

CONFIDENTIAL

2023 GLOBAL TRAVELLER RESEARCH PROGRAM

TOPLINE REPORT

TOTAL FRANCE VS. HIGH VALUE GUEST AUDIENCE



CANADIAN TOURISM DATA
collective

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Study Overview: France Market



The target population are residents aged 18 years and older who have taken a long-haul pleasure trip, where they had stayed at least 4 nights with a minimum of 1 night in paid accommodations in the past 3 years, or plan to take such a trip in the next 2 years.

HVG Audience Definition: Frequent travellers who are likely to travel long-haul in the next two years and either earn 40,000€+ household income per year or are retired.




Timing of Fieldwork

December 13th – 22nd 2023



Geographical Definition for Qualified Trips

Outside of: Europe, North Africa and the Mediterranean



Sample Distribution

| | |
|----------------------------------|-----------------|
| Sample distribution: | National |
| High Value Guest (HVG) Audience: | 331 |
| Other travellers: | 1173 |
| Total sample size: | 1504 |

- In 2023, DC switched research providers to YouGov Canada, with the project being migrated over to YouGov’s proprietary panel.
 - As a result, no trending is available for the France market.





Market Sizing



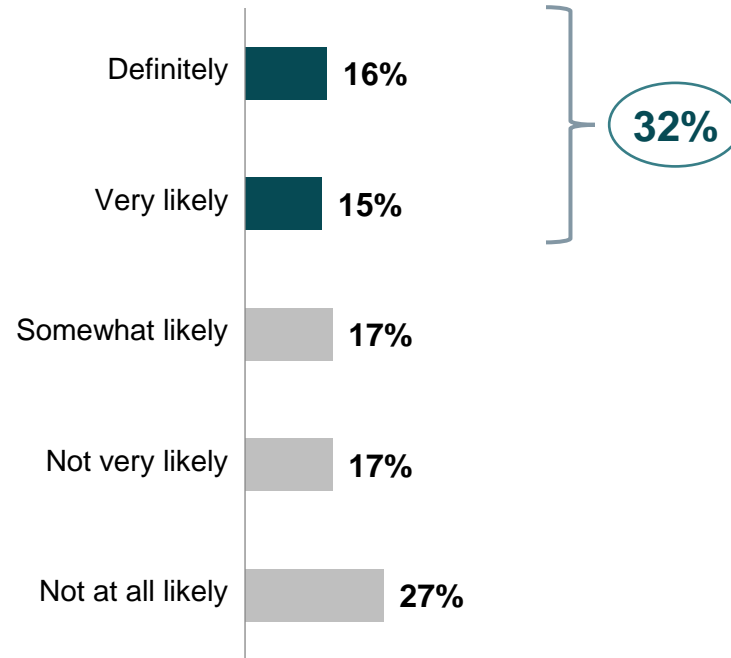
Yellowknife
Northwest Territories



Incidence of Long-Haul Pleasure Travel (General Population)



Plan to Take Long-Haul Pleasure Trip in Next 2 Years



Incidence Rate

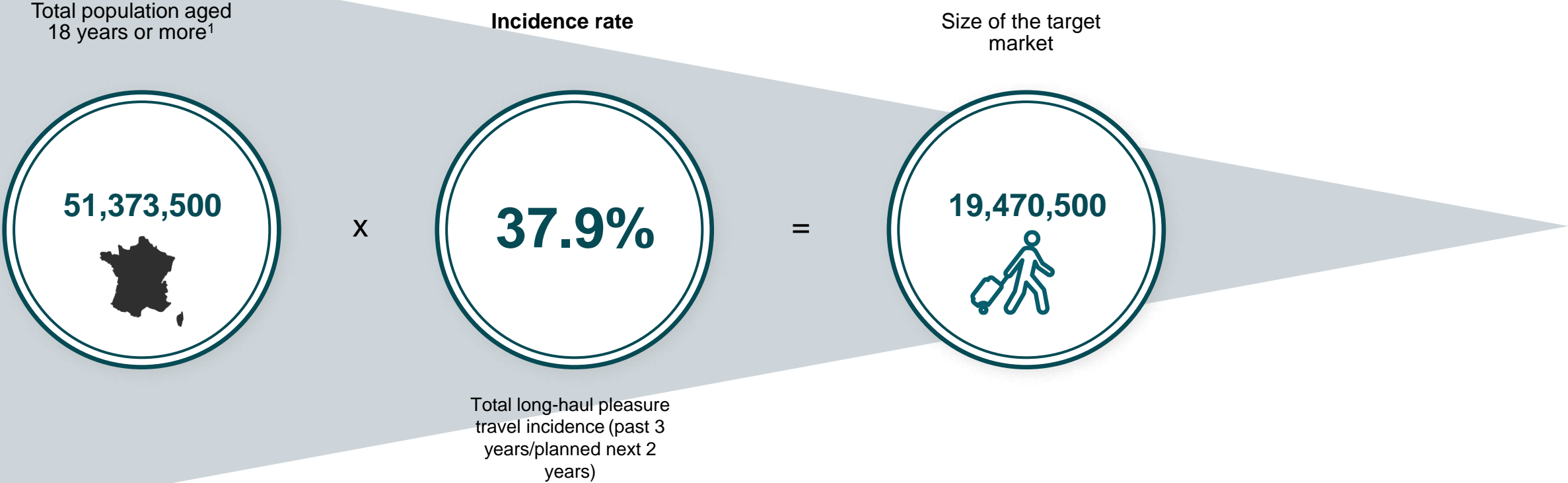


Total long-haul pleasure travel incidence (past 3 years/planned next 2 years)

5 [^] Long-haul = outside of Europe, North Africa and the Mediterranean
Note: Results are from 2023 YouGov Canada Omnibus Survey
Base: General population aged 18+ (n=1047)



Long-Haul Pleasure Traveller Sizing

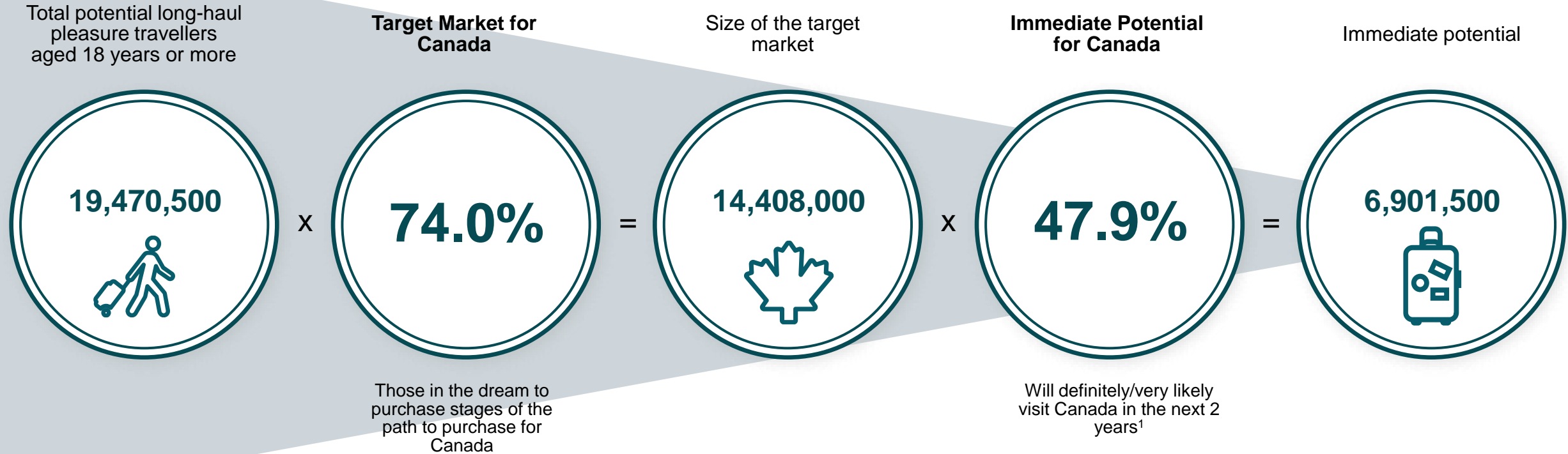


6 ¹ Source: Estimates Jan 2020, Institut national de la statistique et des études économiques
Note: Results are from 2023 YouGov Canada Omnibus Survey
Base: General population aged 18+ (n=1047)



Potential Market Size For Canada

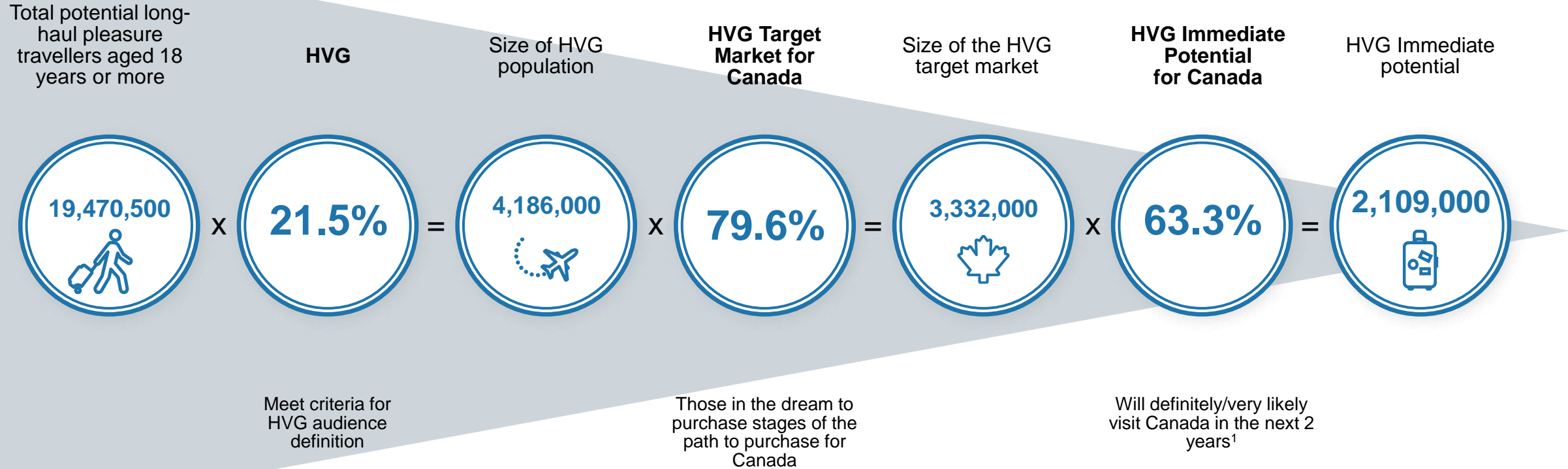
Size of the Potential Market to Canada (Next 2 Years)



7 ¹ Includes respondents likely to visit Canada for a trip of 1 to 3 nights, or a trip of 4 nights or more.
Base: Target market for Canada = long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); Immediate potential for Canada = dream to purchase stages for P2P for Canada (n=1113)
C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each)
E1. Realistically, how likely are you to take a holiday trip to Canada in the **next 2 years**? (Select one)

Potential Market Size For Canada

Size of the Potential Market to Canada (Next 2 Years): *HVG Audience*



8 Includes respondents likely to visit Canada for a trip of 1 to 3 nights, or a trip of 4 nights or more.
 Base: Target market for Canada = long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience (n=331); Immediate potential for Canada = dream to purchase stages for P2P for Canada (n=262)
 C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each)
 E1. Realistically, how likely are you to take a holiday trip to Canada in the **next 2 years**? (Select one)



