#### ——— CONFIDENTIAL ——

# 2023 GLOBAL TRAVELLER RESEARCH PROGRAM

# TOPLINE REPORTTOTAL FRANCE VS. HIGH VALUE GUEST AUDIENCE





### Table of Contents

Study Overview	3
Market Sizing	4
Key Performance Indicators	10
Market Outlook	13
Canada vs. Competitors	18
Travel Intentions to Canada	38
Travel Behaviours	43
Seasonal Travel	53
Indigenous Tourism	63
Most Recent Trip	67
Most Recent Trip to <u>Canada</u>	80



France GTRP – December 2023

Kananaskis Country

Alberta

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### **Study Overview: France Market**



The target population are residents aged 18 years and older who have taken a long-haul pleasure trip, where they had stayed at least 4 nights with a minimum of 1 night in paid accommodations in the past 3 years, or plan to take such a trip in the next 2 years.

<u>HVG Audience Definition</u>: Frequent travellers who are likely to travel long-haul in the next two years and either earn 40,000€+ household income per year or are retired.



In 2023, DC switched research providers to YouGov Canada, with the project being migrated over to YouGov's proprietary panel.
 As a result, no trending is available for the France market.

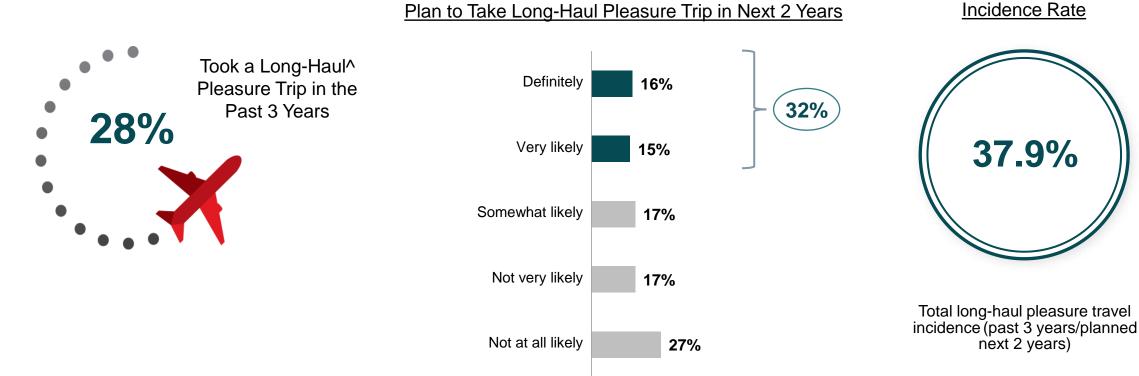


# Market Sizing



### **Incidence of Long-Haul Pleasure Travel (General Population)**



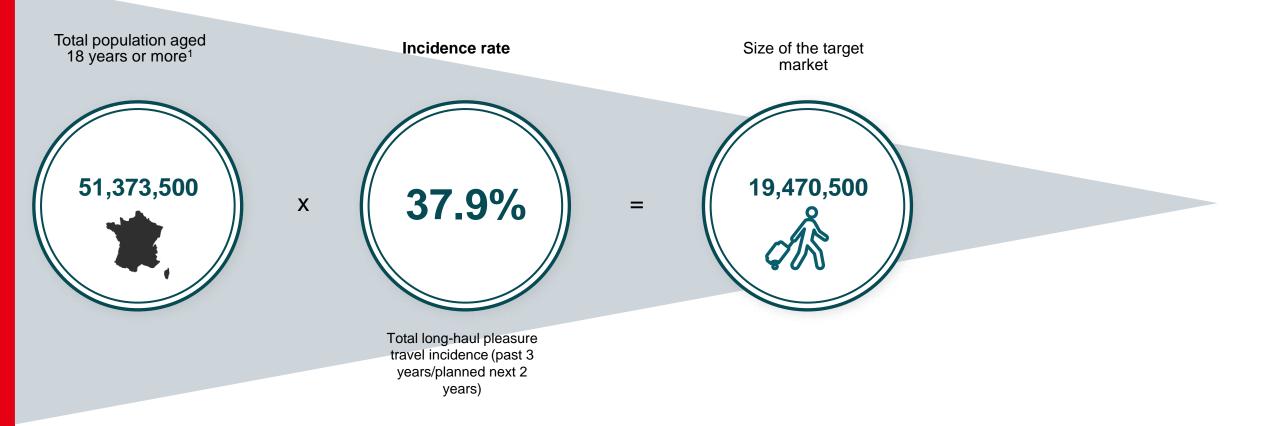


### Plan to Take Long-Haul Pleasure Trip in Next 2 Years

^ Long-haul = outside of Europe, North Africa and the Mediterranean Note: Results are from 2023 YouGov Canada Omnibus Survey 5 Base: General population aged 18+ (n=1047)

### **Long-Haul Pleasure Traveller Sizing**



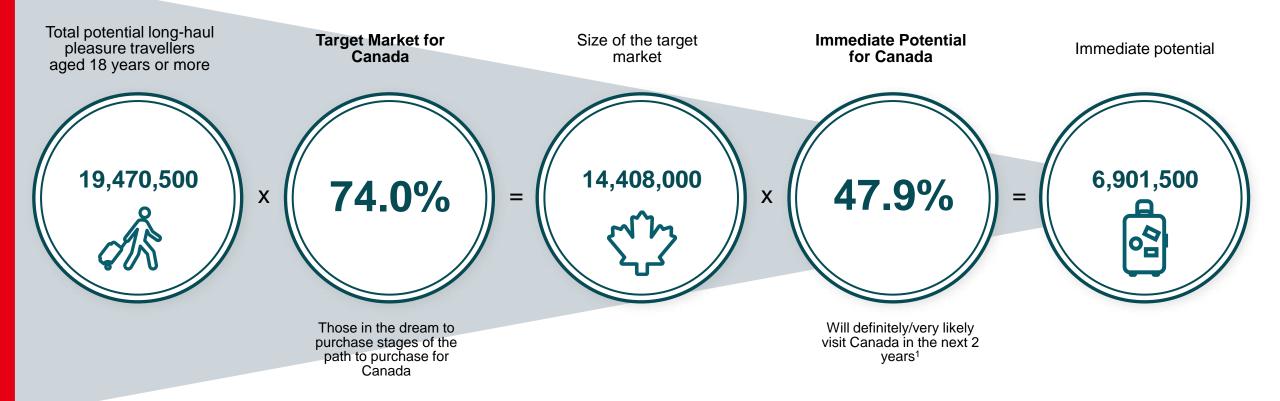


### **Potential Market Size For Canada**



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#### Size of the Potential Market to Canada (Next 2 Years)



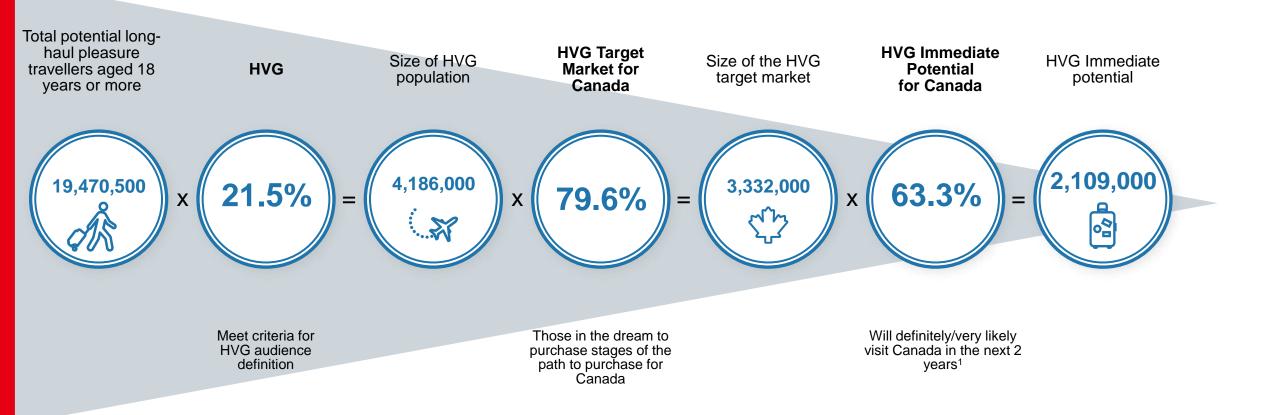
<sup>1</sup> Includes respondents likely to visit Canada for a trip of 1 to 3 nights, or a trip of 4 nights or more. Base: Target market for Canada = long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); Immediate potential for Canada = dream to purchase stages for P2P for Canada (n=1113) C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each) 7

E1. Realistically, how likely are you to take a holiday trip to Canada in the next 2 years? (Select one)

### **Potential Market Size For Canada**



#### Size of the Potential Market to Canada (Next 2 Years): HVG Audience



Includes respondents likely to visit Canada for a trip of 1 to 3 nights, or a trip of 4 nights or more. Base: Target market for Canada = long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience (n=331); Immediate potential for Canada = dream to purchase stages for P2P for Canada (n=262) C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each) E1. Realistically, how likely are you to take a holiday trip to Canada in the **next 2 years**? (Select one)

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8

### **Potential Market Size for the Regions**



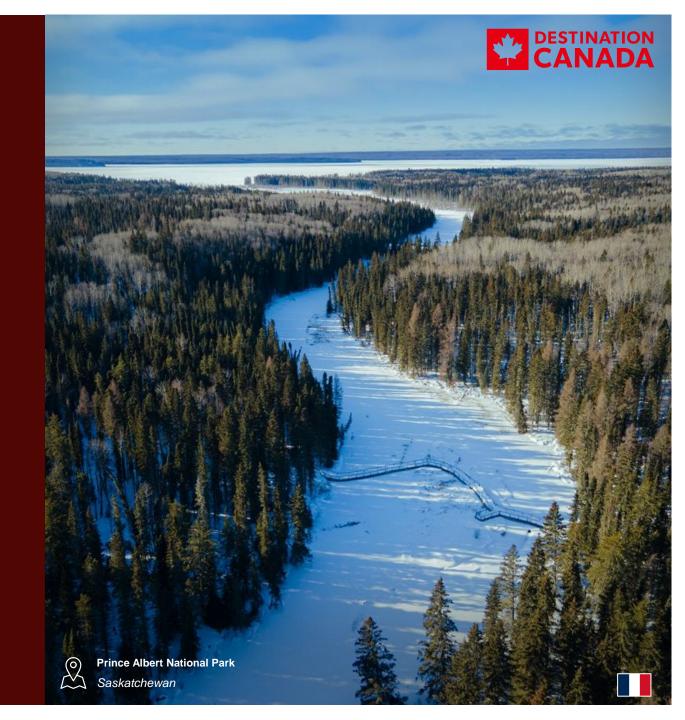
**Total France Immediate Potential for Canada: HVG Audience Total France:** 6,901,500 **HVG Audience:** 2,109,000 Key: % likely to visit region Immediate potential (000s) YT 8.5% 9.2% NU NWT 587 NL 194 10.0% 11.7% 5.4% 6.0% 17.1% 18.0% 690 373 247 127 1,180 380 PEI 10.4% 11.8% MB BC AB 718 249 9.2% 12.0% 34.5% 41.0% 23.3% 27.8% QC 635 253 2,381 1.608 587 865 75.5% 75.6% NB 5,211 1,595 SK ON 6.1% 6.1% 8.3% 10.9% 421 129 49.3% 44.3% 573 230 3.403 935 NS 15.0% 19.1% 1,035 403

Base: Those in the dream to purchase stages of the path to purchase for Canada and definitely/very likely to take a trip to Canada (n=1113); HVG (n=262) E2. If you were to take a holiday trip to Canada, in the next 2 years, which of the following Canadian provinces or territories are you likely to visit? (Select all that apply)

9



# Key Performance Indicators



### **Key Performance Indicators**



Indicator	Definition	All Long-haul Travellers (n=1504)	HVG Audience (n=331)
Unaided destination consideration	% who mentioned Canada or a destination in Canada on their consideration list <sup>1</sup>	12%	18% 🕁
Aided destination consideration	% who rate Canada 4 or 5 (I am seriously considering) out of 5	51%	59% 🕁
Aided awareness of travel opportunities in Canada	% with excellent/very good knowledge of travel opportunities in Canada	40%	53% 🕁
Past visitation	% who have ever visited Canada for pleasure	30%	48% 🔂

<sup>1</sup> For trips in the next 2 years.

For thips in the next 2 years.
Base: Long-haul pleasure travellers (past 3 years or next 2 years)
B1. You mentioned that you are likely to take a long-haul holiday trip outside of Europe, North Africa and the Mediterranean in the next 2 years. Which destinations are you seriously considering? (Please list up to 3 destinations)
C2. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next 2 years? Please use a 5-point scale where 1 means
11 'I am definitely not considering' and 5 means 'I am seriously considering'.
C5. How would you rate your level of knowledge of holiday opportunities in each of the following destinations? (Select one for each)
P5. Which of the following equatrice hour you wighted which are a belidow trip outside of Europe. North Africa and the Mediterranean which were 1 or more righted hore?

B5. Which of the following countries or regions have you visited while on a holiday trip outside of Europe, North Africa and the Mediterranean which was 4 or more nights long? + / = significantly higher/lower result (vs. Total)

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### **Key Performance Indicators: Seasonal & Indigenous**

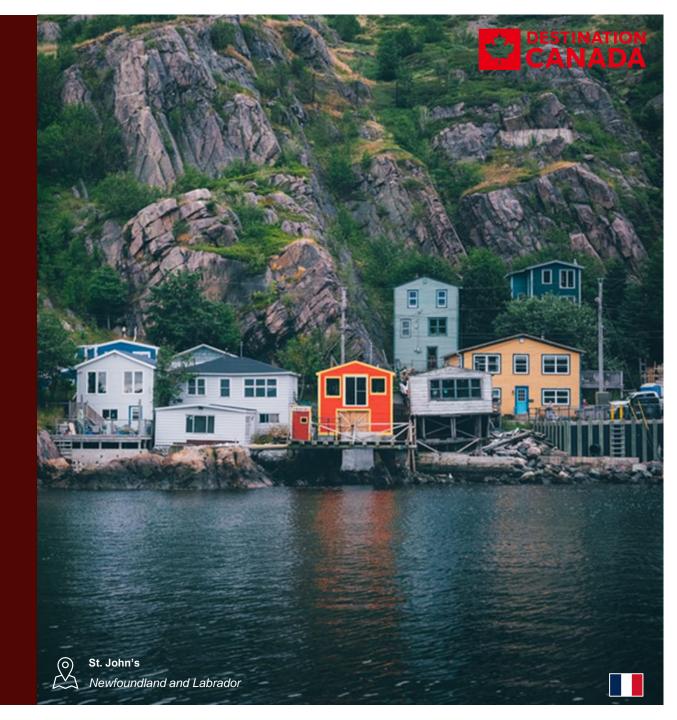


Indicator	Definition	All Long-haul Travellers	HVG Audience
Unaided <u>fall</u> destination	% who mentioned Canada or a destination in Canada <sup>1</sup>	30%	35%
Aided destination consideration for <u>fall</u>	% consider Canada for the months of September, October and/or November <sup>2</sup>	42%	47%
Unaided <u>winter</u> destination	% who mentioned Canada or a destination in Canada <sup>1</sup>	18%	18%
Aided destination consideration for <u>winter</u>	% consider Canada for the months of December, January and/or February <sup>2</sup>	27%	23%
Unaided Indigenous Tourism destination	% who mentioned Canada or a destination in Canada	9%	13%⊕

<sup>1</sup>Among respondents who answered about winter/fall travel
<sup>2</sup>Among those in the dream to purchase stages of the path to purchase to Canada Base: Long-haul pleasure travellers (past 3 years or next 2 years)
B2. What destinations come to mind when thinking about travel to experience the winter season? Total (n=758); HVG (n=159)
B3. What destinations come to mind when thinking about travel to experience the autumn season? Total (n=746); HVG (n=172)
C7. For each of the following destinations, during which months would you consider taking a holiday trip in the next 2 years? Total (n=1113); HVG (n=262)
B4. What destinations come to mind when thinking about Indigenous tourism? Total (n=1504); HVG (n=331)



