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Study Overview: Japan Market



The target population are residents aged 18 years and older who have taken a long-haul pleasure trip, where they had stayed at least 4 nights with a minimum of 1 night in paid accommodations in the past 3 years, or plan to take such a trip in the next 2 years.

<u>HVG Audience Definition</u>: Frequent travellers who are likely to travel long-haul in the next two years and either earn 8,000,000 yen+ household income per year or are retired.





Timing of Fieldwork

April 5th - 17th 2024



Geographical Definition for Qualified Trips

Outside of: East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan)



Sample Distribution

Sample distribution: National

High Value Guest (HVG) Audience: 189

Other travellers: 1312

Total sample size: 1501

- In 2023, DC switched research providers to YouGov Canada, with the project being migrated over to YouGov's proprietary panel.
 - As a result, no trending is available for the Japan market.





Market Sizing

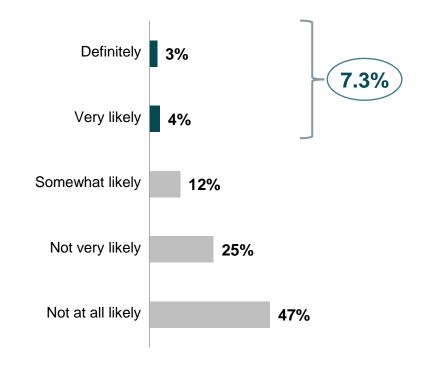


Incidence of Long-Haul Pleasure Travel (General Population)





Plan to Take Long-Haul Pleasure Trip in Next 2 Years



Incidence Rate

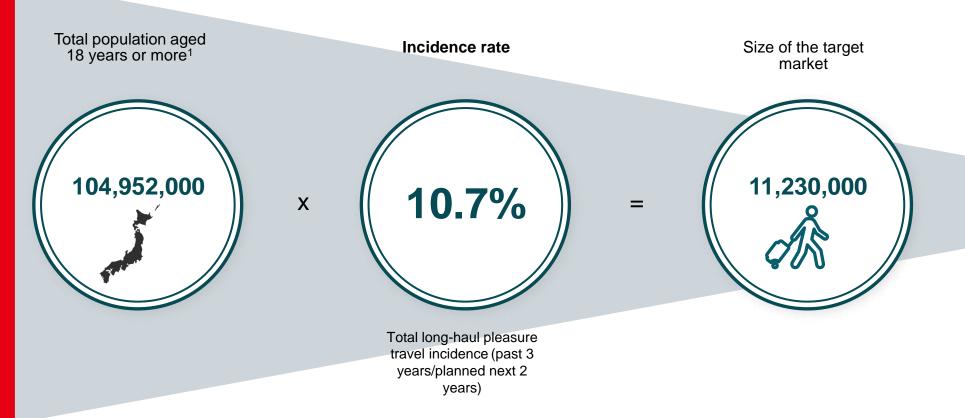


Total long-haul pleasure travel incidence (past 3 years/planned next 2 years)



Long-Haul Pleasure Traveller Sizing



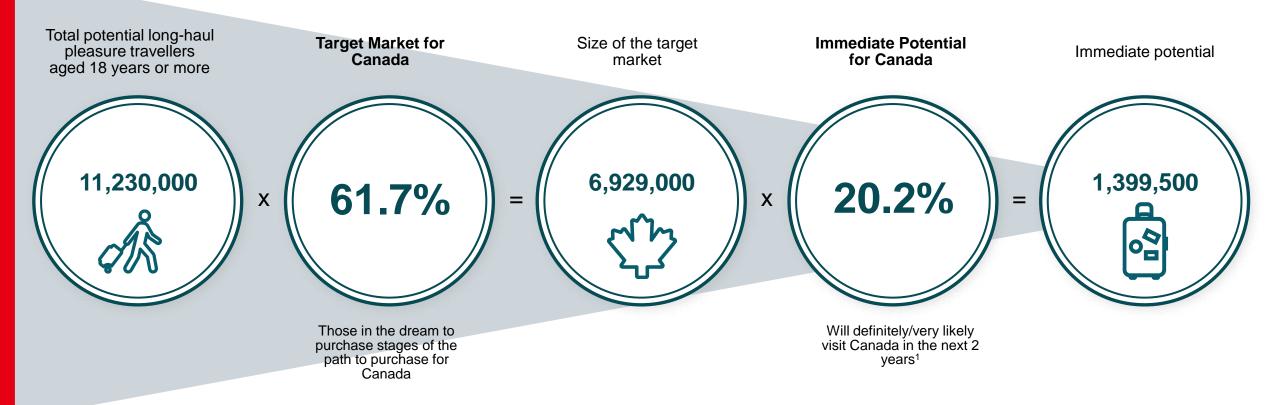




Potential Market Size For Canada



Size of the Potential Market to Canada (Next 2 Years)

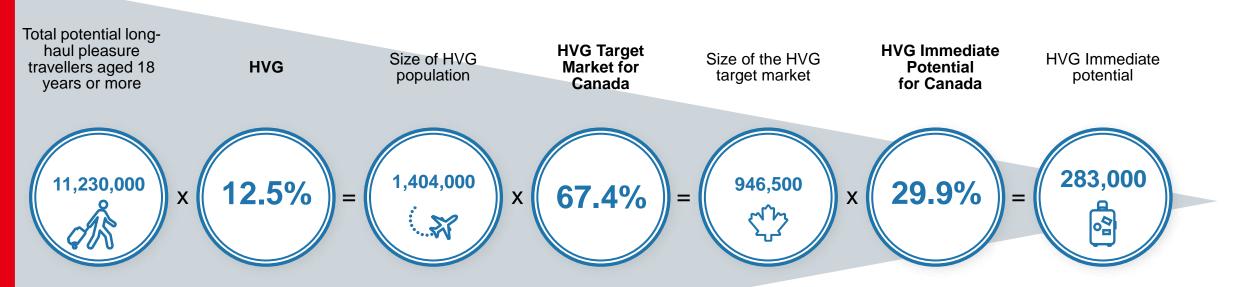




Potential Market Size For Canada



Size of the Potential Market to Canada (Next 2 Years): HVG Audience



Meet criteria for HVG audience definition Those in the dream to purchase stages of the path to purchase for Canada

Will definitely/very likely visit Canada in the next 2 years¹

Potential Market Size for the Regions



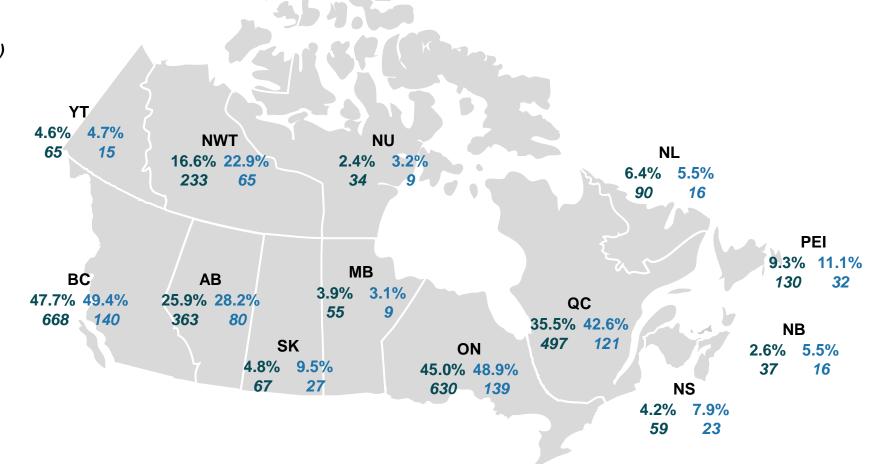
Total Japan

HVG Audience



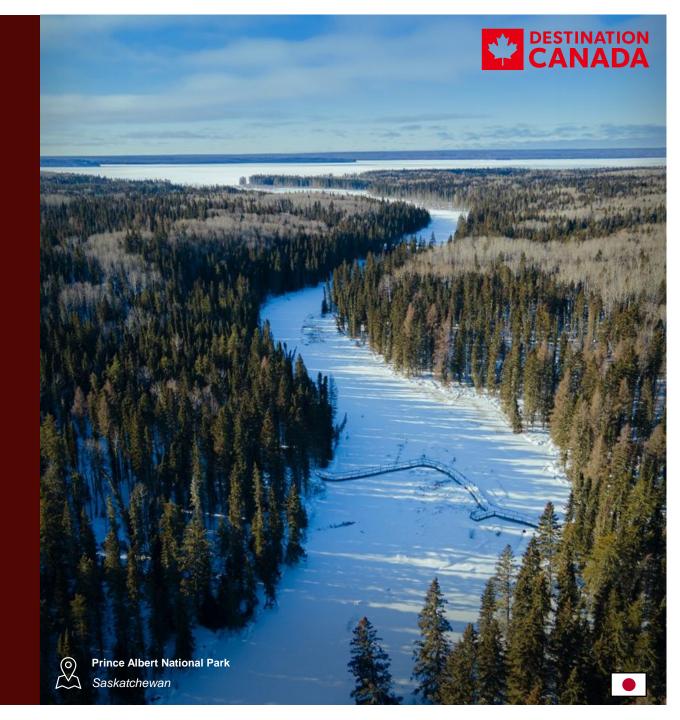
Total Japan: 1,399,500 HVG Audience: 283,000

<u>Key:</u> % likely to visit region Immediate potential (000s)





Key Performance Indicators



Key Performance Indicators



Indicator	Definition	All Long-haul Travellers (n=1501)	HVG Audience (n=189)
Unaided destination consideration	% who mentioned Canada or a destination in Canada on their consideration list ¹	4%	4%
Aided destination consideration	% who rate Canada 4 or 5 (I am seriously considering) out of 5	22%	26%
Aided awareness of travel opportunities in Canada	% with excellent/very good knowledge of travel opportunities in Canada	8%	20% 🕩
Past visitation	% who have ever visited Canada for pleasure	25%	33%⊕

For trips in the next 2 years.

Base: Long-haul pleasure travellers (past 3 years or next 2 years)

B1. You mentioned that you are likely to take a long-haul holiday trip **outside of East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan)** in the next 2 years. Which destinations are you seriously considering? (Please list up to 3 destinations)

C2. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next 2 years? Please use a 5-point scale where 1 means 'l am definitely not considering' and 5 means 'l am seriously considering'.

C5. How would you rate your level of knowledge of holiday opportunities in each of the following destinations? (Select one for each)

B5. Which of the following countries or regions have you visited while on a holiday trip **outside of East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan)** Taiwan) which was 4 or more nights long?





¹ For trips in the next 2 years.

Key Performance Indicators: Seasonal & Indigenous



Indicator	Definition	All Long-haul Travellers	HVG Audience
Unaided <u>fall</u> destination	% who mentioned Canada or a destination in Canada ¹	10%	10%
Aided destination consideration for <u>fall</u>	% consider Canada for the months of September, October and/or November ²	30%	30%
Unaided <u>winter</u> destination	% who mentioned Canada or a destination in Canada ¹	15%	22%
Aided destination consideration for winter	% consider Canada for the months of December, January and/or February ²	15%	18%
Unaided Indigenous Tourism destination	% who mentioned Canada or a destination in Canada	3%	5%

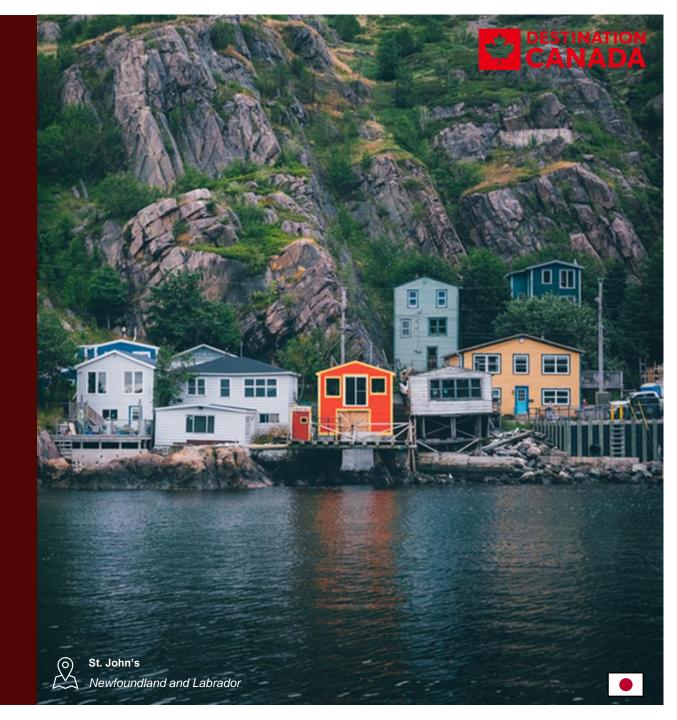




¹Among respondents who answered about winter/fall travel
 ²Among those in the dream to purchase stages of the path to purchase to Canada Base: Long-haul pleasure travellers (past 3 years or next 2 years)
 B2. What destinations come to mind when thinking about travel to experience the winter season? Total (n=752); HVG (n=88)
 B3. What destinations come to mind when thinking about travel to experience the autumn season? Total (n=749); HVG (n=101)
 C7. For each of the following destinations, during which months would you consider taking a vacation trip in the next 2 years? Total (n=926); HVG (n=128)
 B4. What destinations come to mind when thinking about Indigenous tourism? Total (n=1501); HVG (n=189)



Market Outlook

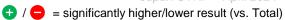


Market Outlook



Indicator	Definition	All Long-haul Travellers (n=1501)	HVG Audience (n=189)
Incidence of long-haul pleasure travel	% who have taken a long-haul pleasure trip in the past 3 years	65%	100% <table-cell-rows></table-cell-rows>
Long-haul travel intentions	% who plan ¹ to take a long-haul pleasure trip in the next 2 years	71%	100% <table-cell-rows></table-cell-rows>
Market Outlook (Net change in long-haul travel)	% who will spend a little more on travel outside of East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan) in the next 12 months MINUS % who will spend a little less	-25%	-4%