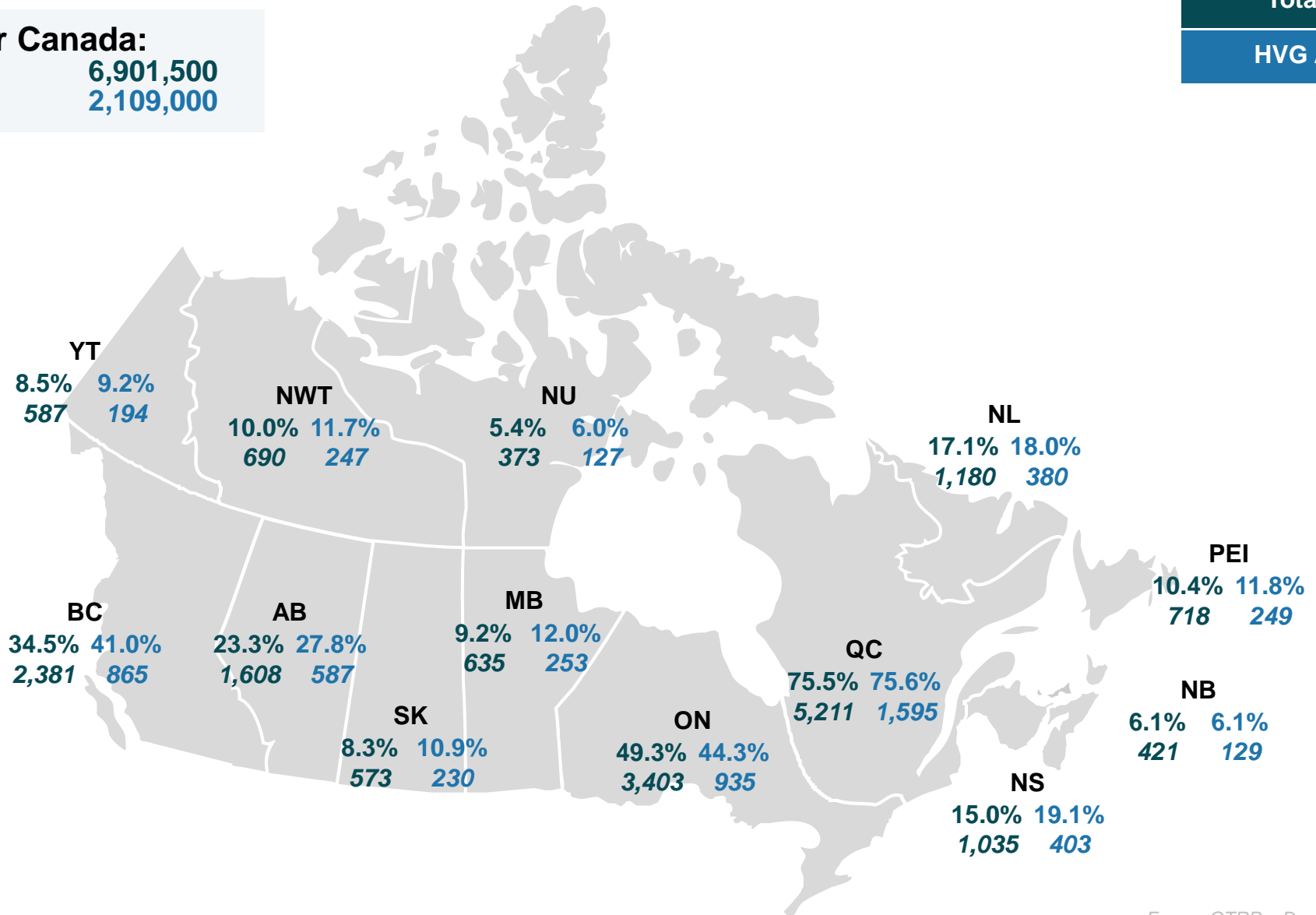
Potential Market Size for the Regions

Total France

HVG Audience

Immediate Potential for Canada:
Total France: 6,901,500
HVG Audience: 2,109,000

Key:
 % likely to visit region
 Immediate potential (000s)





Key Performance Indicators



Prince Albert National Park
Saskatchewan



Key Performance Indicators

| Indicator | Definition | All Long-haul Travellers (n=1504) | HVG Audience (n=331) |
|---|--|-----------------------------------|----------------------|
| Unaided destination consideration | % who mentioned Canada or a destination in Canada on their consideration list ¹ | 12% | 18%+ |
| Aided destination consideration | % who rate Canada 4 or 5 (I am seriously considering) out of 5 | 51% | 59%+ |
| Aided awareness of travel opportunities in Canada | % with excellent/very good knowledge of travel opportunities in Canada | 40% | 53%+ |
| Past visitation | % who have ever visited Canada for pleasure | 30% | 48%+ |

¹ For trips in the next 2 years.

Base: Long-haul pleasure travellers (past 3 years or next 2 years)

B1. You mentioned that you are likely to take a long-haul holiday trip **outside of Europe, North Africa and the Mediterranean** in the next 2 years. Which destinations are you

seriously considering? (Please list up to 3 destinations)

C2. You may have already mentioned this before, but would you consider visiting each of the following destinations in the next 2 years? Please use a 5-point scale where 1 means

'I am definitely not considering' and 5 means 'I am seriously considering'.

C5. How would you rate your level of knowledge of holiday opportunities in each of the following destinations? (Select one for each)

B5. Which of the following countries or regions have you visited while on a holiday trip **outside of Europe, North Africa and the Mediterranean** which was 4 or more nights long?

+ / - = significantly higher/lower result (vs. Total)



Key Performance Indicators: Seasonal & Indigenous



| Indicator | Definition | All Long-haul Travellers | HVG Audience |
|--|---|--------------------------|--------------|
| Unaided <u>fall</u> destination | % who mentioned Canada or a destination in Canada ¹ | 30% | 35% |
| Aided destination consideration for <u>fall</u> | % consider Canada for the months of September, October and/or November ² | 42% | 47% |
| Unaided <u>winter</u> destination | % who mentioned Canada or a destination in Canada ¹ | 18% | 18% |
| Aided destination consideration for <u>winter</u> | % consider Canada for the months of December, January and/or February ² | 27% | 23% |
| Unaided <u>Indigenous Tourism</u> destination | % who mentioned Canada or a destination in Canada | 9% | 13%+ |

¹Among respondents who answered about winter/fall travel

²Among those in the dream to purchase stages of the path to purchase to Canada

Base: Long-haul pleasure travellers (past 3 years or next 2 years)

B2. What destinations come to mind when thinking about travel to experience the **winter** season? Total (n=758); HVG (n=159)

B3. What destinations come to mind when thinking about travel to experience the **autumn** season? Total (n=746); HVG (n=172)

C7. For each of the following destinations, during which months would you consider taking a holiday trip in the next 2 years? Total (n=1113); HVG (n=262)

B4. What destinations come to mind when thinking about **Indigenous tourism**? Total (n=1504); HVG (n=331)





Market Outlook



St. John's
Newfoundland and Labrador



Market Outlook

| Indicator | Definition | All Long-haul Travellers (n=1504) | HVG Audience (n=331) |
|---|---|-----------------------------------|----------------------|
| Incidence of long-haul pleasure travel | % who have taken a long-haul pleasure trip in the past 3 years | 74% | 100%+ |
| Long-haul travel intentions | % who plan ¹ to take a long-haul pleasure trip in the next 2 years | 76% | 100%+ |
| Market Outlook (Net change in long-haul travel) | % who will <u>spend a little more</u> on travel outside of Europe, North Africa and the Mediterranean in the next 12 months MINUS % who will <u>spend a little less</u> | -16% | +11% |

¹ Who are 'Definitely' or 'Very Likely' to take a long-haul trip in the next 2 years.

Base: Long-haul pleasure travellers (past 3 years or next 2 years)

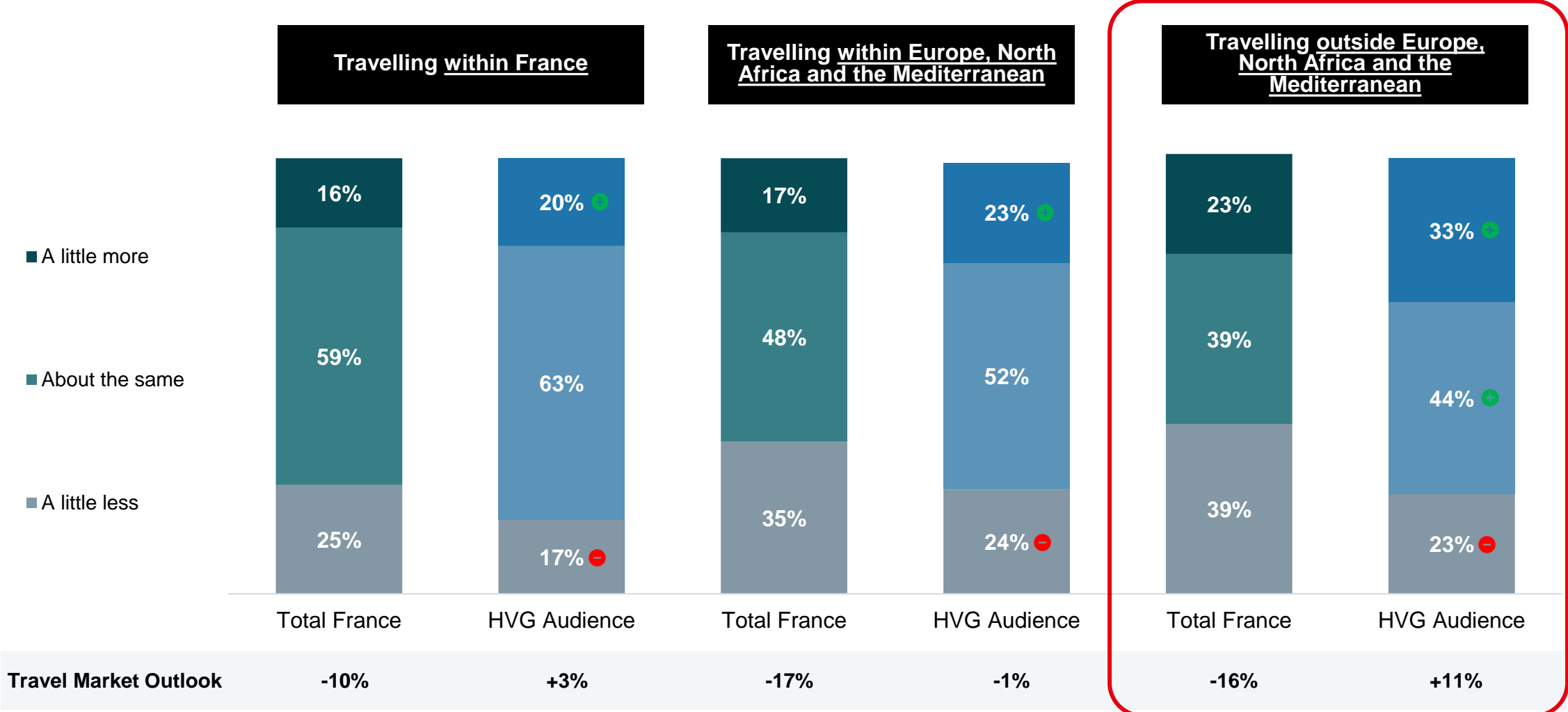
A7. In the past 3 years, have you taken a long-haul holiday trip of 4 or more nights **outside of Europe, North Africa and the Mediterranean** where you spent at least 1 night in paid accommodations? (Select one only)

A9. In the next 2 years, how likely is it that you will take a long-haul holiday trip of 4 or more nights **outside of Europe, North Africa and the Mediterranean** where you will spend at least 1 night in paid accommodations? (Select one only)

A5. How would you describe your spending intentions on the following items in the next 12 months compared to the 12 months? Will you spend...



