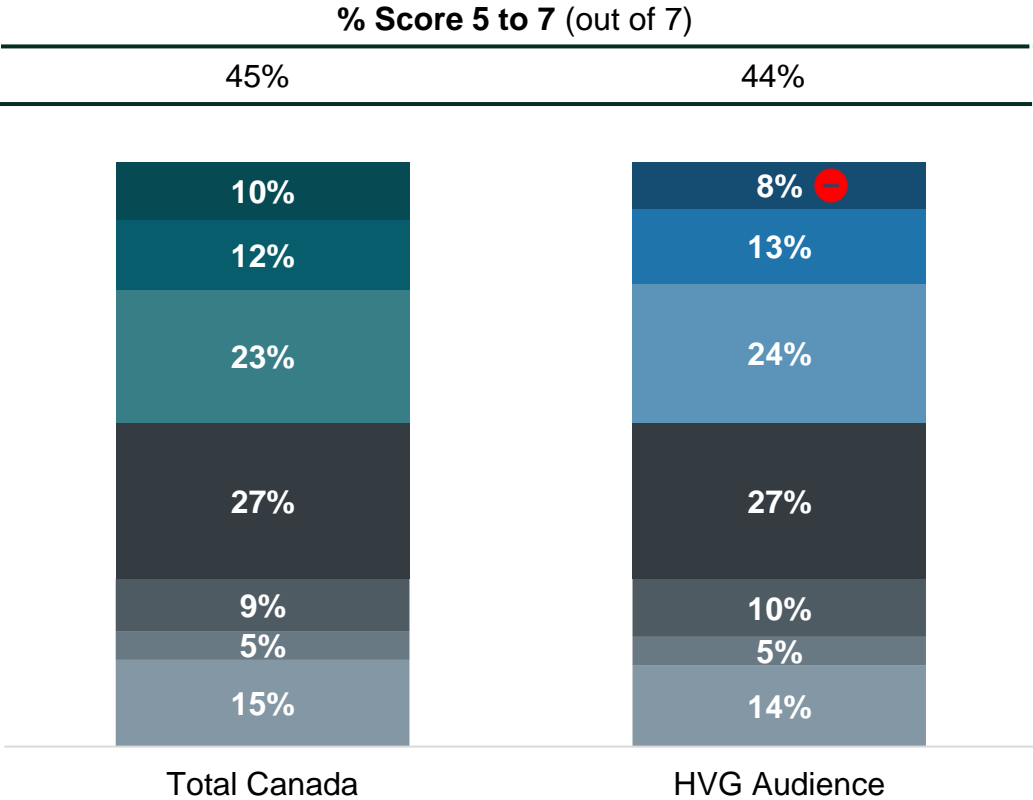


Trip Anchor Activities

■ Total Canada ■ HVG Audience



Priority of Sustainable Travel When Planning a Trip



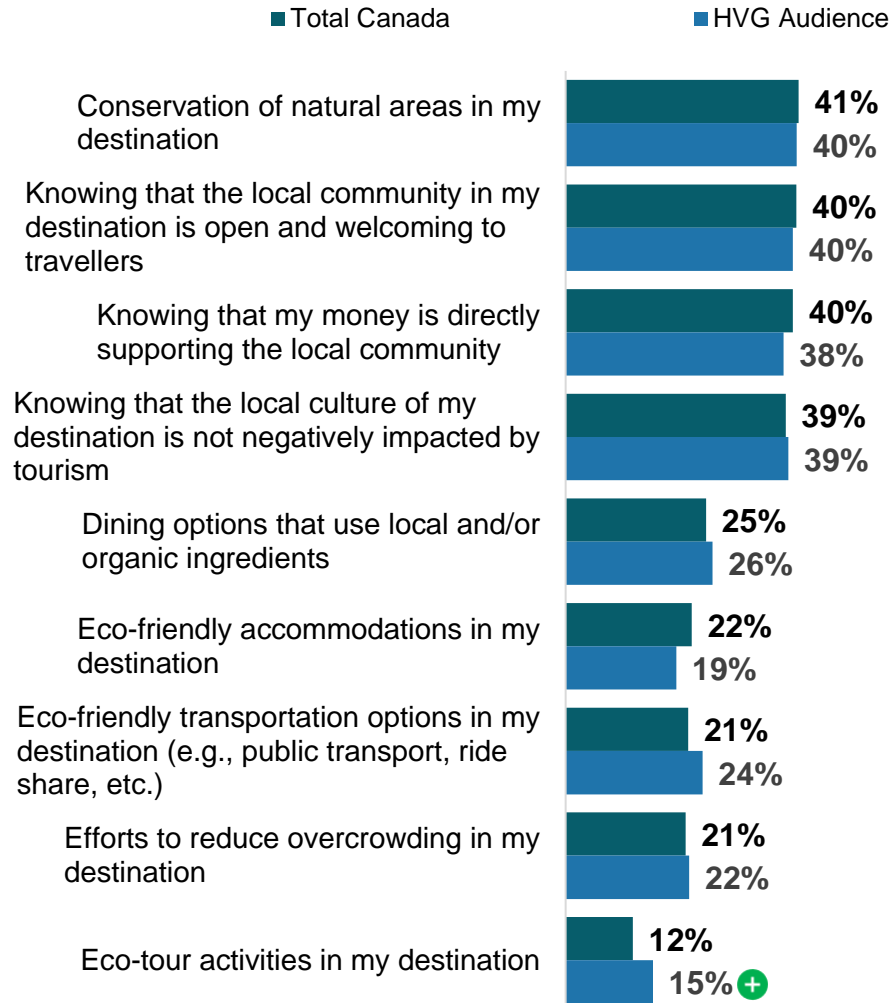
- 7 - Essential priority
- 6
- 5
- 4
- 3
- 2
- 1 - Not a priority

Sustainable Travel Description

Sustainable travel refers to “travel that minimizes any negative impacts on the destination’s environment, economy and society, while making positive contributions to the local people and conserving the destination’s natural and cultural heritage”.

35 Base: Canadian residents 18+ (n=9250); HVG (n=1726)
 D7. [DESCRIPTION] How much of a priority is sustainable travel to you when you are planning a trip? Please use a 7-point scale, where 7 means 'essential priority' and 1 means 'not a priority'.

Top 3 Most Important Sustainability Efforts

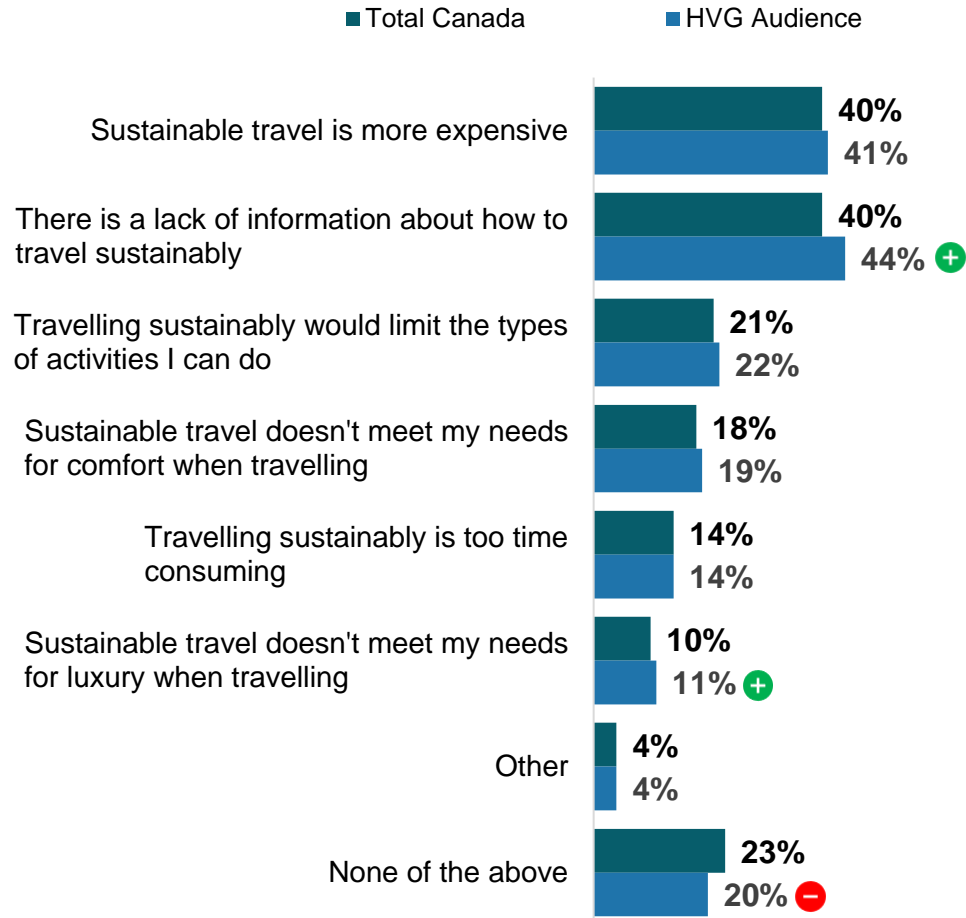


Sustainable Travel Description

Sustainable travel refers to “travel that minimizes any negative impacts on the destination’s environment, economy and society, while making positive contributions to the local people and conserving the destination’s natural and cultural heritage”.



Barriers to Sustainable Travel

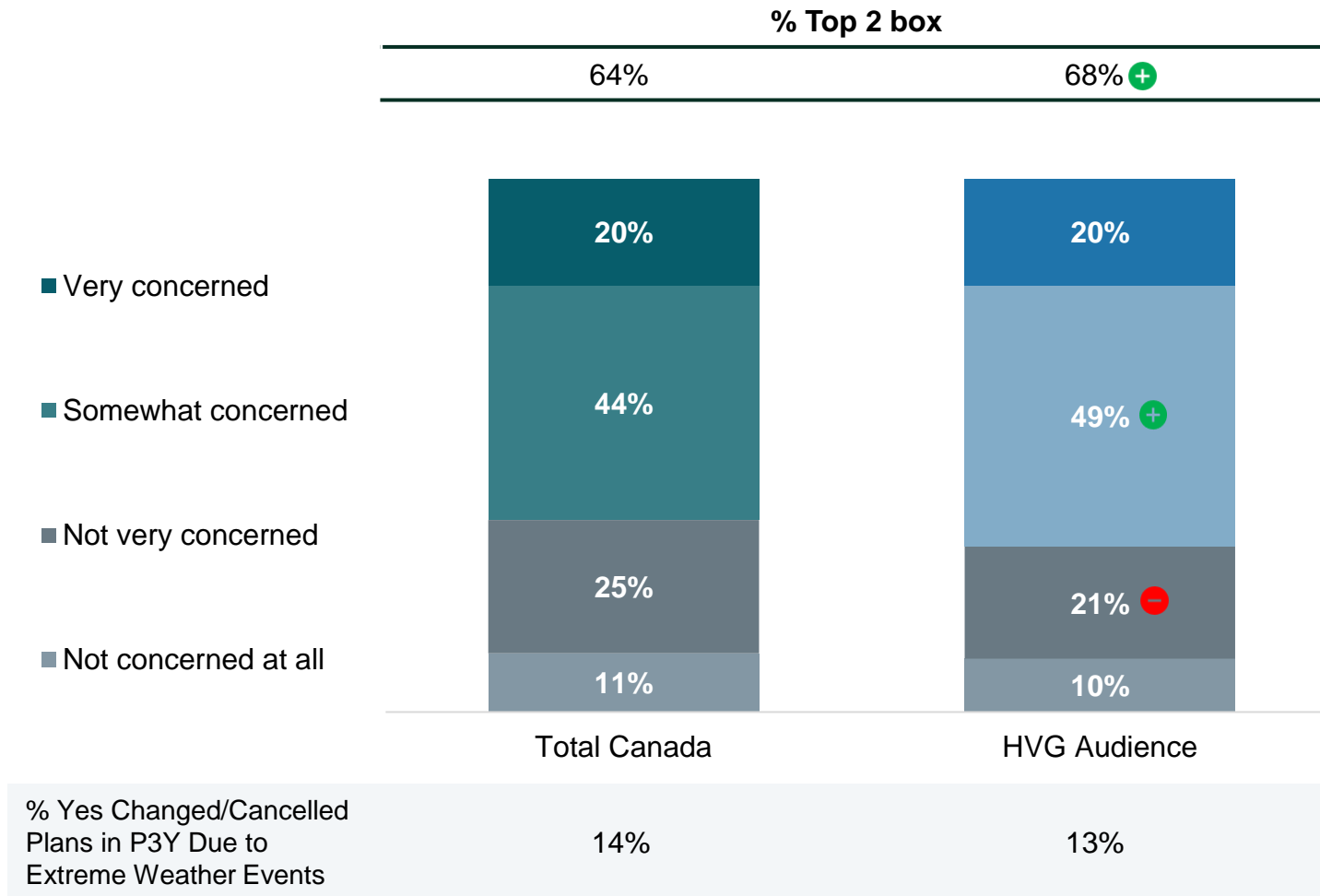


Sustainable Travel Description

Sustainable travel refers to “travel that minimizes any negative impacts on the destination’s environment, economy and society, while making positive contributions to the local people and conserving the destination’s natural and cultural heritage”.