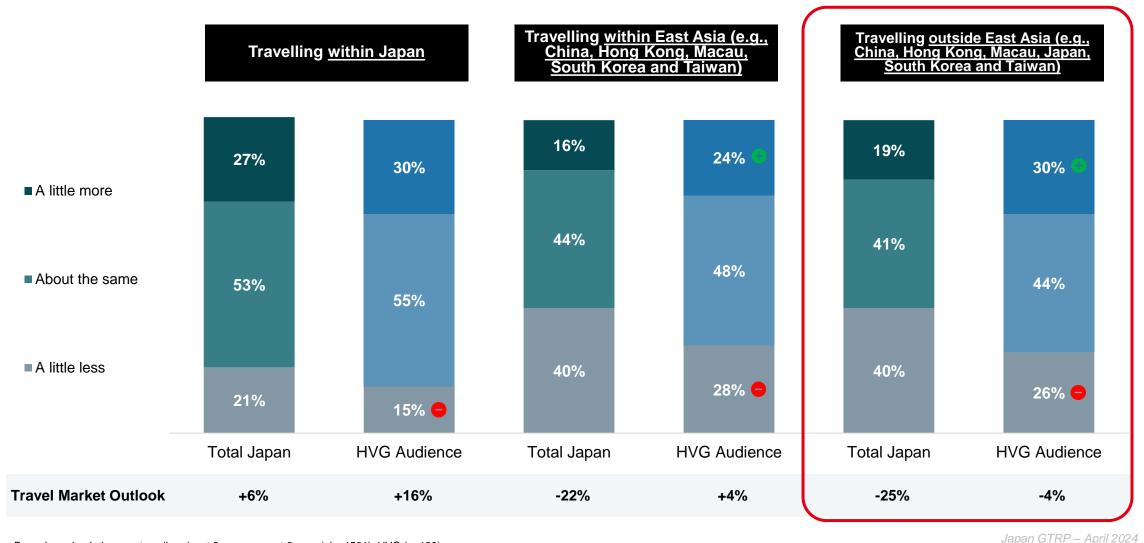




¹Who are 'Definitely' or 'Very Likely' to take a long-haul trip in the next 2 years. Base: Long-haul pleasure travellers (past 3 years or next 2 years)
 A7. In the past 3 years, have you taken a long-haul holiday trip of 4 or more nights outside of East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan) where you spent at least 1 night in paid accommodations? (Select one only)
 A9. In the next 2 years, how likely is it that you will take a long-haul holiday trip of 4 or more nights outside of East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan) where you will spend at least 1 night in paid accommodations? (Select one only)

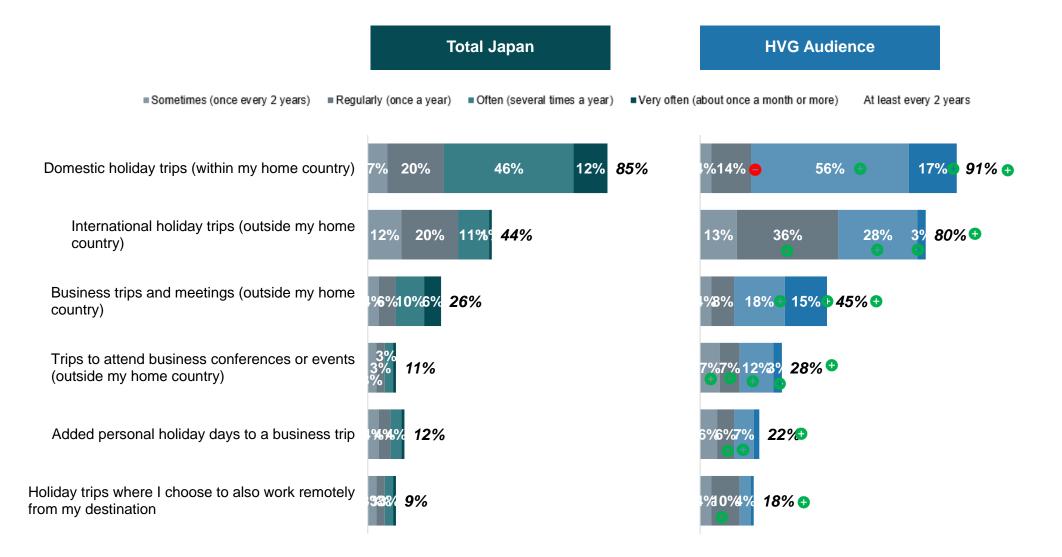
Spending Intentions (in Next 12 Months)





Types of Travel Trips

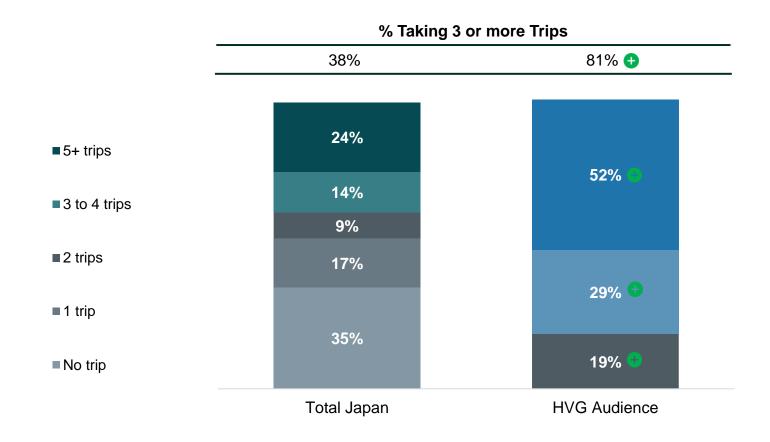






Long-Haul Travel Intensity





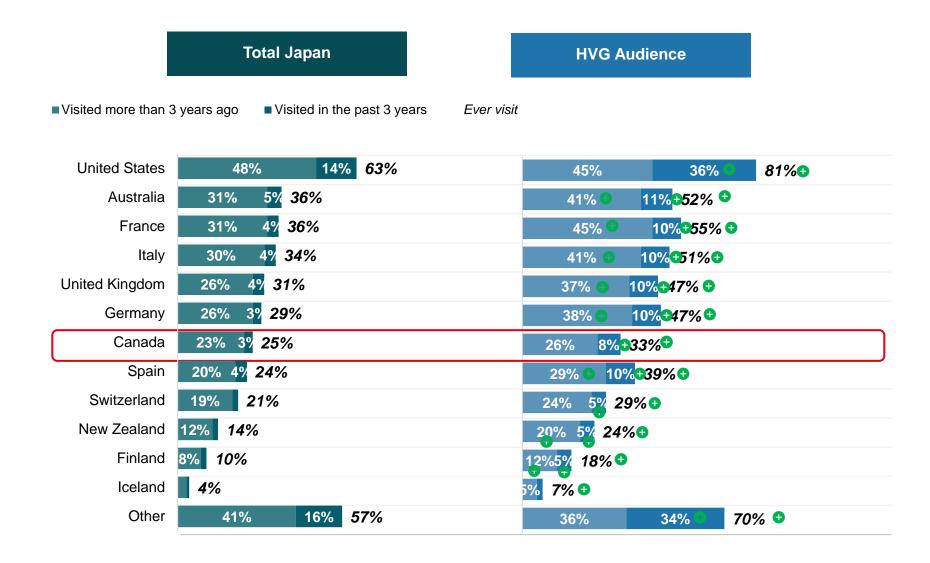


Canada vs. Competitors



Past Visitation



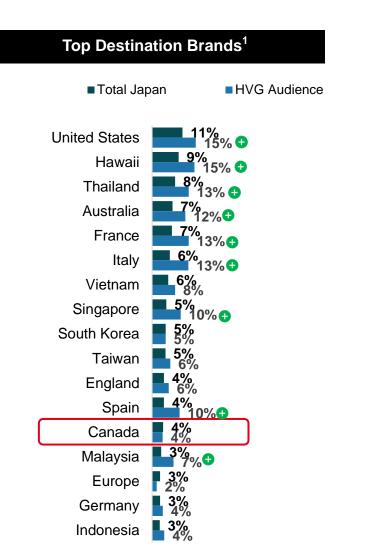


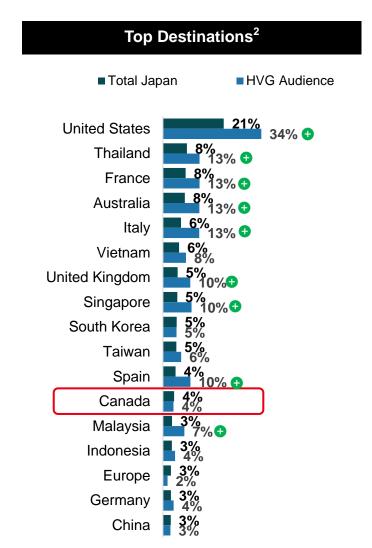




Unaided Long-Haul Destination Consideration (Next 2 Years)













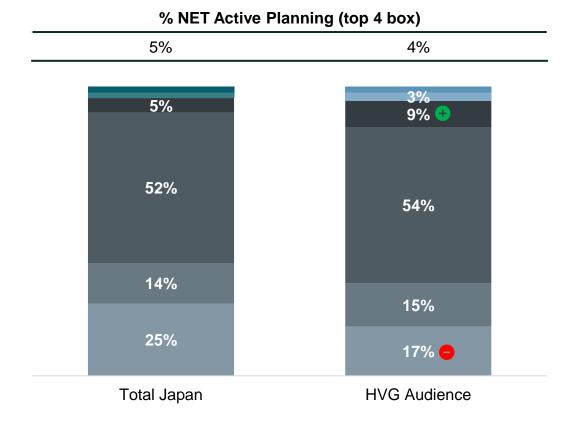
¹Responses as mentioned by respondents (e.g., percentage who said "Canada" specifically).
²Roll-up of brand mentions by country (e.g., percentage who said "Canada" or any destination in Canada). Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1501); HVG (n=189)

Path to Purchase for Canada



■ Have already booked my transportation and accommodations

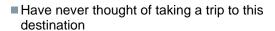
- Am currently making transportation and accommodation arrangements
- Am planning the itinerary for a trip to this country
- Have started to gather some travel information for a trip to this country
- Seriously considering visiting / returning in the next 2 years
- Dreaming about visiting / returning someday
- Not interested in visiting / returning in the foreseeable future
- Have never thought of taking a trip to this destination





Stage in the Purchase Cycle: Total Japan





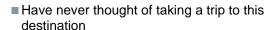
- Not interested in visiting / returning in the foreseeable future
- Dreaming about visiting / returning someday
- Seriously considering visiting / returning in the next 2 years
- Have started to gather some travel information for a trip to this country
- Am planning the itinerary for a trip to this country
- Am currently making transportation and accommodation arrangements
- Have already booked my transportation and accommodations





Stage in the Purchase Cycle: Among HVG Audience





- Not interested in visiting / returning in the foreseeable future
- Dreaming about visiting / returning someday
- Seriously considering visiting / returning in the next 2 years
- Have started to gather some travel information for a trip to this country
- Am planning the itinerary for a trip to this country
- Am currently making transportation and accommodation arrangements
- Have already booked my transportation and accommodations



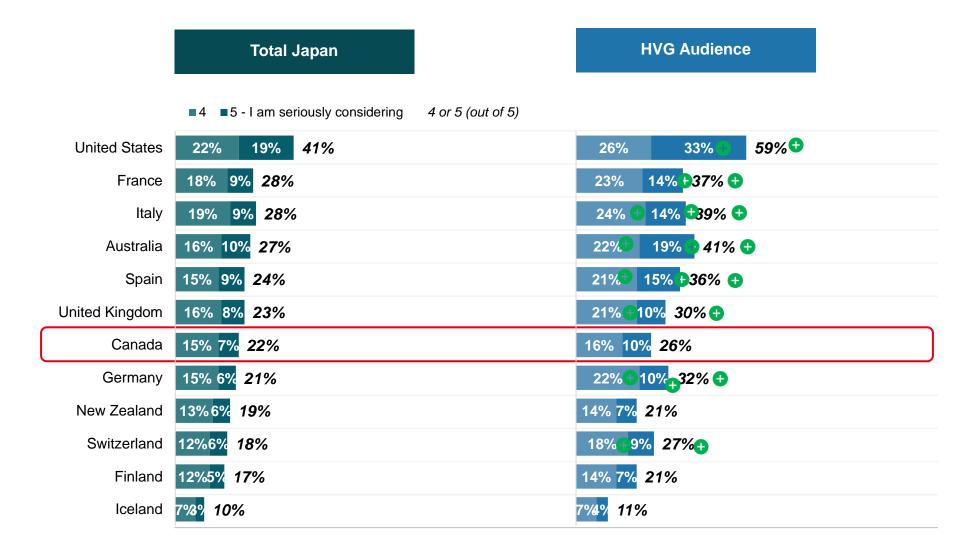




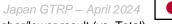


Destination Consideration (Next 2 Years)