Spending Intentions (in Next 12 Months)

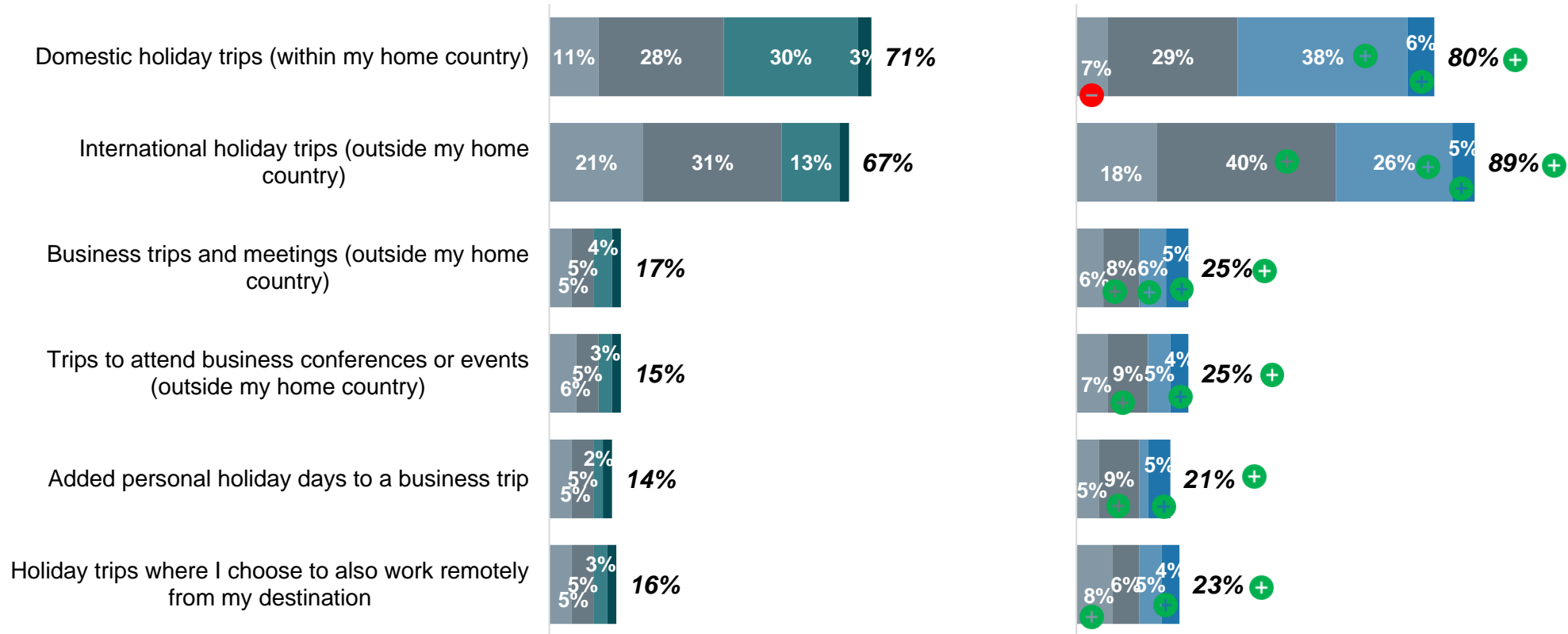


Types of Travel Trips

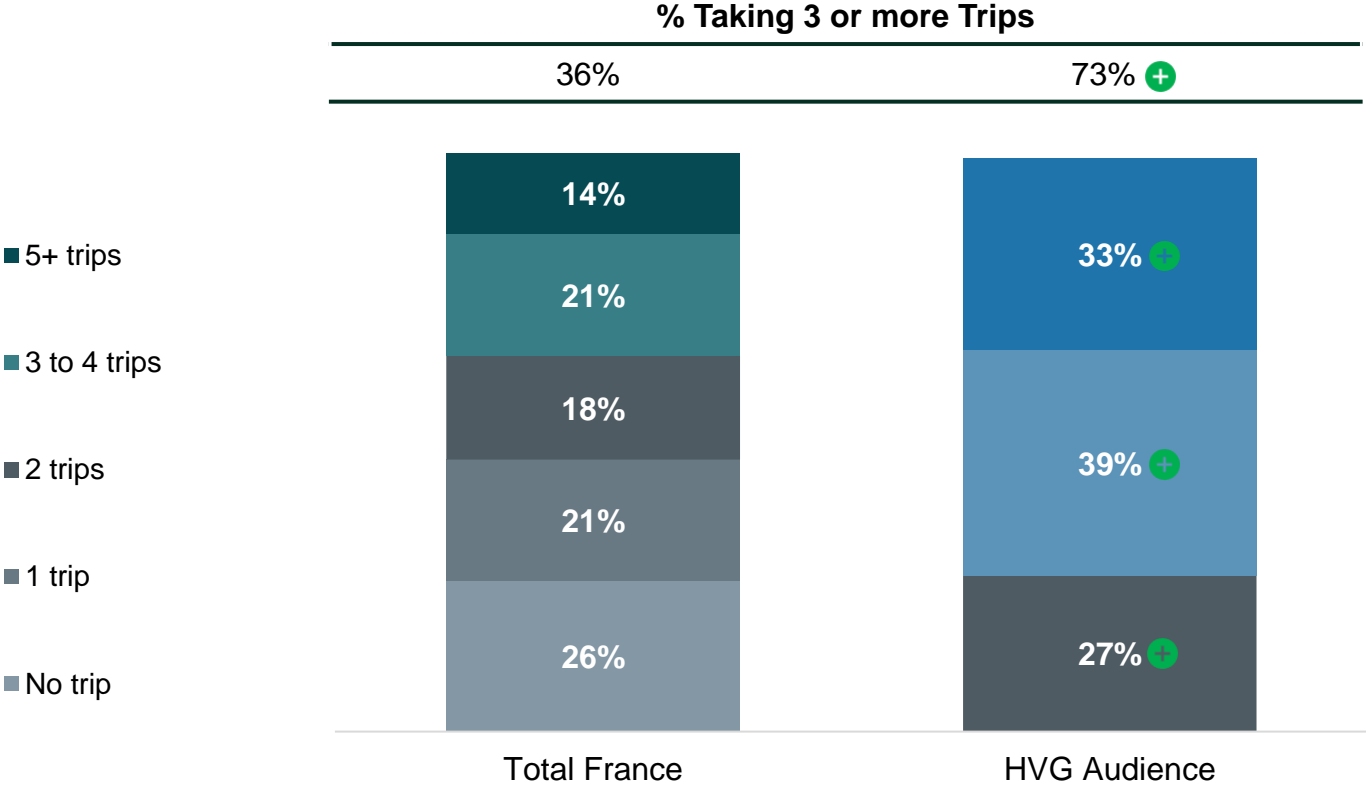
Total France

HVG Audience

■ Sometimes (once every 2 years)
 ■ Regularly (once a year)
 ■ Often (several times a year)
 ■ Very often (about once a month or more)
 ■ At least every 2 years