Impact of Extreme Weather Events on Travel Plans

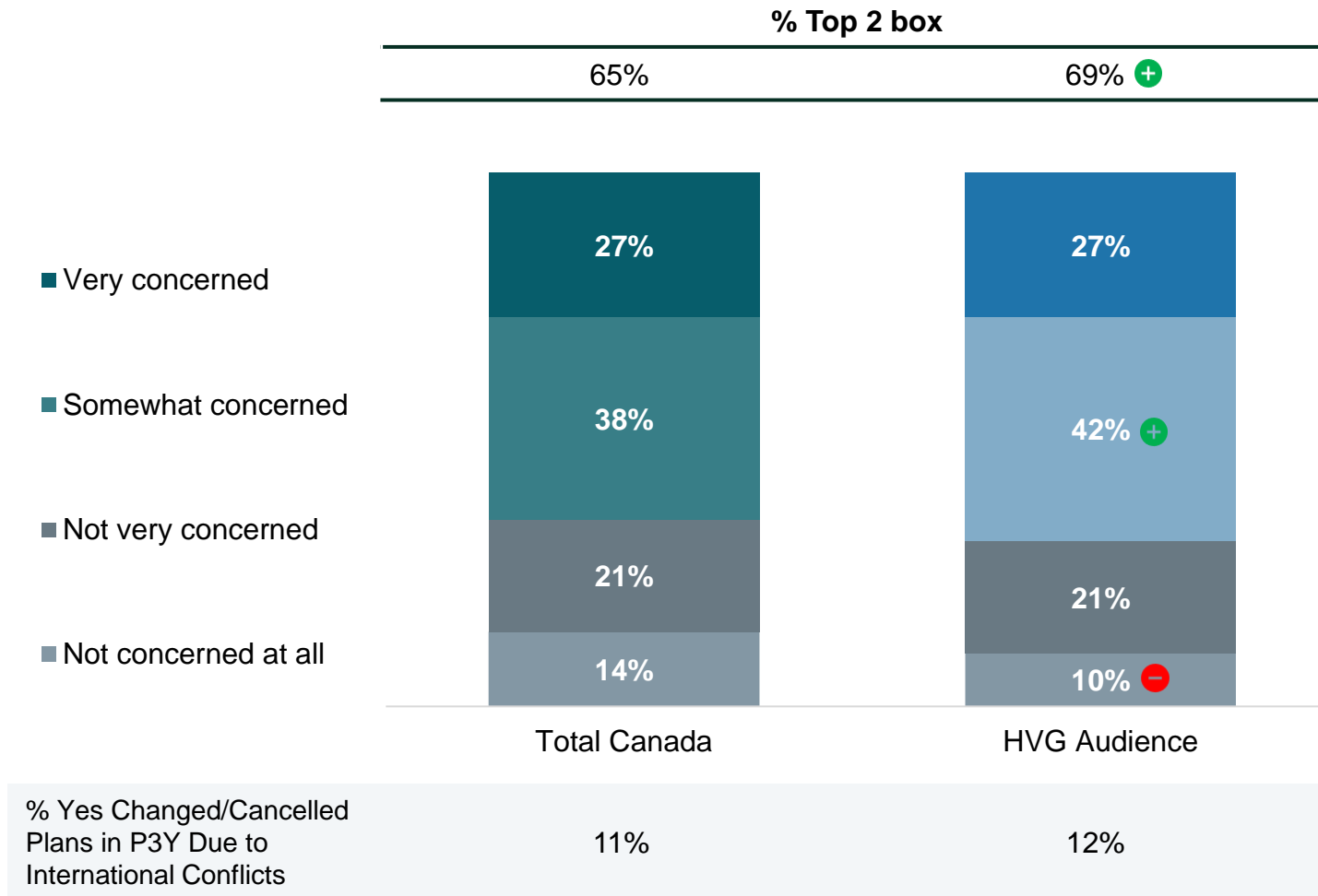


Extreme Weather Events Description

As you may or may not be aware, extreme weather events are occurrences of unusually severe weather or climate conditions. They are often short-lived and include blizzards, heat waves, wildfires, tornadoes, hurricanes or tropical cyclones.



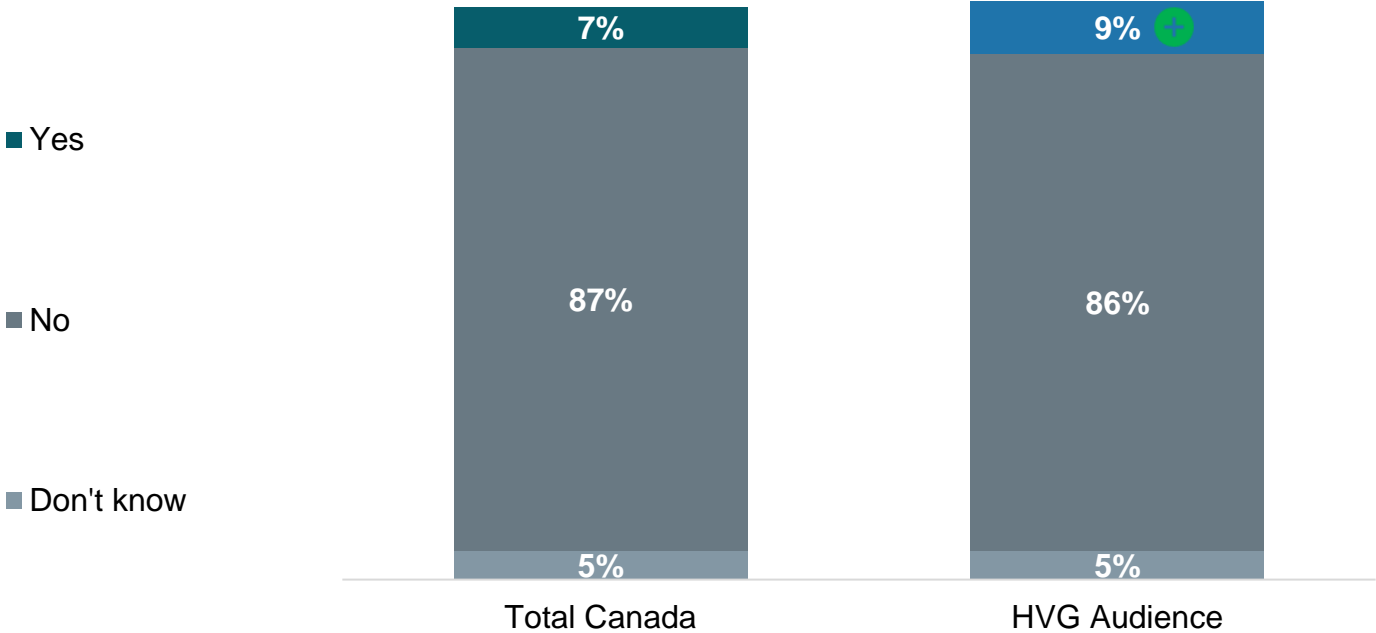
Impact of International Conflicts & Unrest on Travel Plans



International Conflicts Description

As you may or may not be aware, international conflicts and unrest are currently occurring in different regions around the world.