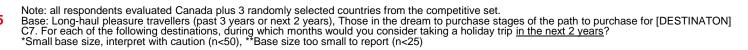


Destination Consideration By Seasons



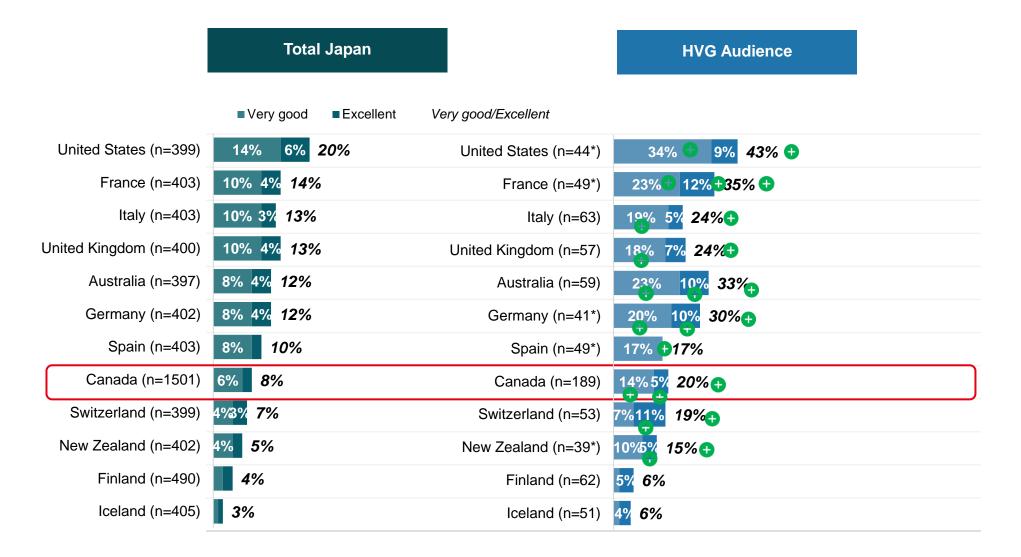
Total Japan	Winter (Dec, Jan, Feb)	Spring (Mar, Apr, May)	Summer (Jun, Jul, Aug)	Fall (Sept, Oct, Nov)	HVG Audience	Winter (Dec, Jan, Feb)	Spring (Mar, Apr, May)	Summer (Jun, Jul, Aug)	Fall (Sept, Oct, Nov)
Australia (n=270)	29%	27%	14%	26%	Australia (n=39*)	34%	29%	21%	24%
Canada (n=926)	15%	21%	35%	30%	Canada (n=128)	18%	20%	39%	30%
Finland (n=274)	22%	17%	34%	23%	Finland (n=40*)	33%	18%	42%	23%
France (n=281)	15%	25%	31%	28%	France (n=33*)	21%	24%	45%	36%
Germany (n=246)	13%	26%	30%	34%	Germany (n=28*)	15%	8%	45%	41%
Iceland (n=164)	20%	18%	32%	23%	Iceland (n=22**)	**	**	**	**
Italy (n=286)	10%	33%	28%	28%	Italy (n=50)	24% 🕕	40%	40% 🛨	30%
New Zealand (n=236)	32%	22%	22%	23%	New Zealand (n=27*)	41%	15%	26%	34%
Spain (n=260)	14%	28%	30%	29%	Spain (n=38*)	24%	35%	38%	27%
Switzerland (n=263)	13%	21%	41%	24%	Switzerland (n=37*)	24% 😷	16%	30%	22%
United Kingdom (n=254)	15%	25%	37%	25%	United Kingdom (n=43*)	16%	23%	51% 🕕	37%
United States (n=271)	17%	26%	33%	27%	United States (n=35*)	23%	31%	40%	43% +





Knowledge of Holiday Opportunities









Destination Fit



Total Japan

HVG Audience

	■8 ■9 ■10 - Exactly what I'm looking for	or Top 3 box	
Italy (n=403)	17% 5%12% 33 %	Italy (n=63)	27% 5% 16% 47% ₊
Spain (n=403)	15% 9% <mark>8% 32%</mark>	Spain (n=49*)	21% <mark>8% 13% 42%</mark>
United States (n=399)	15% 6%11% 31% U	nited States (n=44*)	9% 9% 18% 36%
Australia (n=397)	17% 6%6% 29 %	Australia (n=59)	27% • 12% 9% 48% •
France (n=403)	13%5%11% 29%	France (n=49*)	16% 6% 16% 39 %
United Kingdom (n=400)	10%5%9% 25% Uni	ted Kingdom (n=57)	14% 10% 12% 37% +
New Zealand (n=402)	12%5%7% 24 %	lew Zealand (n=39*)	18% 5 <mark>%10% 34%</mark>
Switzerland (n=399)	15% 4 % % 23%	Switzerland (n=53)	22% 4 <mark>%% 34%</mark>
Canada (n=1501)	12%5 <mark>%6% 22%</mark>	Canada (n=189)	16% 5%11% 32%+
Germany (n=402)	11%4% <mark>%% 20%</mark>	Germany (n=41*)	10%8% 15% 33%
Finland (n=490)	9%3%%/ 16%	Finland (n=62)	7% 5%% 16 %
Iceland (n=405)	5% <mark>3%</mark> 11%	Iceland (n=51)	8% <mark>4%</mark> 14%

Destination Appeal



Total Japan

HVG Audience

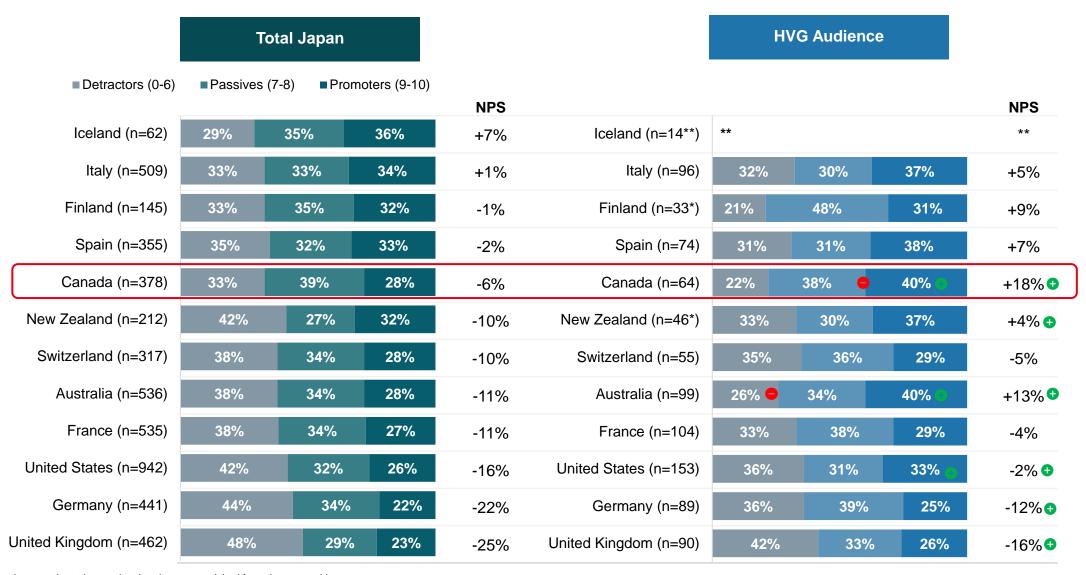
	■8 ■9 ■10 - Agree complete	ly Top 3 box	
Italy (n=403)	14% 12% 19% 45 %	Italy (n=63)	22% 13% 24% 59% +
Spain (n=403)	17% 11% 17% 45%	Spain (n=49*)	17% 12% 27% 56%
France (n=403)	16% 8% 21 % 44 %	France (n=49*)	8%10% 33% 51%
Australia (n=397)	18% 9% 15% 42 %	Australia (n=59)	21% 12% 21% 53 %
United States (n=399)	17% 7% 18% 41 %	United States (n=44*)	14% 9% 25 % 48 %
Switzerland (n=399)	17% 7% 15% 39 %	Switzerland (n=53)	17% 15% 17% 49 %
United Kingdom (n=400)	13% 7% 19% 38%	United Kingdom (n=57)	21% 7% 23% 51%+
Canada (n=1501)	14% 7% 14% 35%	Canada (n=189)	19% 6% 19% 44% +
New Zealand (n=402)	13% 7% 16% 35 %	New Zealand (n=39*)	15% <mark>8% 15% 38%</mark>
Germany (n=402)	14% 7% <mark>11% 32%</mark>	Germany (n=41*)	13%5% 20% 38 %
Finland (n=490)	10%6%11% 27 %	Finland (n=62)	13% 10% 11% 34%
Iceland (n=405)	8% <mark>4%8% 20%</mark>	Iceland (n=51)	14%4%12% 29%
-			





Net Promoter Score (NPS)



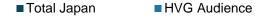


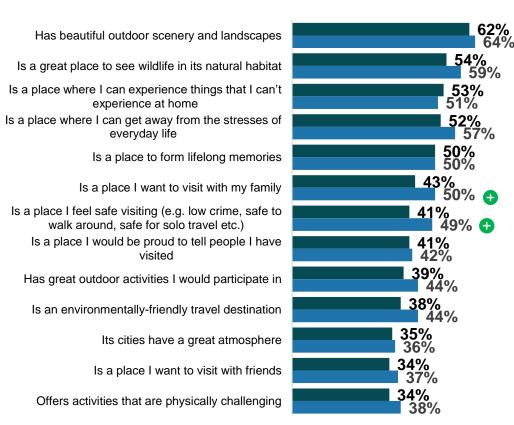


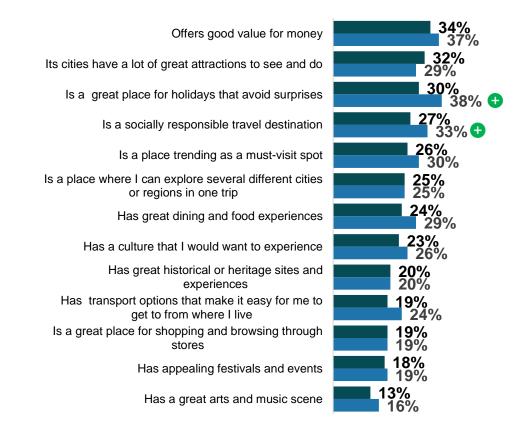


Impressions of Canada as a Holiday Destination









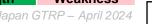
Japan GTRP - April 2024

Destination Attributes – Relative Strengths & Weaknesses: Among Total Japan



								New .			United	United
	n=	Australia 397	Finland 490	France 403	Germany 402	405	Italy 403	Zealand 402	Spain 403	Switzerland 399	400	States 399
rder	Is a place where I can get away from the stresses of everyday life											
Higher Order Motivations	Is a place to form lifelong memories											
High Motor	Is a place I would be proud to tell people I have visited											
General Needs	Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.) Is a place where I can explore several different cities or regions in one trip Offers good value for money											
	Has transport options that make it easy for me to get to from where I live Is a place I want to visit with friends											ı
of Trip	Is a place I want to visit with my family Is a great place for holidays that avoid surprises Is a place where I can experience things that I can't experience at home											
Type	Is an environmentally-friendly travel destination Is a socially responsible travel destination Is a place trending as a must-visit spot											
	Offers activities that are physically challenging Is a great place for shopping and browsing through stores											
To-Do	Its cities have a lot of great attractions to see and do Has great outdoor activities I would participate in Has great dining and food experiences											
	Has a great arts and music scene Has appealing festivals and events											
ee	Its cities have a great atmosphere Has beautiful outdoor scenery and landscapes											
To-See	Is a great place to see wildlife in its natural habitat Has great historical or heritage sites and experiences Has a culture that I would want to experience											

Weakness Japan GTRP - April 2024

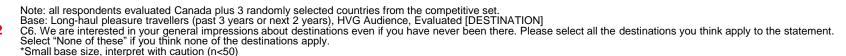


Destination Attributes – Relative Strengths & Weaknesses : Among HVG Audience



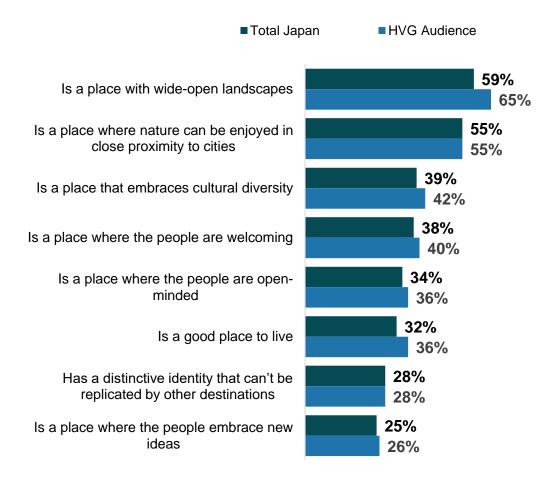
										New			United	United
		n=	Canada 189	Australia 59	Finland 62	France 49*	Germany 41*	Iceland 51	Italy 63	Zealand 39*	Spain 49*	Switzerland 53	d Kingdom 57	States 44*
rder	suo	Is a place where I can get away from the stresses of everyday life	100		02	10		01	- 55		10		0,	
er O	ivati	Is a place to form lifelong memories												
High	Mot	Is a place I would be proud to tell people I have visited												
General	Needs	Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.) Is a place where I can explore several different cities or regions in one trip Offers good value for money Has transport options that make it easy for me to get to from where I live												
-		Is a place I want to visit with friends Is a place I want to visit with my family												
of Trin	5	Is a great place for holidays that avoid surprises Is a place where I can experience things that I can't experience at home												
T	- ype	Is an environmentally-friendly travel destination Is a socially responsible travel destination												
		Is a place trending as a must-visit spot Offers activities that are physically challenging												
		Is a great place for shopping and browsing through stores Its cities have a lot of great attractions to see and do												
5	5	Has great outdoor activities I would participate in												
		Has great dining and food experiences Has a great arts and music scene												
		Has appealing festivals and events												
٩	b.	Its cities have a great atmosphere Has beautiful outdoor scenery and landscapes												
ď	5	Is a great place to see wildlife in its natural habitat												
F		Has great historical or heritage sites and experiences												
		Has a culture that I would want to experience												





Brand Value Statements for Canada







Brand Value Statements: Among Total Japan



					Germany		Italy	New Zealand		Switzerland		
Is a place with wide-open landscapes	1501	397	490	403	402	405	403	402	403	399	400	399
Is a place where nature can be enjoyed in close proximity to cities												
Is a place that embraces cultural diversity												
Is a place where the people are welcoming												
Is a place where the people are open-minded												
Is a place where the people embrace new ideas												
Is a good place to live												
Has a distinctive identity that can't be replicated by other destinations												

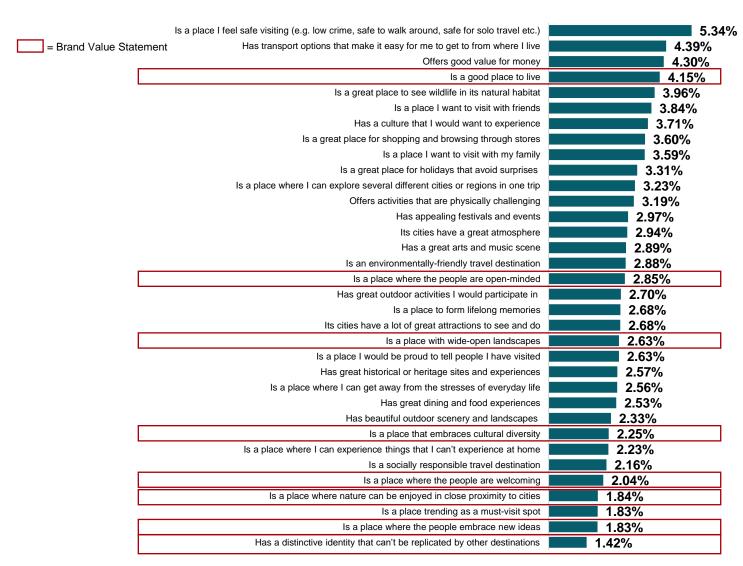
Brand Value Statements: Among HVG Audience



n=		Australia 59	Finland 62	France 49*	Germany 41*	Iceland 51	Italy 63	New Zealand 39*	Spain 49*	Switzerland 53	United Kingdom 57	United States 44*
Is a place with wide-open landscapes	. 33		<u> </u>	·								
Is a place where nature can be enjoyed in close proximity to cities												
Is a place that embraces cultural diversity												
Is a place where the people are welcoming												
Is a place where the people are open-minded												
Is a place where the people embrace new ideas												
Is a good place to live												
Has a distinctive identity that can't be replicated by other destinations												

Destination Attributes: Drivers Analysis: Among Total Japan





Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables, destination attributes (C6) while controlling for each other.