## Market Outlook



### **Market Outlook**



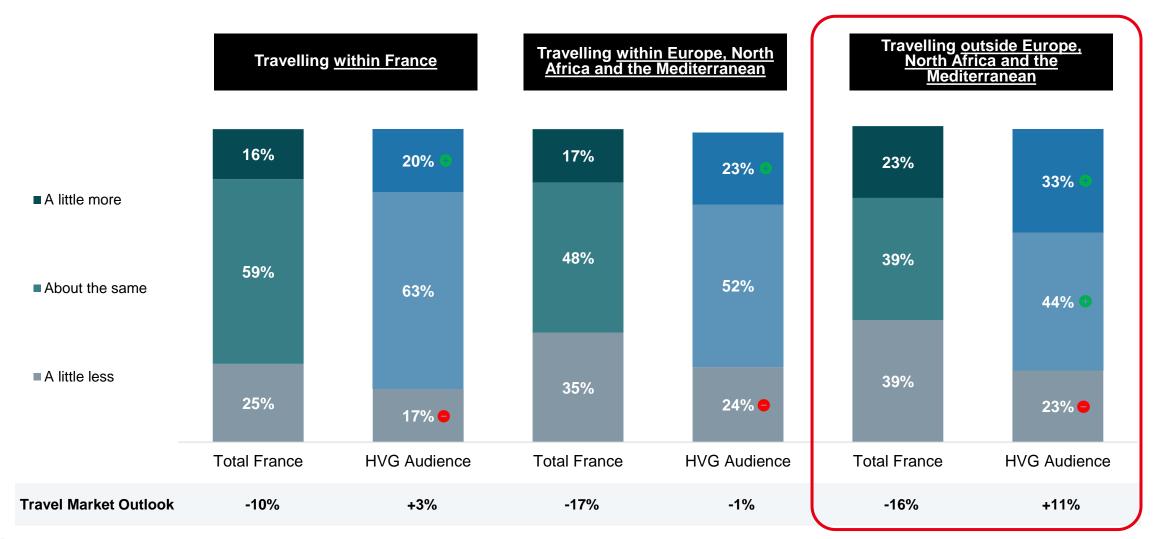
Indicator	Definition	All Long-haul Travellers (n=1504)	HVG Audience (n=331)
Incidence of long-haul pleasure travel	% who have taken a long-haul pleasure trip in the past 3 years	74%	100%🚭
Long-haul travel intentions	% who plan <sup>1</sup> to take a long-haul pleasure trip in the next 2 years	76%	100%🚭
Market Outlook (Net change in long-haul travel)	% who will <u>spend a little more</u> on travel outside of Europe, North Africa and the Mediterranean in the next 12 months MINUS % who will <u>spend a little less</u>	-16%	+11%

<sup>1</sup>Who are 'Definitely' or 'Very Likely' to take a long-haul trip in the next 2 years. Base: Long-haul pleasure travellers (past 3 years or next 2 years) A7. In the past 3 years, have you taken a long-haul holiday trip of 4 or more nights **outside of Europe, North Africa and the Mediterranean** where you spent at least 1 night in paid accommodations? (Select one only)
14 A9. In the next 2 years, how likely is it that you will take a long-haul holiday trip of 4 or more nights **outside of Europe, North Africa and the Mediterranean** where you will spend at least 1 night in paid accommodations? (Select one only)
A9. In the next 2 years, how likely is it that you will take a long-haul holiday trip of 4 or more nights **outside of Europe, North Africa and the Mediterranean** where you will spend at least 1 night in paid accommodations? (Select one only)

A5. How would you describe your spending intentions on the following items in the next 12 months compared to the 12 months? Will you spend...

### **Spending Intentions (in Next 12 Months)**





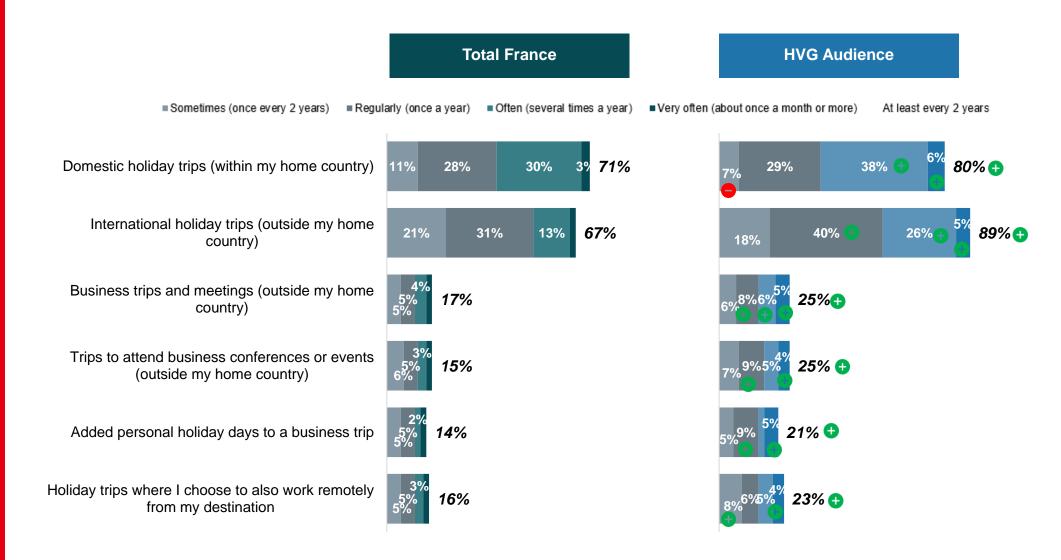
15

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) A5. How would you describe your spending intentions on the following items in the next 12 months compared to the last 12 months? Will you spend...

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### **Types of Travel Trips**

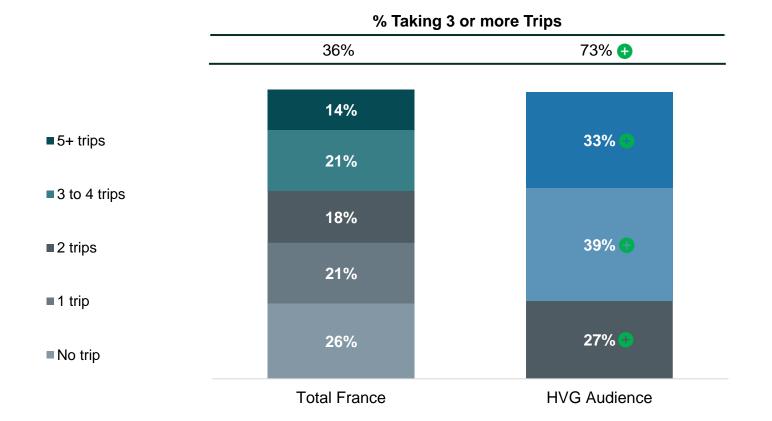




Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) A6. How often do you typically travel on each of the following types of trips?

### **Long-Haul Travel Intensity**

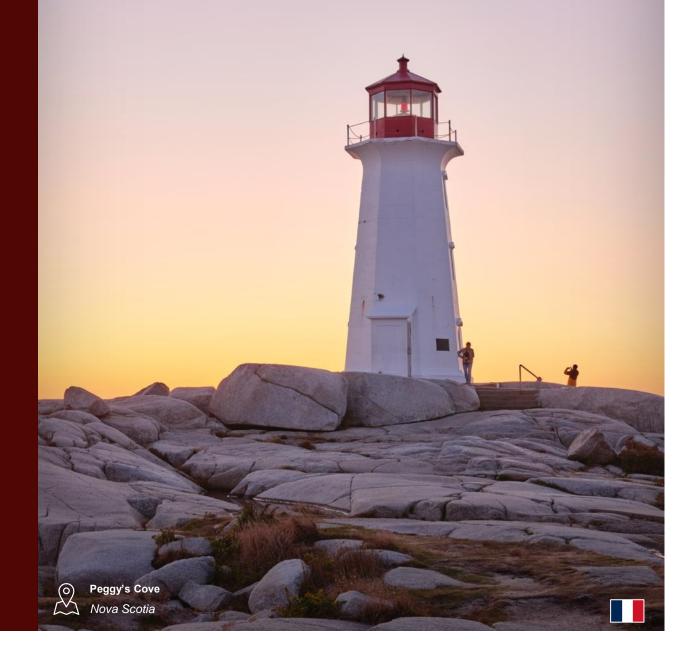




17



# Canada vs. Competitors



### **Past Visitation**

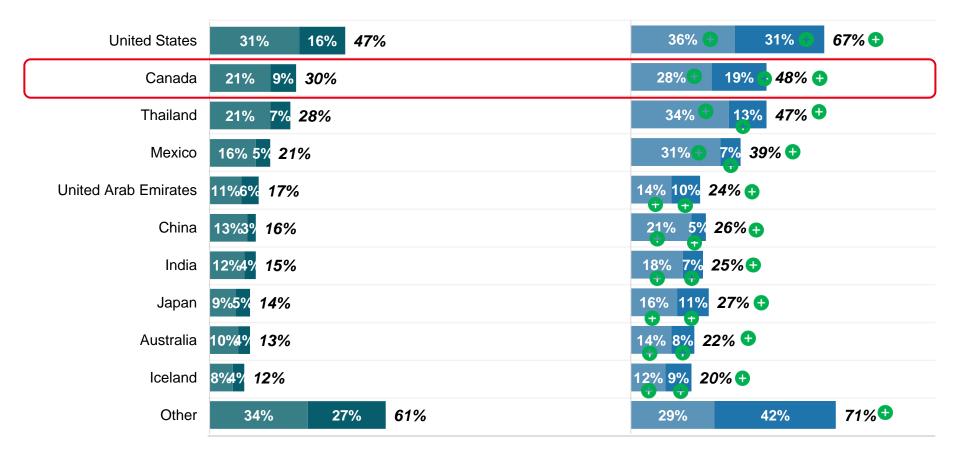
19



#### **Total France**

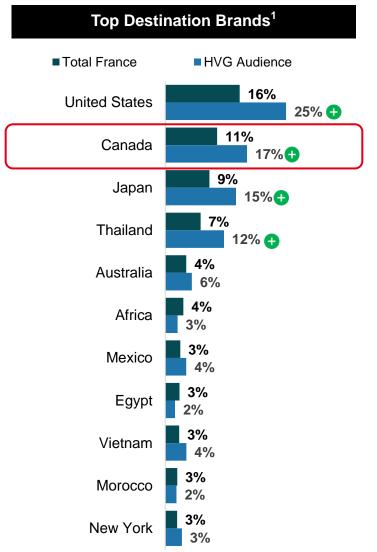
**HVG Audience** 

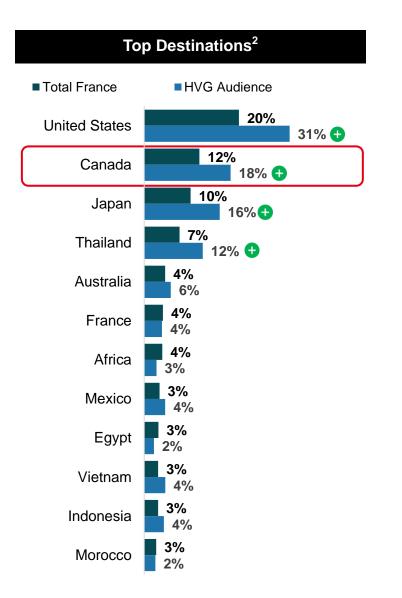
■ Visited more than 3 years ago ■ Visited in the past 3 years Ever visit



### **Unaided Long-Haul Destination Consideration (Next 2 Years)**







<sup>1</sup>Responses as mentioned by respondents (e.g., percentage who said "Canada" specifically). <sup>2</sup>Roll-up of brand mentions by country (e.g., percentage who said "Canada" or any destination in Canada).

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) 20 B1. You mentioned that you are likely to take a long-haul holiday trip in the next 2 years. Which destinations are you seriously considering? (Please list up to 3 destinations)

### Path to Purchase for Canada

21



	% NET Active Planning (top 4 box)				
	15%	22%🛨			
Have already booked my transportation and accommodations		3% 🚇			
Am currently making transportation and accommodation arrangements	3% 8%	7% <del>()</del> 9%			
Am planning the itinerary for a trip to this country	19%				
Have started to gather some travel information for a trip to this country		25% 🖶			
Seriously considering visiting / returning in the next 2 years	40%				
Dreaming about visiting / returning someday		33% 😑			
Not interested in visiting / returning in the foreseeable future	12%	11%			
Have never thought of taking a trip to this destination	14%	10% 😑			
	Total France	HVG Audience			

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each)

### **Stage in the Purchase Cycle: Total France**



									NET Active Planning (Top 4 box)
	Canada (n=1504)	14%	12%		40%		19%	8% 3%	15%
	United States (n=501)	12%	17%		33%		23%	7% 5%	15%
t of taking a trip to this	Japan (n=502)	20	6%	14%		36%	13	% 7% 2 <mark>%</mark>	12%
siting / returning in the	Thailand (n=501)	23	23%		32%		149	% 7% <mark>3%</mark>	12%
siting / returning	Iceland (n=501)		29%	12%		36%	13	8% 8%	11%
ng visiting / returning in	Australia (n=501)	2	7%	13%		39%		11% 7%	10%
her some travel p to this country	Mexico (n=503)	20	6%	21%		30%		13% 5%	10%
nerary for a trip to this	United Arab Emirates (n=501)		52	%		18%	14%	8% 5%	9%
ng transportation and rangements ed my transportation ns	India (n=501)		39%		20%		24%	9% 4%	7%
	China (n=501)		39%		21%		23%	10% 4%	6%

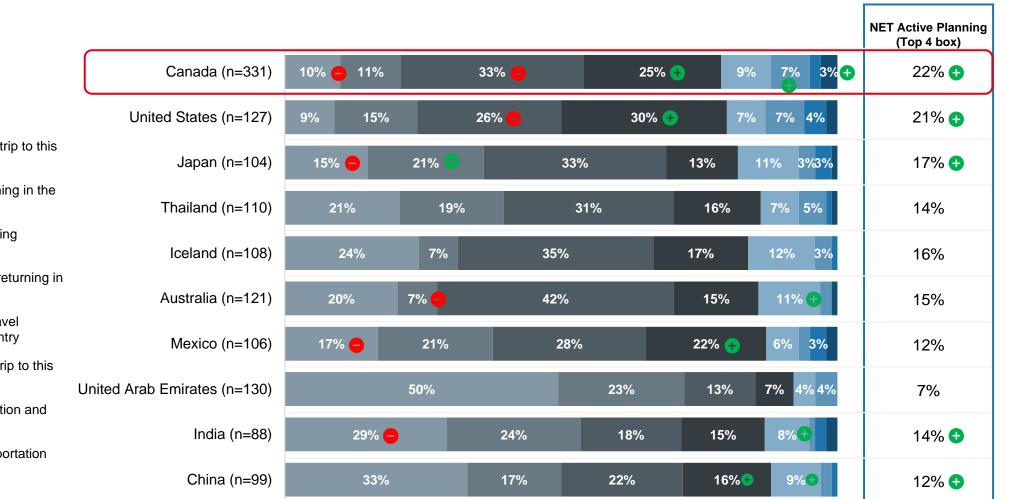
Have never thought of destination

- Not interested in visit foreseeable future
- Dreaming about visiti someday
- Seriously considering the next 2 years
- Have started to gather information for a trip
- Am planning the itine country
- Am currently making accommodation arra
- Have already booked and accommodations

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] 22 C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each)

### Stage in the Purchase Cycle: Among HVG Audience





- Have never thought of taking a trip to this destination
- Not interested in visiting / returning in the foreseeable future
- Dreaming about visiting / returning someday
- Seriously considering visiting / returning in the next 2 years
- Have started to gather some travel information for a trip to this country
- Am planning the itinerary for a trip to this country
- Am currently making transportation and accommodation arrangements
- Have already booked my transportation and accommodations

23 Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience, Evaluated [DESTINATION] C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each)

### **Destination Consideration (Next 2 Years)**



	Total France	HVG Audience
	■ 4 ■ 5 - I am seriously considering 4 or 5 (out of 5)	
Canada	<b>25% 26% 51%</b>	25% 35% 🕤 59% 🕂
United States	21% 29% 50%	22% 38% 61% 🕈
Japan	16% <b>21% 37%</b>	17% 27% 44% +
Iceland	<b>20% 14% 34%</b>	21% <b>17% 38%</b>
Thailand	16% <b>17% 34%</b>	18% 25% 43% +
Australia	18% 13% <b>32%</b>	19% <b>19% 39% +</b>
Mexico	14% 12% <b>26%</b>	17% 14% 31% +
United Arab Emirates	10% <mark>10%</mark>	11% <mark>12%</mark> 23%
India	10% <mark>7% 17%</mark>	14% 10% 24%+
China	9% <mark>7%</mark> 16%	13% 7% 21% <b>+</b>

24 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) C2. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next 2 years? Please use a 5-point scale where 1 means 'I am definitely not considering' and 5 means 'I am seriously considering'.