Long-Haul Travel Intensity





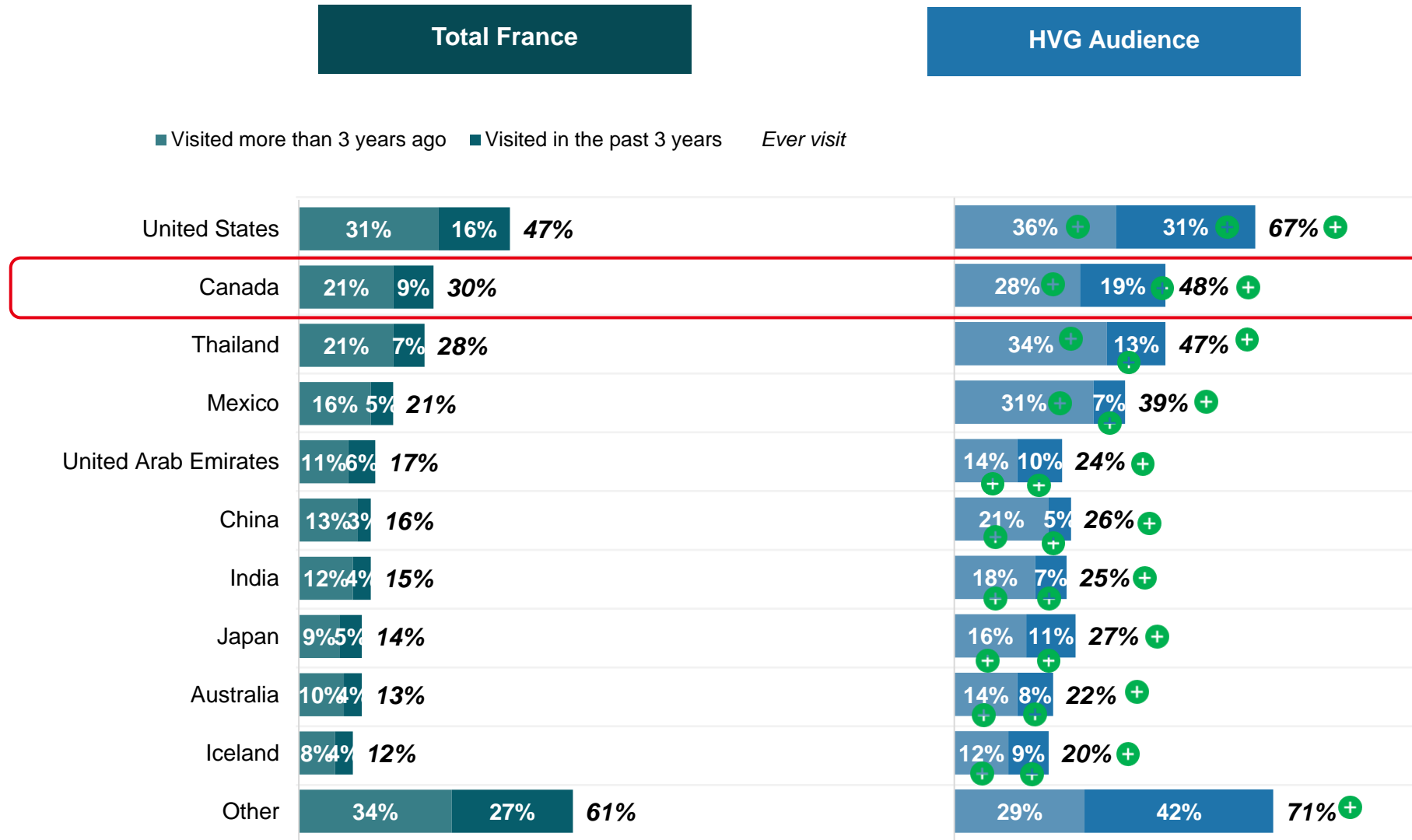
Canada vs. Competitors



 Peggy's Cove
Nova Scotia



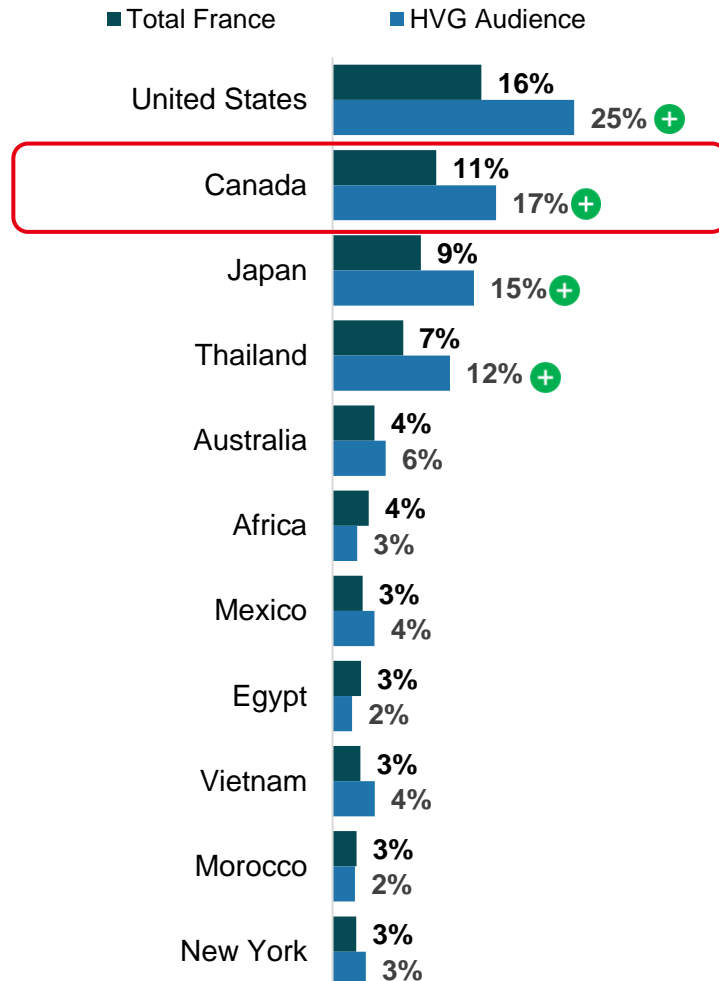
Past Visitation



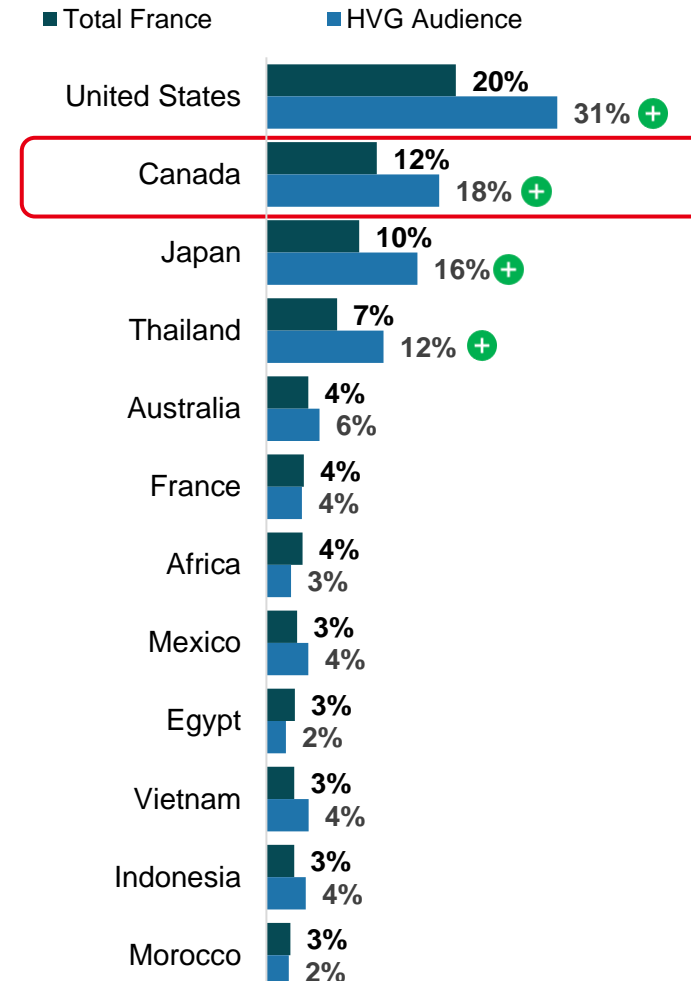
Unaided Long-Haul Destination Consideration (Next 2 Years)



Top Destination Brands¹



Top Destinations²



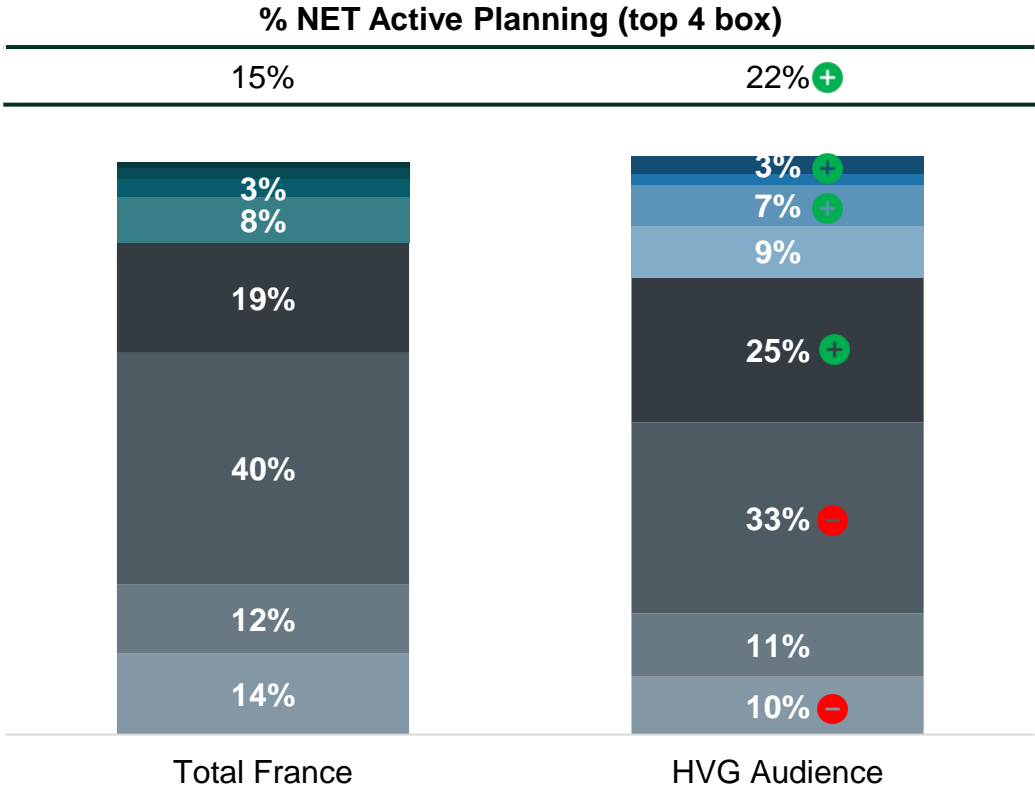
¹ Responses as mentioned by respondents (e.g., percentage who said "Canada" specifically).
² Roll-up of brand mentions by country (e.g., percentage who said "Canada" or any destination in Canada).
 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331)
 B1. You mentioned that you are likely to take a long-haul holiday trip in the next 2 years. Which destinations are you seriously considering? (Please list up to 3 destinations)



Path to Purchase for Canada



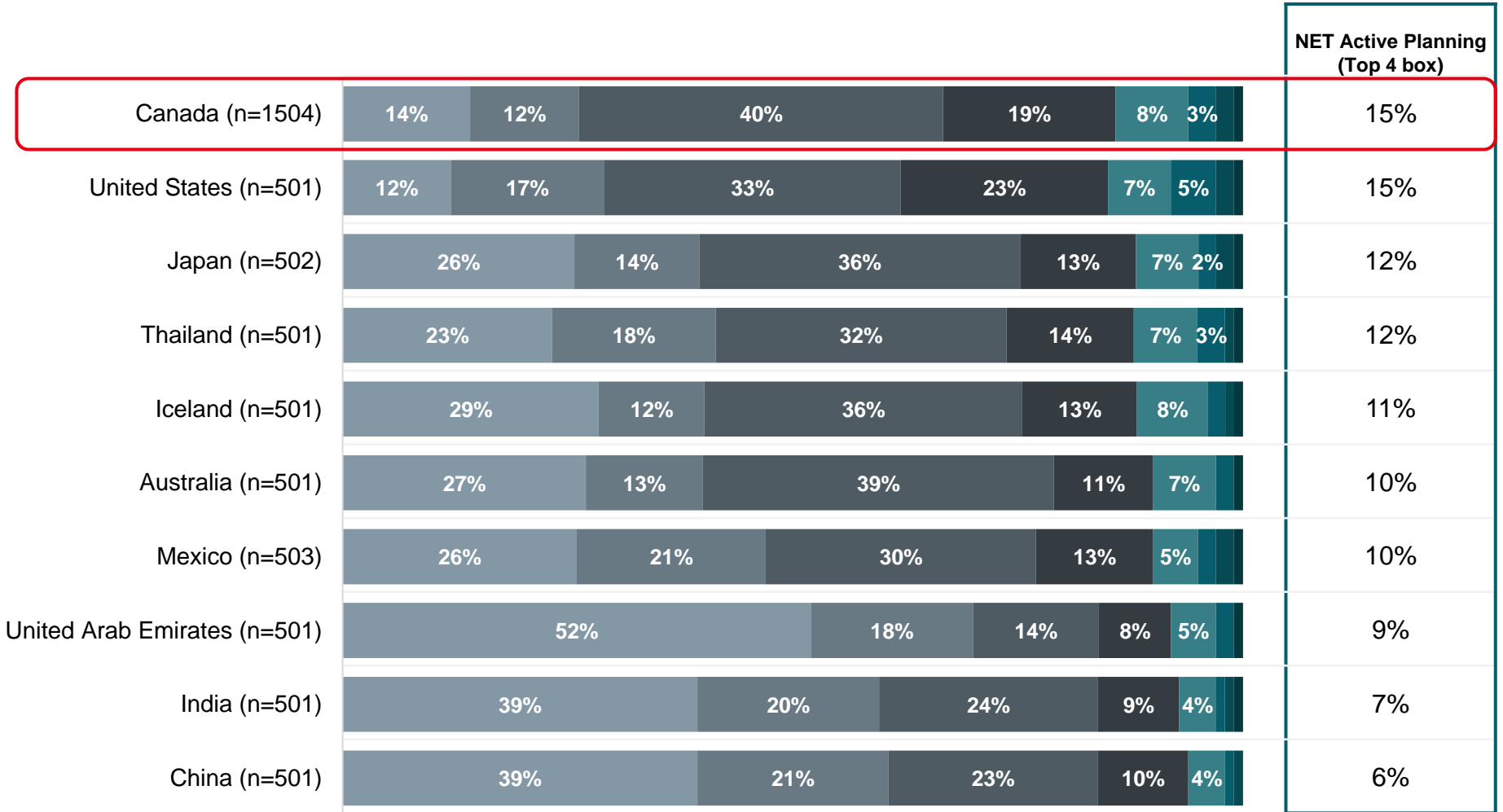
- Have already booked my transportation and accommodations
- Am currently making transportation and accommodation arrangements
- Am planning the itinerary for a trip to this country
- Have started to gather some travel information for a trip to this country
- Seriously considering visiting / returning in the next 2 years
- Dreaming about visiting / returning someday
- Not interested in visiting / returning in the foreseeable future
- Have never thought of taking a trip to this destination