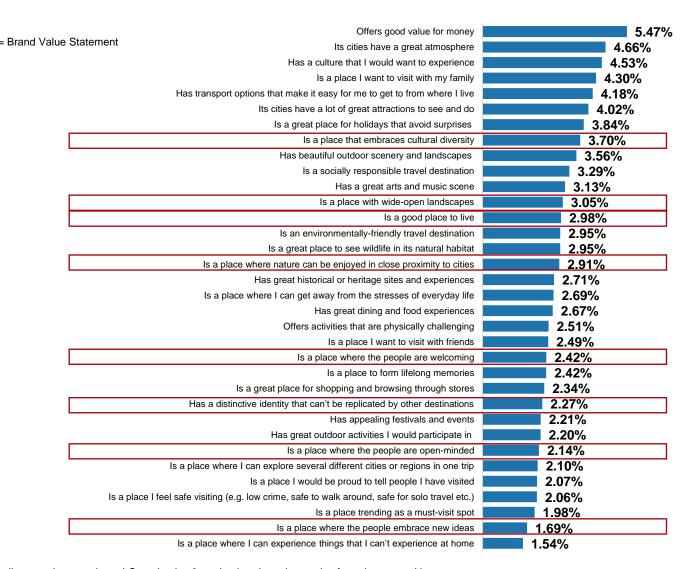
Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.



Destination Attributes: Drivers Analysis: Among HVG Audience





Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables. destination attributes (C6) while controlling for each other.

Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.



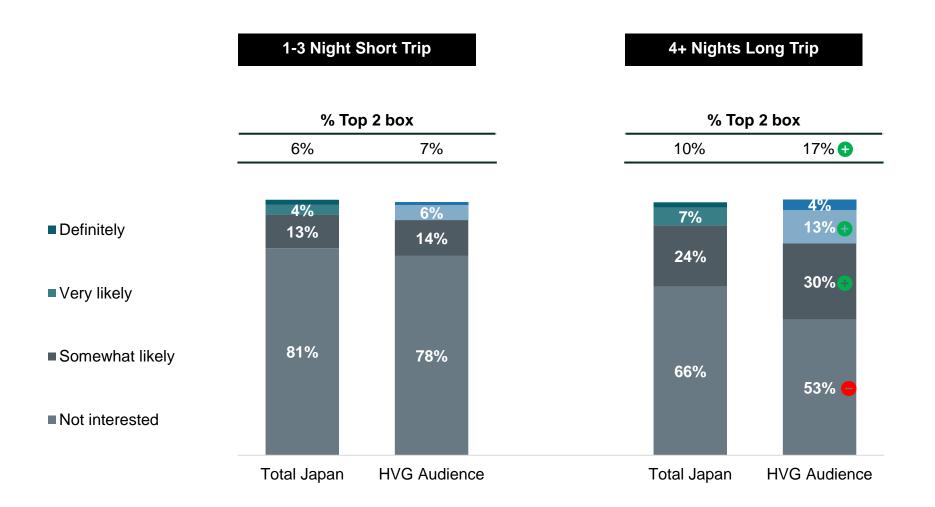


Travel Intentions to Canada



Likelihood to Take a Holiday Trip to Canada (Next 2 Years)





NET: Definitely/ Very Likely to visit Canada in the next 2 years

Total: 12%

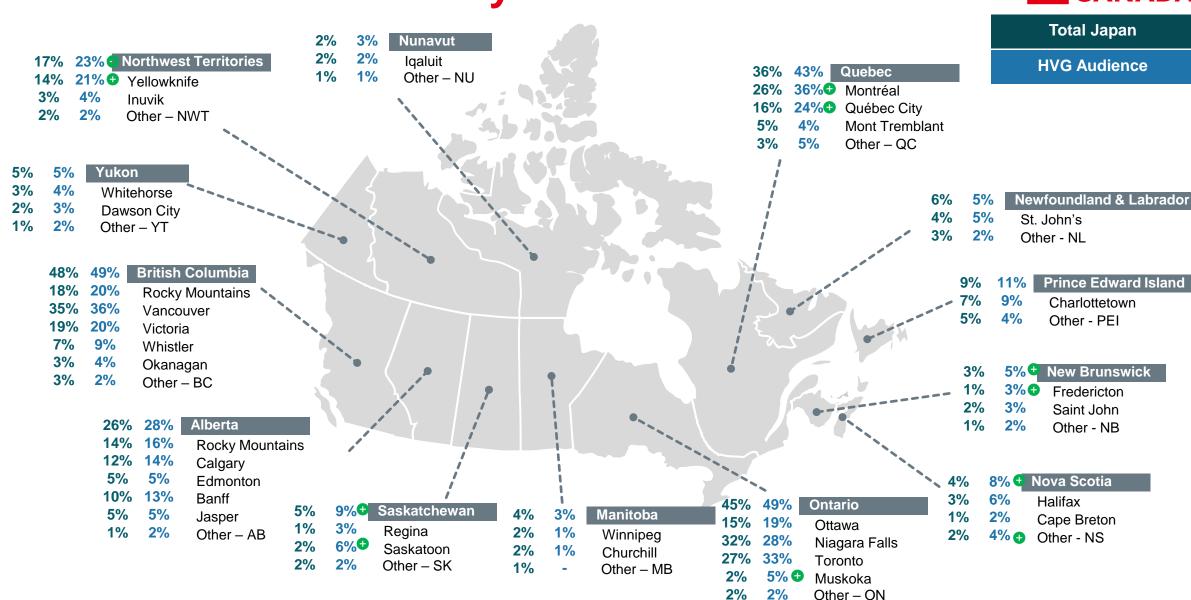
HVG: 20% €





Canadian Destinations Likely to Visit



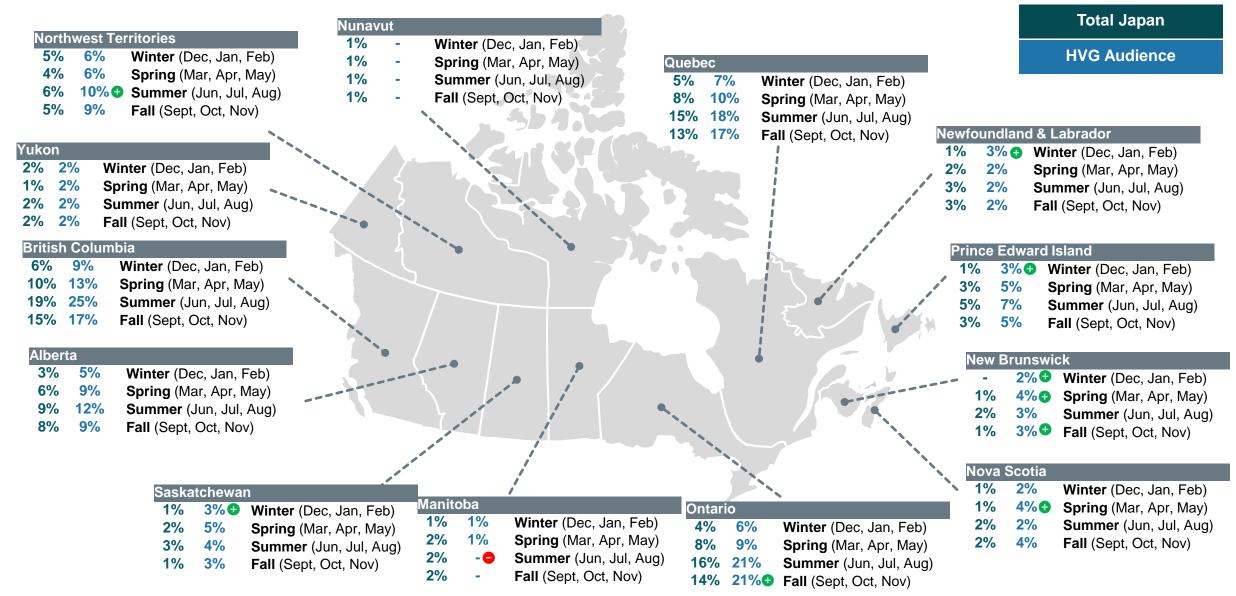






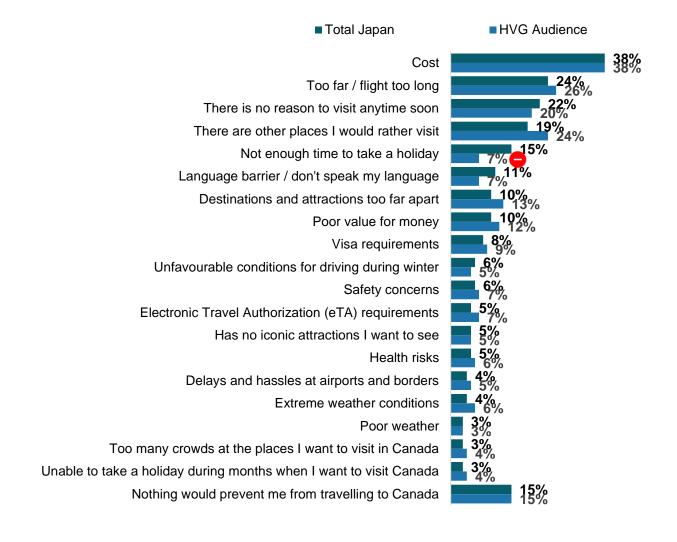
Time of Year Interested in Visiting Canada (Next 2 Years)





Barriers for Visiting Canada









Travel Behaviours



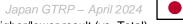
Top 10 Activities Interested In & Trip Anchors



Top 10 General Activities Interested In	
Total Japan (n=1501)	HVG Audience (n=189)
Trying local food and drink	Nature walks 🕀
Nature walks	Trying local food and drink
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)
Historical, archaeological or world heritage sites	Historical, archaeological or world heritage sites
Northern lights	Local markets (e.g. public markets, farmers market, night markets)
Local markets (e.g. public markets, farmers market, night markets)	Northern lights
Shopping for items that help me remember my trip	Shopping for items that help me remember my trip
Art galleries or museums	City green spaces like parks or gardens
Culinary tours or cooking classes	Culinary tours or cooking classes
City green spaces like parks or gardens	Art galleries or museums

Top 10 Trip Anchor Activities	
Total Japan (n=1472)	HVG Audience (n=189)
Historical, archaeological or world heritage sites	Historical, archaeological or world heritage sites
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Nature walks 🛨
Trying local food and drink	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)
Northern lights	Trying local food and drink
Nature walks	Local markets (e.g. public markets, farmers market, night markets)
Local markets (e.g. public markets, farmers market, night markets)	Northern lights
Art galleries or museums	Shopping for items that help me remember my trip
Culinary tours or cooking classes	Art galleries or museums
Shopping for items that help me remember my trip	Nature parks
Autumn colours	Autumn colours