### **Destination Consideration By Seasons**



Total France	Winter (Dec, Jan, Feb)	<b>Spring</b> (Mar, Apr, May)	Summer (Jun, Jul, Aug)	<b>Fall</b> (Sept, Oct, Nov)	HVG Audience	Winter (Dec, Jan, Feb)	<b>Spring</b> (Mar, Apr, May)	Summer (Jun, Jul, Aug)	<b>Fall</b> (Sept, Oct, Nov)
Australia (n=304)	34%	34%	37%	30%	Australia (n=87)	41%	34%	28% 😑	29%
Canada (n=1113)	27%	34%	46%	42%	Canada (n=262)	23%	36%	50%	47%
<b>China</b> (n=197)	23%	39%	41%	29%	China (n=50)	17%	37%	44%	34%
lceland (n=298)	29%	36%	46%	32%	<b>Iceland</b> (n=74)	25%	39%	59% 🛨	27%
India (n=202)	31%	45%	39%	36%	India (n=41*)	35%	47%	24% 😑	34%
Japan (n=299)	18%	49%	40%	29%	Japan (n=66)	18%	54%	34%	28%
Mexico (n=267)	30%	43%	37%	34%	Mexico (n=66)	33%	48%	32%	33%
Thailand (n=293)	35%	40%	31%	27%	Thailand (n=67)	38%	45%	22%	27%
United Arab Emirates (n=151)	41%	40%	26%	33%	United Arab Emirates (n=35*)	42%	43%	31%	38%
United States (n=352)	26%	46%	44%	37%	United States (n=97)	23%	45%	42%	46% 🛨

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Those in the dream to purchase stages of the path to purchase for [DESTINATION] C7. For each of the following destinations, during which months would you consider taking a holiday trip in the next 2 years? 25 \*Small base size, interpret with caution (n<50)

### **Knowledge of Holiday Opportunities**



	Total France		HVG Audience
	■ Very good ■ Excellent	t Very good/Excellent	
Canada (n=1504)	25% <b>15% 40%</b>	Canada (n=331)	29% 😜 24% 53% 🕂
United States (n=501)	24% 14% <b>39%</b>	United States (n=127)	31% 🛖 21% 🗧 52% 🛨
Japan (n=502)	18% 10% 28%	Japan (n=104)	25% 17% 41% +
Australia (n=501)	16% 11% 27%	Australia (n=121)	20% 17% 37%+
Thailand (n=501)	18% 9% 27%	Thailand (n=110)	24% 13% <b>36%+</b>
Iceland (n=501)	16% <mark>7%</mark> 23%	Iceland (n=108)	17% 16% 33% +
Mexico (n=503)	14% <mark>7%</mark> 21%	Mexico (n=106)	16% 12% 28%
India (n=501)	11%5% <b>16%</b>	India (n=88)	21% 10% 31% <del>+</del>
nited Arab Emirates (n=501)	9% <mark>7%</mark> 15%	United Arab Emirates (n=130)	8% 9% 17%
China (n=501)	8% <mark>6%</mark> 14%	China (n=99)	14% 9% 23% <b>+</b>

26 Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C5. How would you rate your level of knowledge of holiday opportunities in each of the following destinations? (Select one for each)

### **Destination Fit**



Total France

**HVG Audience** 

■8 ■9 ■10 - Exactly what I'm looking for *Top 3 box* 

Canada (n=1504)	18% 10% 21% 50%	Canada (n=331)	22% + 11% 27% 60% +
United States (n=501)	15% 10% 17% <b>42%</b>	United States (n=127)	16% 13% 23% 53% <b>+</b>
Japan (n=502)	12% 8% 18% <b>38%</b>	Japan (n=104)	14% 10% 21% <b>45%</b>
Australia (n=501)	14% 10% 13% <b>37%</b>	Australia (n=121)	17% 14% 19% 50% <del>+</del>
Thailand (n=501)	14% 10% 13% 36%	Thailand (n=110)	12% 12% 16% <b>39</b> %
Iceland (n=501)	14% 8% <mark>12% 34%</mark>	Iceland (n=108)	13% 9% 17% <b>39</b> %
Mexico (n=503)	10% <mark>8%</mark> 9% 27%	Mexico (n=106)	10%11% 13% 35% <del>+</del>
India (n=501)	6%7%6% <b>19%</b>	India (n=88)	7%7% <mark>9%</mark> 23%
China (n=501)	9%4% <mark>5% 18%</mark>	China (n=99)	12% 10% <sup>4</sup> 26% +
United Arab Emirates (n=501)	7% <mark>6%</mark> 16%	United Arab Emirates (n=130)	9%4 <mark>%6%</mark> 19%

27 Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C3. Please rate each destination in terms of what you are looking for in a holiday destination.

### **Destination Appeal**



	Total France		HVG Audience
	■8 ■9 ■10 - Agree comple	tely Top 3 box	
Canada (n=1504)	16% 11% 27% <b>54%</b>	Canada (n=331)	18% 16% 😋 28% 62% 🛨
United States (n=501)	17% 8% 23% <b>49%</b>	United States (n=127)	18% 12% 28% <b>58%</b> +
Japan (n=502)	12% 8% 25% <b>45%</b>	Japan (n=104)	12% <mark>10% 27% 50%</mark>
Australia (n=501)	14% 10% 18% <b>42%</b>	Australia (n=121)	17% 10% 27% 54% +
Thailand (n=501)	13% 11% 17% <b>40%</b>	Thailand (n=110)	11% 17% 17% 45%
Iceland (n=501)	12% 9% 19% <b>39%</b>	Iceland (n=108)	10% 9% 22% <b>41%</b>
Mexico (n=503)	10% <mark>8% 13% 31%</mark>	Mexico (n=106)	9% 9% 18% <b>36</b> %
India (n=501)	8% <mark>6%9% 22%</mark>	India (n=88)	9% <mark>9% 11%</mark> 29%
China (n=501)	9%4 <mark>%6%</mark> 20%	China (n=99)	16% 7% <mark>8%</mark> 31% +
United Arab Emirates (n=501)	6% <sup>3</sup> % 16%	United Arab Emirates (n=130)	8% <sup>5%</sup> <sub>6%</sub> 20%

28 Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C4. Please indicate how much you agree or disagree with the following statement for each destination. *"Is a destination that has a great deal of personal appeal to me"* 

#### DESTINATION CANADA

### **Net Promoter Score (NPS)**

	Total France				H۱	/G Audienc	e		
■ Detractors (0-6)	∎ Pass	ives (7-8)	■ Promoters (9-10	) NPS					NPS
Canada (n=461)	12% :	31%	57%	+44%	Canada (n=157)	11% 29	9%	61%	+50%
Japan (n=212)	15%	29%	56%	+41%	Japan (n=88)	9% 😑 32	2%	59%	+50%
Australia (n=199)	16%	28%	56%	+40%	Australia (n=72)	7% 😑 33	%	61%	+54% 🕁
Iceland (n=184)	23%	27%	50%	+26%	Iceland (n=66)	16% 15	% 😑	69% 💮	+54% 🕂
United States (n=713)	24%	32%	44%	+20%	United States (n=221)	21%	32%	47%	+26%
Thailand (n=424)	25%	31%	44%	+19%	Thailand (n=155)	20%	32%	48%	+27% 🕁
Mexico (n=324)	28%	31%	41%	+13%	Mexico (n=128)	25%	31%	44%	+18%
India (n=230)	37%	5 <b>27</b>	% 36%	-1%	India (n=81)	33%	26%	41%	+8% 🕁
China (n=235)	37%	30	9% 33%	-5%	China (n=85)	35%	30%	35%	+1%
United Arab Emirates (n=249)	38%	6 29	9% 33%	-6%	United Arab Emirates (n=79)	31%	21% 😑	48% 🕻	+17% 🕂

29 Note: all respondents evaluated countries they have ever visited from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Visited [DESTINATION] C8. How likely are you to recommend each of the following holiday destinations to a friend, family member or colleague?

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### Impressions of Canada as a Holiday Destination



50%

51%

56% 🕁

Total France

HVG Audience

Has beautiful outdoor scenery and landscapes

Is a place to form lifelong memories

Is a great place to see wildlife in its natural habitat

Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.)

Has great outdoor activities I would participate in

Is a place I want to visit with my family

Is a place I would be proud to tell people I have visited

Is a place where I can explore several different cities or regions in one trip

Is a great place for holidays that avoid surprises

Is a place where I can get away from the stresses of everyday life

Is a place where I can experience things that I can't experience at home

Its cities have a great atmosphere

Has transport options that make it easy for me to get to from where I live

30

Is a place I want to visit with friends

73	3% 78%
63%	10/0
65%	
62%	
65%	
61%	
65% (	Ð
60% 62%	
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65%	Ð
56%	
57%	
55%	
57%	
53% 57%	
52%	
61% 🔂	
50%	
52%	

•

<b>50%</b>	Its cities have a lot of great attractions to see and do
<b>47%</b> 51%	Offers activities that are physically challenging
46% 47%	Is an environmentally-friendly travel destination
45% 47%	Is a socially responsible travel destination
<b>39%</b> 41%	Is a great place for shopping and browsing through stores
38% 39%	Has a culture that I would want to experience
38% 40%	Has appealing festivals and events
<b>38%</b> 42%	Has great historical or heritage sites and experiences
33% 38% <b>+</b>	Has a great arts and music scene
<b>32%</b> 33%	Is a place trending as a must-visit spot
31% 29%	Has great dining and food experiences
30%	Offers good value for money

Offers good value for money

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set.

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.

32%

#### **Destination Attributes – Relative Strengths & Weaknesses: Among Total France**

 DESTINATION
CANADA

										United Arab	United
		Canada	Australia	China	Iceland	India	Japan	Mexico	Thailand	Emirates	States
	n=	1504	501	501	501	501	502	503	501	501	501
Higher Order Motivations	Is a place where I can get away from the stresses of everyday life										
her (	Is a place to form lifelong memories										
<b>Hig</b>	Is a place I would be proud to tell people I have visited										
	Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.)										
General Needs	Is a place where I can explore several different cities or regions in one trip										
θž	Offers good value for money										
	Has transport options that make it easy for me to get to from where I live										
	Is a place I want to visit with friends										
d	Is a place I want to visit with my family										
Type of Trip	Is a great place for holidays that avoid surprises										
of	Is a place where I can experience things that I can't experience at home										
ype	Is an environmentally-friendly travel destination										
F.	Is a socially responsible travel destination										
	Is a place trending as a must-visit spot										
	Offers activities that are physically challenging										
	Is a great place for shopping and browsing through stores										
0	Its cities have a lot of great attractions to see and do										
0-D0	Has great outdoor activities I would participate in										
Ĕ	Has great dining and food experiences										
	Has a great arts and music scene										
	Has appealing festivals and events										
	Its cities have a great atmosphere										
å	Has beautiful outdoor scenery and landscapes										
To-See	Is a great place to see wildlife in its natural habitat										
Ĕ	Has great historical or heritage sites and experiences										
	Has a culture that I would want to experience										

31

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



#### Destination Attributes – Relative Strengths & Weaknesses : Among HVG Audience



										United Arab	United
	n=	Canada 331	Australia	China 99	lceland 108	India 88	Japan 104	<b>Mexico</b> 106	Thailand	Emirates	States
rder ons	Is a place where I can get away from the stresses of everyday life	331	121	99	100	00	104	100		130	121
her O tivati	Is a place to form lifelong memories										
Hig No	Is a place I would be proud to tell people I have visited										
s s	Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.)										
General Needs	Is a place where I can explore several different cities or regions in one trip										
8ž	Offers good value for money										
	Has transport options that make it easy for me to get to from where I live										
	Is a place I want to visit with friends										
٩	Is a place I want to visit with my family										
Trip	Is a great place for holidays that avoid surprises										
o	Is a place where I can experience things that I can't experience at home										
Lype of	Is an environmentally-friendly travel destination										
F.	Is a socially responsible travel destination										
	Is a place trending as a must-visit spot										
	Offers activities that are physically challenging										
	Is a great place for shopping and browsing through stores										
0	Its cities have a lot of great attractions to see and do										
To-Do	Has great outdoor activities I would participate in										
Ĕ	Has great dining and food experiences										
	Has a great arts and music scene										
	Has appealing festivals and events										
	Its cities have a great atmosphere										
ő	Has beautiful outdoor scenery and landscapes										
To-See	Is a great place to see wildlife in its natural habitat										
Ĕ	Has great historical or heritage sites and experiences										
	Has a culture that I would want to experience										

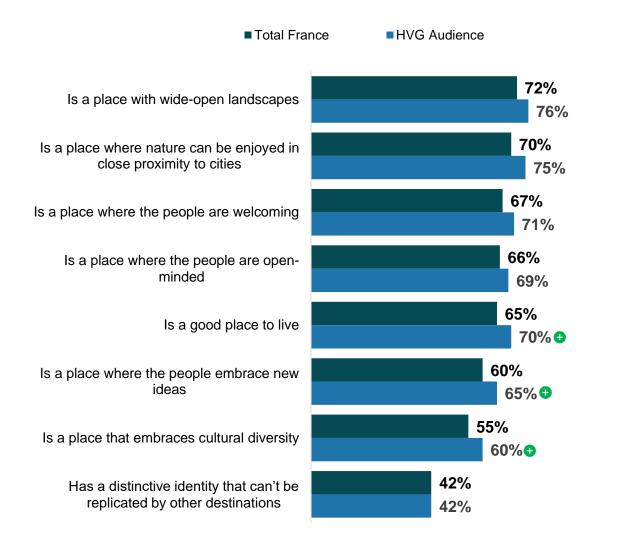
32

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience, Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.

Strength Weakness France GTRP – December 2023

### **Brand Value Statements for Canada**





33

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.