Stage in the Purchase Cycle: Total France



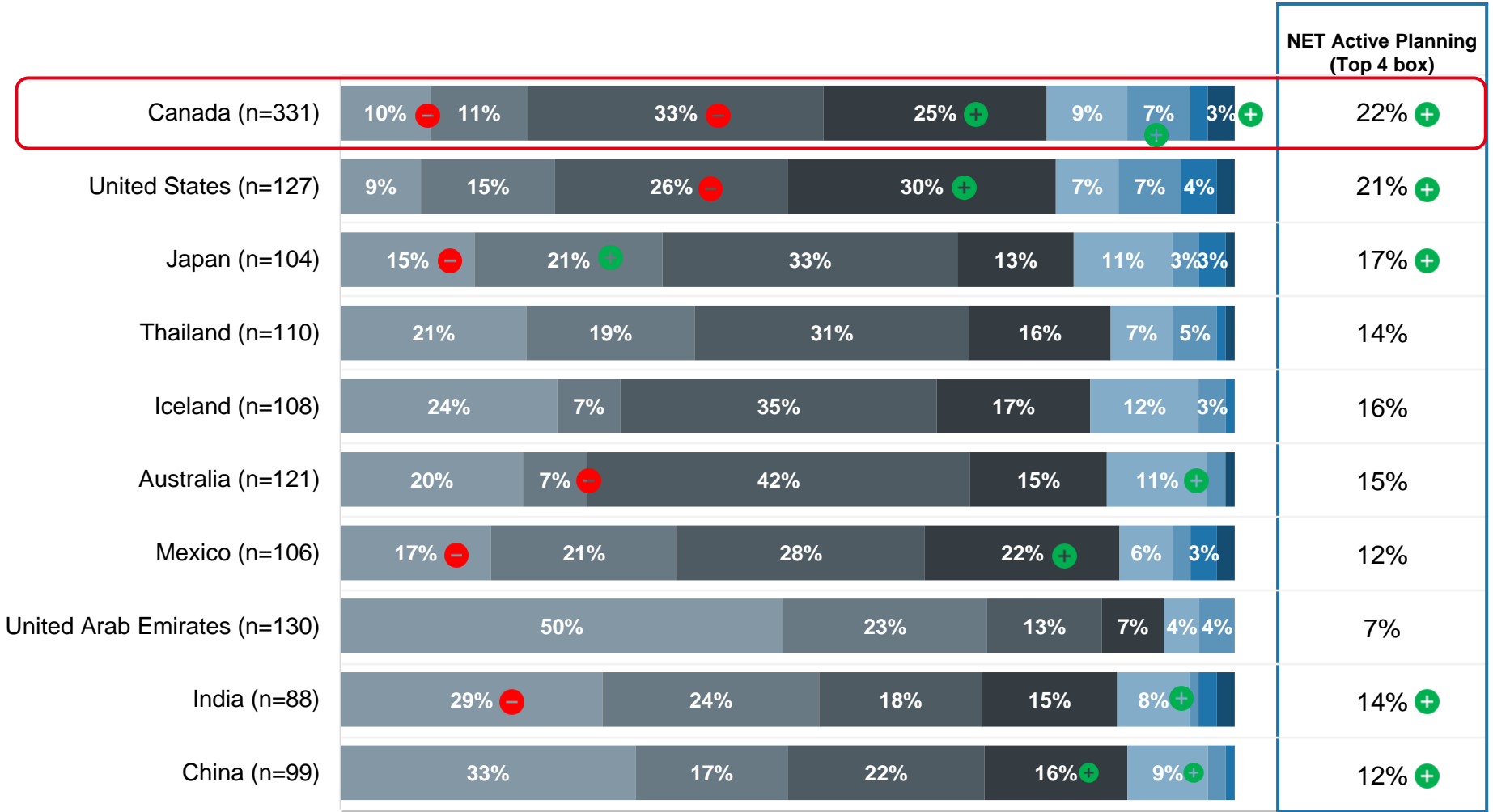
- Have never thought of taking a trip to this destination
- Not interested in visiting / returning in the foreseeable future
- Dreaming about visiting / returning someday
- Seriously considering visiting / returning in the next 2 years
- Have started to gather some travel information for a trip to this country
- Am planning the itinerary for a trip to this country
- Am currently making transportation and accommodation arrangements
- Have already booked my transportation and accommodations



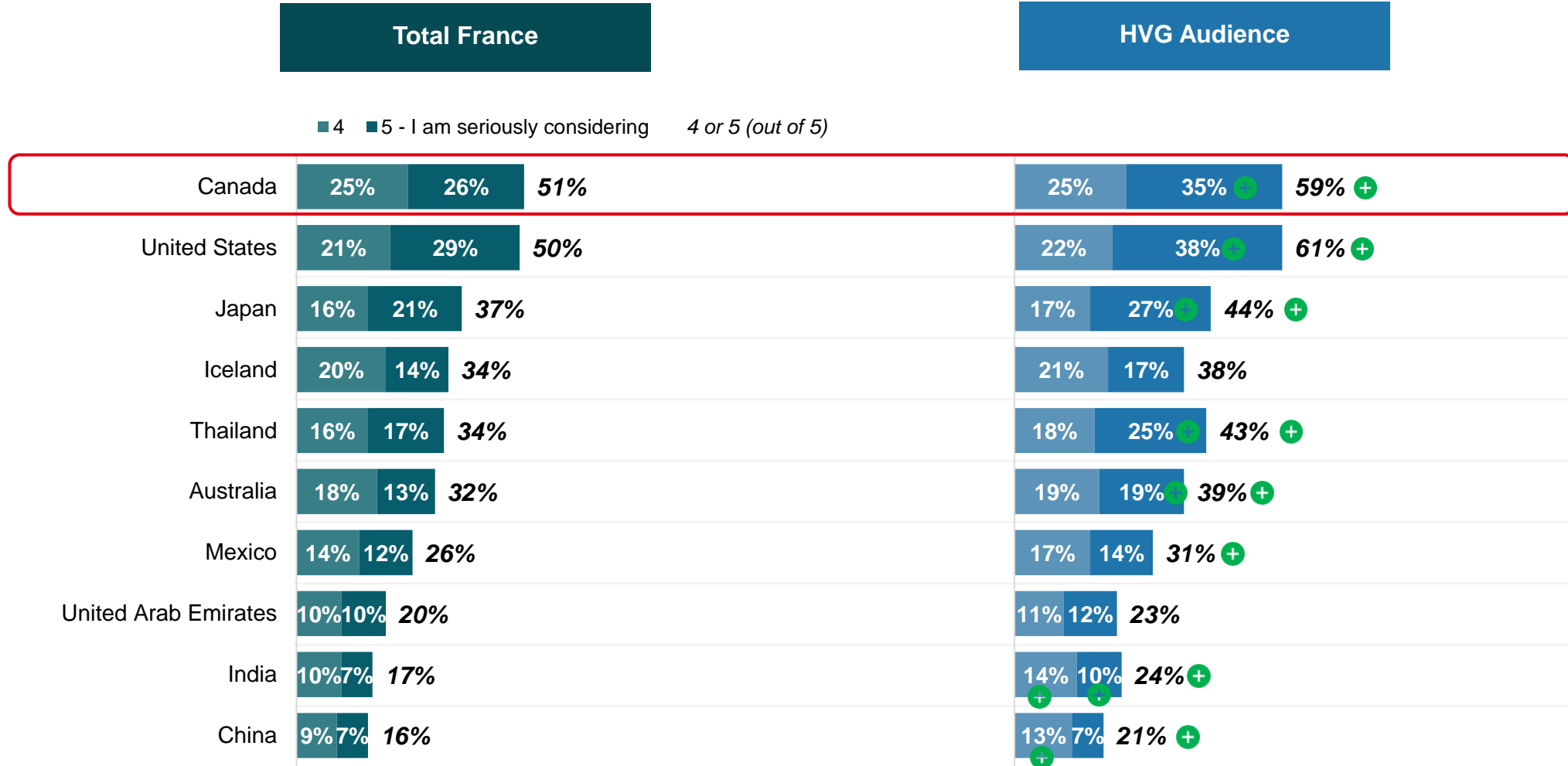
Stage in the Purchase Cycle: Among HVG Audience



- Have never thought of taking a trip to this destination
- Not interested in visiting / returning in the foreseeable future
- Dreaming about visiting / returning someday
- Seriously considering visiting / returning in the next 2 years
- Have started to gather some travel information for a trip to this country
- Am planning the itinerary for a trip to this country
- Am currently making transportation and accommodation arrangements
- Have already booked my transportation and accommodations



Destination Consideration (Next 2 Years)