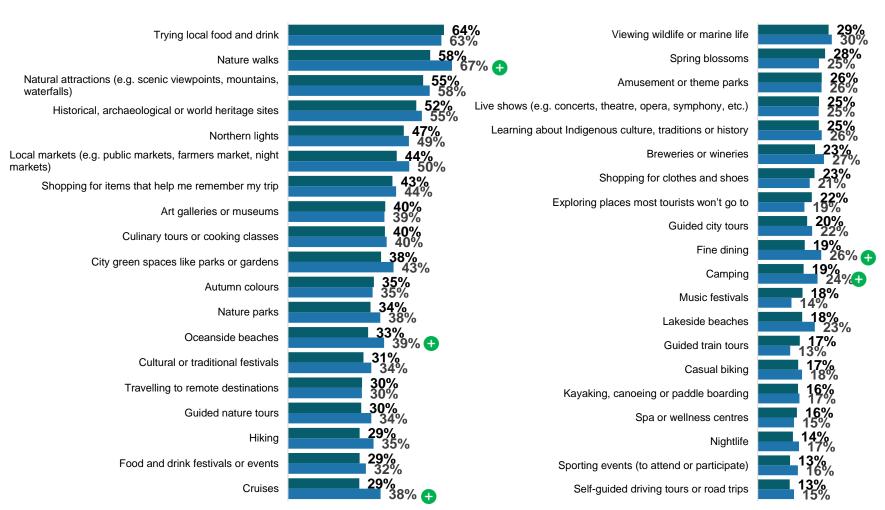


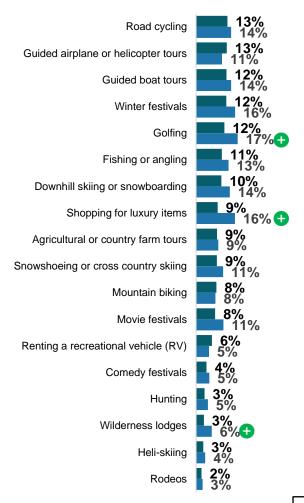


General Activities Interested In



■ HVG Audience ■ Total Japan

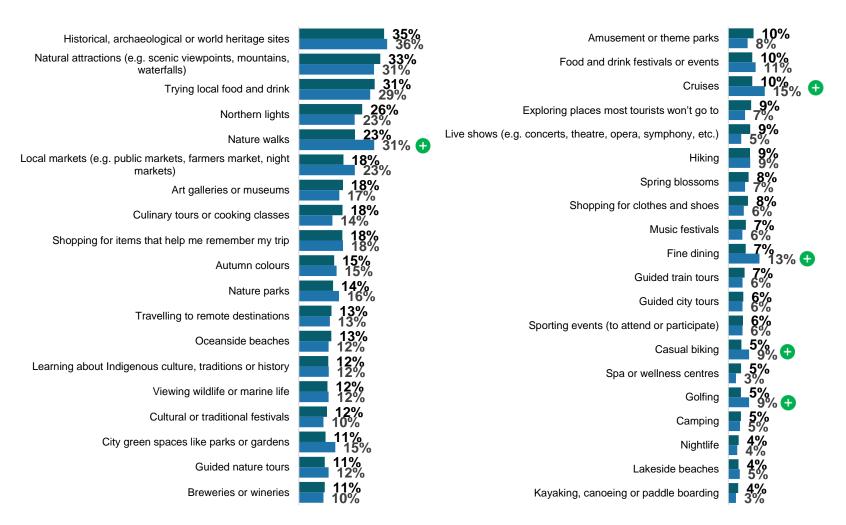


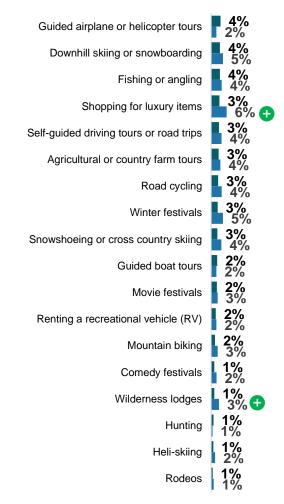


Trip Anchor Activities



■ Total Japan ■ HVG Audience

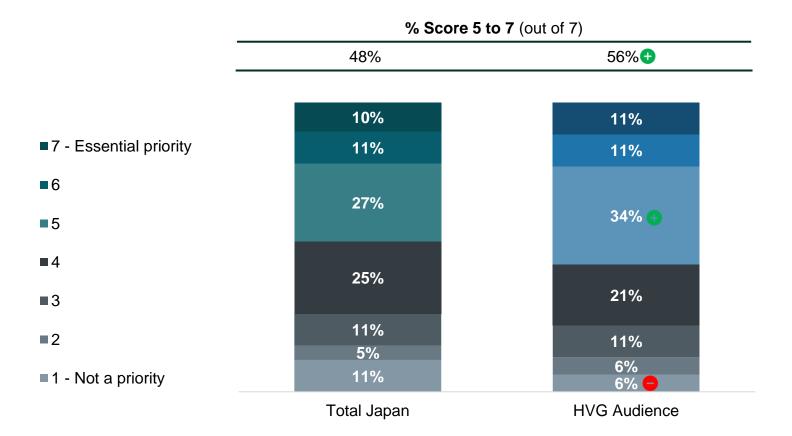






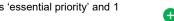
Priority of Sustainable Travel When Planning a Trip





Sustainable Travel Description

Sustainable travel refers to "travel that minimizes any negative impacts on the destination's environment, economy and society, while making positive contributions to the local people and conserving the destination's natural and cultural heritage".

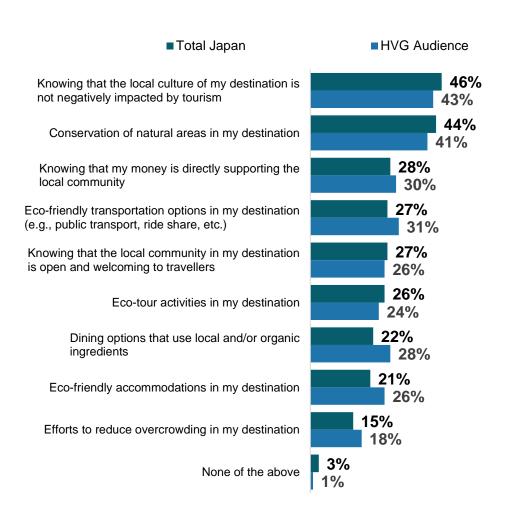






Top 3 Most Important Sustainability Efforts





Sustainable Travel Description

Sustainable travel refers to "travel that minimizes any negative impacts on the destination's environment, economy and society, while making positive contributions to the local people and conserving the destination's natural and cultural heritage".

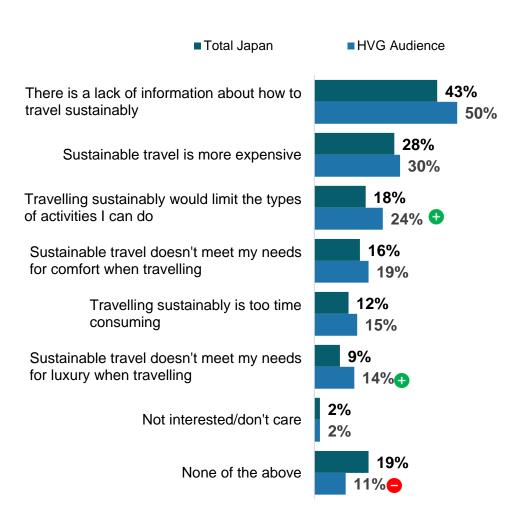






Barriers to Sustainable Travel





Sustainable Travel Description

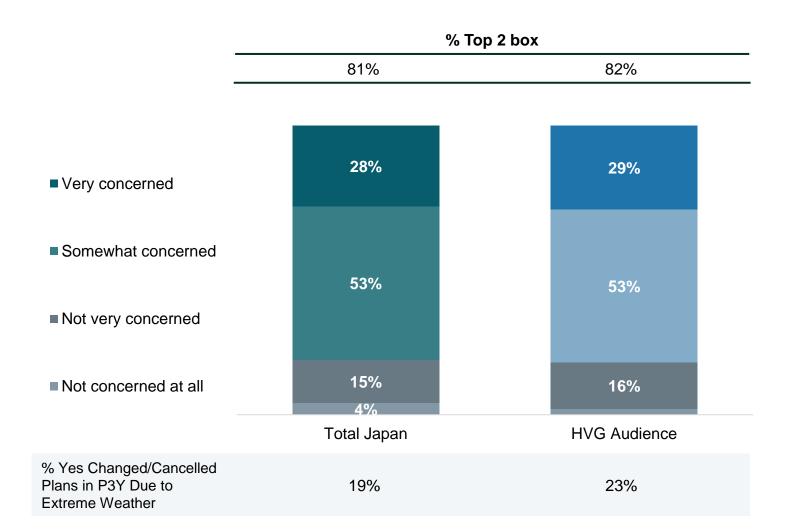
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Impact of Extreme Weather Events on Travel Plans





Extreme Weather Events Description

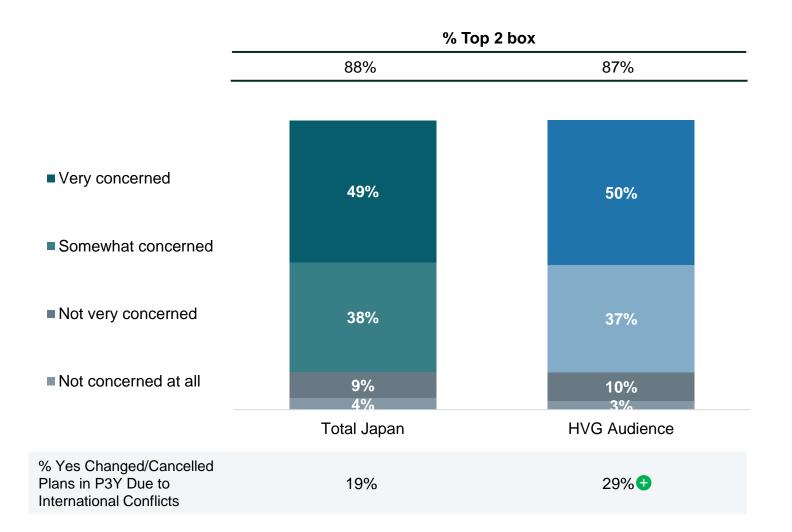
As you may or may not be aware, extreme weather events are occurrences of unusually severe weather or climate conditions. They are often short-lived and include blizzards, heat waves, wildfires, tornadoes, hurricanes or tropical cyclones.





Impact of International Conflicts & Unrest on Travel Plans





Note: respondents were asked either about extreme weather events (D10/D11) or international conflicts & unrest (D12/D13) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=755); HVG (n=92) D12. [DESCRIPTION] How concerned are you about international conflicts or unrest affecting your travel plans? D13. In the past 3 years, have you ever had to change plans or cancel a trip due to international conflicts or unrest?

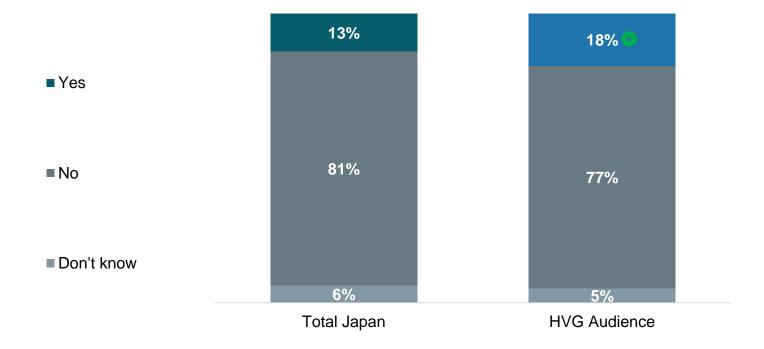
International Conflicts Description

As you may or may not be aware, international conflicts and unrest are currently occurring in different regions around the world.



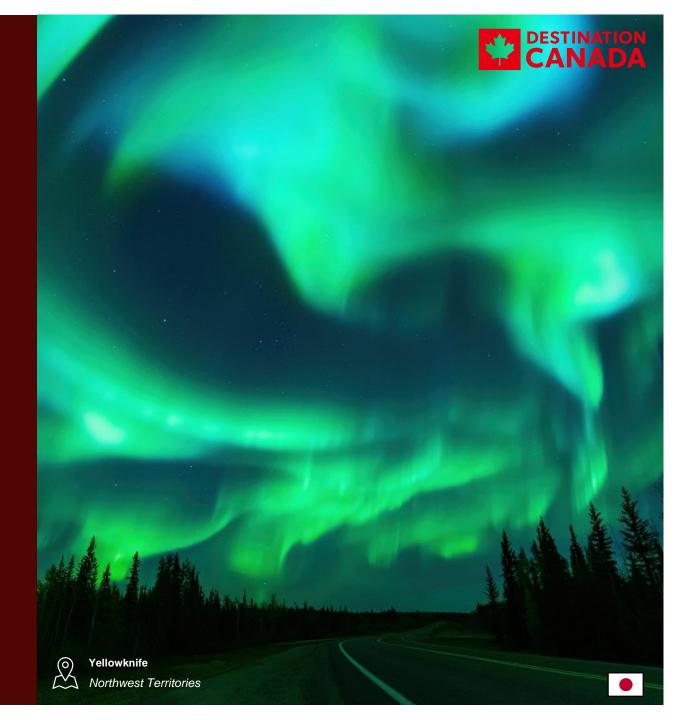
Usage of Al Tools to Plan Trips





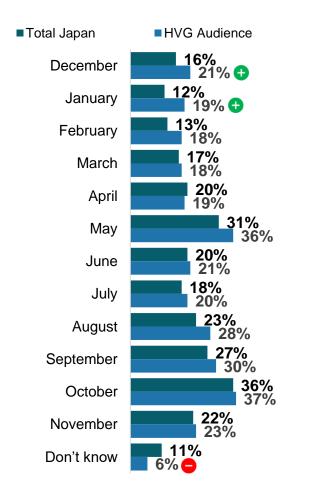


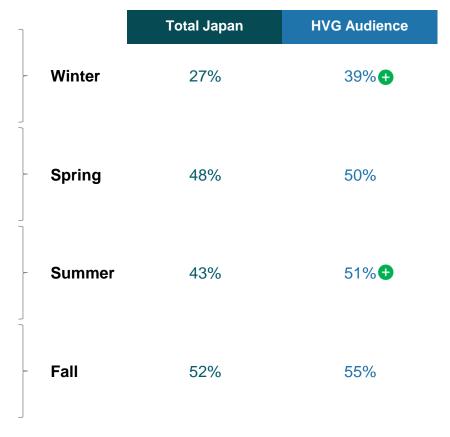
Seasonal Travel



Preferred Time of Year for Holiday Trips

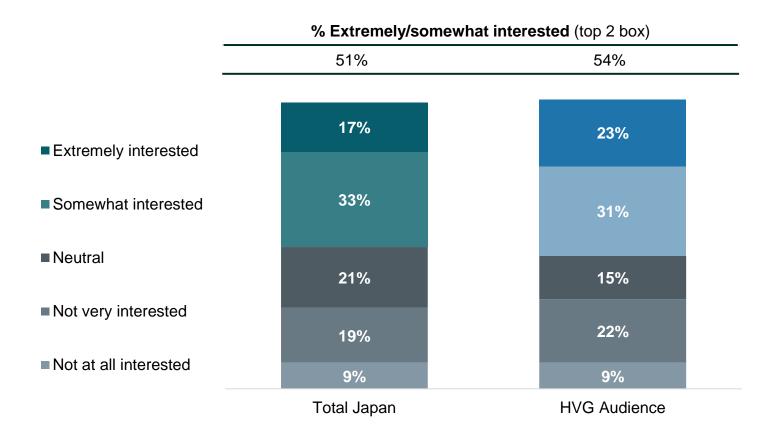






Interest in Winter Holidays





Winter Season Description

Winter is a season that is typically characterized by colder temperatures. During the winter months there are usually festivals, snow sports and holiday activities. It may snow in some destinations, allowing for skiing, snowboarding, outdoor spas and other winter activities.