### **Brand Value Statements: Among Total France**



	Canada	Australia	China	Iceland	India	Japan	Mexico	Thailand	United Arab Emirates	United States
n	= 1504	501	501	501	501	502	503	501	501	501
Is a place with wide-open landscapes										
Is a place where nature can be enjoyed in close proximity to cities										
Is a place that embraces cultural diversity										
Is a place where the people are welcoming										
Is a place where the people are open-minded										
Is a place where the people embrace new ideas										
Is a good place to live										
Has a distinctive identity that can't be replicated by other destinations										

34

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



### **Brand Value Statements: Among HVG Audience**



	Canada	Australia	China	Iceland	India	Japan	Mexico	Thailand	United Arab Emirates	United States
n=	331	121	99	108	88	104	106	110	130	127
Is a place with wide-open landscapes										
Is a place where nature can be enjoyed in close proximity to cities										
Is a place that embraces cultural diversity										
Is a place where the people are welcoming										
Is a place where the people are open-minded										
Is a place where the people embrace new ideas										
Is a good place to live										
Has a distinctive identity that can't be replicated by other destinations										

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience, Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



### **Destination Attributes: Drivers Analysis: Among Total France**

6.79%		la a place I want to visit with my family							
6.61%		Is a place I want to visit with my family Statement Is a place I would be proud to tell people I have visited	= Brand Value						
5.25%	5	Is a place I would be productive in people I have visited	_						
	4.32	Is a socially responsible travel destination							
	4.09%	Is a great place for holidays that avoid surprises							
	3.28%	Is an environmentally-friendly travel destination							
<u>'</u>	3.20%	Is a good place to live	Г						
	3.18%	Has a culture that I would want to experience	L						
	3.08%	Offers good value for money							
	3.07%	Is a place trending as a must-visit spot							
	2.89%	e I feel safe visiting (e.g. low crime, safe to walk around, safe for solo.	ls a pl						
	2.87%	Is a place to form lifelong memories							
	2.87%	Its cities have a great atmosphere							
	2.86%	Has great dining and food experiences							
	2.83%	Is a place where the people are open-minded							
	2.77%	Is a place where nature can be enjoyed in close proximity to cities							
	2.71%	place where I can explore several different cities or regions in one trip	ls						
	2.64%	Has great outdoor activities I would participate in							
	2.54%	Is a place with wide-open landscapes							
	2.51%	Is a place where the people embrace new ideas							
	2.39%	Has a distinctive identity that can't be replicated by other destinations							
	2.36%	Has a great arts and music scene							
	2.34%	Is a great place to see wildlife in its natural habitat							
	2.31%	Is a great place for shopping and browsing through stores							
	2.30%	Has appealing festivals and events							
_	2.29%	Is a place where I can get away from the stresses of everyday life	_						
	2.27%	Is a place where the people are welcoming	L						
	2.27%	a place where I can experience things that I can't experience at home	I						
	2.20%	Has beautiful outdoor scenery and landscapes							
	1.99%	s transport options that make it easy for me to get to from where I live	F						
	1.96%	Its cities have a lot of great attractions to see and do							
_	1.85%	Has great historical or heritage sites and experiences	_						
	1.58%	Is a place that embraces cultural diversity	L						
	1.52%	Offers activities that are physically challenging							

#### Description

Key drivers analysis (KDA) seeks to identify the strongest prédictors of a dépendent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables, destination attributes (C6) while controlling for each other.

#### Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.

36

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years) C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



### **Destination Attributes: Drivers Analysis: Among HVG Audience**



	alua Chatamant			
i va	alue Statement	a place I want to visit with my family		9.12%
		Is a place I want to visit with friends		7.53%
	Is a place I would	be proud to tell people I have visited		7.34%
	Has a cu	Iture that I would want to experience		4.84%
	ls a great pl	ace for holidays that avoid surprises	4	.18%
		Its cities have a great atmosphere	4	.04%
		Is a good place to live	3.4	7%
	Is a place where	e I can explore several different cities	3.4	0%
	Is	a place trending as a must-visit spot	3.2	7%
	Its cities have a	lot of great attractions to see and do	3.06	5%
	Has great ou	tdoor activities I would participate in	3.03	3%
	Has great histori	cal or heritage sites and experiences	2.96	5%
	ls a s	socially responsible travel destination	2.88	%
	ls a place v	where the people embrace new ideas	2.83	%
	ls an envir	onmentally-friendly travel destination	2.62	%
		Has a great arts and music scene	2.589	6
	Is a place when	e I can get away from the stresses of…	2.45%	6
	ls a place I fee	l safe visiting (e.g. low crime, safe to…	2.35%	/ 0
	Ha	as great dining and food experiences	2.19%	, )
		Has appealing festivals and events	2.16%	)
		Offers good value for money	2.14%	)
	Has a distinctive	e identity that can't be replicated by	2.14%	)
	ls a plac	e where the people are open-minded	2.04%	
	Is a place v	vhere nature can be enjoyed in close…	1.95%	
	Is a great place for shopping and browsing through.		1.93%	
	Is a place where	I can experience things that I can't	1.89%	
	Has transport o	otions that make it easy for me to get…	1.69%	
		Is a place to form lifelong memories	1.61%	
	Is a place where the people are welcoming Offers activities that are physically challenging Is a great place to see wildlife in its natural habitat		1.58%	
			1.47%	
			1.40%	
	Has beaut	iful outdoor scenery and landscapes	1.36%	
	I	s a place with wide-open landscapes	1.25%	
	ls a j	place that embraces cultural diversity	1.24%	

#### Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables, destination attributes (C6) while controlling for each other.

#### Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.

= Brand

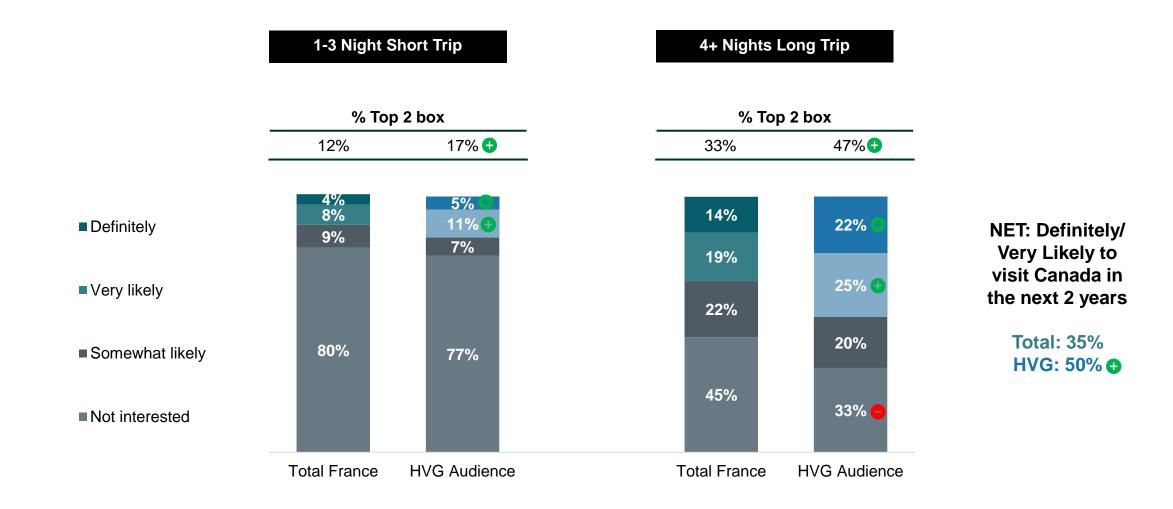


# Travel Intentions to Canada



### Likelihood to Take a Holiday Trip to Canada (Next 2 Years)

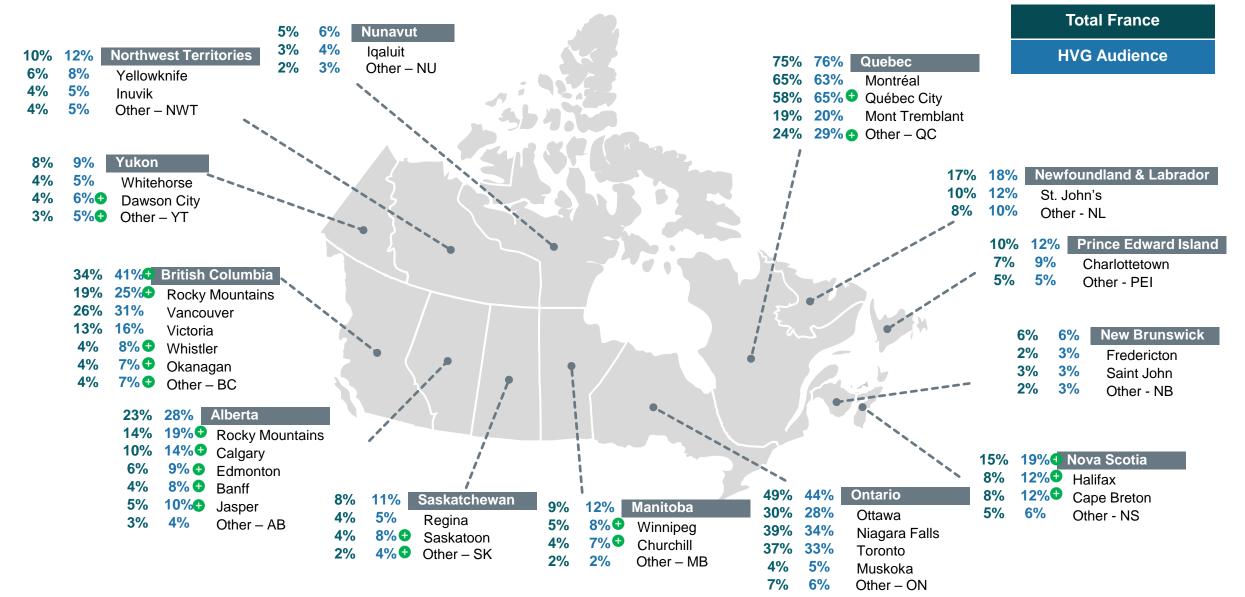




39 Note: "Not interested" is comprised of those saying not very likely, not at all likely, or indicating no intention to visit Canada Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) E1. Realistically, how likely are you to take a holiday trip to Canada in the next 2 years? (Select one)

### **Canadian Destinations Likely to Visit**

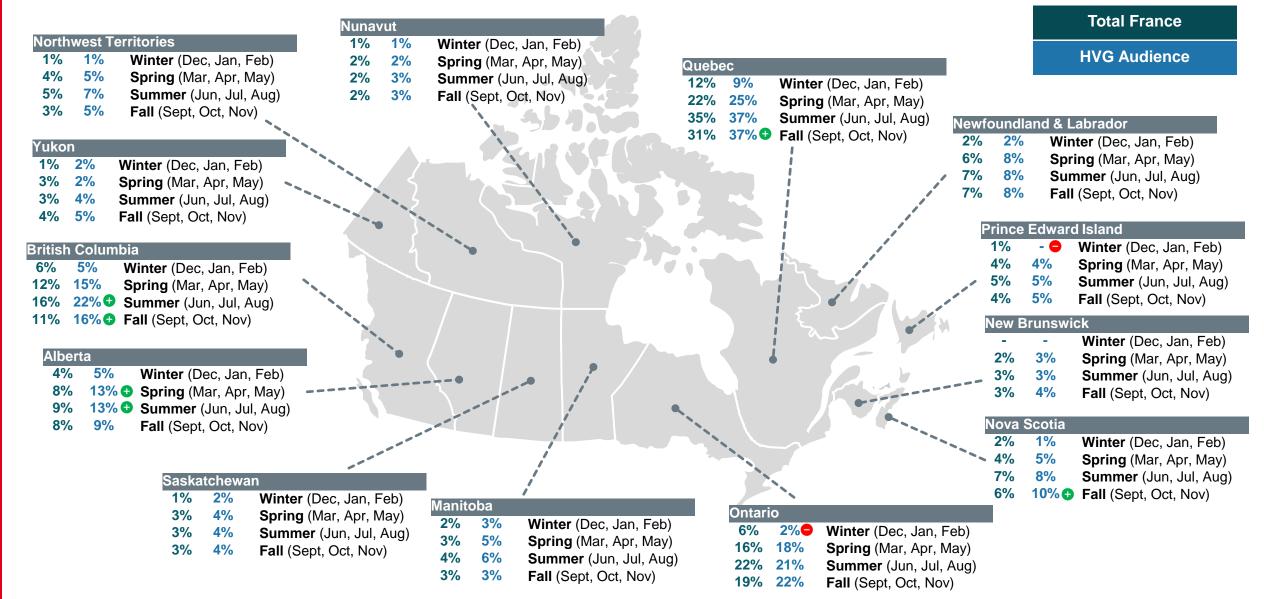




40 Base: Those in the dream to purchase stages of the path to purchase for Canada & definitely/very likely to take a trip to Canada (n=1113); HVG (n=262) E2. If you were to take a holiday trip to Canada, in the next 2 years, which of the following Canadian provinces or territories are you likely to visit? (Select all that apply) E4a-m. Within [PROVINCE], which travel destinations are you likely to visit? (Select all that apply)

France GTRP – December 2023 significantly higher/lower result (vs. Total)

### Time of Year Interested in Visiting Canada (Next 2 Years)

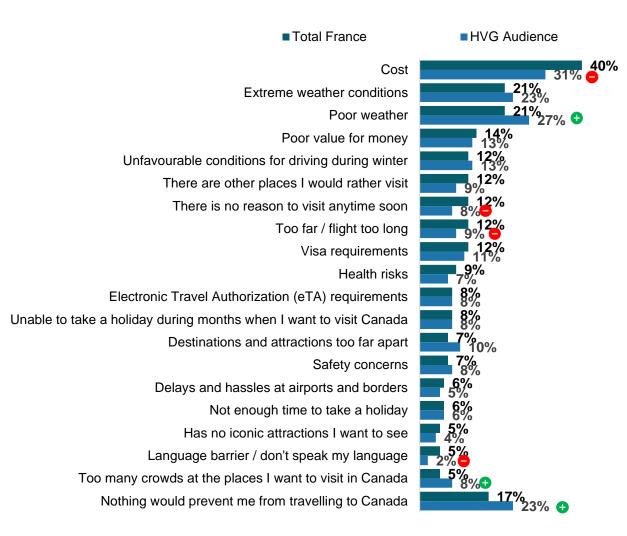


Base: Those in the dream to purchase stages of the path to purchase for Canada & definitely/very likely to take a trip to Canada (n=1113); HVG (n=262) E3a-m. During what time of year are you considering visiting [PROVINCE]? (Select all that apply)

41

### **Barriers for Visiting Canada**







Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) E5. Which of the following factors might discourage you from visiting Canada? (Select all that apply)

42



# Travel Behaviours



### **Top 10 Activities Interested In & Trip Anchors**



Top 10 General Activities Interested In				
Total France (n=1504)	HVG Audience (n=331)			
Nature walks	Nature walks 🛨			
Local markets (e.g. public markets, farmers market, night markets)	Historical, archaeological or world heritage sites 🛨			
Oceanside beaches	Local markets (e.g. public markets, farmers market, night markets)			
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Oceanside beaches			
Nature parks	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)			
Historical, archaeological or world heritage sites	Nature parks			
Hiking	Learning about Indigenous culture, traditions or history 🕂			
Learning about Indigenous culture, traditions or history	Hiking			
Trying local food and drink	Trying local food and drink			
Guided city tours	Guided city tours 🛨			

Top 10 Trip Anchor Activities					
Total France (n=1504)	HVG Audience (n=331)				
Nature walks	Nature walks				
Oceanside beaches	Historical, archaeological or world heritage sites 🛨				
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	Oceanside beaches				
Historical, archaeological or world heritage sites	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)				
Nature parks	Hiking				
Hiking	Learning about Indigenous culture, traditions or history 🕂				
Learning about Indigenous culture, traditions or history	Nature parks				
Local markets (e.g. public markets, farmers market, night markets)	Local markets (e.g. public markets, farmers market, night markets)				
Northern lights	Travelling to remote destinations 🛨				
Trying local food and drink	Exploring places most tourists won't go to <table-cell-rows></table-cell-rows>				

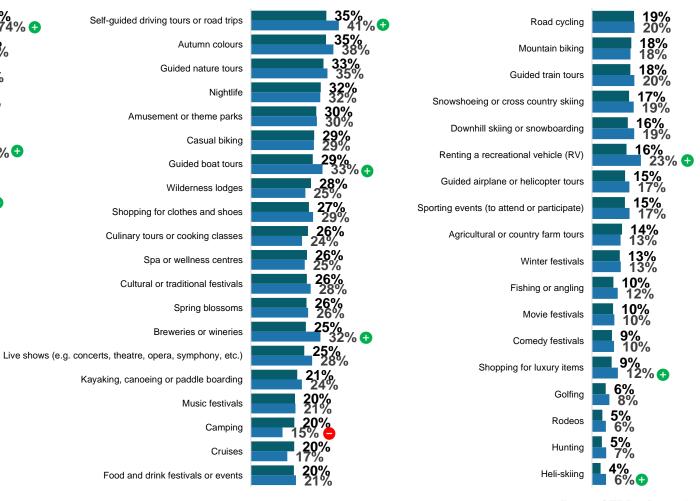
Base: Long-haul pleasure travellers (past 3 years or next 2 years) D4. In general, what activities or places are you interested in while on holiday? (Select all that apply) D5. Among these activities are there any that are important enough that you would base an entire trip around that activity? (Select all that apply) 44