Destination Consideration By Seasons



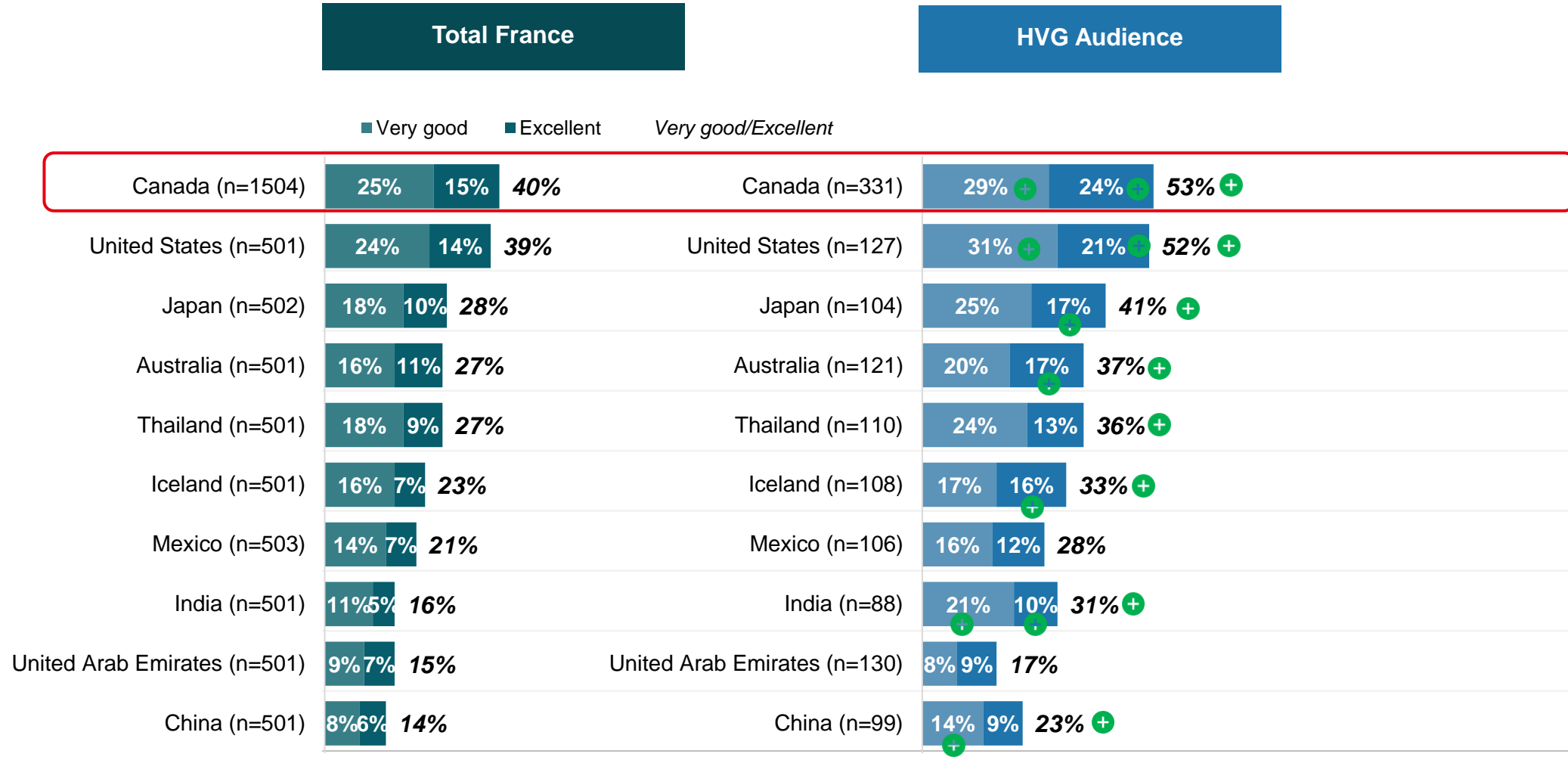
| Total France | Winter (Dec, Jan, Feb) | Spring (Mar, Apr, May) | Summer (Jun, Jul, Aug) | Fall (Sept, Oct, Nov) |
|--|---------------------------|---------------------------|---------------------------|--------------------------|
| Australia (n=304) | 34% | 34% | 37% | 30% |
| Canada (n=1113) | 27% | 34% | 46% | 42% |
| China (n=197) | 23% | 39% | 41% | 29% |
| Iceland (n=298) | 29% | 36% | 46% | 32% |
| India (n=202) | 31% | 45% | 39% | 36% |
| Japan (n=299) | 18% | 49% | 40% | 29% |
| Mexico (n=267) | 30% | 43% | 37% | 34% |
| Thailand (n=293) | 35% | 40% | 31% | 27% |
| United Arab Emirates (n=151) | 41% | 40% | 26% | 33% |
| United States (n=352) | 26% | 46% | 44% | 37% |

| HVG Audience | Winter (Dec, Jan, Feb) | Spring (Mar, Apr, May) | Summer (Jun, Jul, Aug) | Fall (Sept, Oct, Nov) |
|--|---------------------------|---------------------------|---------------------------|--------------------------|
| Australia (n=87) | 41% | 34% | 28% - | 29% |
| Canada (n=262) | 23% | 36% | 50% | 47% |
| China (n=50) | 17% | 37% | 44% | 34% |
| Iceland (n=74) | 25% | 39% | 59% + | 27% |
| India (n=41*) | 35% | 47% | 24% - | 34% |
| Japan (n=66) | 18% | 54% | 34% | 28% |
| Mexico (n=66) | 33% | 48% | 32% | 33% |
| Thailand (n=67) | 38% | 45% | 22% | 27% |
| United Arab Emirates (n=35*) | 42% | 43% | 31% | 38% |
| United States (n=97) | 23% | 45% | 42% | 46% + |

25 Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set.
 Base: Long-haul pleasure travellers (past 3 years or next 2 years), Those in the dream to purchase stages of the path to purchase for [DESTINATION] C7. For each of the following destinations, during which months would you consider taking a holiday trip in the next 2 years?
 *Small base size, interpret with caution (n<50)