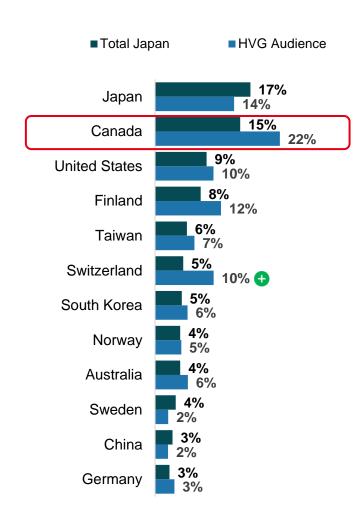






Unaided Winter Destinations

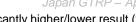




Winter Season Description

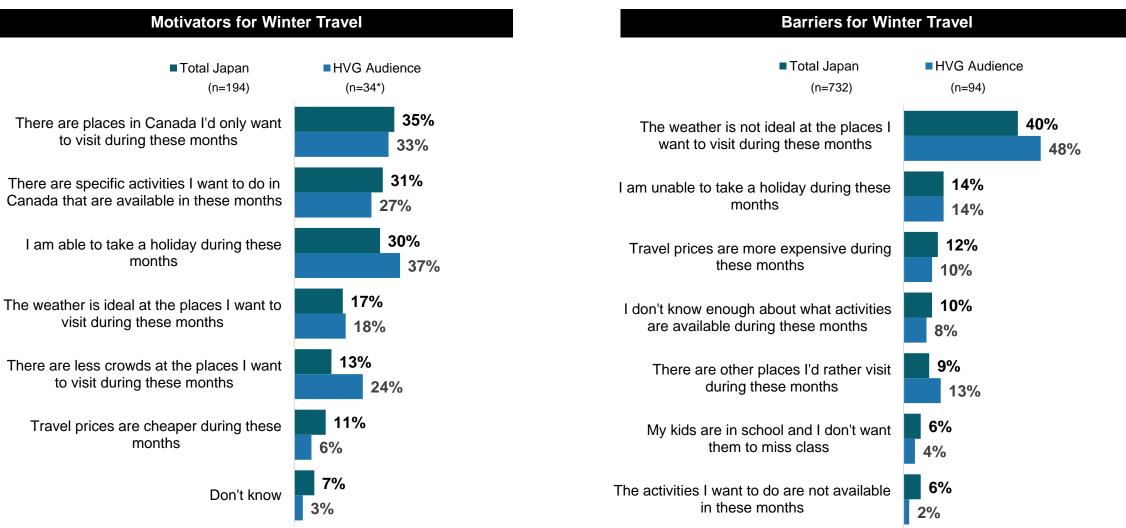
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Motivators & Barriers for Winter Travel to Canada





Base: Those in the dream to purchase stages of the path to purchase for Canada and <u>considering</u> visiting Canada or any province/territory in December, January or February E8a. You indicated earlier that you are considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why you would be interested in travelling to Canada for a holiday during these <u>winter months</u>?

Base: Those in the dream to purchase stages of the path to purchase for Canada and <u>not considering</u> visiting Canada or any province/territory in December, January or February E9. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why you would **not** be interested in travelling to Canada for a holiday during these **winter months**?

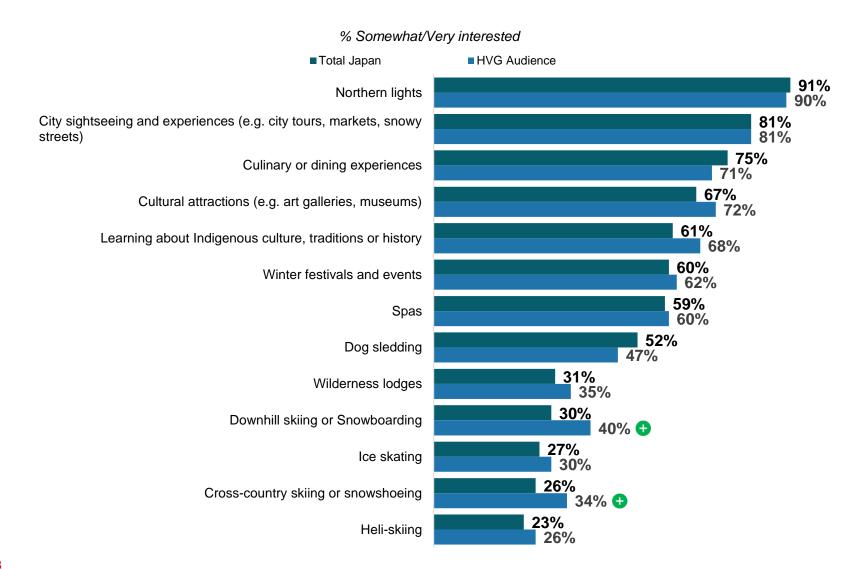
*Small base size, interpret with caution (n<50)





Interest in Winter Activities in Canada

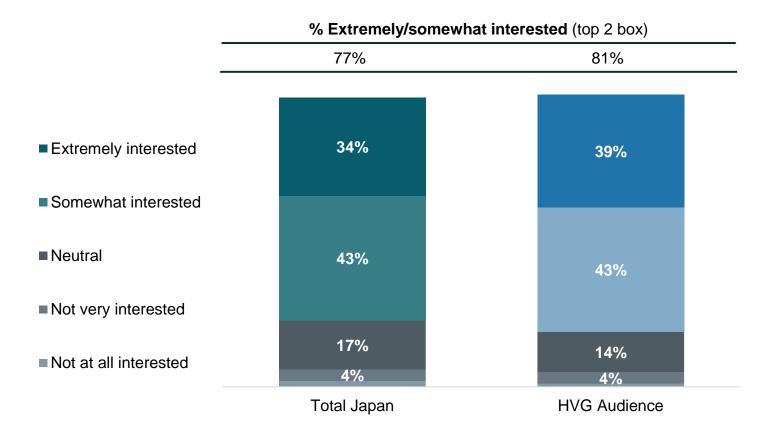






Interest in Fall Holidays





Autumn Season Description

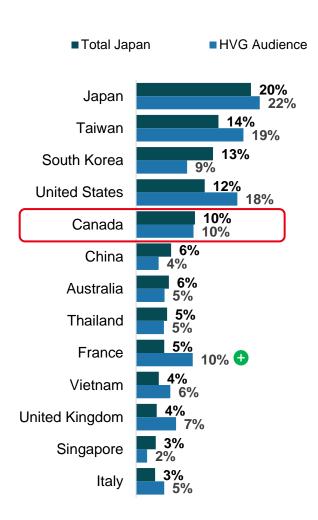
Autumn is the season between summer and winter. Autumn tends to be a slower season after the busy summer in most destinations. In some destinations, the weather becomes cooler and the leaves on trees shift to red, orange and yellow in preparation to shed. While autumn has some distinct activities and experiences, many summer activities can still be done in autumn.





Unaided Fall Destinations





B3. What destinations come to mind when thinking about travel to experience the **autumn season**? (Please list up to 3 destinations. You can mention destinations within or outside of East Asia (e.g., China, Hong Kong, Macau, Japan, South Korea and Taiwan).) [DESCRIPTION] Please note: You do not have to limit your responses to

Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=749); HVG (n=101)

destinations you are considering for a holiday trip.

Autumn Season Description

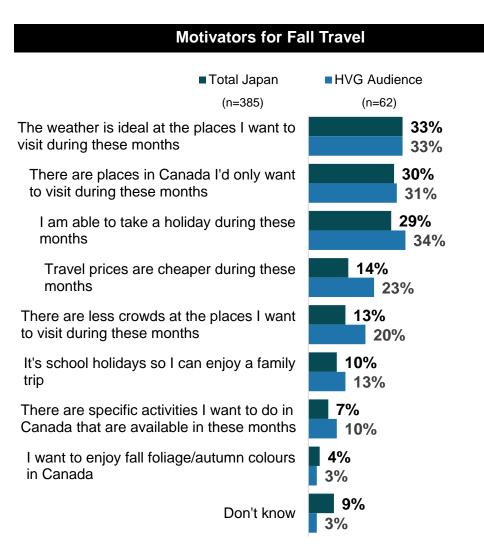
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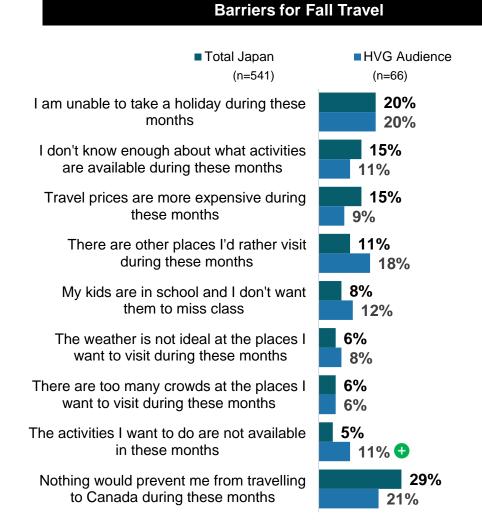


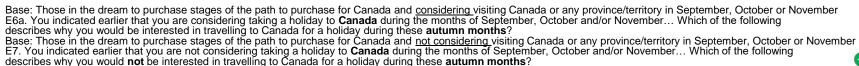


Motivators & Barriers for Fall Travel to Canada











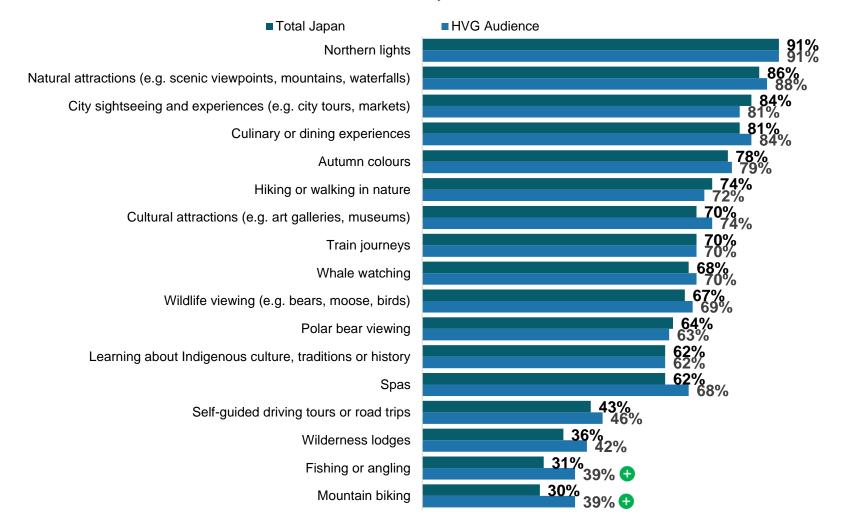




Interest in Fall Activities in Canada



% Somewhat/Very interested



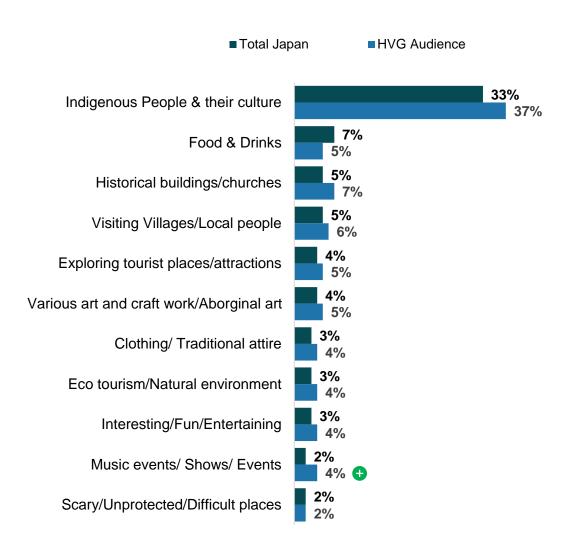


Indigenous Tourism



Unaided Mentions – Indigenous Cultural & Tourism Activities





Indigenous Peoples Description

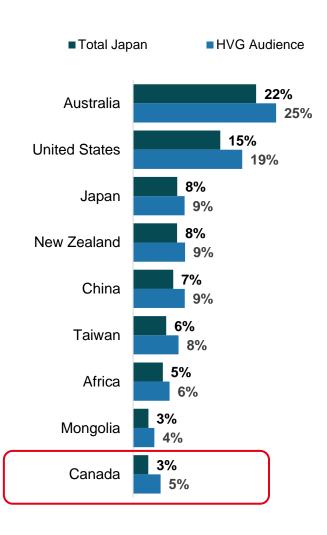
Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.





Unaided Indigenous Tourism Destinations

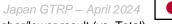




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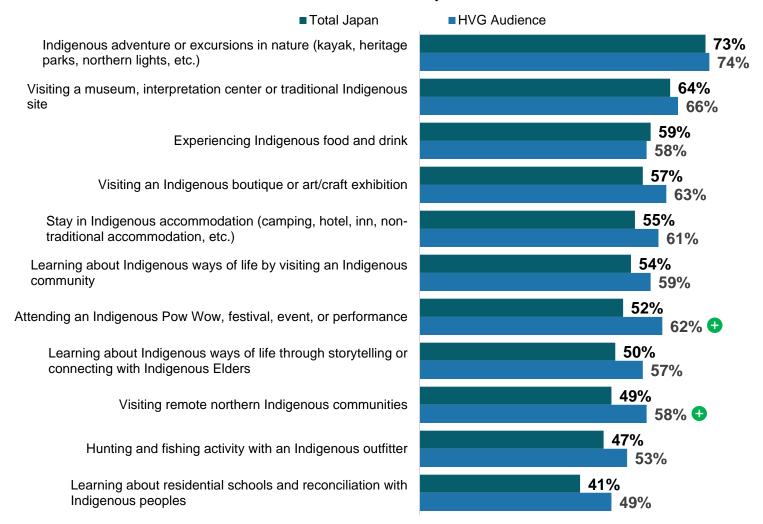




Interest in Indigenous Cultural & Tourism Activities



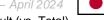




Indigenous Tourism Description

As you may or may not know, in Canada, Indigenous tourism businesses are majorityowned or operated by Indigenous peoples (First Nations, Métis or Inuit). The social and economic benefits of Indigenous tourism businesses goes back to the business owners and/or the communities where they are based.