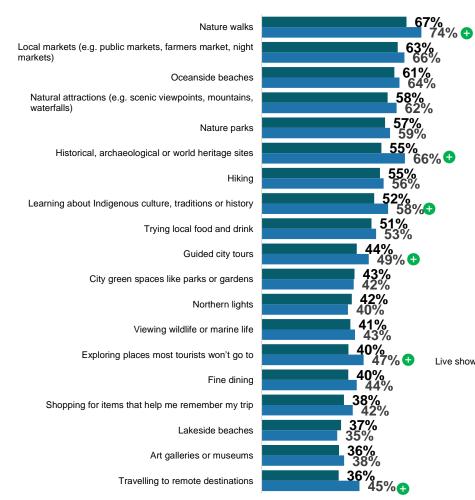


### **General Activities Interested In**



Total France HVG Audience





45

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) D4. In general, what activities or places are you interested in while on holiday? (Select all that apply)

France GTRP – December 2023

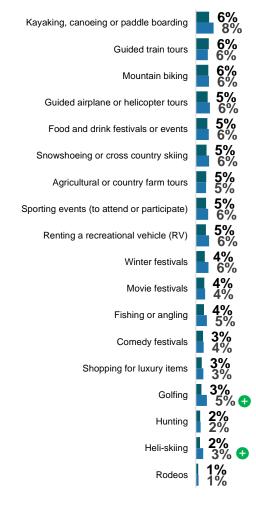
= significantly higher/lower result (vs. Total)

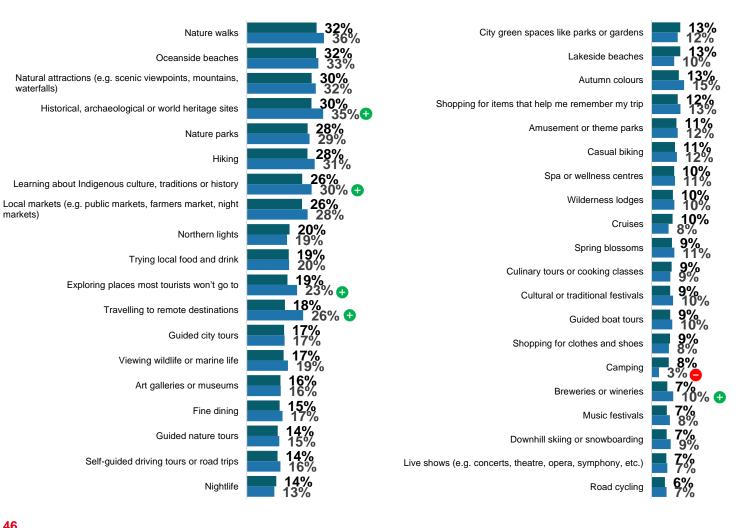


### **Trip Anchor Activities**

HVG Audience



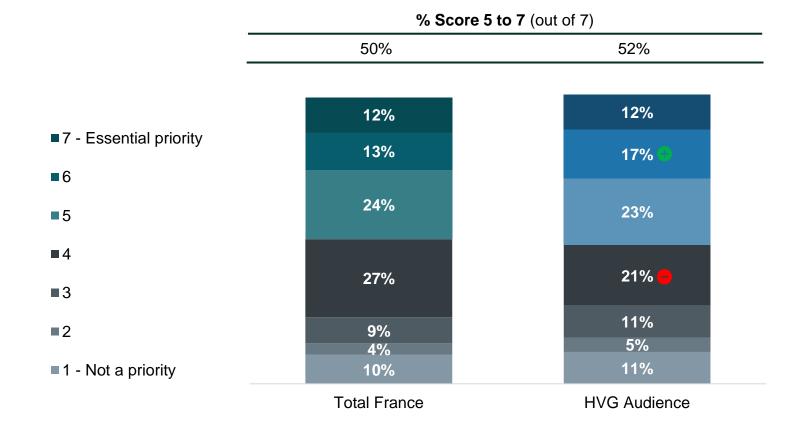




46

### **Priority of Sustainable Travel When Planning a Trip**





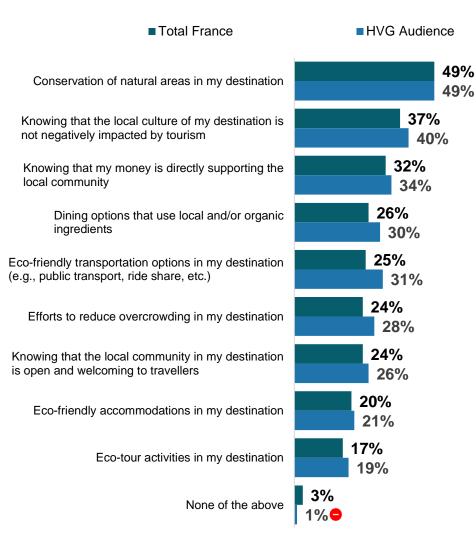
**Sustainable Travel Description** 

Sustainable travel refers to "travel that minimizes any negative impacts on the destination's environment, economy and society, while making positive contributions to the local people and conserving the destination's natural and cultural heritage".

47 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) D7. [DESCRIPTION] How much of a priority is sustainable travel to you when you are planning a trip? Please use a 7-point scale, where 7 means 'essential priority' and 1 means 'not a priority'.

France GTRP – December 2023 = significantly higher/lower result (vs. Total)

### **Top 3 Most Important Sustainability Efforts**



#### Sustainable Travel Description

Sustainable travel refers to "travel that minimizes any negative impacts on the destination's environment, economy and society, while making positive contributions to the local people and conserving the destination's natural and cultural heritage".

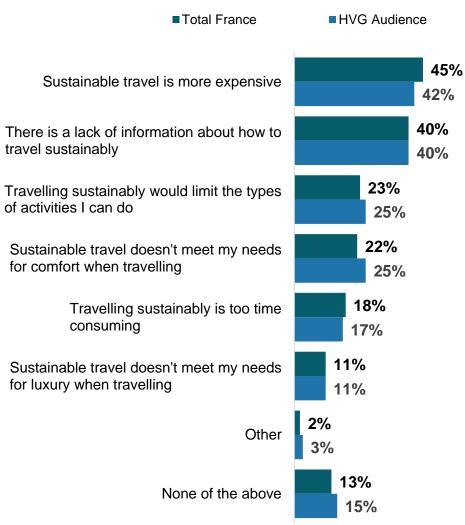
DESTINATION

**CANADA** 



### **Barriers to Sustainable Travel**





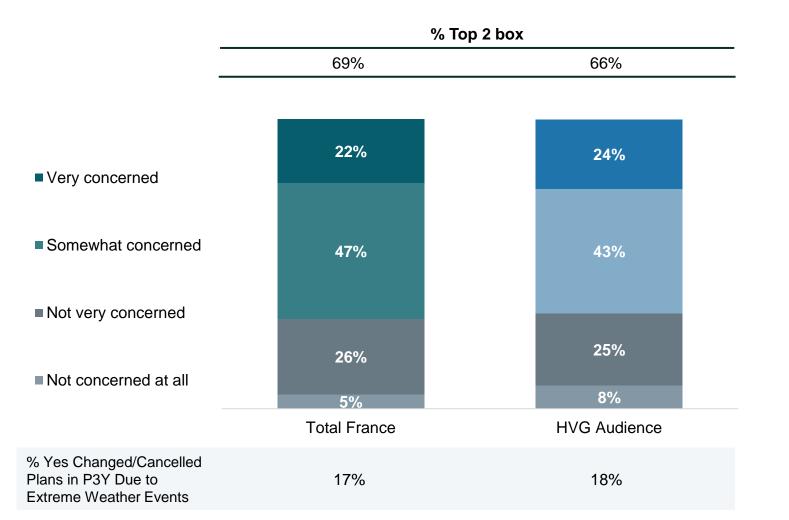
#### **Sustainable Travel Description**

Sustainable travel refers to "travel that minimizes any negative impacts on the destination's environment, economy and society, while making positive contributions to the local people and conserving the destination's natural and cultural heritage".

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) D9. Which of the following factors prevents you from choosing sustainable travel options? Select all that apply.

### Impact of Extreme Weather Events on Travel Plans





Note: respondents were asked either about extreme weather events (D10/D11) or international conflicts & unrest (D12/D13) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=730); HVG (n=176) D10. [DESCRIPTION] How concerned are you about extreme weather events affecting your travel plans?

50

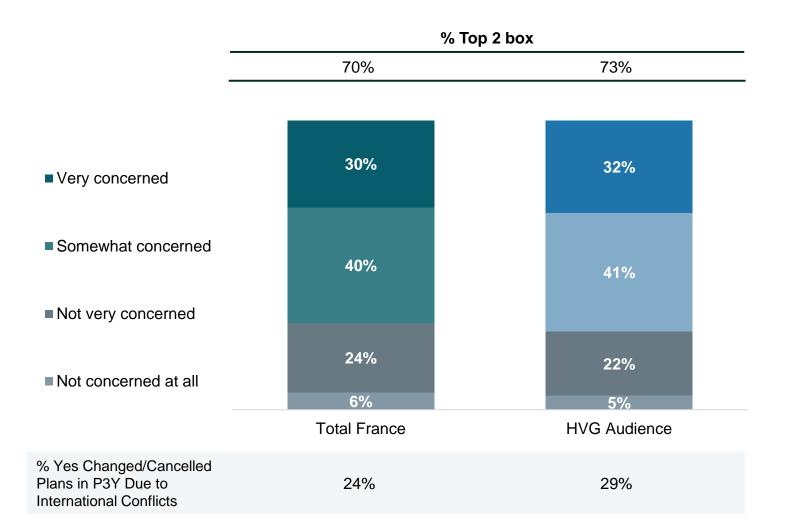
D11. In the past 3 years, have you ever had to change plans or cancel a trip due to extreme weather events?

#### **Extreme Weather Events Description**

As you may or may not be aware, extreme weather events are occurrences of unusually severe weather or climate conditions. They are often short-lived and include blizzards, heat waves, wildfires, tornadoes, hurricanes or tropical cyclones.

### **Impact of International Conflicts & Unrest on Travel Plans**





Note: respondents were asked either about extreme weather events (D10/D11) or international conflicts & unrest (D12/D13) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=774); HVG (n=155) D12. [DESCRIPTION] How concerned are you about international conflicts or unrest affecting your travel plans? D13. In the past 3 years, have you ever had to change plans or cancel a trip due to international conflicts or unrest?

51

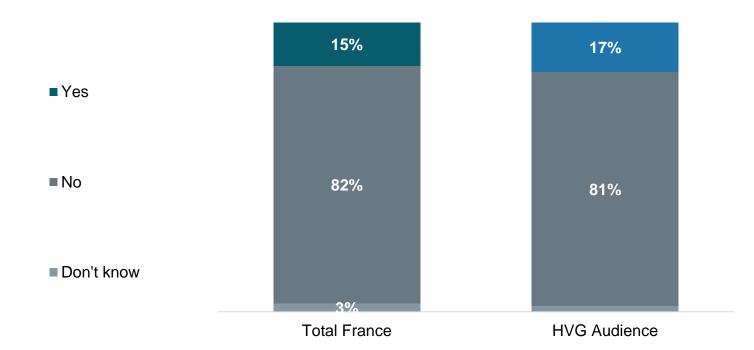
**International Conflicts Description** 

As you may or may not be aware, international conflicts and unrest are currently occurring in different regions around the world.



### **Usage of AI Tools to Plan Trips**





Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) D14. Have you ever used an AI tool (e.g. ChatGPT or Bard) to research or plan a trip?

52

France GTRP – December 2023



## Seasonal Travel

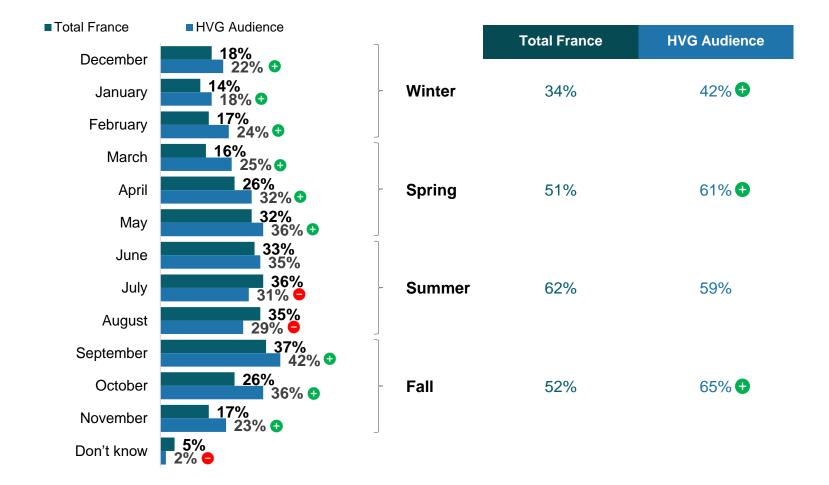
部



Yellowknife Northwest Territories

### **Preferred Time of Year for Holiday Trips**



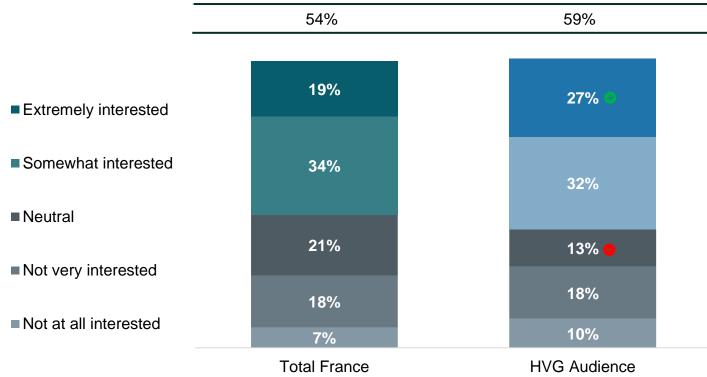


54

France GTRP – December 2023

### **Interest in Winter Holidays**





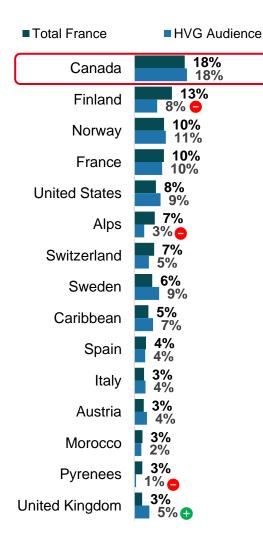
### % Extremely/somewhat interested (top 2 box)

#### Winter Season Description

Winter is a season that is typically characterized by colder temperatures. During the winter months there are usually festivals, snow sports and holiday activities. It may snow in some destinations, allowing for skiing, snowboarding, outdoor spas and other winter activities.

### **Unaided Winter Destinations**





Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=758); HVG (n=159)

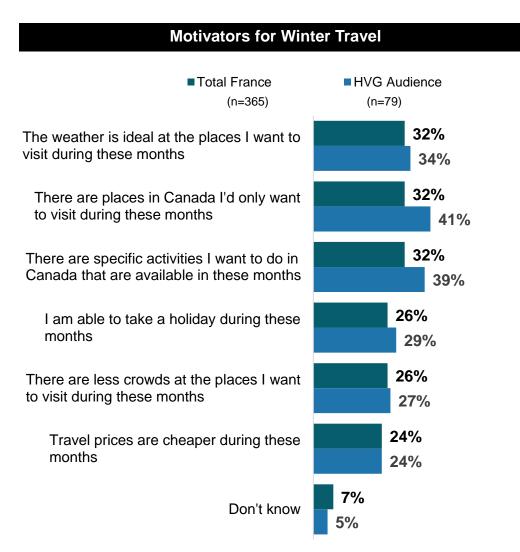
56 B2. What destinations come to mind when thinking about travel to experience the **winter season**? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.