Knowledge of Holiday Opportunities



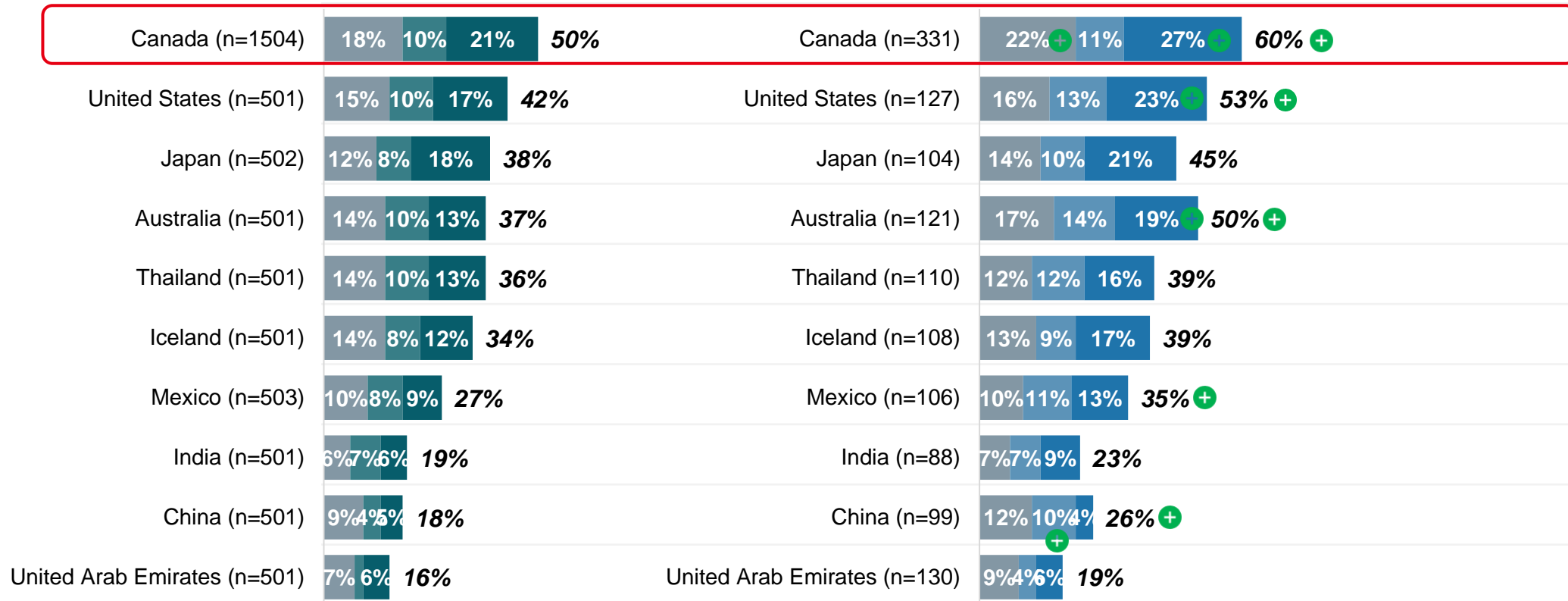
Destination Fit



Total France

HVG Audience

■ 8 ■ 9 ■ 10 - Exactly what I'm looking for *Top 3 box*

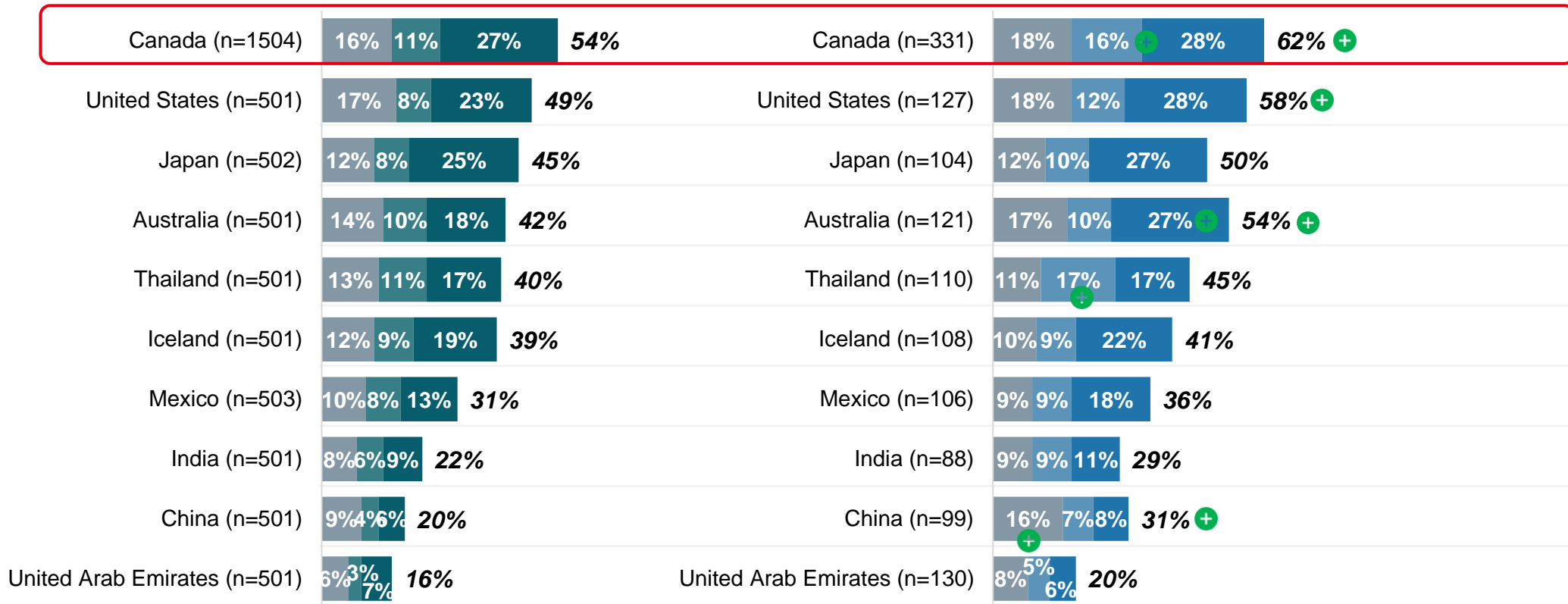


Destination Appeal

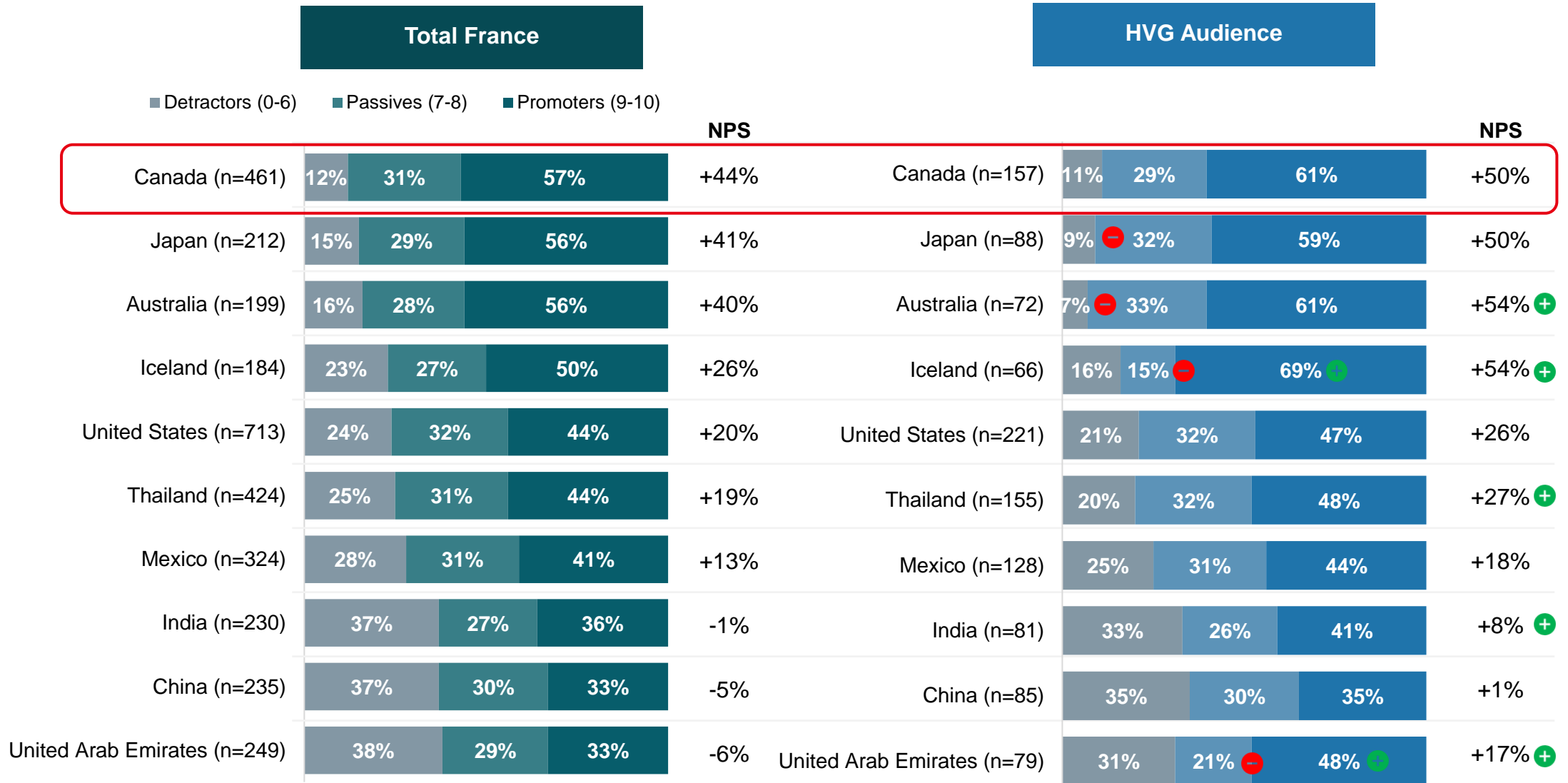
Total France

HVG Audience

■ 8 ■ 9 ■ 10 - Agree completely *Top 3 box*



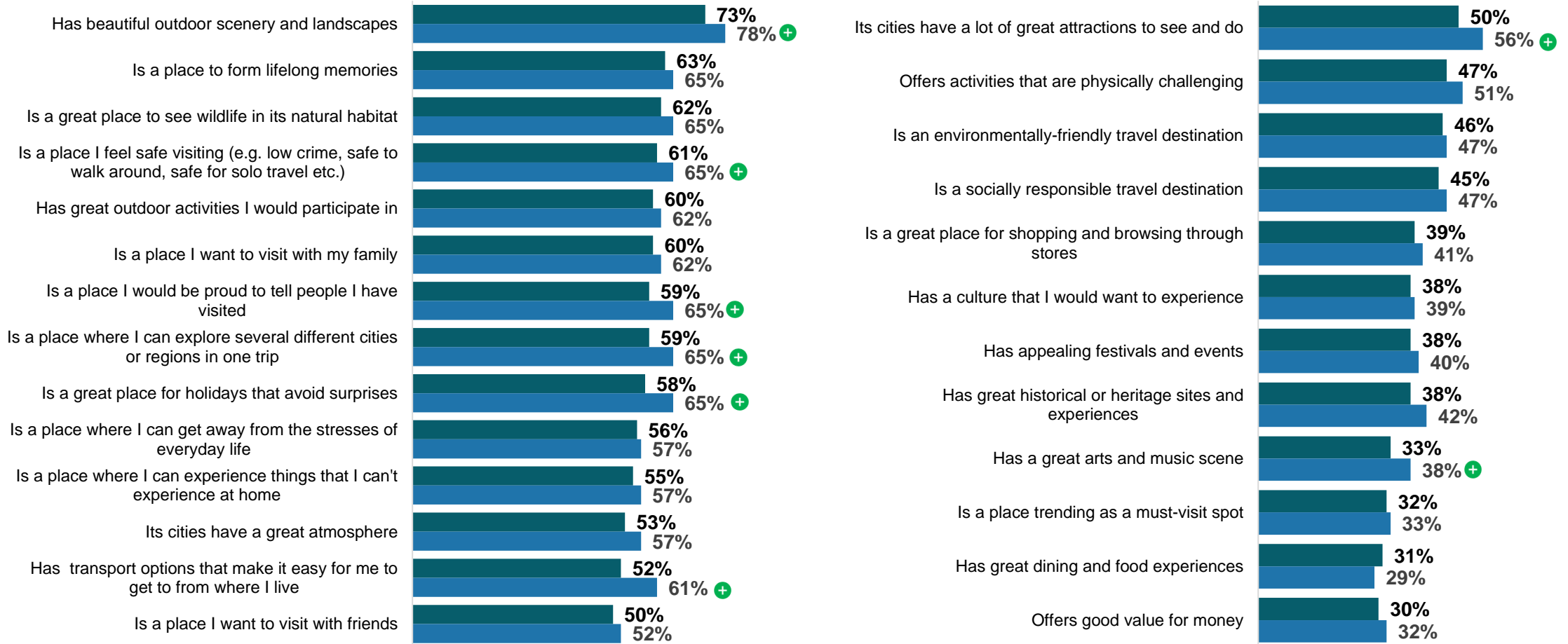
Net Promoter Score (NPS)



Impressions of Canada as a Holiday Destination



■ Total France ■ HVG Audience



Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331) C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



Destination Attributes – Relative Strengths & Weaknesses: Among Total France



| | | Canada | Australia | China | Iceland | India | Japan | Mexico | Thailand | United Arab Emirates | United States |
|--------------------------|--|----------|-----------|----------|----------|----------|----------|----------|----------|----------------------|---------------|
| | n= | 1504 | 501 | 501 | 501 | 501 | 502 | 503 | 501 | 501 | 501 |
| Higher Order Motivations | Is a place where I can get away from the stresses of everyday life | | | | Strength | | | | | | Weakness |
| | Is a place to form lifelong memories | Weakness | | | | | | | | | |
| | Is a place I would be proud to tell people I have visited | | | | | | | | | | |
| General Needs | Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.) | Strength | | | Strength | Weakness | Strength | Weakness | Weakness | Strength | Weakness |
| | Is a place where I can explore several different cities or regions in one trip | | | | Weakness | | | | | | Strength |
| | Offers good value for money | | Weakness | | | Strength | Weakness | Strength | Strength | | Weakness |
| | Has transport options that make it easy for me to get to from where I live | | | | | | | | | Strength | Strength |
| Type of Trip | Is a place I want to visit with friends | | | | | | | | | | |
| | Is a place I want to visit with my family | | | | | | | | | | |
| | Is a great place for holidays that avoid surprises | Strength | | | Strength | Weakness | | Weakness | | | |
| | Is a place where I can experience things that I can't experience at home | Weakness | | | | | | | | | |
| | Is an environmentally-friendly travel destination | Strength | | | Strength | Weakness | | Weakness | Weakness | | Weakness |
| | Is a socially responsible travel destination | Strength | | | Strength | | | Weakness | Weakness | | |
| | Is a place trending as a must-visit spot | Weakness | | | | Weakness | | | | Strength | Strength |
| To-Do | Offers activities that are physically challenging | | | | | | Weakness | | | | |
| | Is a great place for shopping and browsing through stores | | | | Weakness | Weakness | | Weakness | Weakness | Strength | Strength |
| | Its cities have a lot of great attractions to see and do | | | | Weakness | | | | | | Strength |
| | Has great outdoor activities I would participate in | | Strength | Weakness | Strength | | Weakness | | | | |
| | Has great dining and food experiences | Weakness | Weakness | Strength | Weakness | Strength | Strength | Strength | Strength | | Weakness |
| | Has a great arts and music scene | | | | Weakness | | | | Weakness | | Strength |
| | Has appealing festivals and events | | | | Weakness | | | | | | Strength |
| To-See | Its cities have a great atmosphere | | | | Weakness | | | | | | Strength |
| | Has beautiful outdoor scenery and landscapes | | | | | | | | | | |
| | Is a great place to see wildlife in its natural habitat | | Strength | | | | Weakness | | | Weakness | |
| | Has great historical or heritage sites and experiences | Weakness | Weakness | Strength | Weakness | Strength | | Strength | | | |
| | Has a culture that I would want to experience | Weakness | | Strength | | Strength | Strength | | | | Weakness |