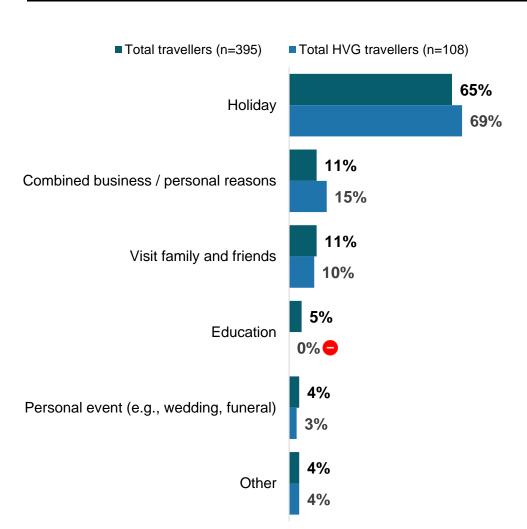
Most Recent Trip

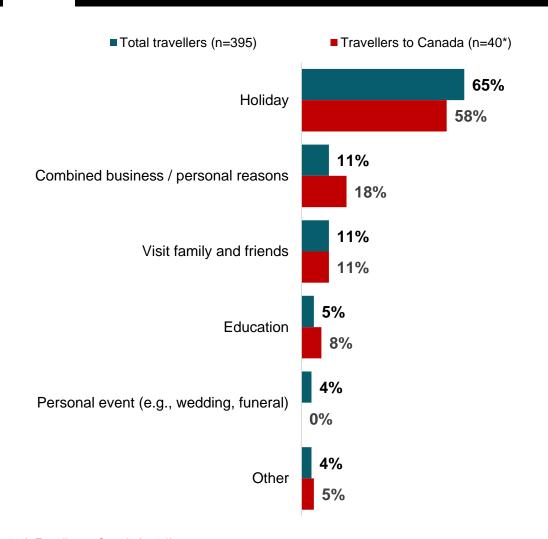


Main Purpose of Recent Trip







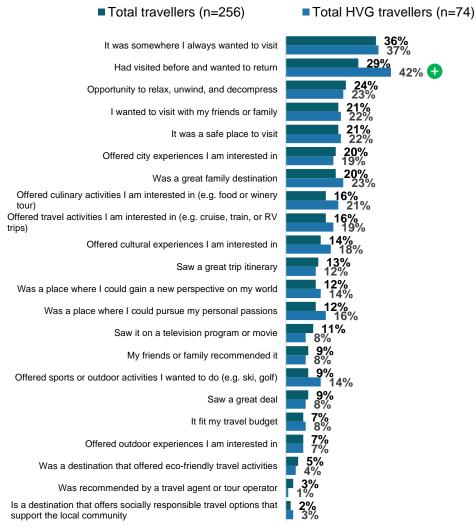




Factors in Choosing Destination for Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any **Destination**



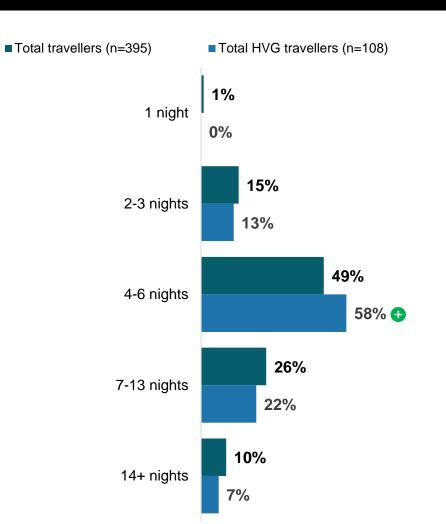


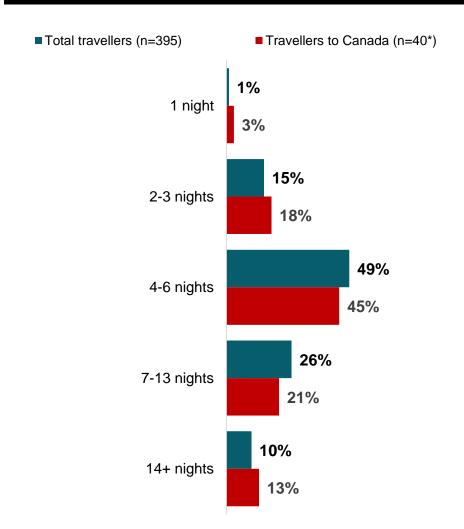


Nights Spent During Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination



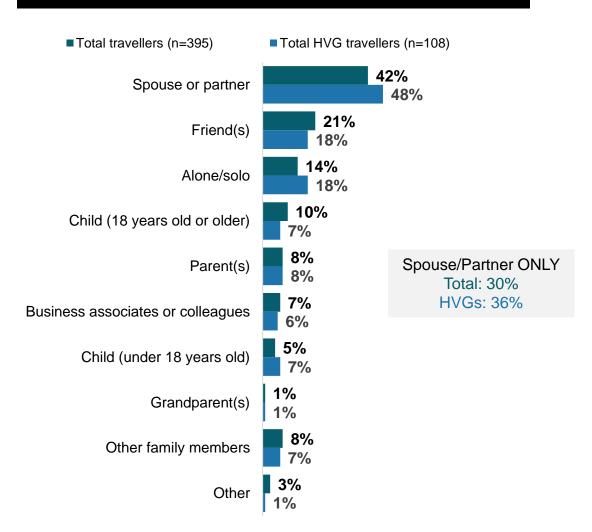


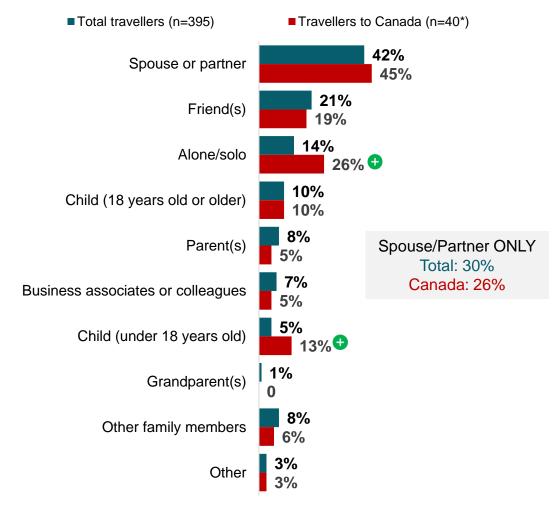


Travel Party of Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any **Destination**



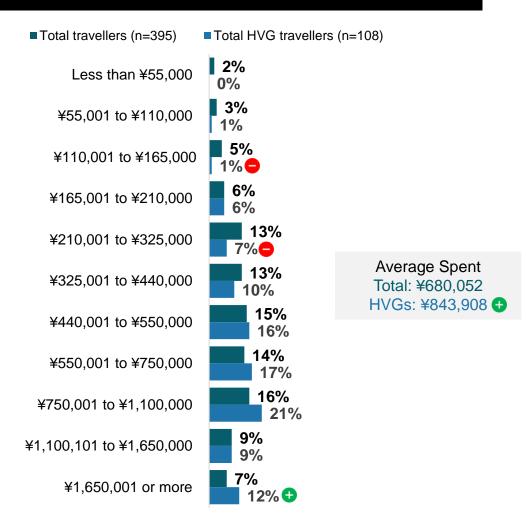


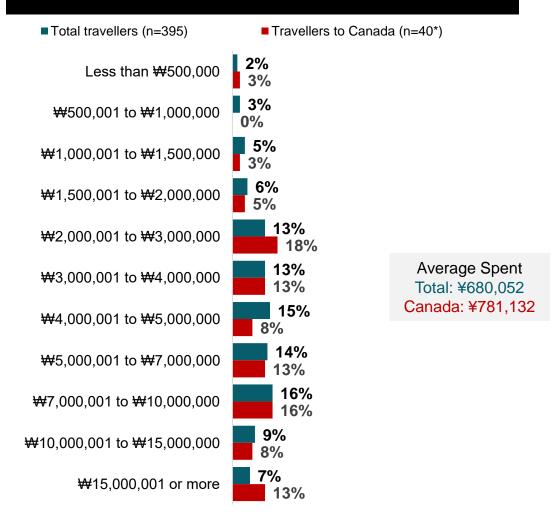


Amount Spent for Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination



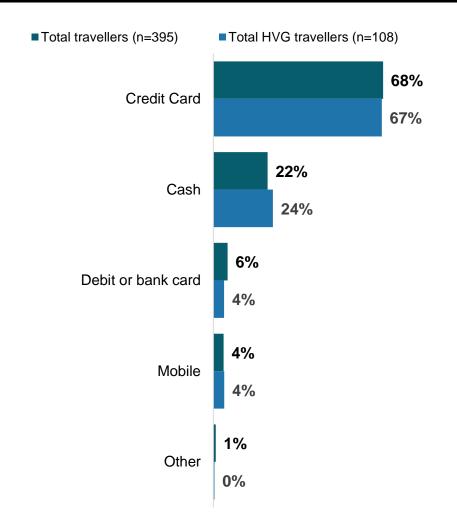


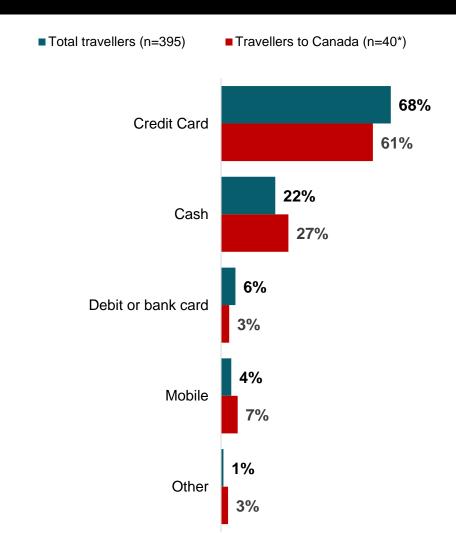


Payment Methods for Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination





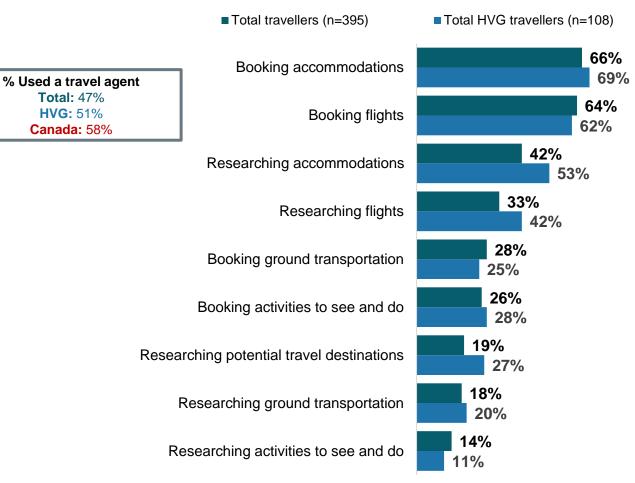




Travel Agents/Tour Operator Usage For Recent Trip



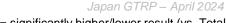
Total Travellers to Any Destination vs. HVG Travellers to Any Destination



Travellers to Canada base size too small to report (n=22**)

Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination, Used a Travel Agent/Tour Operator (n=185); HVG (n=55) F9. Travel agents offer personalized service to help individuals, groups, and business travellers plan and organize their travel schedules, from purchasing tour packages to booking flights and hotels. Examples of travel agents include H.I.S or JTB, they do not include online booking engines like Expedia or Rakuten. Did you use a travel agent or tour operator to help you research or book your trip? (Select one) F10. Which of the following did a travel agent or tour operator help you with?

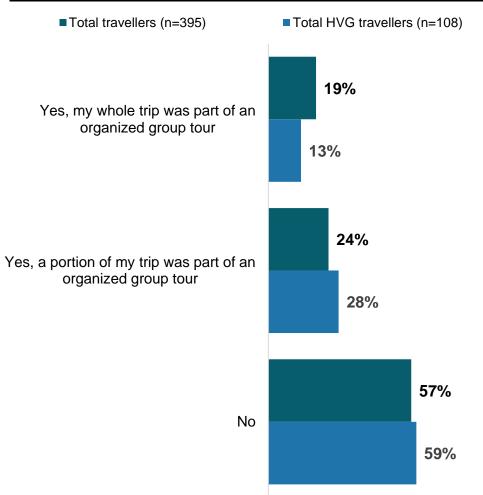
**Base size too small to report (n<25)

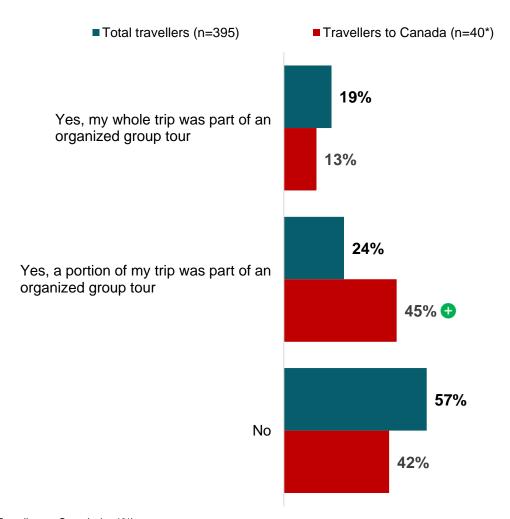


Organized Group Tour Usage For Recent Trip





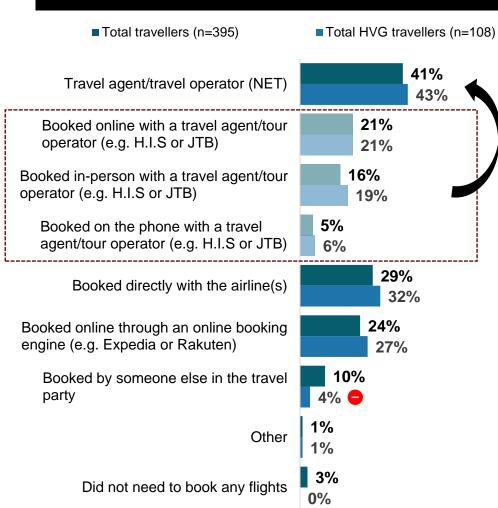


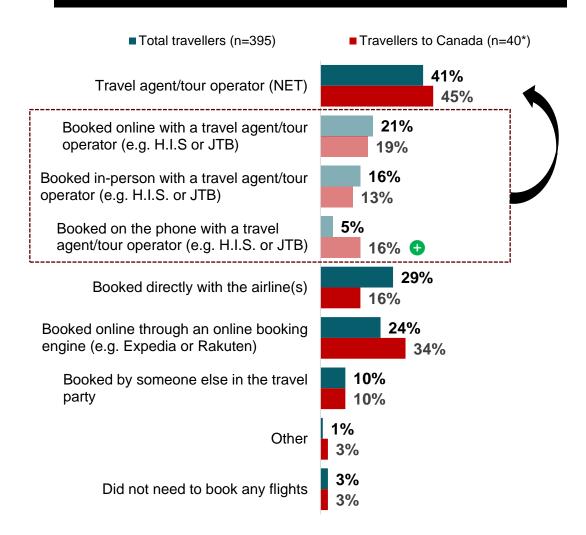


Booking Flights For Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination



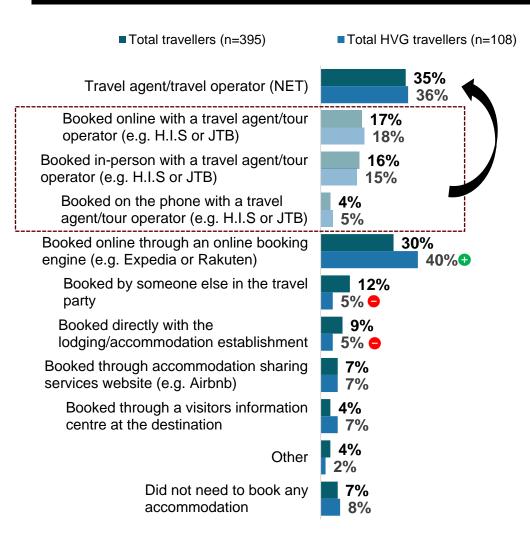


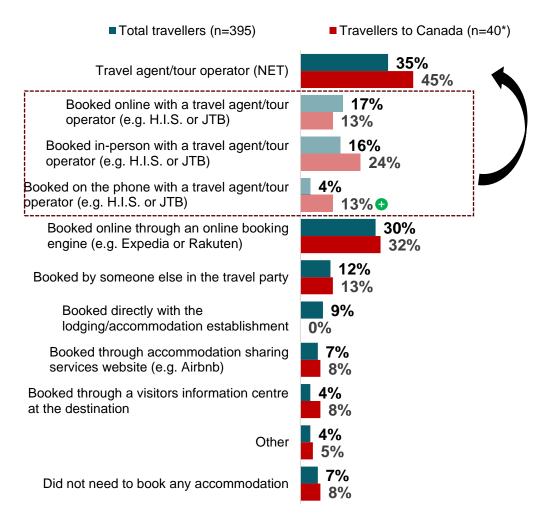


Booking Accommodations For Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination





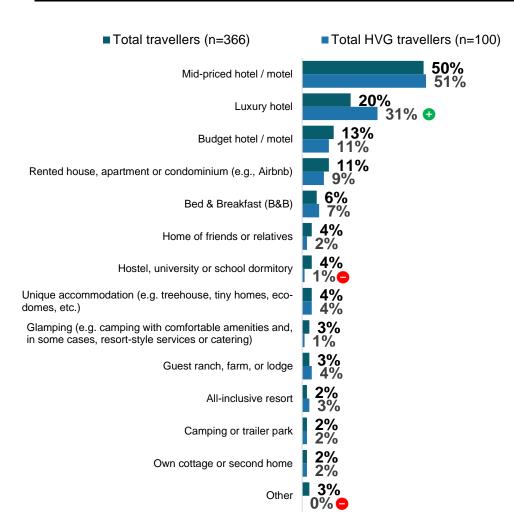


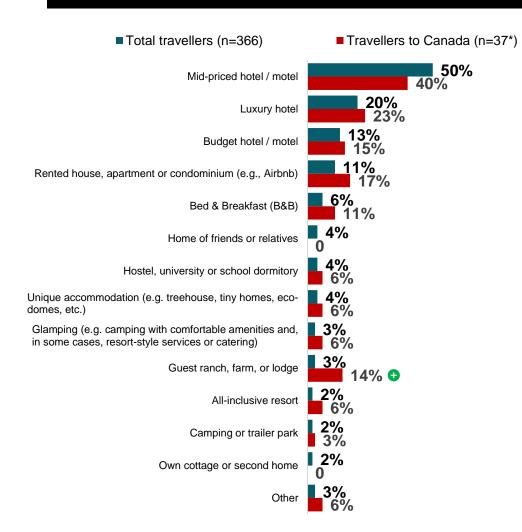


Type of <u>Accommodations</u> For Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination





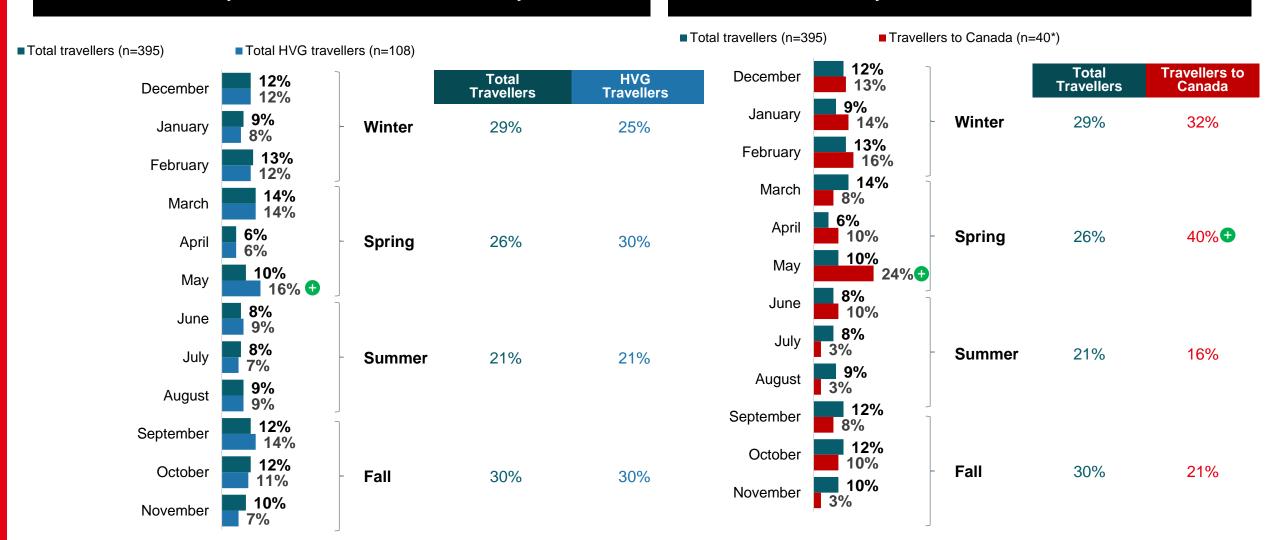




Time of Year Travelled For Recent Trip



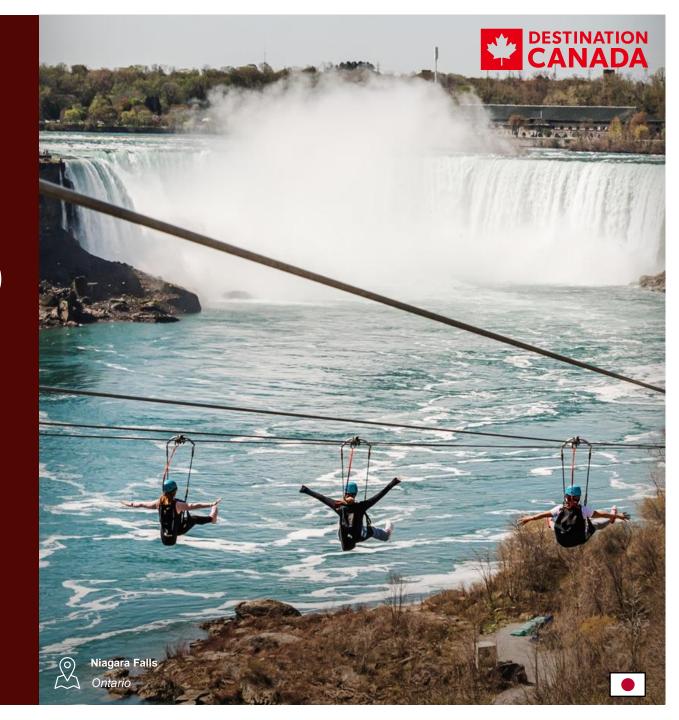
Total Travellers to Any Destination vs. HVG Travellers to Any Destination







Most Recent Trip to Canada



Top 10 Activities Participated in During Recent Trip to Canada



Total Travellers (n=40*)

Trying local food and drink

Shopping for items that help me remember my trip

Nature walks

City green spaces like parks or gardens

Nature parks

Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)

Historical, archaeological or world heritage sites

Local markets (e.g. public markets, farmers market, night markets)

Amusement or theme parks

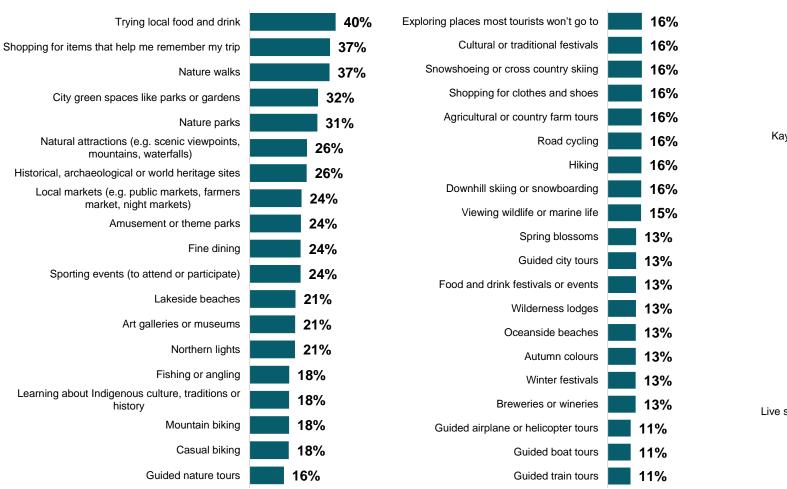
Fine dining

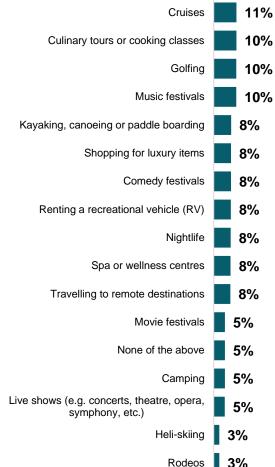


Activities Participated in During Recent Trip to Canada



■ Total Travellers





Total HVG travellers to Canada base size too small to report (n=16**)

*Small base size, interpret with caution (n<50)

Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada (n=40*)

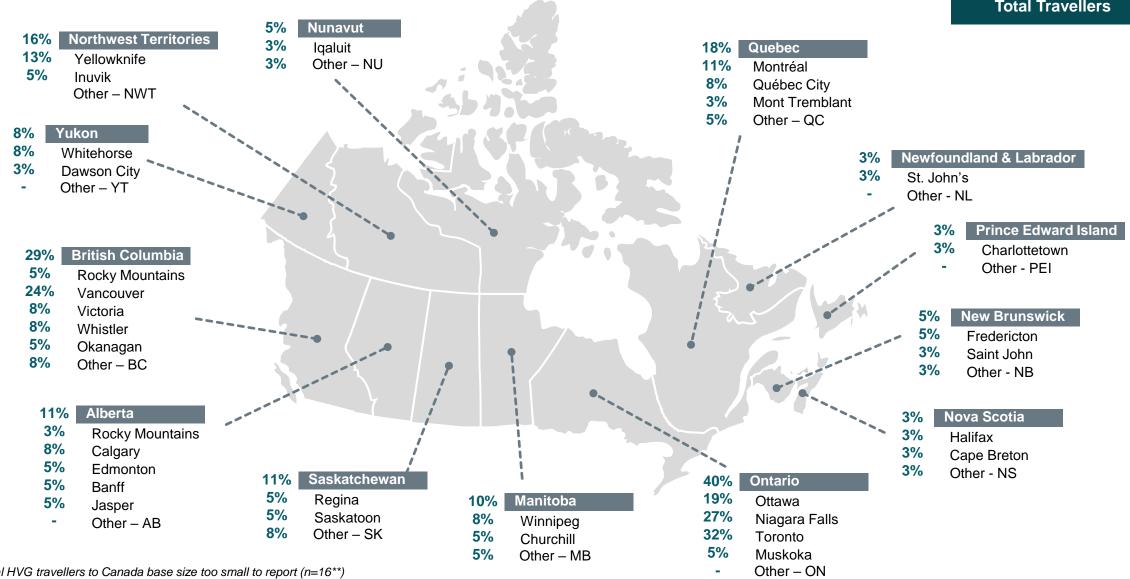
F16. Which of the following activities, if any, did you participate in during your recent trip to Canada? (Select all that apply)



Canadian Destinations Visited During Recent Trip



Total Travellers

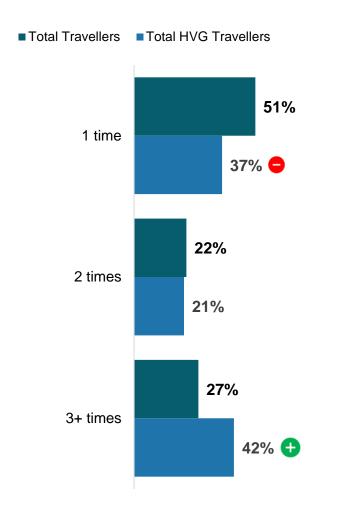


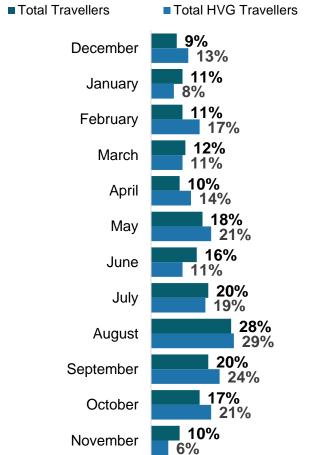
Total HVG travellers to Canada base size too small to report (n=16**)
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada (n=40*)
F17. Which of the following Canadian provinces or territories did you visit on this trip? (Select all that apply)
F18a-m. Within [PROVINCE], which travel destinations did you visit? (Select all that apply)

*Small base size, interpret with caution (n<50)

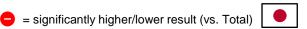
Number of Visits Ever & Time of Year Visited Canada







	Total Travellers	Total HVG Travellers
- Winter	24%	33%
Spring	31%	35%
Summer	49%	45%
Fall	37%	41%



Demographics



	All Long-haul Travellers (n=1501)	HVG Audience (n=189)
Gender		
Male	50%	60% ↔
Female	50%	40% 🖨
Age		
18 to 34	34%	29%
35 to 54	21%	20%
55 or older	46%	51%
Children in household under the age of 18		
Yes	21%	28% 🛨
Employed		
Yes	61%	66%
Household Income (Annually)		
Under 3M Yen	14%	3% 😑
3M Yen to 8M Yen	38%	10% 😑
8M Yen or more	27%	82% 🛖

THANK YOU

For any questions, please reach out to research@destinationcanada.com