#### Winter Season Description

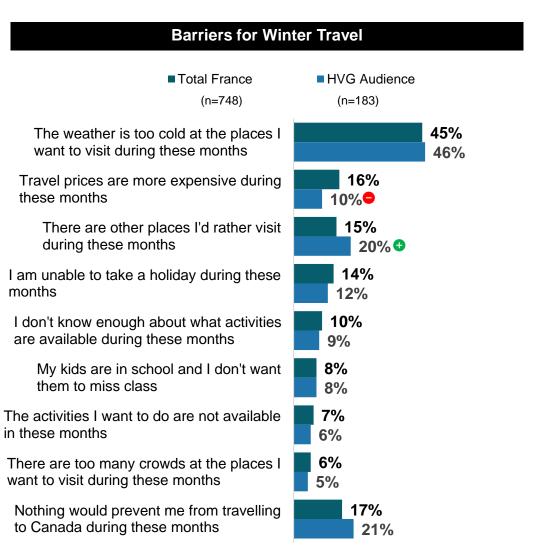
Winter is a season that is typically characterized by colder temperatures. During the winter months there are usually festivals, snow sports and holiday activities. It may snow in some destinations, allowing for skiing, snowboarding, outdoor spas and other winter activities.

### Motivators & Barriers for Winter Travel to Canada





57

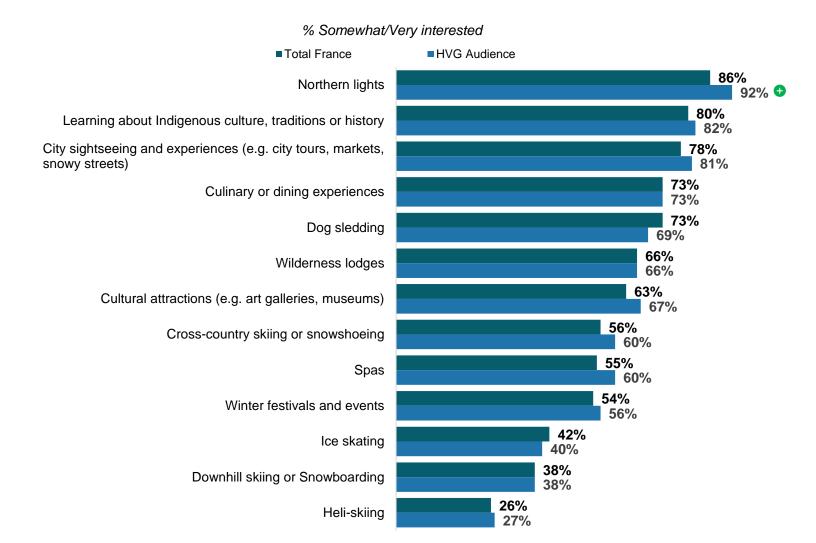


Base: Those in the dream to purchase stages of the path to purchase for Canada and <u>considering</u> visiting Canada or any province/territory in December, January or February E8a. You indicated earlier that you are considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why you would be interested in travelling to Canada for a holiday during these winter months? Base: Those in the dream to purchase stages of the path to purchase for Canada and <u>not considering</u> visiting Canada or any province/territory in December, January or February E9. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why E9. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why end under the interested in travelling to Canada for a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why

you would **not** be interested in travelling to Canada for a holiday during these winter months?

### **Interest in Winter Activities in Canada**

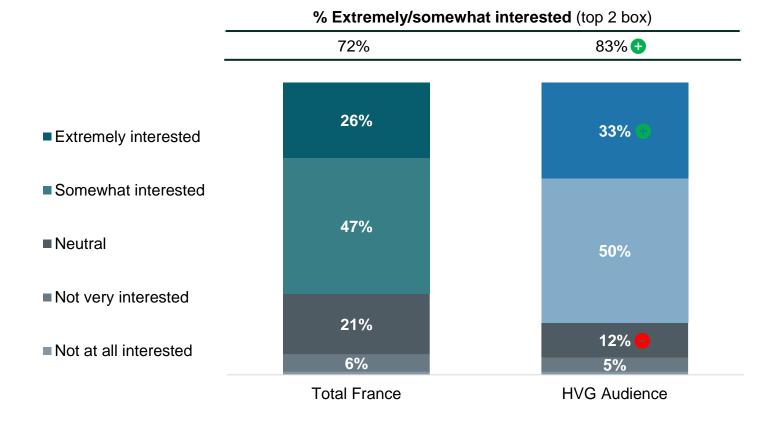




Base: Those in the dream to purchase stages of the path to purchase for Canada (n=1113); HVG (n=262) E10. What is your level of interest in the following activities or experiences in Canada during the <u>winter season</u>?

### **Interest in Fall Holidays**





#### **Autumn Season Description**

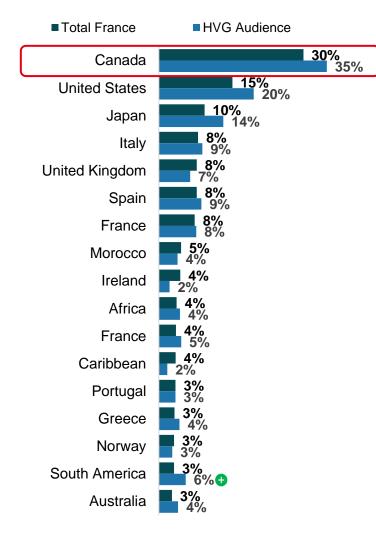
Autumn is the season between summer and winter. Autumn tends to be a slower season after the busy summer in most destinations. In some destinations, the weather becomes cooler and the leaves on trees shift to red, orange and yellow in preparation to shed. While autumn has some distinct activities and experiences, many summer activities can still be done in autumn.

59 Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=746); HVG (n=172) D3. In general, how interested are you in taking a holiday trip to a destination during its autumn season?

France GTRP – December 2023 = significantly higher/lower result (vs. Total)

### **Unaided Fall Destinations**





Autumn Season Description

Autumn is the season between summer and winter. Autumn tends to be a slower season after the busy summer in most destinations. In some destinations, the weather becomes cooler and the leaves on trees shift to red, orange and yellow in preparation to shed. While autumn has some distinct activities and experiences, many summer activities can still be done in autumn.

Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3) Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=746); HVG (n=172)

B3. What destinations come to mind when thinking about travel to experience the autumn season? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.

### Motivators & Barriers for Fall Travel to Canada



Motivators for Fall Travel							
■ Total France (n=622)	■ HVG Audience (n=168)						
The weather is ideal at the places I want to visit during these months	43% 52% 🕈						
There are less crowds at the places I want to visit during these months	<b>37%</b> 37%						
Travel prices are cheaper during these months	35% 35%						
I am able to take a holiday during these months	29% 29%						
There are places in Canada I'd only want to visit during these months	27% 27%						
There are specific activities I want to do in Canada that are available in these months	16% 15%						
It's school holidays so I can enjoy a family trip	13% 15%						
Don't know	7% 5%						

61

#### HVG Audience Total France (n=491) (n=94) 24% I am unable to take a holiday during these months 19% 18% The weather is not ideal at the places I want to visit during these months 13% 17% I don't know enough about what activities are available during these months 18% 14% Travel prices are more expensive during these months 12% 13% My kids are in school and I don't want them to miss class 12% There are other places I'd rather visit 13% during these months 25% 🔂 8% There are too many crowds at the places I want to visit during these months 8% 6% The activities I want to do are not available in these months 6% 21% Nothing would prevent me from travelling to Canada during these months 30% 🛨

**Barriers for Fall Travel** 

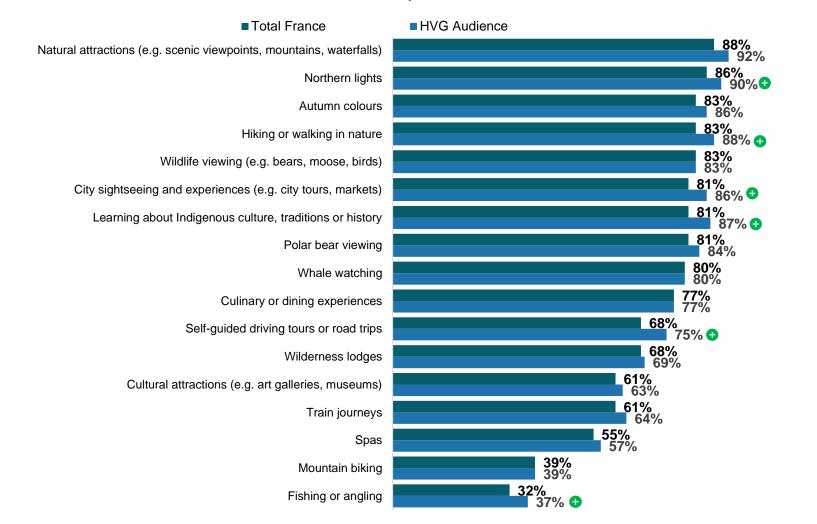
Base: Those in the dream to purchase stages of the path to purchase for Canada and <u>considering</u> visiting Canada or any province/territory in September, October or November E6a. You indicated earlier that you are considering taking a holiday to **Canada** during the months of September, October and/or November... Which of the following describes why you would be interested in travelling to Canada for a holiday during these **autumn months**? Base: Those in the dream to purchase stages of the path to purchase for Canada and <u>not considering</u> visiting Canada or any province/territory in September, October or November E7. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of September, October and/or November... Which of the following describes why you would be interested in travelling to Canada for a holiday to **Canada** and <u>not considering</u> visiting Canada or any province/territory in September, October or November E7. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of September, October and/or November... Which of the following

describes why you would **not** be interested in travelling to Canada for a holiday during these autumn months?

### **Interest in Fall Activities in Canada**



#### % Somewhat/Very interested



Base: Those in the dream to purchase stages of the path to purchase for Canada (n=1113); HVG (n=262) E11. What is your level of interest in the following activities or experiences in Canada during the <u>autumn season</u>?

62

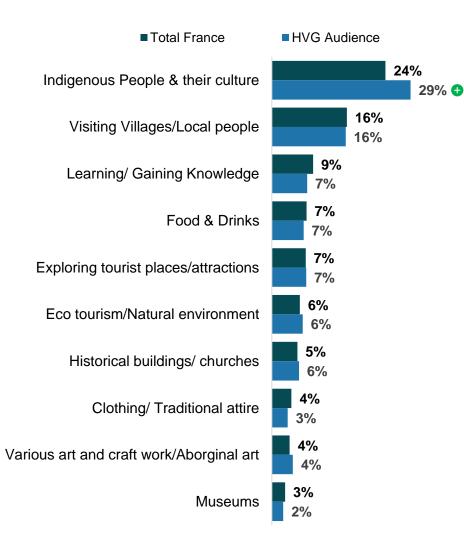


# Indigenous Tourism



### **Unaided Mentions – Indigenous Cultural & Tourism Activities**





#### **Indigenous Peoples Description**

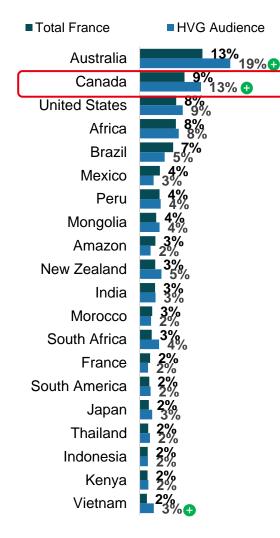
Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.

#### France GTRP – December 2023 significantly higher/lower result (vs. Total)

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) D6. [DESCRIPTION] What comes to mind first when thinking about **Indigenous cultural and tourism activities or experiences**?

### **Unaided Indigenous Tourism Destinations**





Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331)

65 B4. [DESCRIPTION] What destinations come to mind when thinking about **indigenous tourism**? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.

#### **Indigenous Peoples Description**

Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.

A

### **Interest in Indigenous Cultural & Tourism Activities**



#### % Somewhat/Very interested

Total France

e HVG Audience

Learning about Indigenous ways of life by visiting an Indigenous community

Indigenous adventure or excursions in nature (kayak, heritage parks, northern lights, etc.)

Experiencing Indigenous food and drink

Learning about Indigenous ways of life through storytelling or connecting with Indigenous Elders

Visiting remote northern Indigenous communities

Stay in Indigenous accommodation (camping, hotel, inn, non-traditional accommodation, etc.)

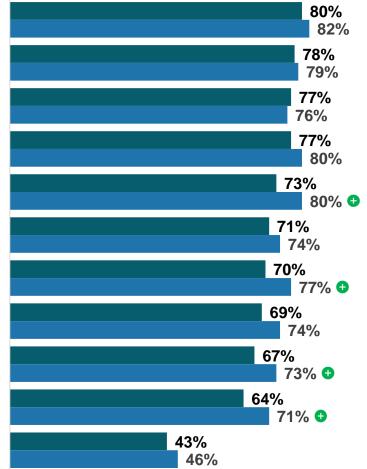
Visiting a museum, interpretation center or traditional Indigenous site

Visiting an Indigenous boutique or art/craft exhibition

Attending an Indigenous Pow Wow, festival, event, or performance

Learning about residential schools and reconciliation with Indigenous peoples

Hunting and fishing activity with an Indigenous outfitter



#### Indigenous Tourism Description

As you may or may not know, in Canada, Indigenous tourism businesses are majorityowned or operated by Indigenous peoples (First Nations, Métis or Inuit). The social and economic benefits of Indigenous tourism businesses goes back to the business owners and/or the communities where they are based.