Usage of AI Tools to Plan Trips





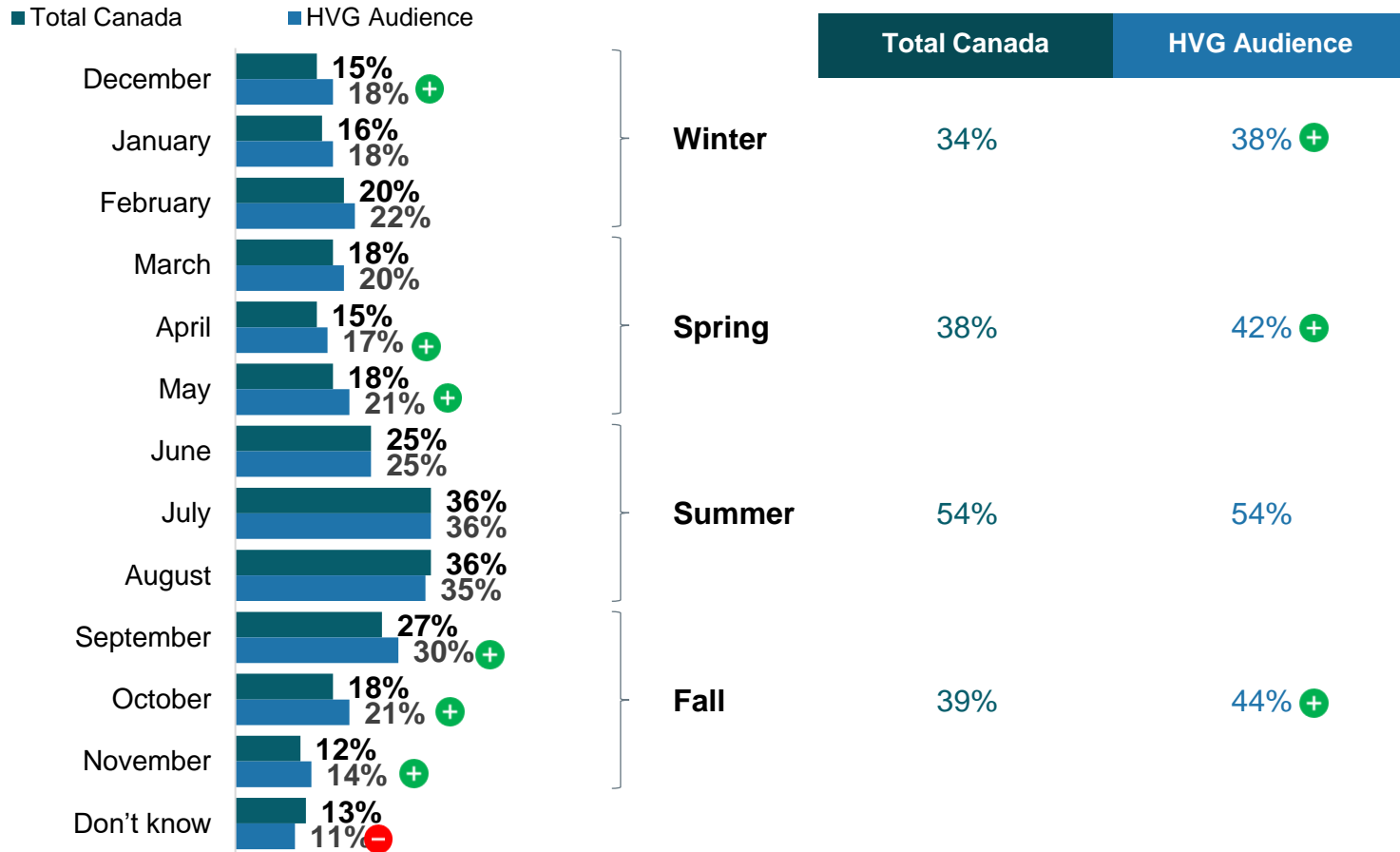
Seasonal Travel



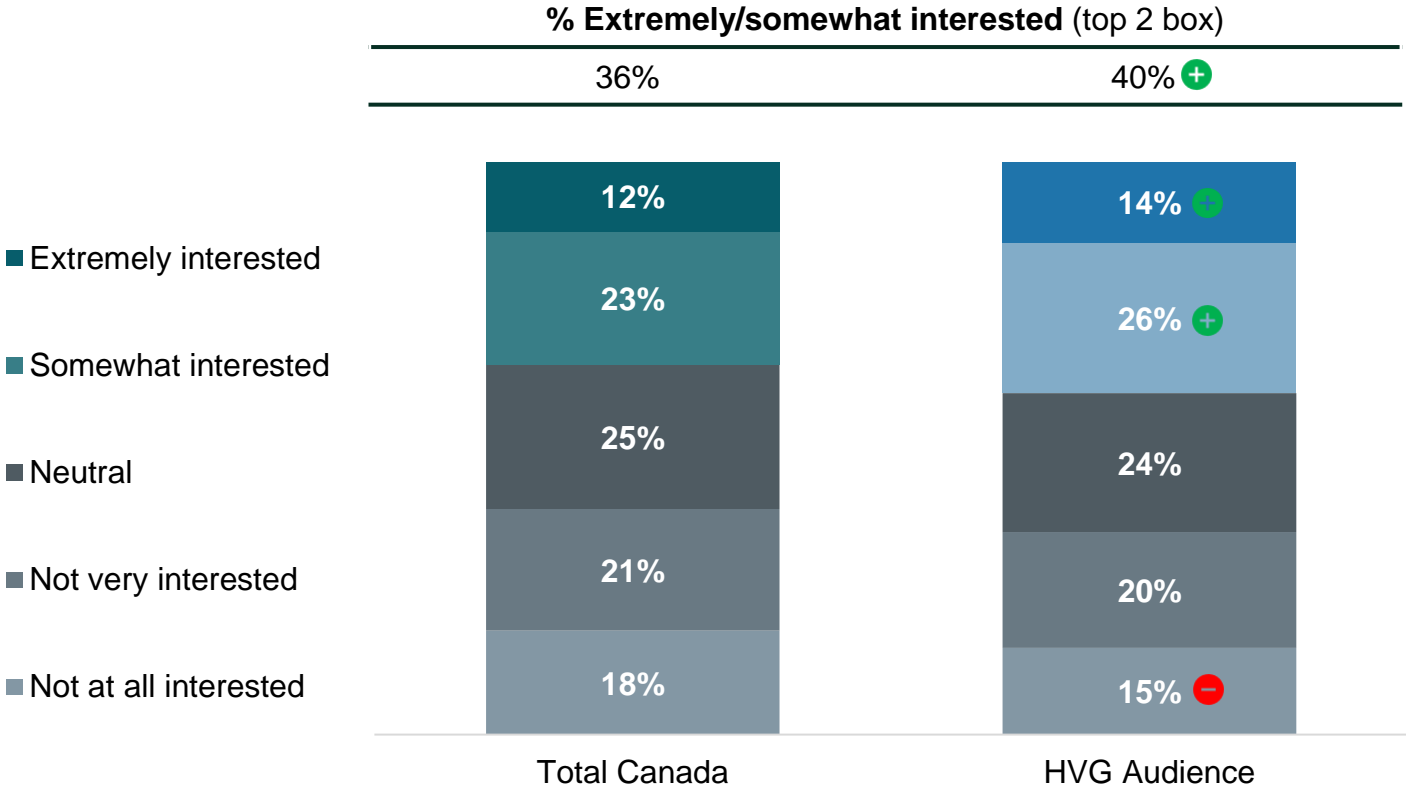
Yellowknife
Northwest Territories



Preferred Time of Month for Vacation Trips



Interest in Winter Vacations

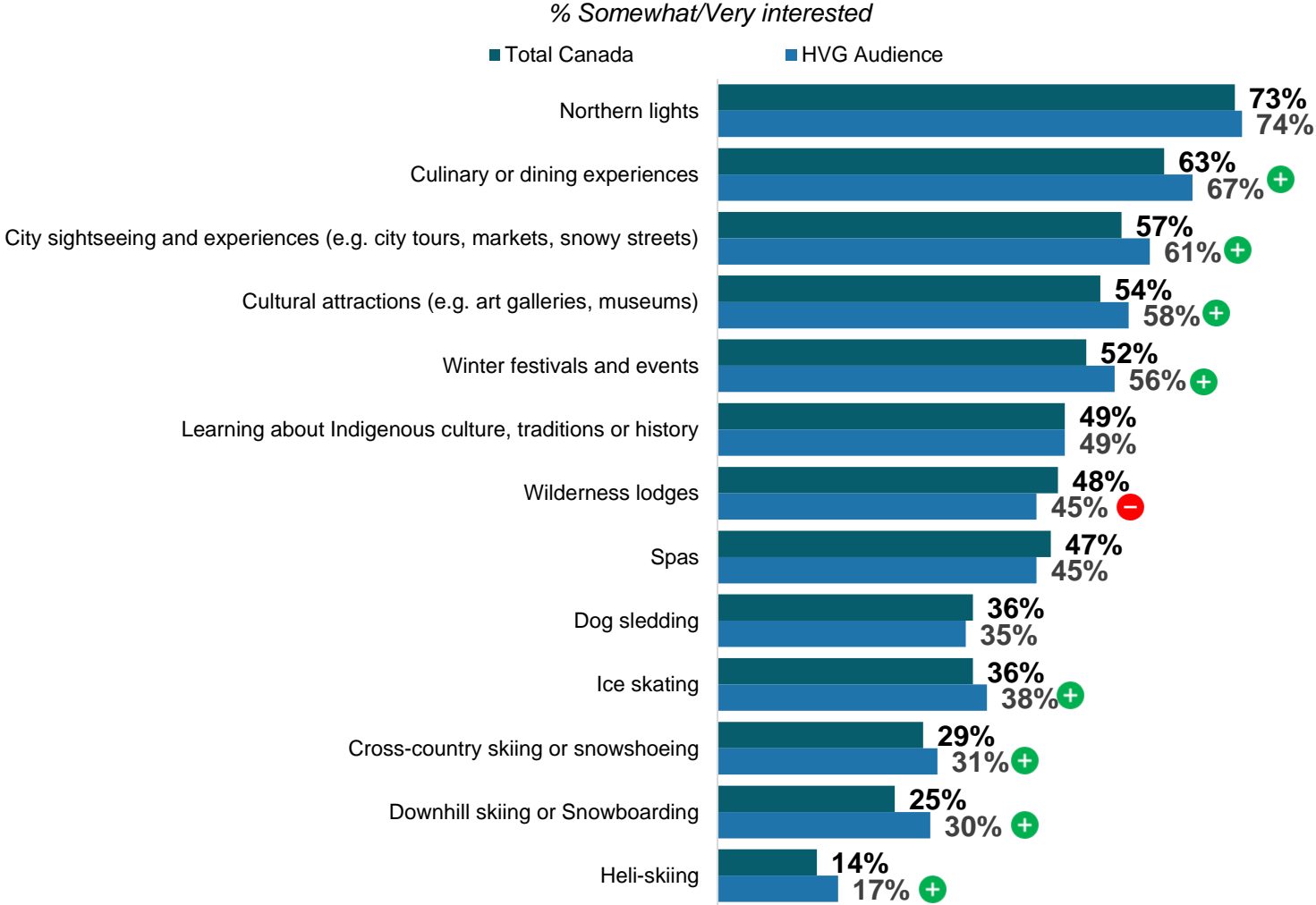


Winter Season Description

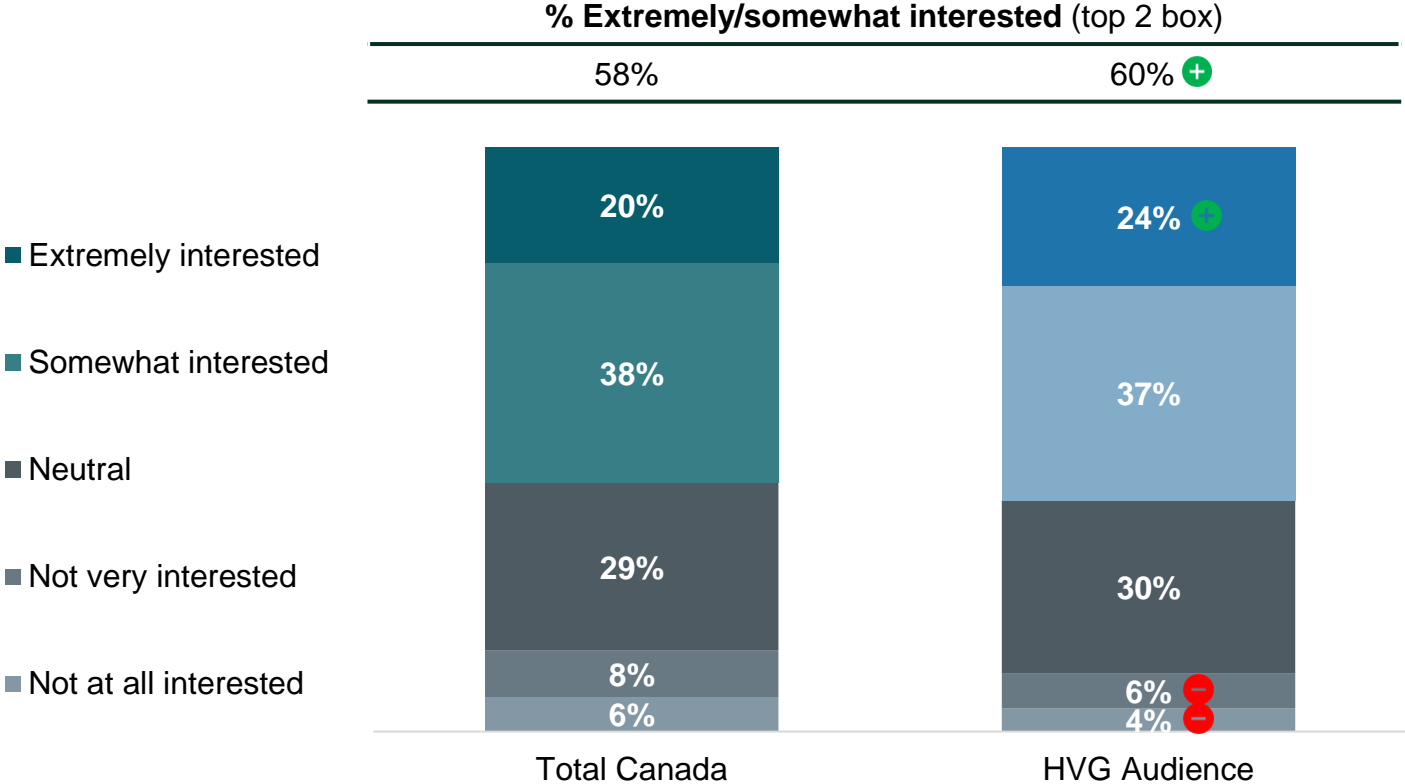
Winter is a season that is typically characterized by colder temperatures. During the winter months there are usually festivals, snow sports and holiday activities. It may snow in some destinations, allowing for skiing, snowboarding, outdoor spas and other winter activities.



Interest in Winter Activities in Canada



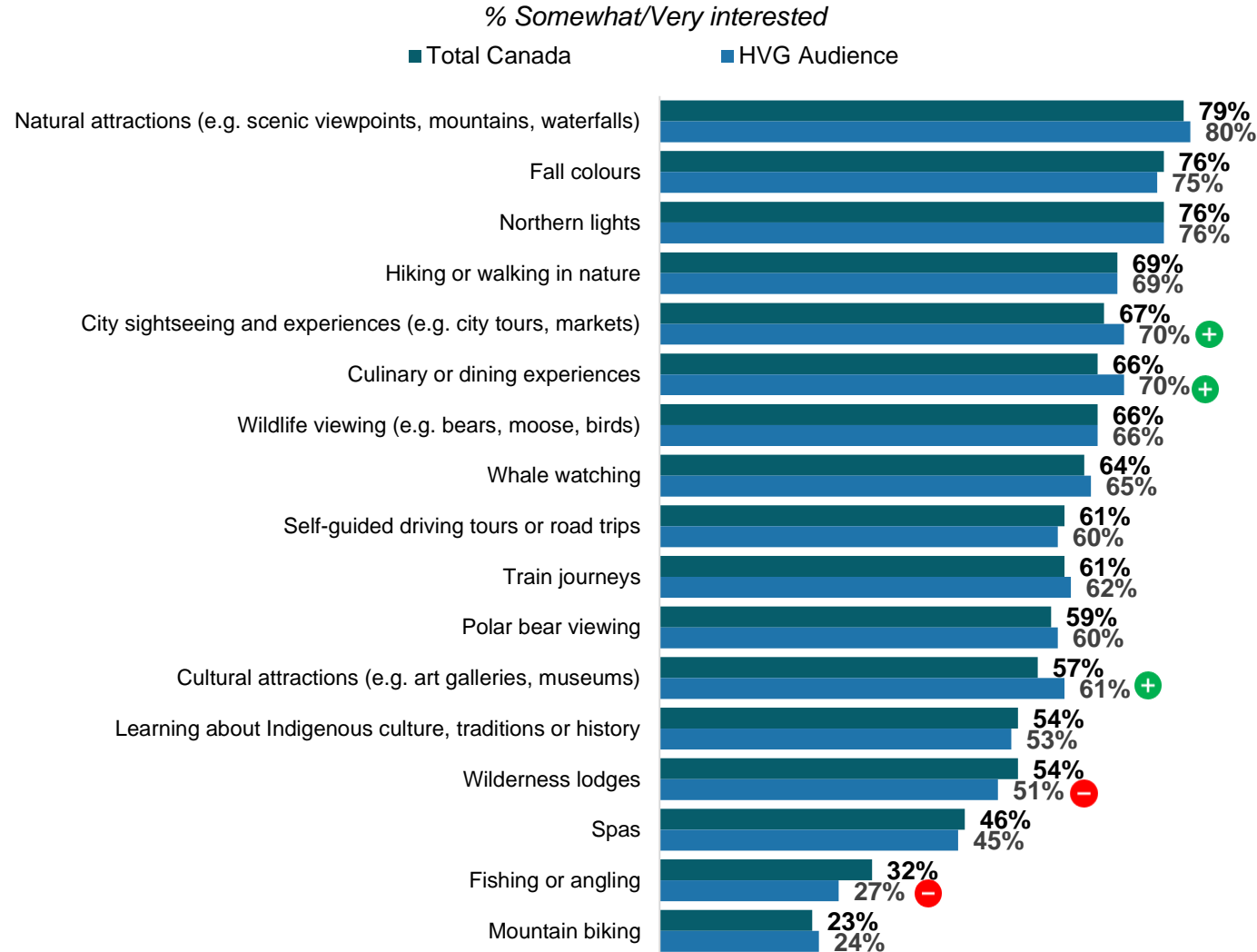
Interest in Fall Vacations



Fall Season Description

Fall is the season between summer and winter. Fall tends to be a slower season after the busy summer in most destinations. In some destinations, the weather becomes cooler and the leaves on trees shift to red, orange and yellow in preparation to shed. While fall has some distinct activities and experiences, many summer activities can still be done in fall.

Interest in Fall Activities in Canada





Indigenous Tourism



Unaided Mentions – Indigenous Cultural & Tourism Activities

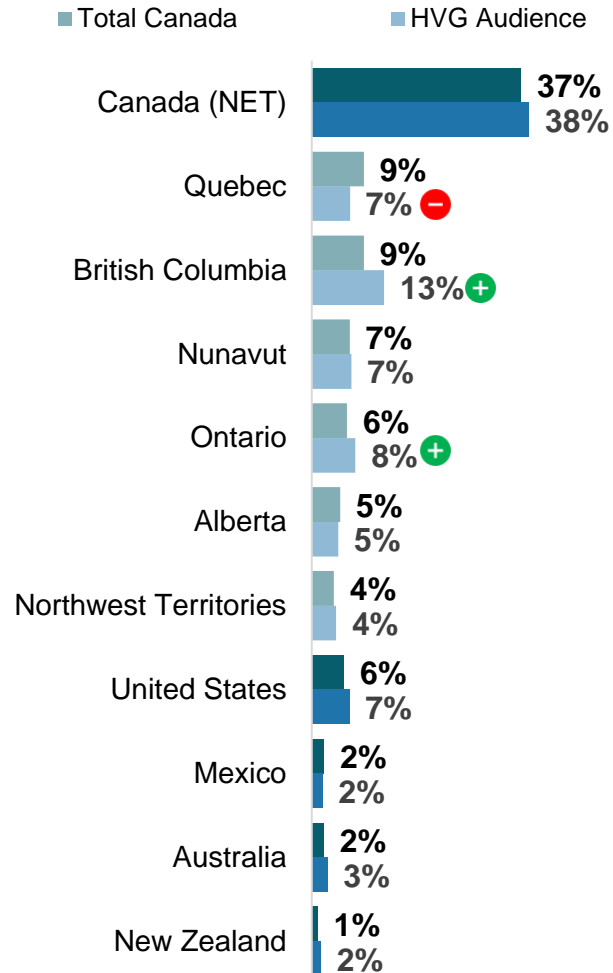


Indigenous Peoples Description

Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.