66



# **Most Recent Trip**

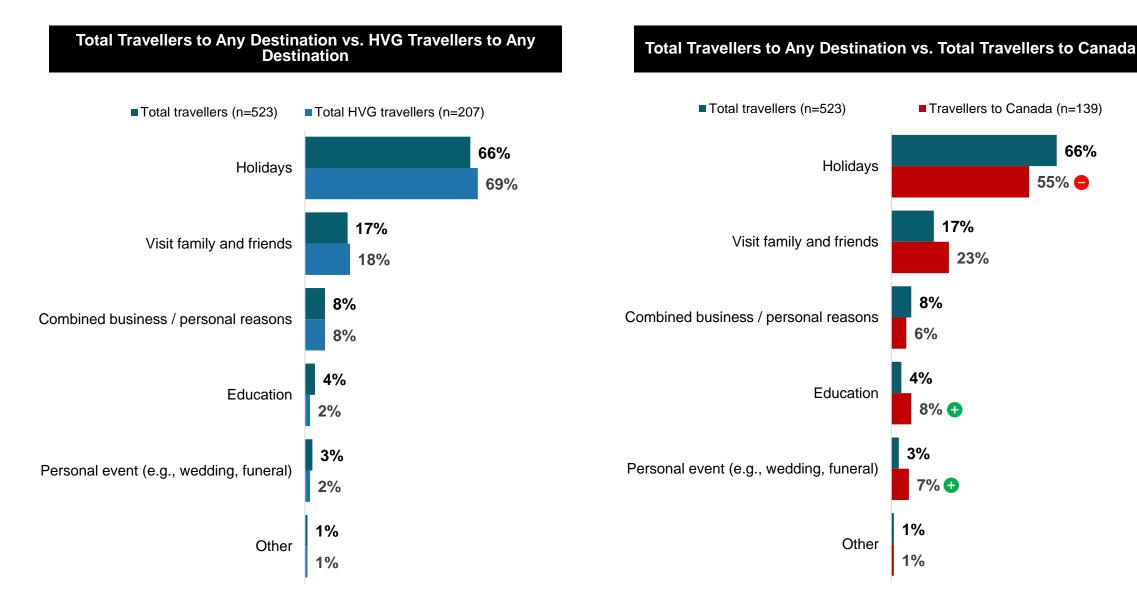
Å



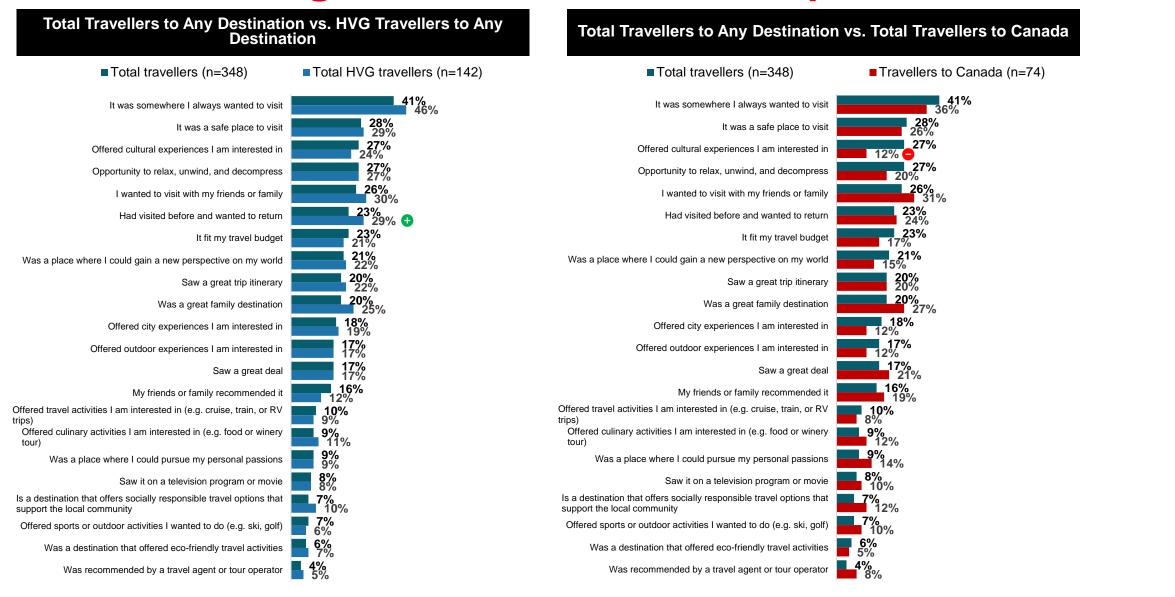
### **Main Purpose of Recent Trip**

68



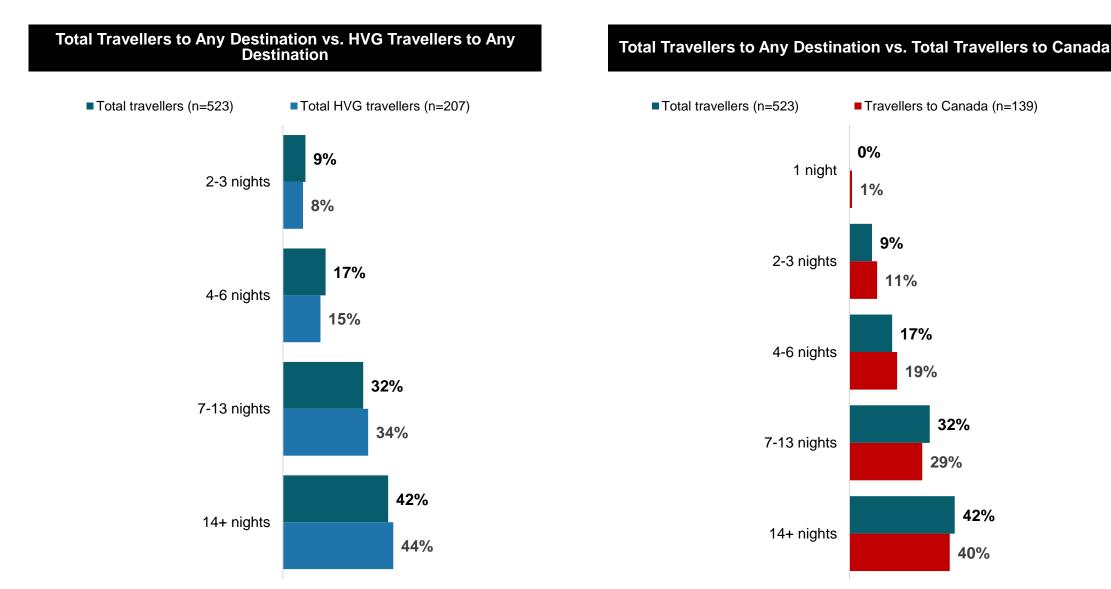


### **Factors in Choosing Destination for Recent Trip**



### **Nights Spent During Recent Trip**





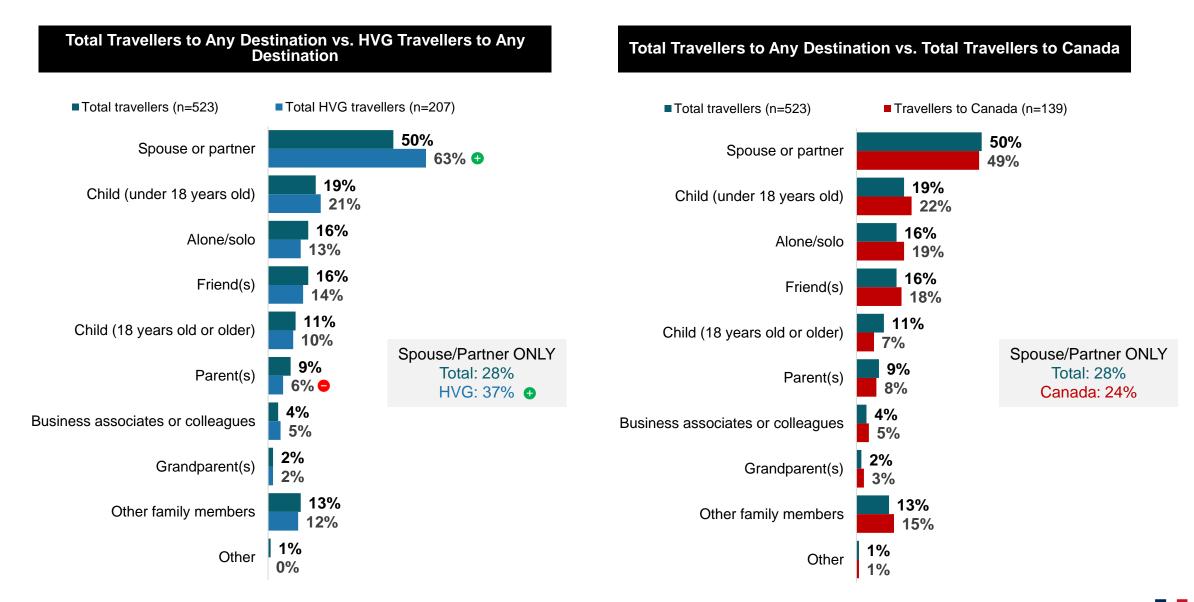
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F4. How many nights did you spend in this destination?

70

### **Travel Party of Recent Trip**

71



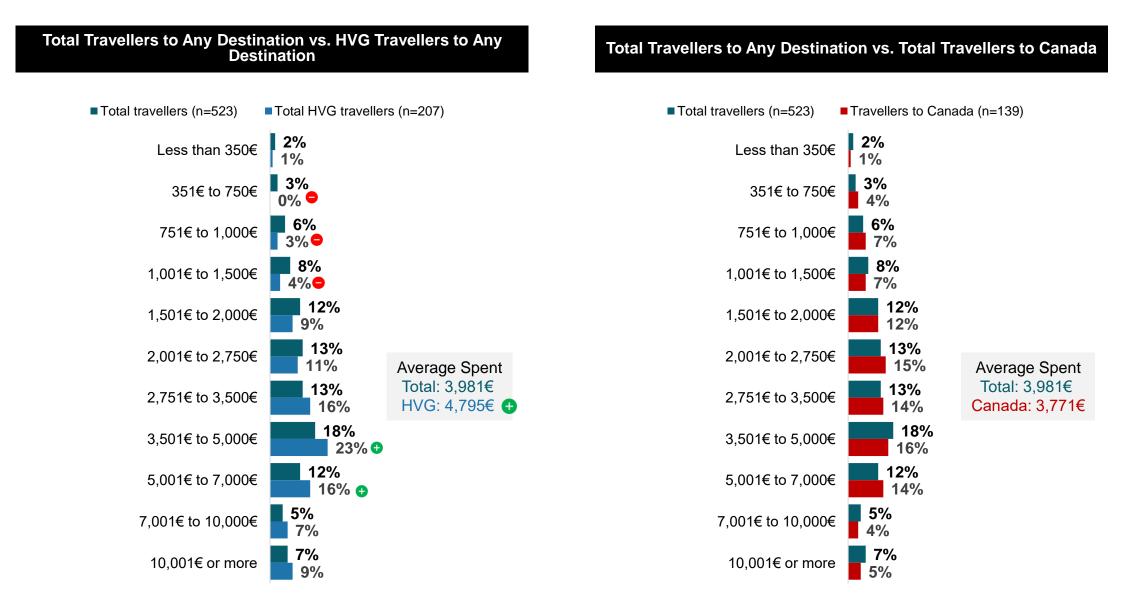


France GTRP – December 2023 = significantly higher/lower result (vs. Total)

### **Amount Spent for Recent Trip**

72



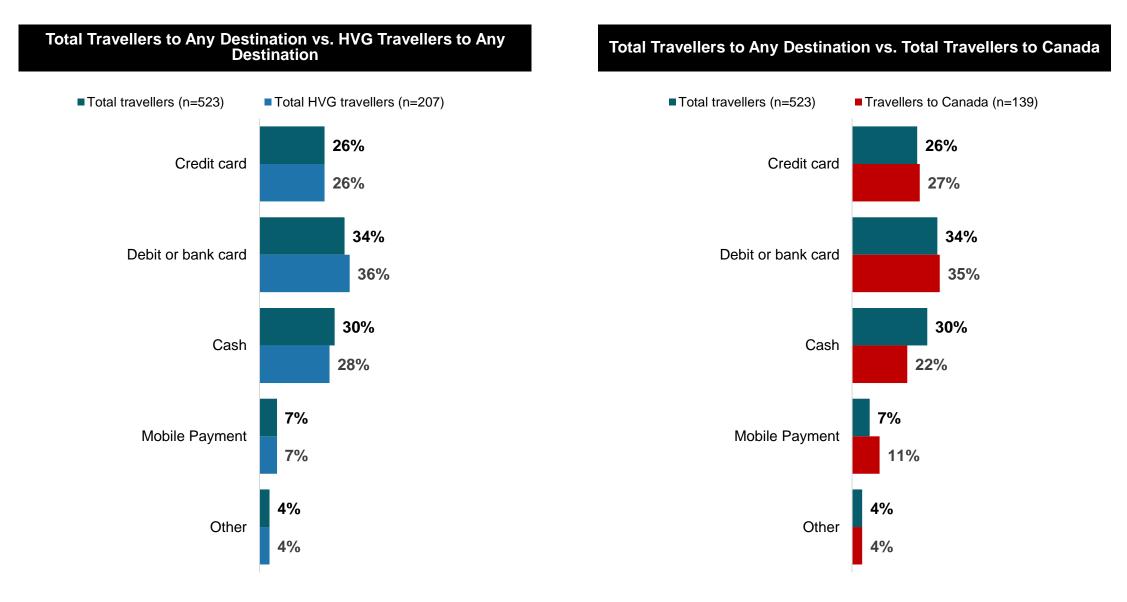


France GTRP – December 2023

Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F6. Overall how much did you spend on this trip? Consider the primary transportation to and from the destination, accommodation, dining, activities, shopping, and any other expendes/ = significantly higher/lower result (vs. Total)

### **Payment Methods for Recent Trip**





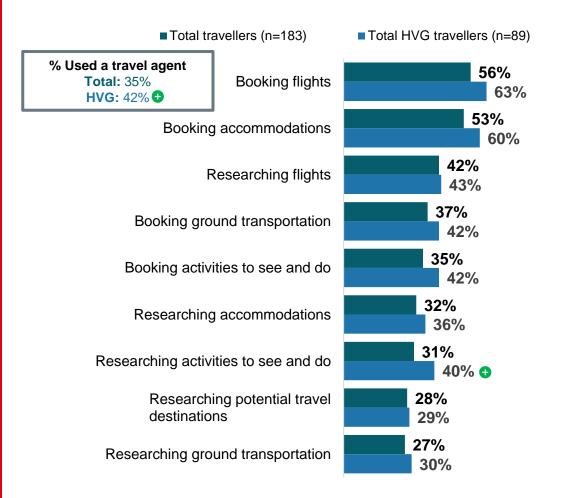
73 Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F8. Approximately what percentage of your purchases did you make during your trip with each of the following payment methods? Your best guess is fine. (Enter one number per row. Your total must add to 100%).

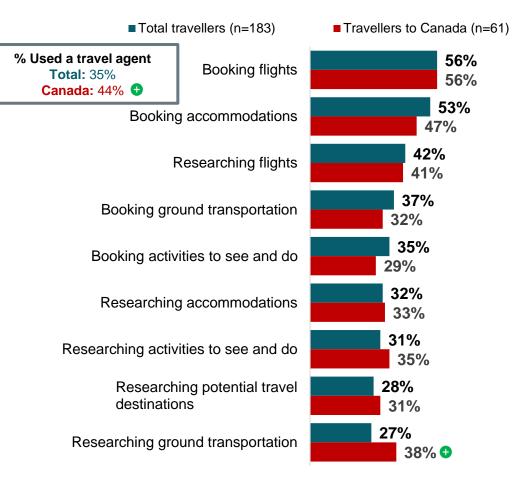
### **Travel Agents/Tour Operator Usage For Recent Trip**



#### Total Travellers to Any Destination vs. HVG Travellers to Any Destination

Total Travellers to Any Destination vs. Total Travellers to Canada





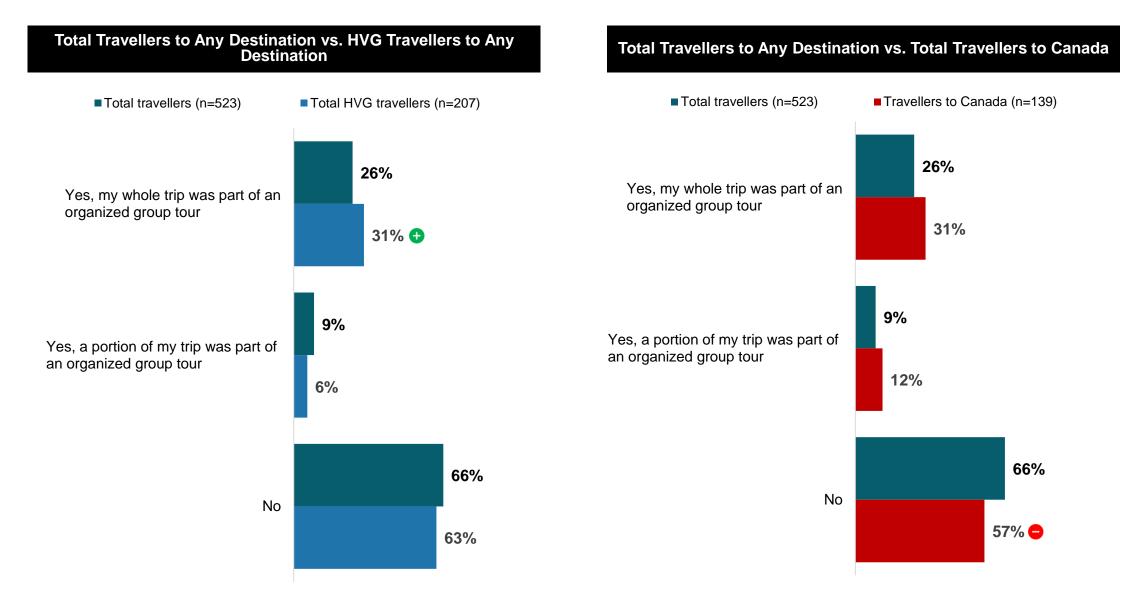
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination, Used a Travel Agent/Tour Operator (n=183); HVG (n=89); Travellers to Canada (n=61) F9. Travel agents offer personalized service to help individuals, groups, and business travellers plan and organize their travel schedules, from purchasing tour packages to booking flights and hotels. Examples of travel agents include Carrefour Voyages or Voyageurs du Monde, they do not include online booking engines like Expedia or Opodo. Did you use a travel agent or tour operator to help you research or book your trip? (Select one)

F10. Which of the following did a travel agent or tour operator help you with?

74

### **Organized Group Tour Usage For Recent Trip**





75 Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F11. An organized group tour consists of a package where any combination of accommodation, transportation, food and/or activities are included as a multi-day itinerary. Did you travel as a part of an organized group tour on this trip?



### **Booking Flights For Recent Trip**



Total Travellers to Any Destina Destir	tion vs. HVG Travellers to Any ation	y Total Travellers to Any Destinat	tion vs. Total Travellers to Canada
■ Total travellers (n=523)	■ Total HVG travellers (n=207)	■ Total travellers (n=523)	■Travellers to Canada (n=139)
Booked directly with the airline(s)	42% 43%	Booked directly with the airline(s)	<b>42%</b> 49% <b> </b>
Travel agent/tour operator (NET)	37% 43% <b>⊕</b>	Travel agent/tour operator (NET)	37% 41%
Booked in-person with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	19% 27% 🚭	Booked in-person with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	19% 23%
Booked online with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	19% 19%	Booked online with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	19% 18%
Booked on the phone with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	10% 12%	Booked on the phone with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	10% 16% <b></b> €
Booked online through an online booking engine (e.g. Expedia or Opodo)	29% 29%	Booked online through an online booking engine (e.g. Expedia or Opodo)	29% 28%
Booked by someone else in the travel party	8% 7%	Booked by someone else in the travel party	8% 12% <sup>1</sup>
Other	<b>2%</b> 1%	Other	<b>2%</b> 1%
Did not need to book any flights	3% 2%	Did not need to book any flights	<b>3%</b> 2%

Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F12. How did you book your <u>flight</u> for this trip? (Select all that apply)

### **Booking Accommodations For Recent Trip**



Total Travellers to Any Destinati Destina	tion	Total Travellers to Any Destination	vs. Total Travellers to Cana
■ Total travellers (n=523)	■ Total HVG travellers (n=207)	■ Total travellers (n=523)	Travellers to Canada (n=13)
Travel agent/tour operator (NET)	33% 38% <b></b> €	Travel agent/tour operator (NET)	33% 39%
Booked in-person with a travel agent/tour operator e.g. Carrefour Voyages or Voyageurs du Monde)	14% 18% <b>≎</b>	Booked in-person with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	14% 18%
Booked online with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	14% 15%	Booked online with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	14% 13%
Booked on the phone with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Aonde)	12% 16% <b>≎</b>	Booked on the phone with a travel agent/tour operator (e.g. Carrefour Voyages or Voyageurs du Monde)	12% 18% <b>●</b>
Booked online through an online booking engine (e.g. Expedia or Opodo)	24% 27%	Booked online through an online booking engine (e.g. Expedia or Opodo)	24% 22%
Booked directly with the lodging/accommodation establishment	22% 22%	Booked directly with the lodging/accommodation establishment	22% 20%
Booked through accommodation sharing services website (e.g. Airbnb)	20% 25% <b>⊕</b>	Booked through accommodation sharing services website (e.g. Airbnb)	20% 27% €
Booked by someone else in the travel party	<b>7%</b> 5%	Booked by someone else in the travel party	7% 8%
Booked through a visitors information centre at the lestination	<b>6%</b> 5%	Booked through a visitors information centre at the destination	6% 12%€
Other	5% 4%	Other	5% 3%
Did not need to book any accommodation	12% 13%	Did not need to book any accommodation	12% 16%

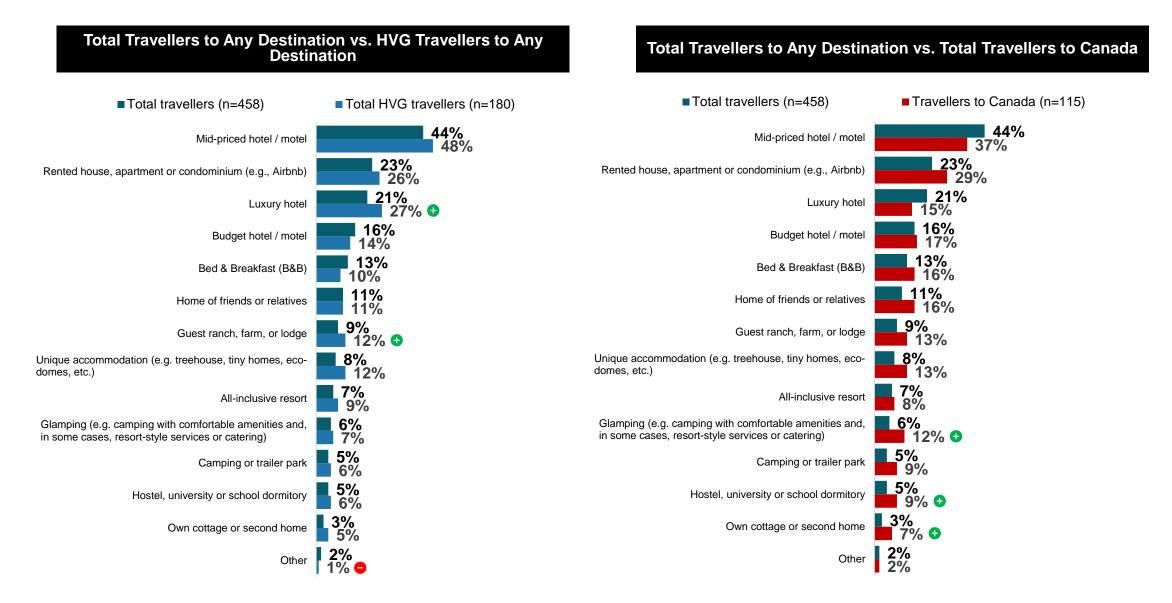
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F13. How did you book your <u>accommodation</u> for this trip? (Select all that apply)

77

### Type of Accommodations For Recent Trip



France GTRP – December 2023

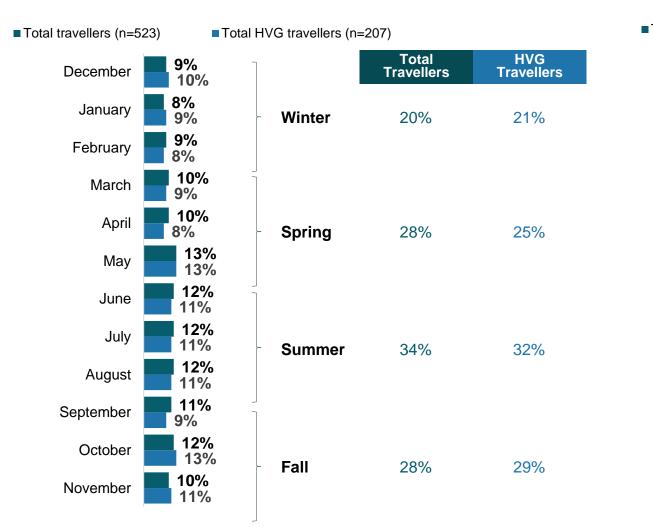


### **Time of Year Travelled For Recent Trip**



Total Travellers to Any Destination vs. HVG Travellers to Any Destination

Total Travellers to Any Destination vs. Total Travellers to Canada



Total travellers (n=523) Travellers to Canada (n=139) Total **Travellers to** 9% December **Travellers** Canada 9% 8% January 8% Winter 20% 15% 9% February 9% 10% March 11% 10% April 9% 31% 28% Spring 13% Mav 15% 12% June 15% 12% July 13% Summer 34% 41% 🔂 12% August 17% 🖯 11% September 17% 🖯 12% October 11% Fall 28% 27% 10% November 9%

France GTRP – December 2023

= significantly higher/lower result (vs. Total)

Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139) F15. Which time of the year did you take this trip? (Select all that apply)



## Most Recent Trip to Canada



#### **Top 10 Activities Participated in During Recent Trip to Canada**



Total Travellers (n=139)	Total HVG Travellers (n=64)
Nature walks	Nature walks
Nature parks	Nature parks
Local markets (e.g. public markets, farmers market, night markets)	Local markets (e.g. public markets, farmers market, night markets)
Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)	City green spaces like parks or gardens
Hiking	Art galleries or museums 🛨
City green spaces like parks or gardens	Hiking
Trying local food and drink	Trying local food and drink
Nightlife	Natural attractions (e.g. scenic viewpoints, mountains, waterfalls)
Guided city tours	Nightlife
Shopping for clothes and shoes	Shopping for items that help me remember my trip

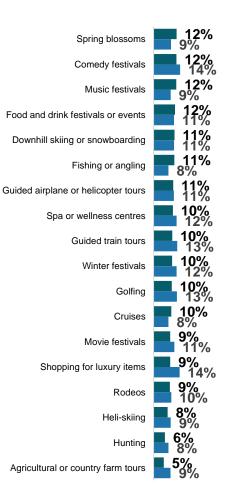
81

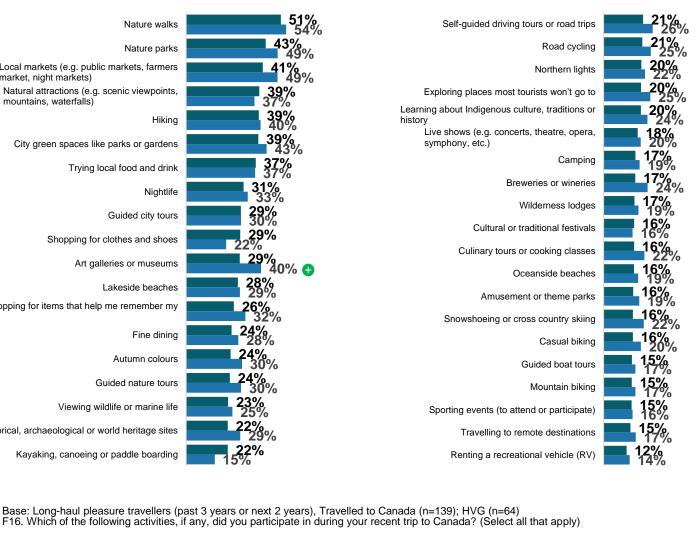


**B** /



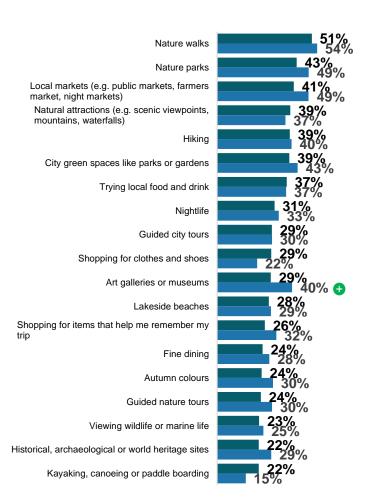
### **Activities Participated in During Recent Trip to Canada**



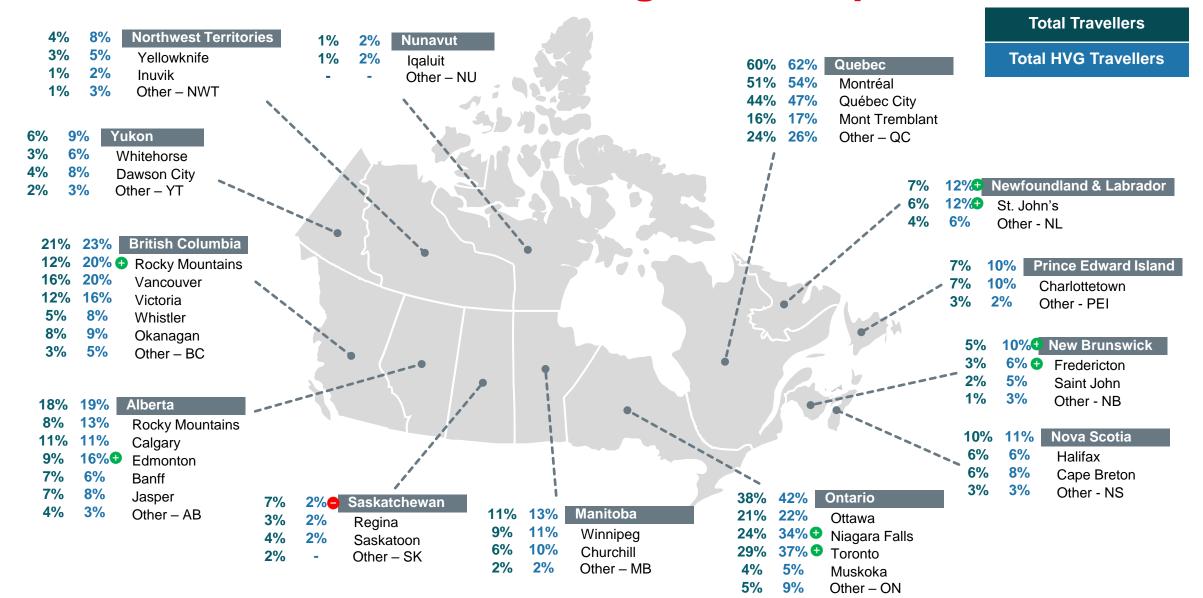


Total Travellers

HVG Travellers



### **Canadian Destinations Visited During Recent Trip**



83 Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada (n=139); HVG (n=64) F17. Which of the following Canadian provinces or territories did you visit on this trip? (Select all that apply) F18a-m. Within [PROVINCE], which travel destinations did you visit? (Select all that apply)

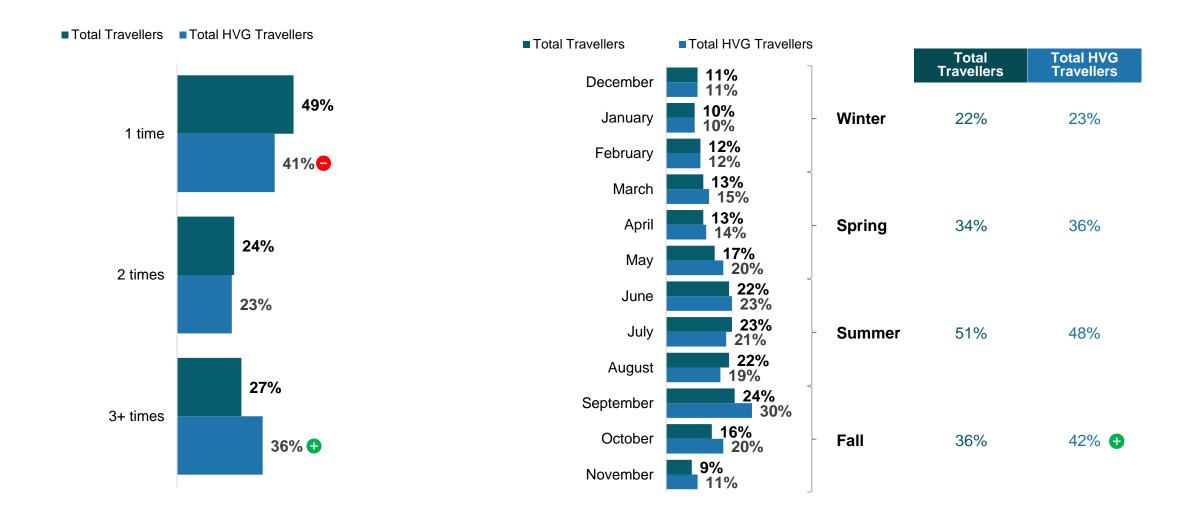
DESTINATION

**CANADA** 

France GTRP – December 2023

### Number of Visits Ever & Time of Year Visited Canada





84 Base: Long-haul pleasure travellers (past 3 years or next 2 years) F19. Approximately, how many times have you been to Canada? Ever Visited Canada (excluding None) (n=424); HVG (n=147) F20. What time of year have you ever visited Canada? Select all that apply. Visited Canada (n=461); HVG (n=157)

### **Demographics**

	<b>DES</b>	ΓΙΝΑ	ΓΙΟΝ
T	LA	NA	L

	All Long-haul Travellers (n=1504)	HVG Audience (n=331)
Gender		
Male	56%	67% 🕈
Female	45%	33% 😑
Age		
18 to 34	37%	27% 😑
35 to 54	33%	29%
55 or older	30%	44% 🗲
Children in household under the age of 18		
Yes	44%	43%
Employed		
Yes	65%	65%
Identify as LGBTQ+		
Yes	11%	6% 😑
Household Income (Annually)		
Under 15,000€	15%	2% 😑
15,000€ to 39,999	36%	12% 😑
40,000€ or more	38%	82% 🕂

# THANK YOU

For any questions, please reach out to research@destinationcanada.com