Unaided Indigenous Tourism Destinations

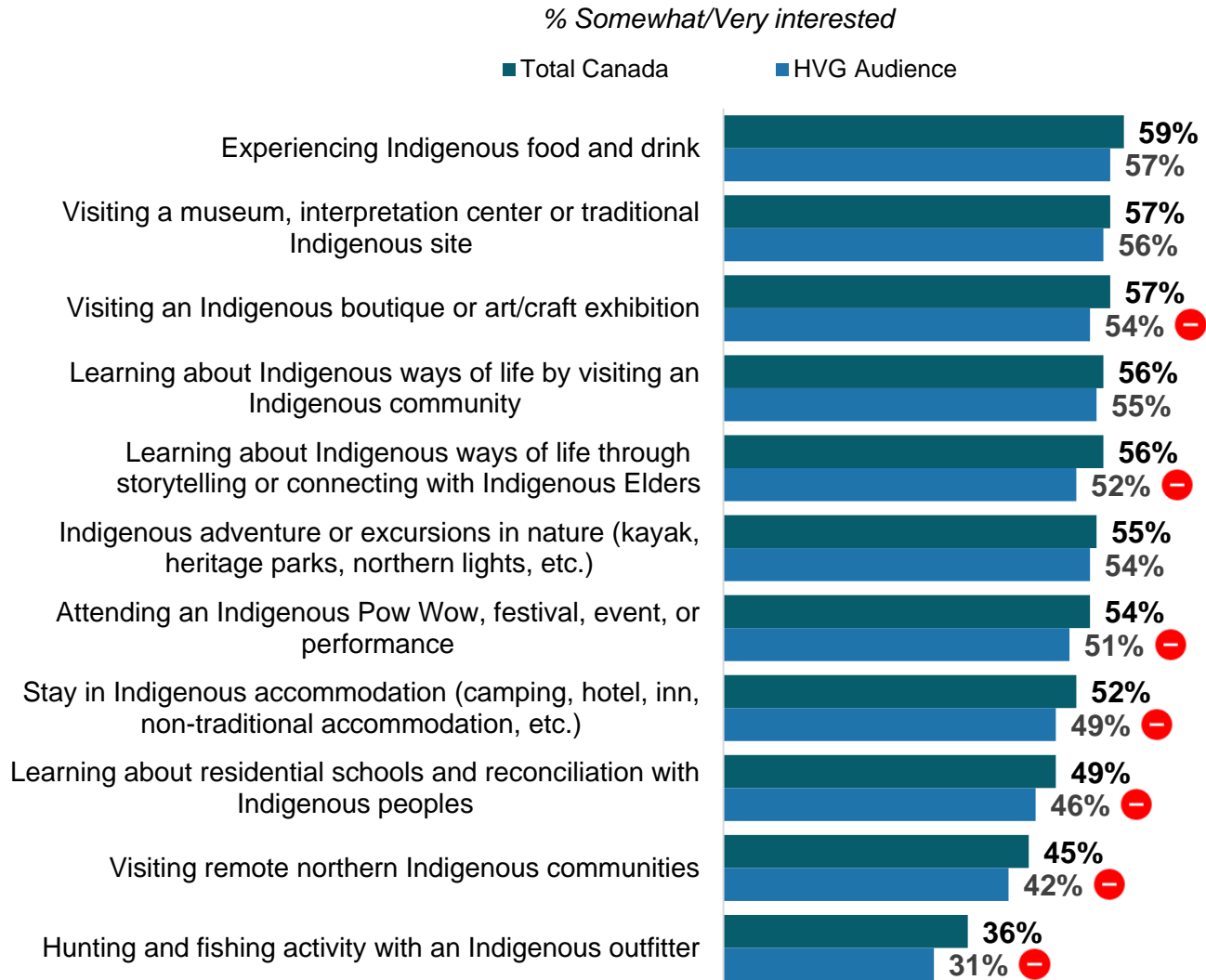


Indigenous Peoples Description

Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.



Interest in Indigenous Cultural & Tourism Activities



Indigenous Tourism Description

As you may or may not know, in Canada, Indigenous tourism businesses are majority-owned or operated by Indigenous peoples (First Nations, Métis or Inuit). The social and economic benefits of Indigenous tourism businesses goes back to the business owners and/or the communities where they are based.



Most Recent Trip



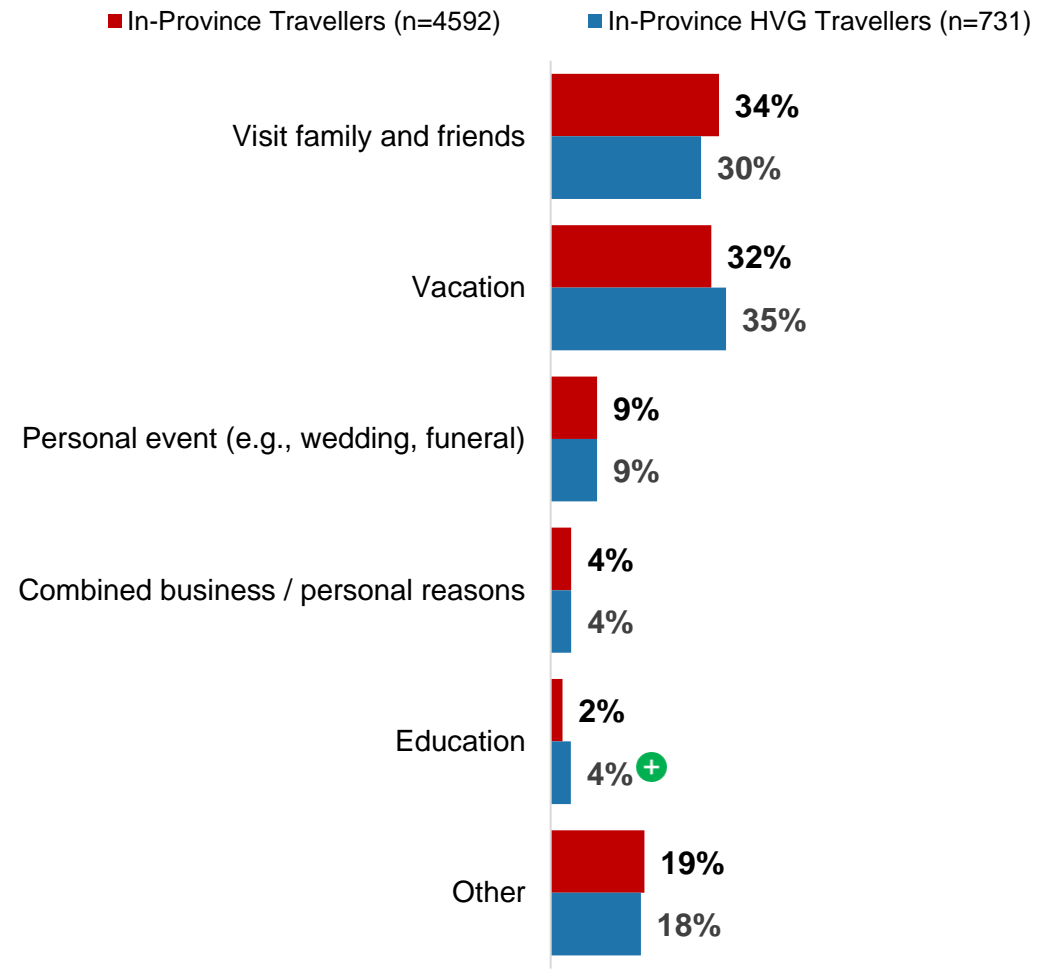
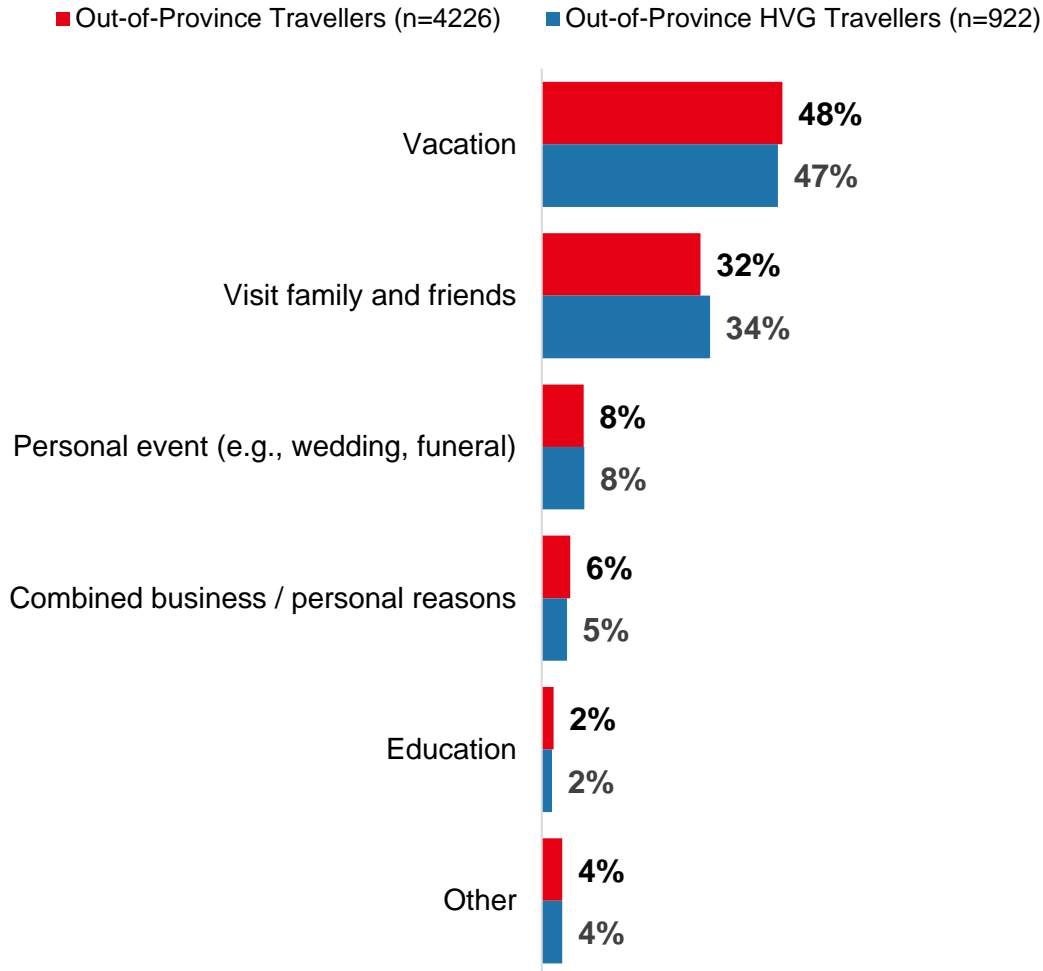
Prince Albert National Park
Saskatchewan



Main Purpose of Recent Trip

Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination



Factors in Choosing Destination for Recent Trip

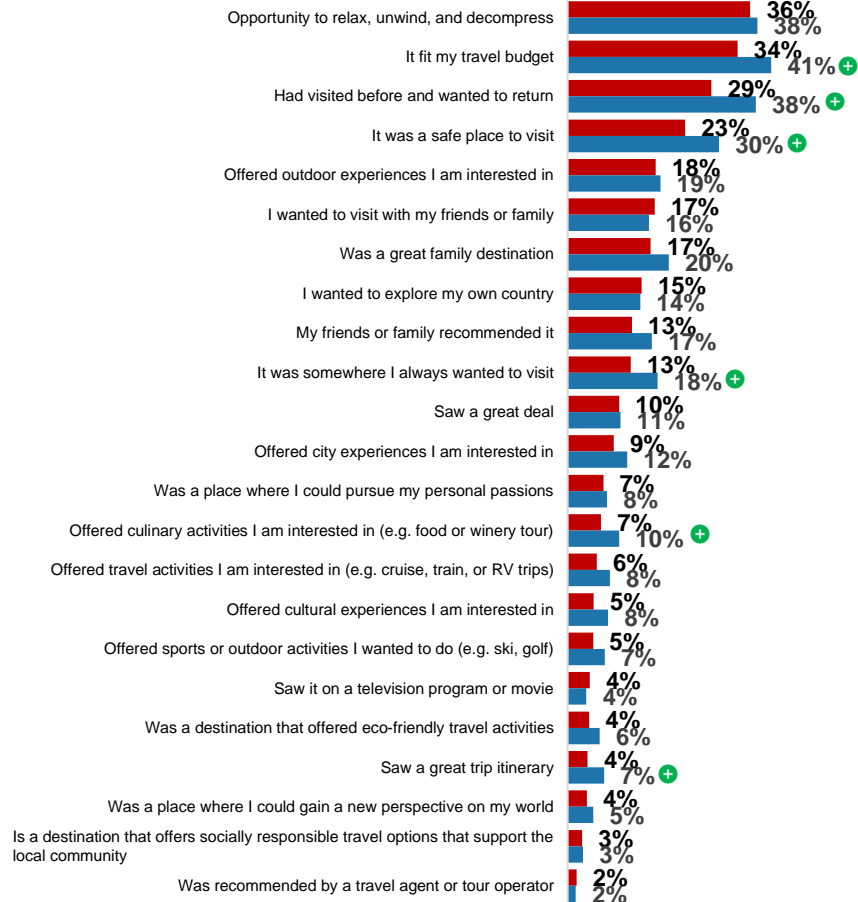
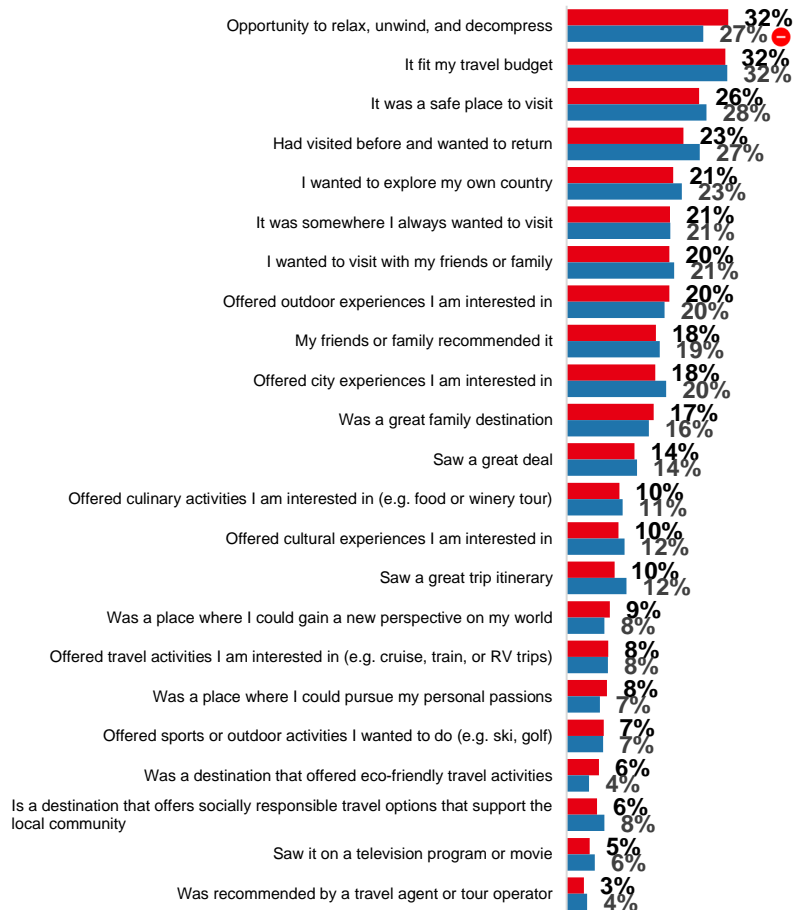


Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination

■ Out-of-Province Travellers (n=1884) ■ Out-of-Province HVG Travellers (n=411)

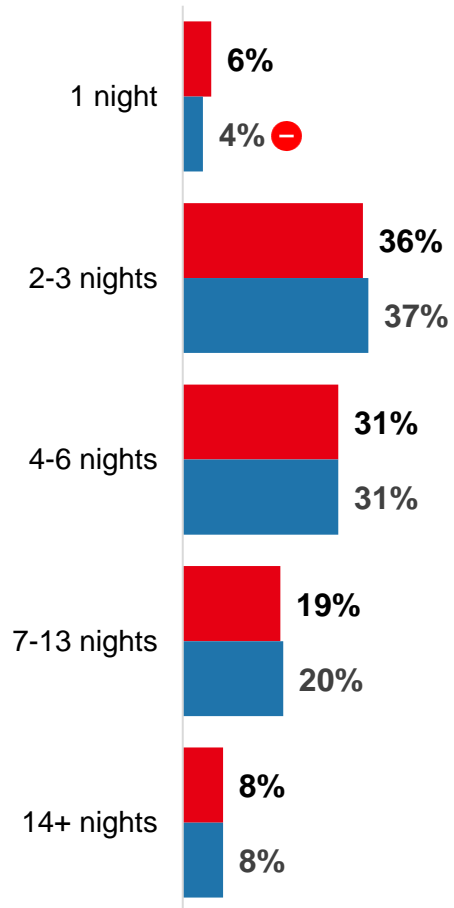
■ In-Province Travellers (n=1328) ■ In-Province HVG Travellers (n=250)



Nights Spent

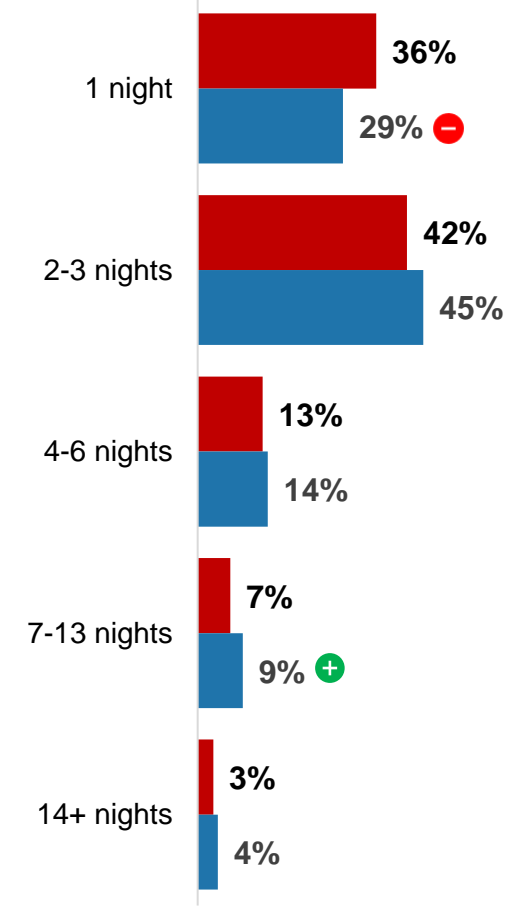
Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

■ Out-of-Province Travellers (n=4226) ■ Out-of-Province HVG Travellers (n=922)



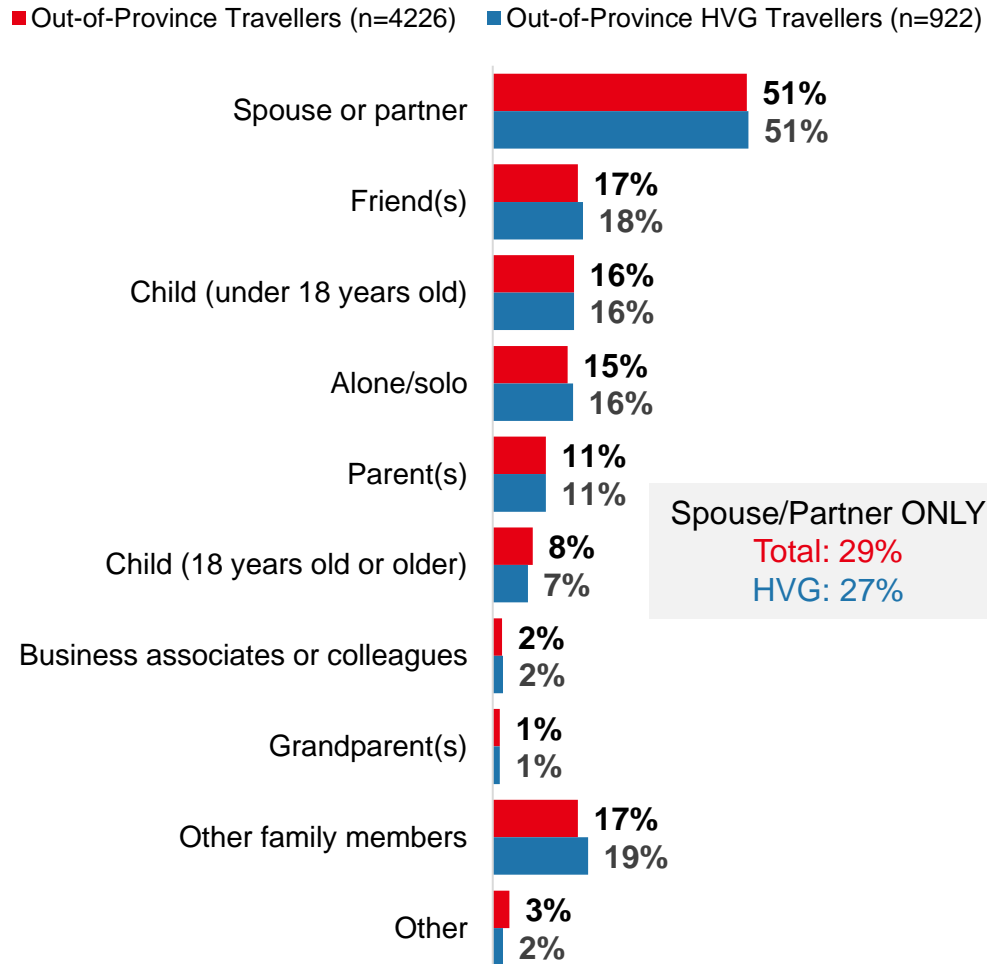
Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination

■ In-Province Travellers (n=4592) ■ In-Province HVG Travellers (n=731)

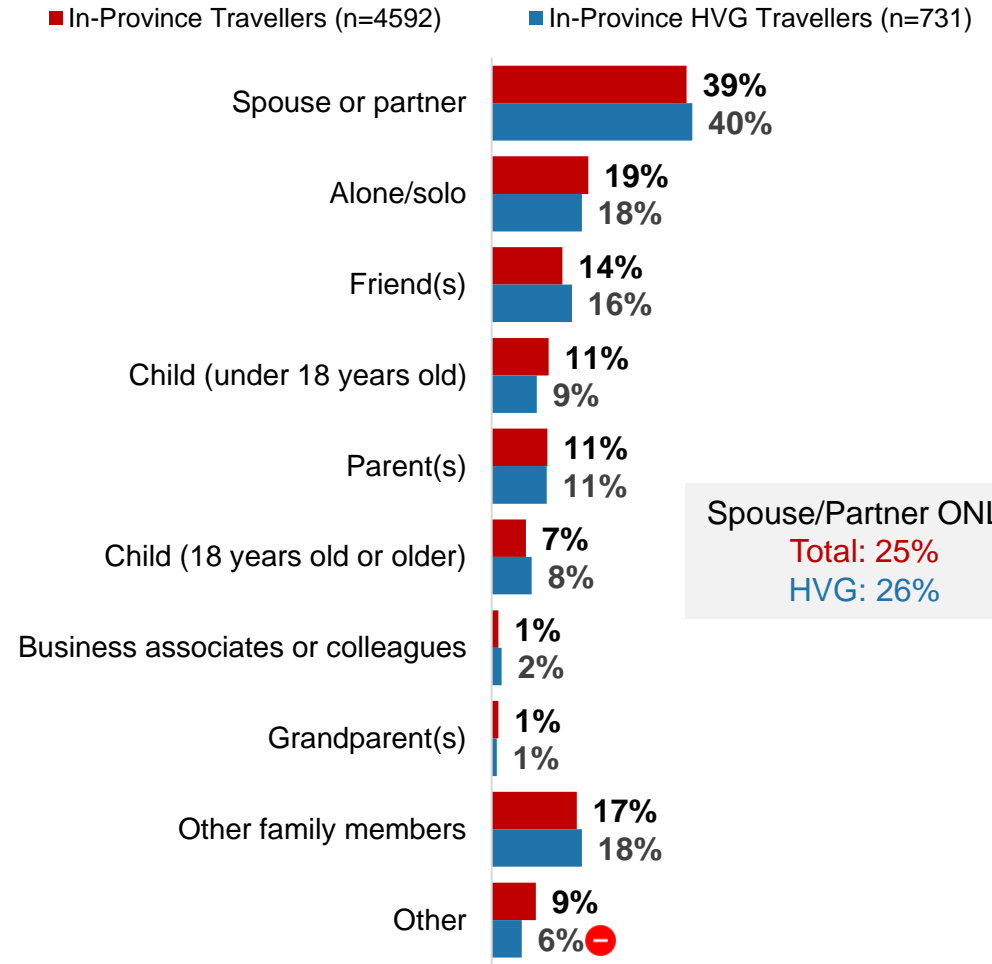


Travel Party of Recent Trip

Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination



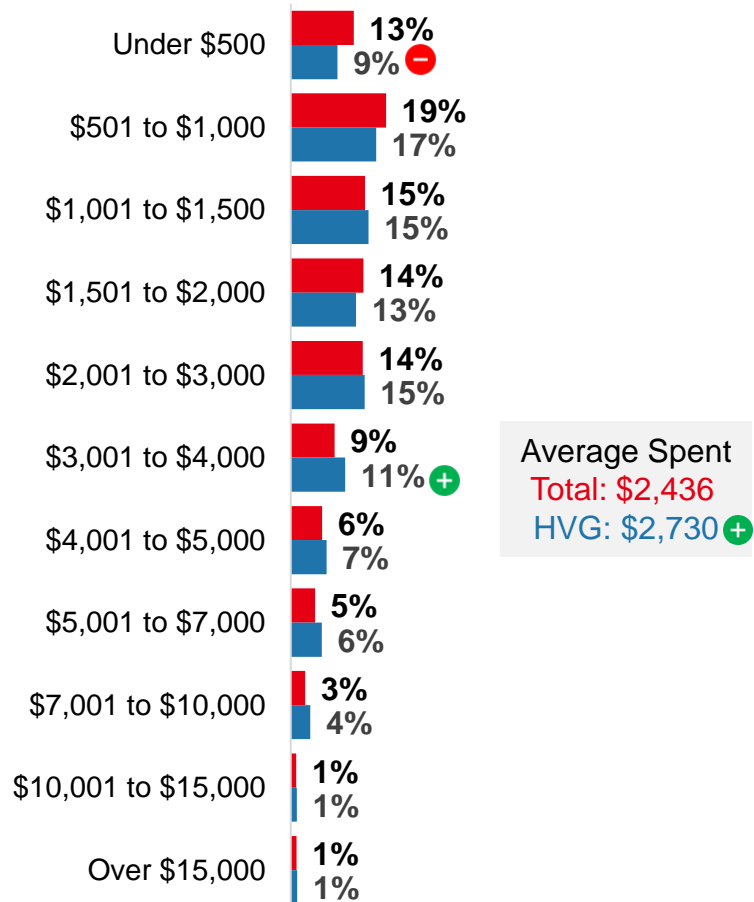
Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination



Amount Spent for Recent Trip

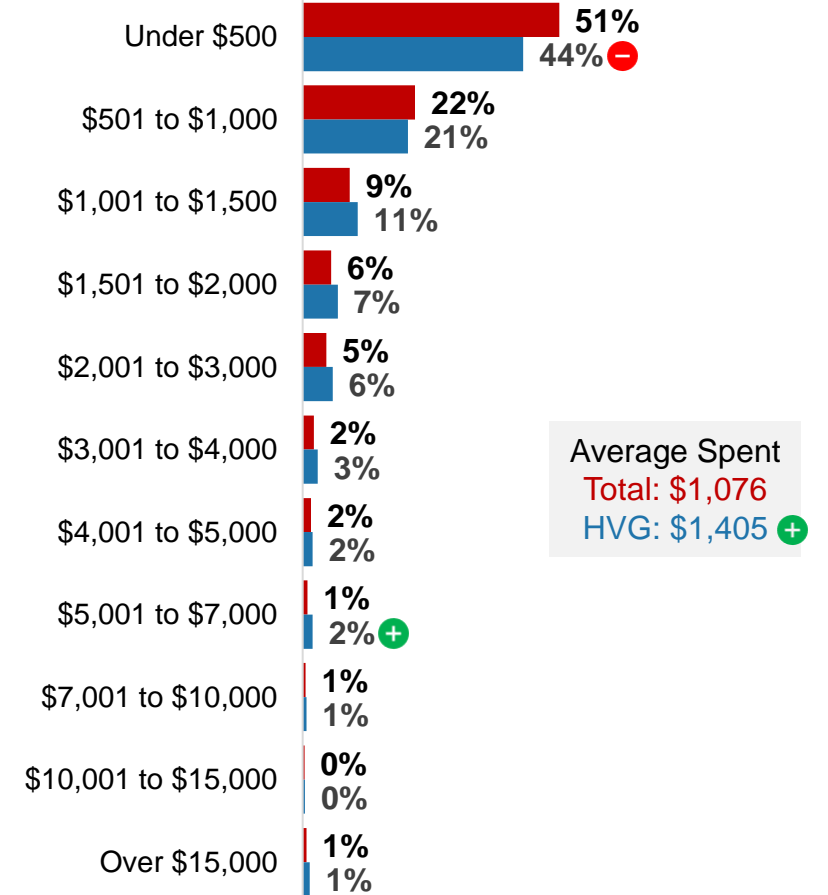
Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

■ Out-of-Province Travellers (n=4226) ■ Out-of-Province HVG Travellers (n=922)



Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination

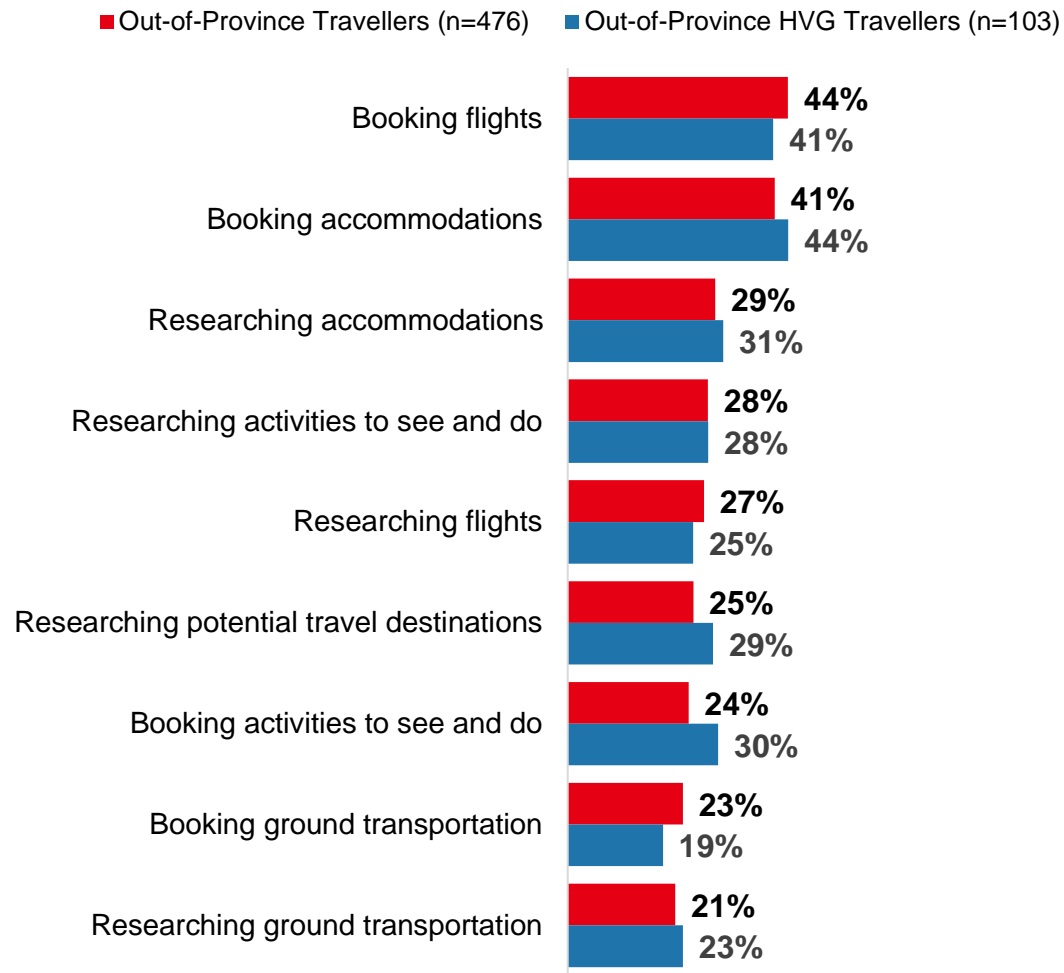
■ In-Province Travellers (n=4592) ■ In-Province HVG Travellers (n=731)



Travel Agents/Tour Operator Usage For Recent Trip

% Used a travel agent
Total Out-of-Province: 13%
HVG: 13%

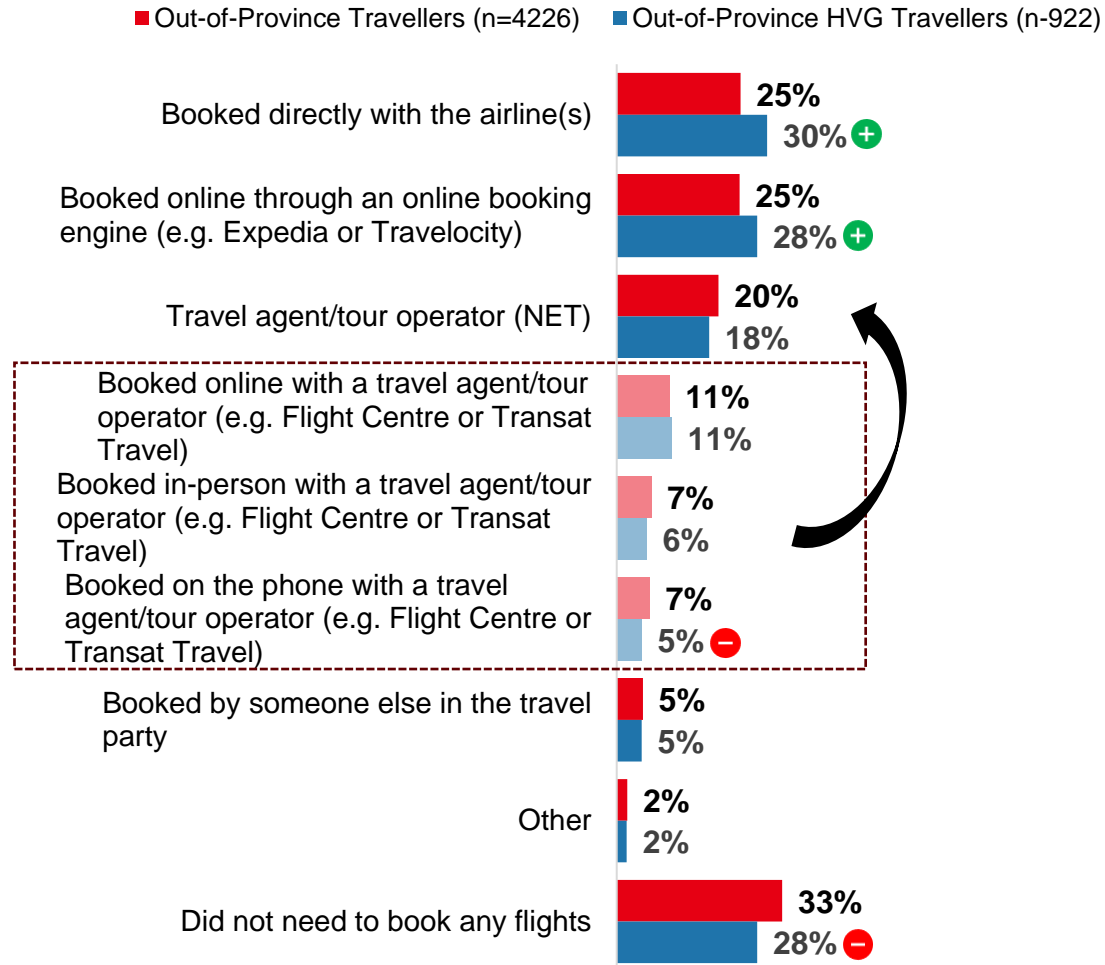
Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination



Base: Domestic out-of-province travellers, Travelled to any destination, Used a Travel Agent/Tour Operator
 F9. Travel agents offer personalized service to help individuals, groups, and business travellers plan and organize their travel schedules, from purchasing tour packages to booking flights and hotels. Examples of travel agents include Flight Centre or Transat Travel, they do not include online booking engines like Expedia or Travelocity. Did you use a travel agent or tour operator to help you research or book your trip? (Select one)
 F10. Which of the following did a travel agent or tour operator help you with?

Booking Flights For Recent Trip

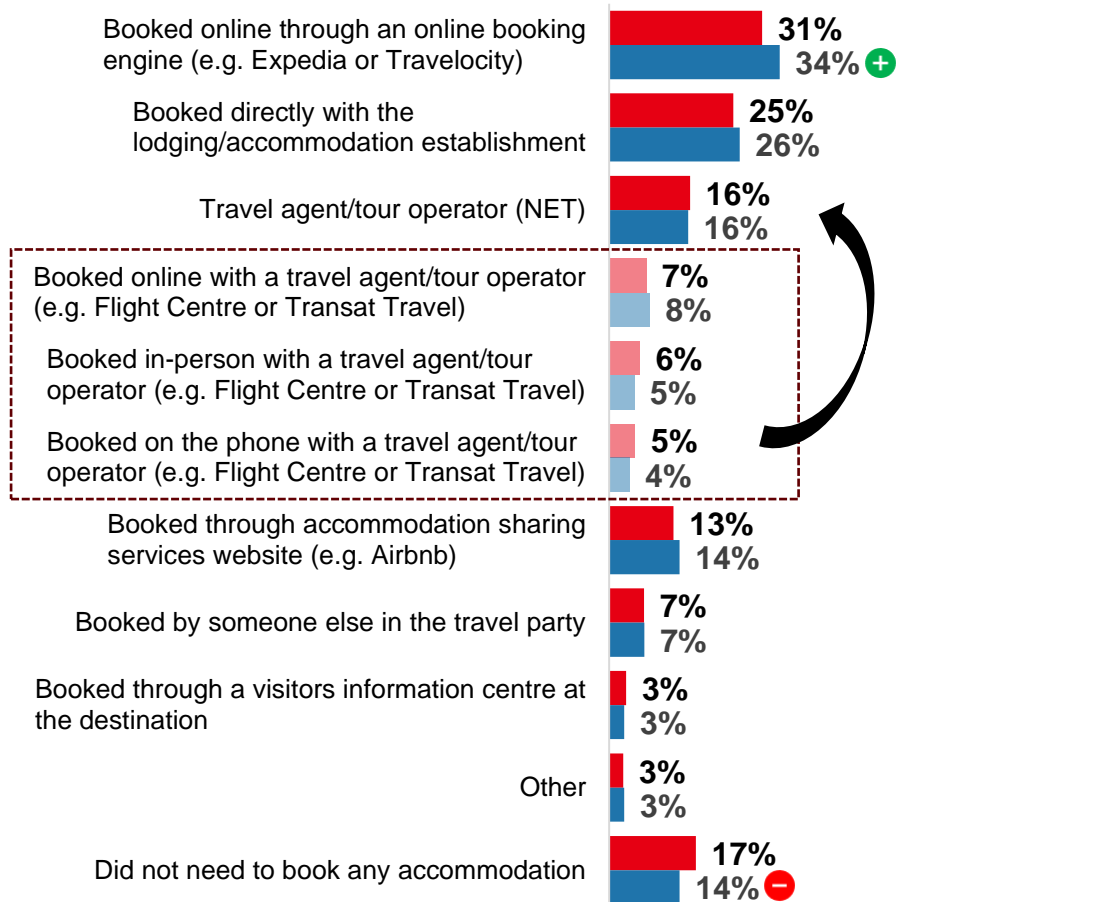
Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination



Booking Accommodations For Recent Trip

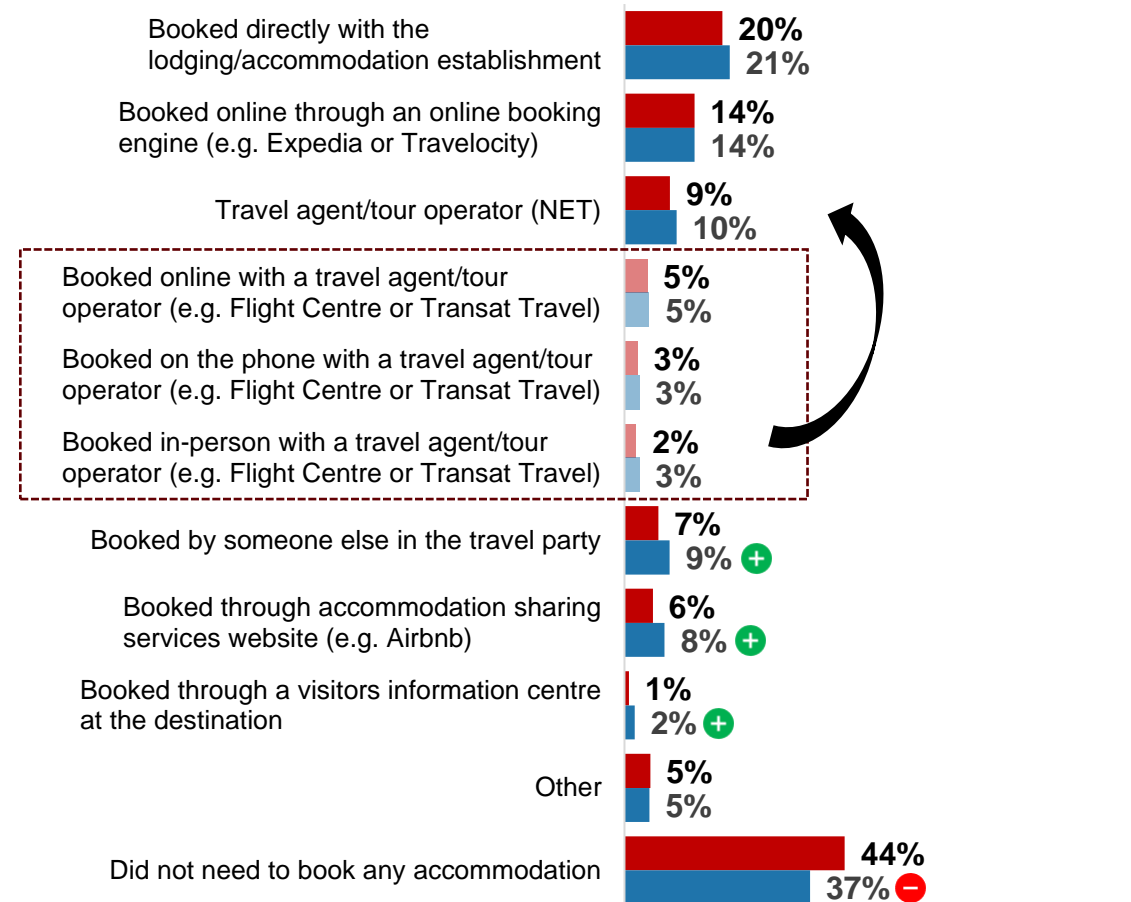
Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

■ Out-of-Province Travellers (n=4226) ■ Out-of-Province HVG Travellers (n=922)



Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination

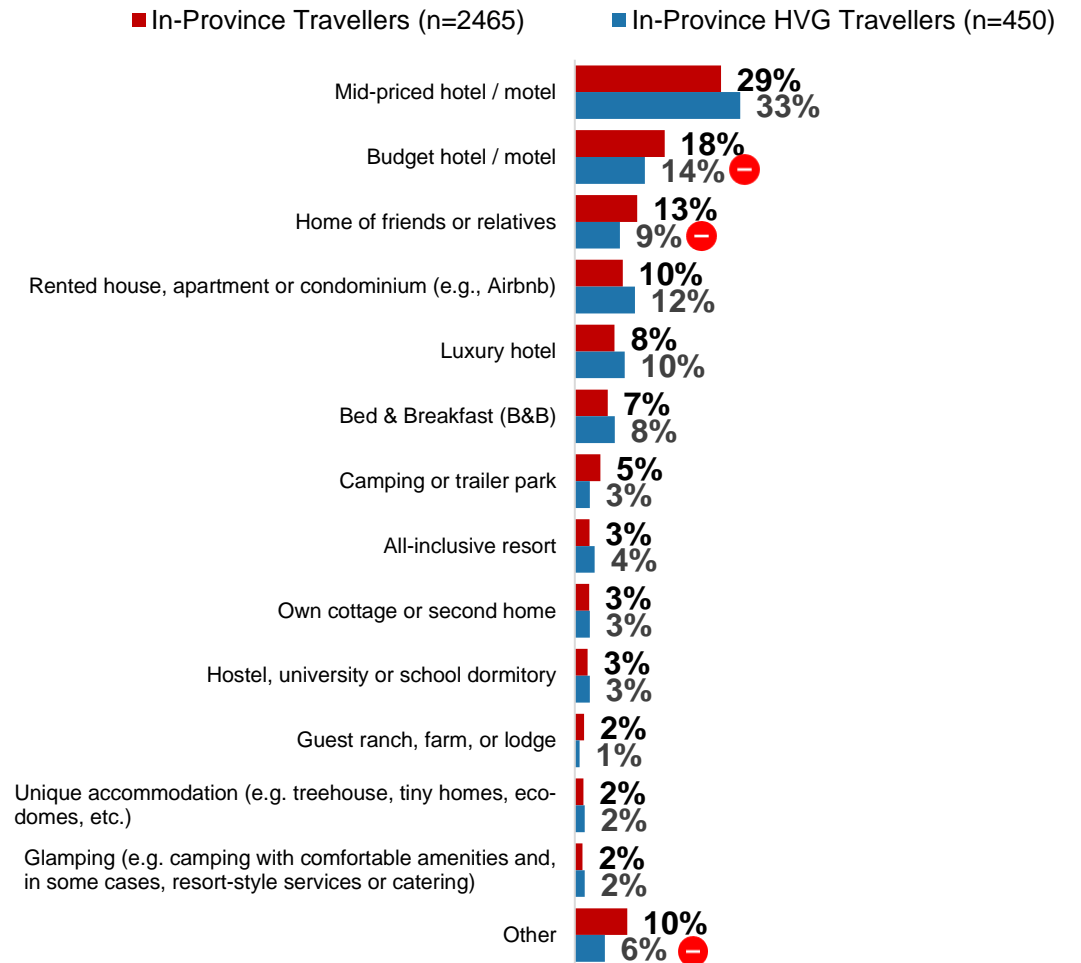
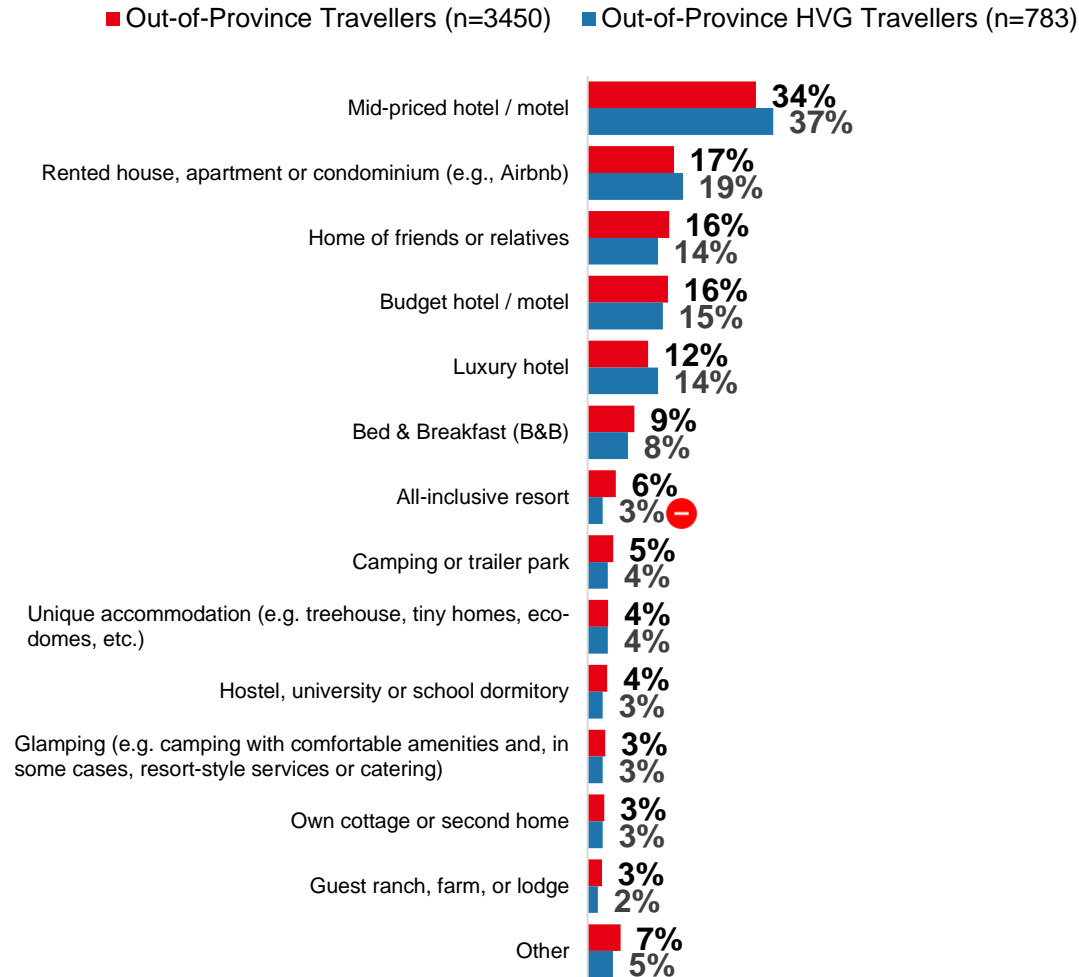
■ In-Province Travellers (n=4592) ■ In-Province HVG Travellers (n=731)



Type of Accommodations For Recent Trip

Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

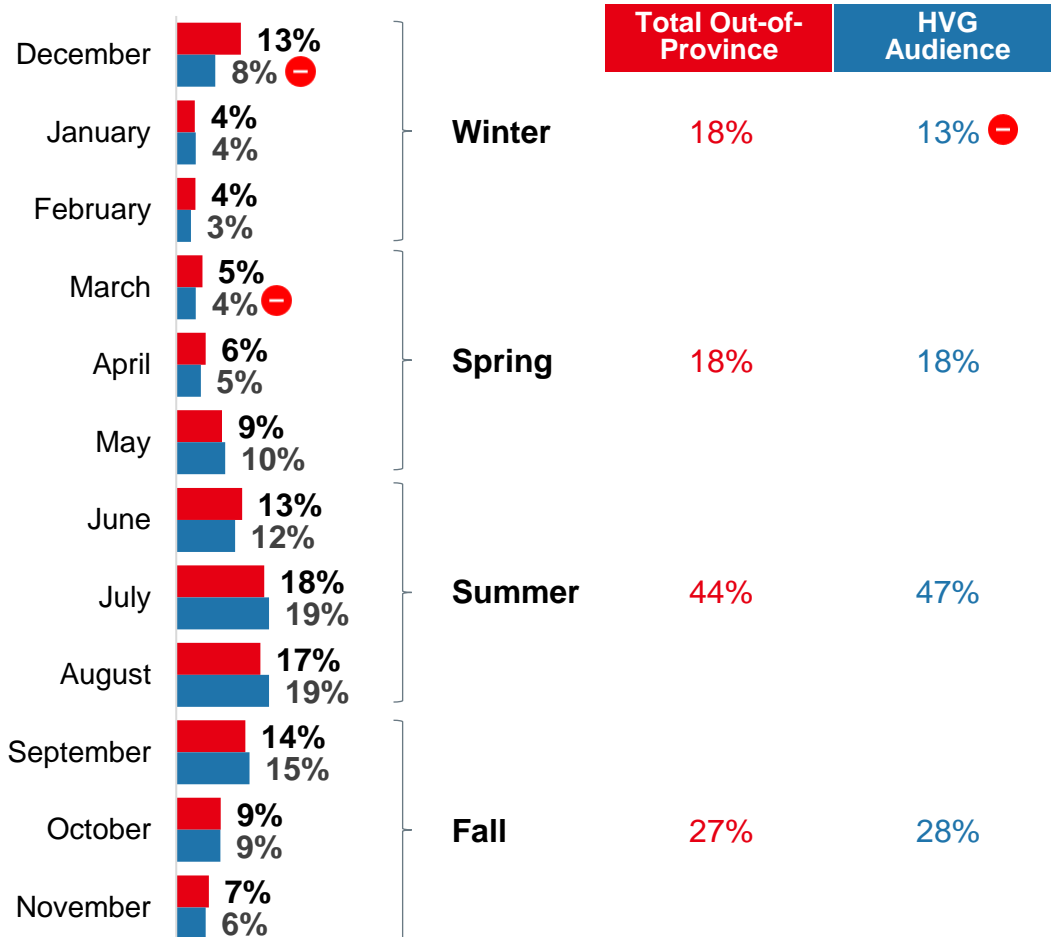
Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination



Time of Year Travelled

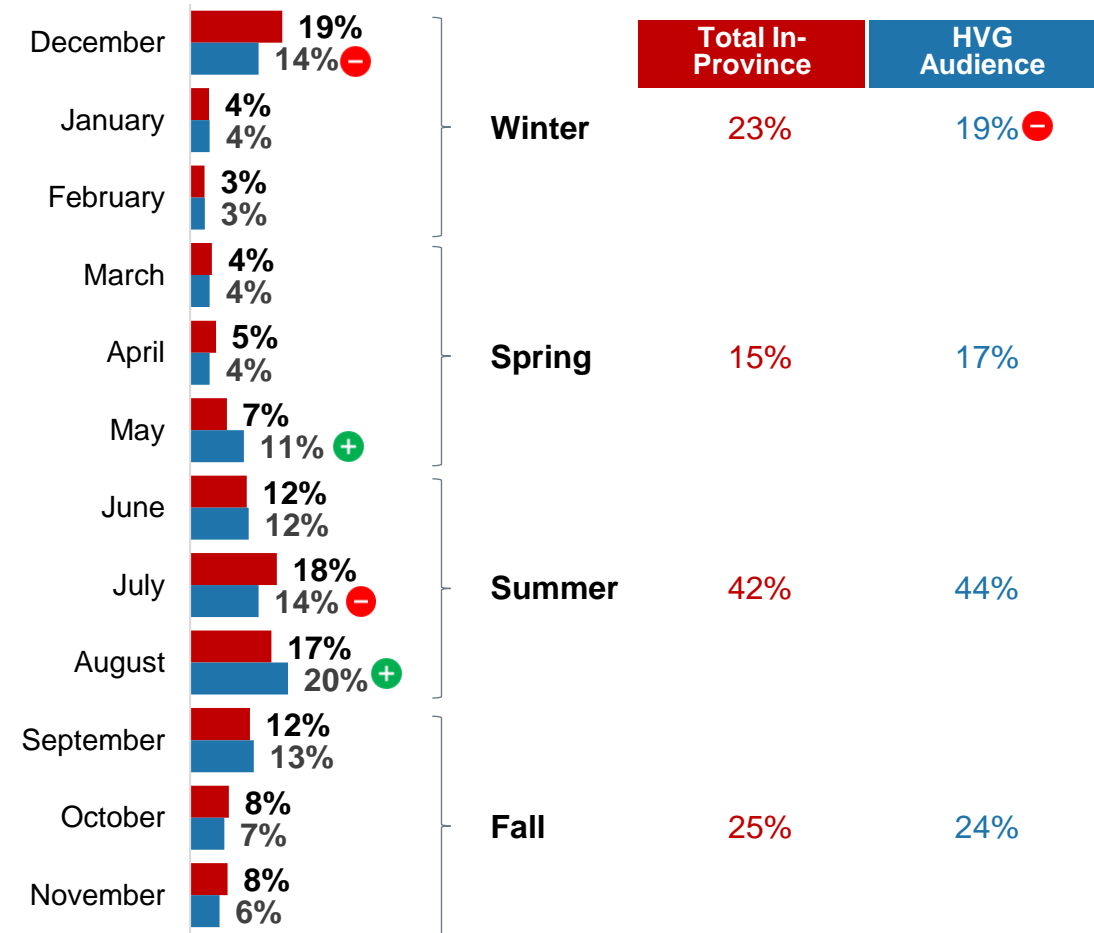
Total Out-of-Province Travellers to Any Destination vs. Out-of-Province HVG Travellers to Any Destination

■ Out-of-Province Travellers (n=4226) ■ Out-of-Province HVG Travellers (n=922)



Total In-Province Travellers to Any Destination vs. In-Province HVG Travellers to Any Destination

■ In-Province Travellers (n=4592) ■ In-Province HVG Travellers (n=731)

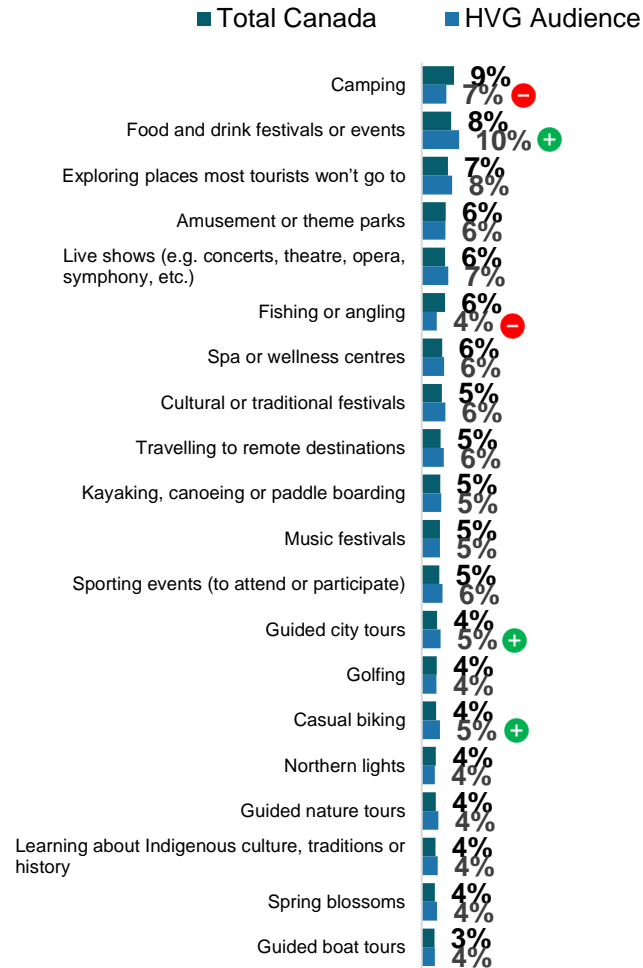
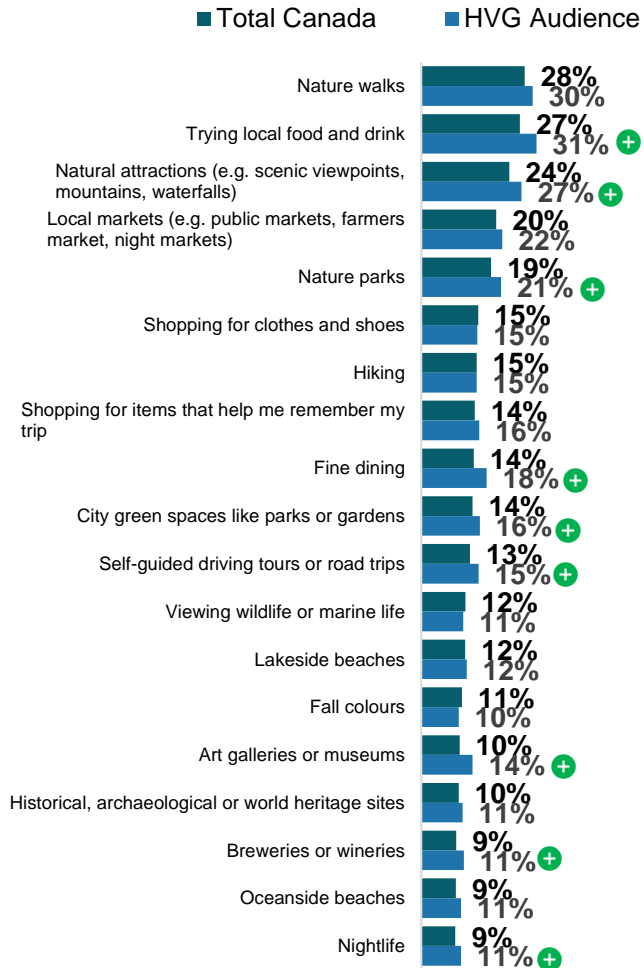


Top 10 Activities Participated in During Trip in Canada



Total Travellers (n=8818)	HVG Audience (n=1653)
Nature walks	Trying local food and drink +
Trying local food and drink	Nature walks
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) +
Local markets (e.g. public markets, farmers market, night markets)	Local markets (e.g. public markets, farmers market, night markets)
Nature parks	Nature parks
Shopping for clothes and shoes	Fine dining +
Hiking	City green spaces like parks or gardens +
Shopping for items that help me remember my trip	Shopping for items that help me remember my trip
Fine dining	Self-guided driving tours or road trips +
City green spaces like parks or gardens	Shopping for clothes and shoes

Activities Participated in During Trip in Canada





Appendix



St. John's

Newfoundland and Labrador



Demographics (Out-of-Province Traveller)



	Total (Out-Prov) (n=4658)	BC (n=759)	AB (n=769)	SK (n=254)	MB (n=256)	ON (n=1108)	QC (n=769)	NB (n=205)	NS (n=205)	PE (n=127)	NL (n=206)
Gender											
Male	51%	55%	51%	60%	53%	51%	47%	66%	54%	47%	52%
Female	49%	45%	49%	40%	47%	49%	53%	34%	46%	53%	48%
Age											
18 to 34	29%	32%	30%	32%	33%	28%	30%	32%	32%	39%	23%
35 to 54	33%	31%	34%	30%	26%	35%	32%	33%	31%	24%	42%
55 or older	37%	37%	35%	39%	41%	37%	38%	35%	38%	37%	35%
Children in household under the age of 18											
Yes	36%	33%	38%	36%	32%	37%	36%	39%	34%	32%	36%
Employed											
Yes	61%	63%	62%	58%	53%	61%	62%	67%	61%	66%	64%
Identify as LBGTQ2											
Yes	9%	8%	9%	7%	10%	9%	11%	13%	9%	5%	10%
Ethnicity											
White (Caucasian)	68%	62%	69%	67%	70%	61%	79%	78%	82%	75%	91%
Chinese	5%	12%	5%	2%	1%	6%	1%	1%	2%	2%	-
South Asian	7%	9%	5%	4%	5%	11%	1%	2%	2%	6%	1%
Black	4%	1%	5%	5%	5%	4%	5%	5%	7%	10%	6%
Arab/West Asian	3%	1%	1%	1%	-	4%	6%	4%	1%	2%	1%
Indigenous	2%	1%	3%	8%	6%	1%	1%	1%	1%	3%	0%
Filipino	2%	3%	2%	3%	4%	2%	0%	2%	-	1%	1%
Latin American	2%	2%	2%	1%	1%	3%	2%	2%	-	1%	0%
South East Asian	1%	2%	1%	2%	2%	1%	1%	-	1%	-	1%
Mixed ethnic background	2%	1%	3%	3%	2%	3%	1%	2%	1%	1%	-
Time in Canada											
Born in Canada	73%	68%	75%	80%	77%	65%	81%	84%	83%	83%	91%
Established Canadians (lived in Canada for 5-9 years)	17%	21%	16%	10%	12%	22%	11%	4%	10%	1%	5%
New Canadians (lived in Canada for less than 5 years)	10%	10%	10%	10%	11%	12%	7%	12%	7%	15%	4%
Household Income (Annual)											
Less than \$50,000	25%	22%	22%	28%	30%	22%	30%	27%	25%	33%	28%
\$50,000 to \$99,999	33%	37%	33%	39%	32%	30%	34%	35%	28%	29%	32%
\$100,000 or more	33%	31%	34%	23%	27%	37%	27%	29%	37%	29%	32%



Demographics (In-Province Traveller)



	Total (In-Prov) (n=4592)	BC (n=761)	AB (n=765)	SK (n=253)	MB (n=255)	ON (n=1076)	QC (n=788)	NB (n=205)	NS (n=201)	PE (n=82)	NL (n=206)
Gender											
Male	49%	57%	56%	46%	56%	46%	44%	53%	53%	36%	50%
Female	51%	42%	44%	54%	44%	54%	56%	47%	47%	64%	50%
Age											
18 to 34	24%	24%	26%	22%	23%	26%	19%	25%	22%	38%	25%
35 to 54	31%	28%	30%	31%	31%	30%	36%	32%	27%	20%	29%
55 or older	45%	48%	45%	47%	46%	44%	45%	43%	51%	42%	46%
Children in household under the age of 18											
Yes	29%	24%	32%	33%	28%	28%	37%	26%	15%	21%	21%
Employed											
Yes	43%	43%	45%	47%	42%	43%	42%	45%	39%	38%	34%
Identify as LBGTQ2											
Yes	8%	9%	6%	7%	9%	9%	6%	9%	8%	14%	13%
Ethnicity											
White (Caucasian)	75%	65%	75%	76%	73%	70%	89%	82%	84%	85%	82%
Chinese	4%	11%	2%	1%	1%	6%	-	1%	3%	-	1%
South Asian	3%	5%	3%	1%	5%	5%	-	-	2%	2%	-
Black	3%	1%	3%	2%	2%	4%	2%	7%	-	1%	3%
Indigenous	2%	3%	3%	7%	8%	1%	1%	-	2%	4%	7%
Arab/West Asian	2%	1%	1%	-	-	2%	2%	-	1%	1%	-
Filipino	1%	2%	1%	-	2%	1%	-	-	-	-	-
Latin American	1%	1%	1%	-	1%	1%	1%	-	-	-	-
South East Asian	1%	2%	-	-	1%	1%	-	-	1%	-	-
Mixed ethnic background	2%	3%	2%	5%	2%	2%	-	3%	1%	2%	2%
Time in Canada											
Born in Canada	81%	74%	83%	94%	83%	75%	90%	86%	83%	92%	94%
Established Canadians (lived in Canada for 5-9 years)	13%	19%	12%	3%	9%	18%	7%	7%	8%	5%	4%
New Canadians (lived in Canada for less than 5 years)	6%	7%	5%	3%	7%	8%	3%	8%	9%	4%	3%
Household Income (Annual)											
Less than \$50,000	43%	40%	42%	43%	51%	42%	43%	54%	59%	52%	54%
\$50,000 to \$99,999	27%	32%	28%	32%	24%	24%	29%	23%	21%	14%	24%
\$100,000 or more	16%	18%	18%	16%	11%	17%	14%	9%	9%	10%	11%



THANK YOU

For any questions, please reach out to research@destinationcanada.com



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