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



Destination Attributes – Relative Strengths & Weaknesses : Among HVG Audience

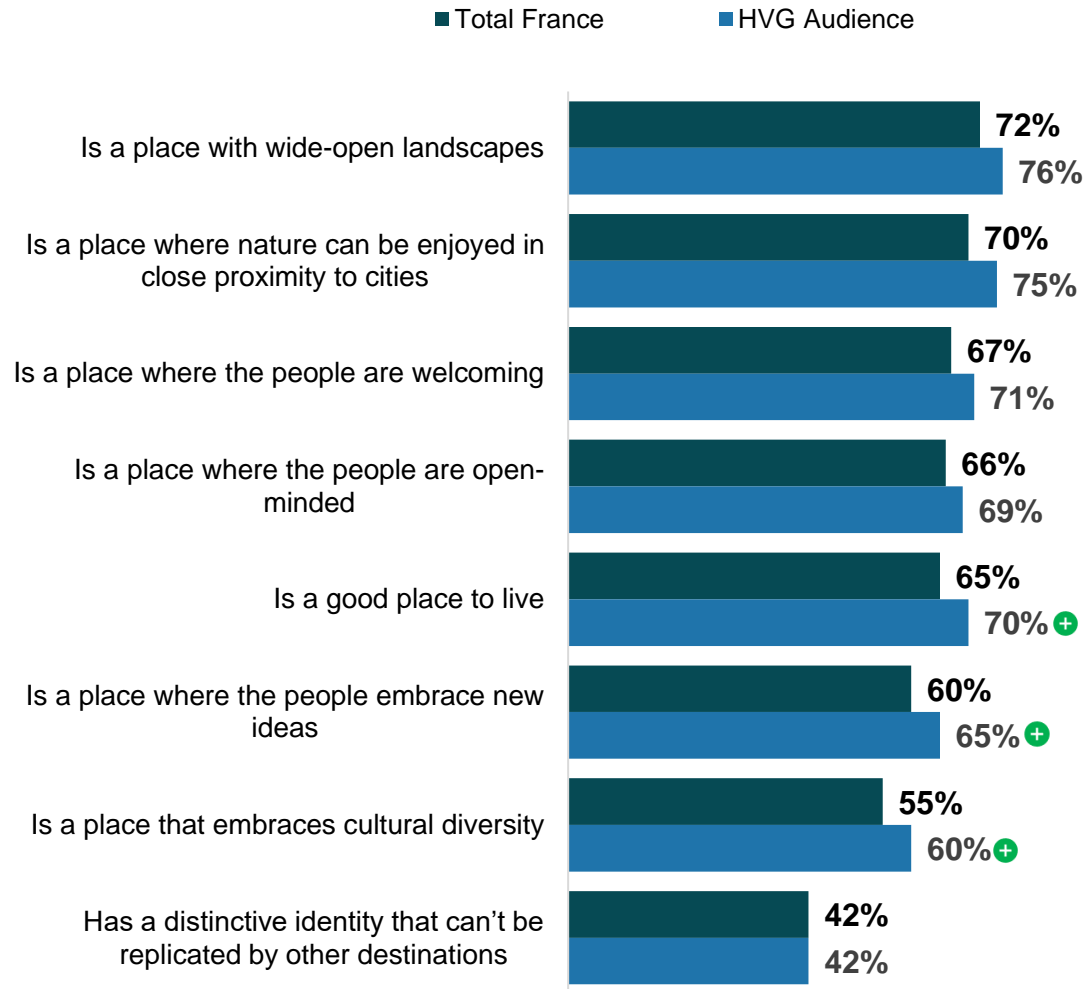


| | | Canada | Australia | China | Iceland | India | Japan | Mexico | Thailand | United Arab Emirates | United States |
|--------------------------|--|----------|-----------|----------|----------|----------|----------|----------|----------|----------------------|---------------|
| | n= | 331 | 121 | 99 | 108 | 88 | 104 | 106 | 110 | 130 | 127 |
| Higher Order Motivations | Is a place where I can get away from the stresses of everyday life | | | | Strength | | | | | | Weakness |
| | Is a place to form lifelong memories | Weakness | | | | | | | | | |
| | Is a place I would be proud to tell people I have visited | | | | | | | | | | |
| General Needs | Is a place I feel safe visiting (e.g. low crime, safe to walk around, safe for solo travel etc.) | Strength | | | Strength | Weakness | Strength | Weakness | Weakness | Strength | Weakness |
| | Is a place where I can explore several different cities or regions in one trip | | | | Weakness | | | | | Weakness | Strength |
| | Offers good value for money | | Weakness | | | Strength | Weakness | Strength | Strength | | Weakness |
| | Has transport options that make it easy for me to get to from where I live | | Weakness | | | | | | | Strength | |
| Type of Trip | Is a place I want to visit with friends | | | | | | | | | | |
| | Is a place I want to visit with my family | | | | | | | | | | |
| | Is a great place for holidays that avoid surprises | Strength | | | Strength | Weakness | | Weakness | | | |
| | Is a place where I can experience things that I can't experience at home | Weakness | | | | Strength | | | | | |
| | Is an environmentally-friendly travel destination | Strength | | | Strength | | | Weakness | Weakness | | Weakness |
| | Is a socially responsible travel destination | Strength | | | Strength | | | | Weakness | | |
| | Is a place trending as a must-visit spot | Weakness | | | | Weakness | Strength | Weakness | | Strength | |
| To-Do | Offers activities that are physically challenging | | | | Strength | Weakness | Weakness | | Weakness | | |
| | Is a great place for shopping and browsing through stores | | | | Weakness | Weakness | Strength | Weakness | | Strength | Strength |
| | Its cities have a lot of great attractions to see and do | | | | Weakness | Weakness | | | | | Strength |
| | Has great outdoor activities I would participate in | | | | Strength | Weakness | Weakness | | | | |
| | Has great dining and food experiences | Weakness | Weakness | Strength | Weakness | Strength | Strength | Strength | Strength | | Weakness |
| | Has a great arts and music scene | | | | Weakness | | | | Weakness | | Strength |
| | Has appealing festivals and events | | | | Weakness | | | | | | Strength |
| To-See | Its cities have a great atmosphere | | | | Weakness | | | | | | Strength |
| | Has beautiful outdoor scenery and landscapes | | | | | | | | | | |
| | Is a great place to see wildlife in its natural habitat | | Strength | | | | Weakness | | | Weakness | |
| | Has great historical or heritage sites and experiences | Weakness | | Strength | | Strength | | Strength | | Weakness | Weakness |
| | Has a culture that I would want to experience | Weakness | | Strength | | Strength | Strength | | | | Weakness |

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set.
 Base: Long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience, Evaluated [DESTINATION]
 C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement.
 Select "None of these" if you think none of the destinations apply.



Brand Value Statements for Canada



33 Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set.
 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331)
 C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



Brand Value Statements: Among Total France



| | Canada | Australia | China | Iceland | India | Japan | Mexico | Thailand | United Arab Emirates | United States |
|---|----------|-----------|----------|----------|----------|----------|----------|----------|----------------------|---------------|
| n= | 1504 | 501 | 501 | 501 | 501 | 502 | 503 | 501 | 501 | 501 |
| Is a place with wide-open landscapes | | | | | | | | | | |
| Is a place where nature can be enjoyed in close proximity to cities | Strength | Strength | | Strength | | | | | | Weakness |
| Is a place that embraces cultural diversity | | | | Weakness | Strength | Weakness | | | | Strength |
| Is a place where the people are welcoming | Strength | | Weakness | | | | | Strength | | Weakness |
| Is a place where the people are open-minded | Strength | | Weakness | | | Weakness | Weakness | | | |
| Is a place where the people embrace new ideas | Strength | | | | Weakness | | Weakness | | | |
| Is a good place to live | Strength | | Weakness | | Weakness | | | | | Weakness |
| Has a distinctive identity that can't be replicated by other destinations | Weakness | Weakness | Strength | | Strength | Strength | | | | Weakness |

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set. Base: Long-haul pleasure travellers (past 3 years or next 2 years), Evaluated [DESTINATION] C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement. Select "None of these" if you think none of the destinations apply.



Brand Value Statements: Among HVG Audience

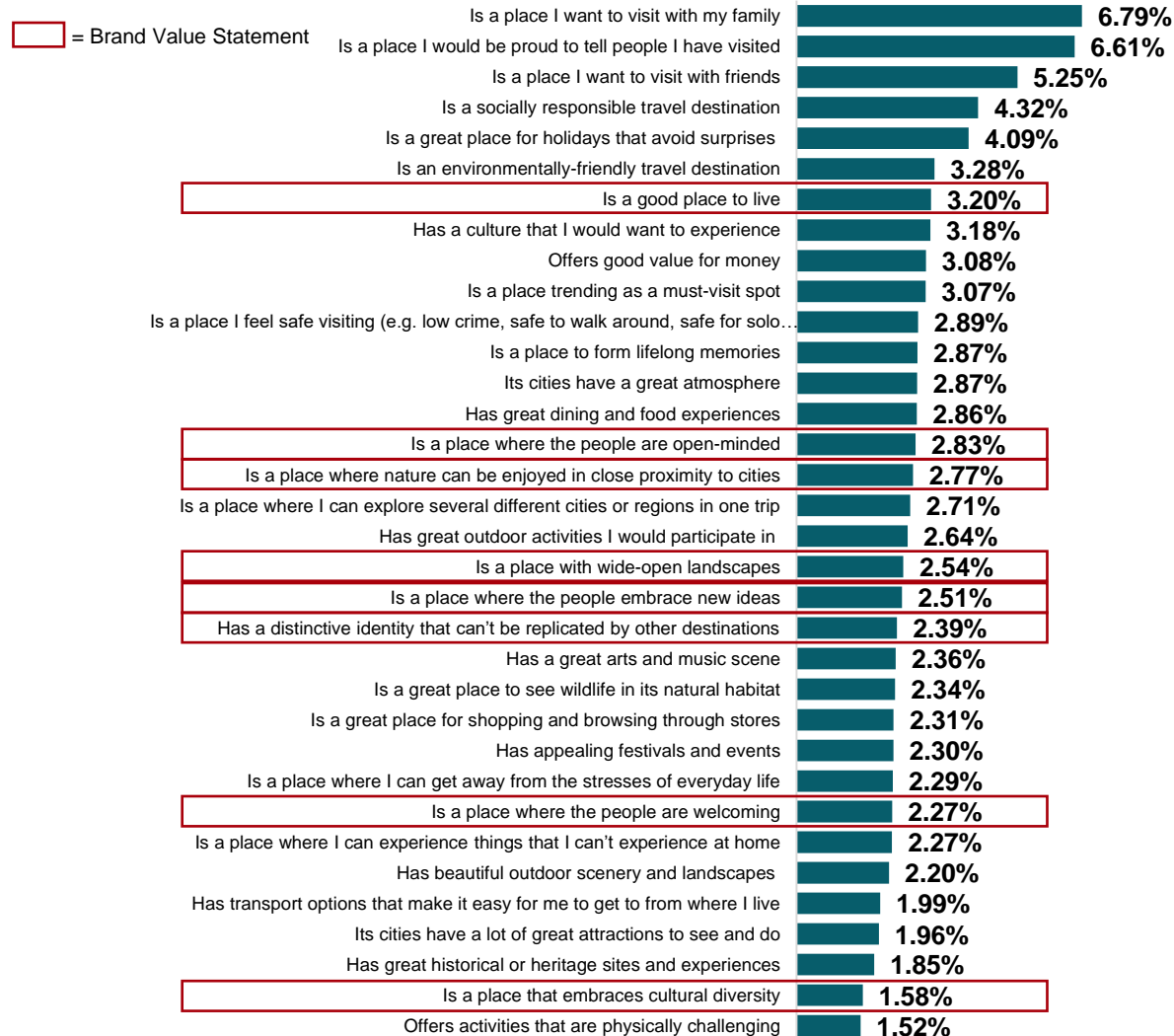


| | Canada | Australia | China | Iceland | India | Japan | Mexico | Thailand | United Arab Emirates | United States |
|---|----------|-----------|----------|----------|----------|----------|----------|----------|----------------------|---------------|
| n= | 331 | 121 | 99 | 108 | 88 | 104 | 106 | 110 | 130 | 127 |
| Is a place with wide-open landscapes | | | | Strength | | | | | | |
| Is a place where nature can be enjoyed in close proximity to cities | Strength | Strength | | | Weakness | Weakness | | | | Weakness |
| Is a place that embraces cultural diversity | | | | Weakness | Strength | Weakness | | | | Strength |
| Is a place where the people are welcoming | Strength | | | | | | | Strength | | Weakness |
| Is a place where the people are open-minded | Strength | | Weakness | | | Weakness | Weakness | | | |
| Is a place where the people embrace new ideas | Strength | | Weakness | | Weakness | | | | | Strength |
| Is a good place to live | Strength | | | | Weakness | | | | | Weakness |
| Has a distinctive identity that can't be replicated by other destinations | Weakness | Weakness | Strength | | Strength | Strength | | | | Weakness |

Note: all respondents evaluated Canada plus 3 randomly selected countries from the competitive set.
 Base: Long-haul pleasure travellers (past 3 years or next 2 years), HVG Audience, Evaluated [DESTINATION]
 C6. We are interested in your general impressions about destinations even if you have never been there. Please select all the destinations you think apply to the statement.
 Select "None of these" if you think none of the destinations apply.



Destination Attributes: Drivers Analysis: Among Total France



Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables, destination attributes (C6) while controlling for each other.

Interpretation

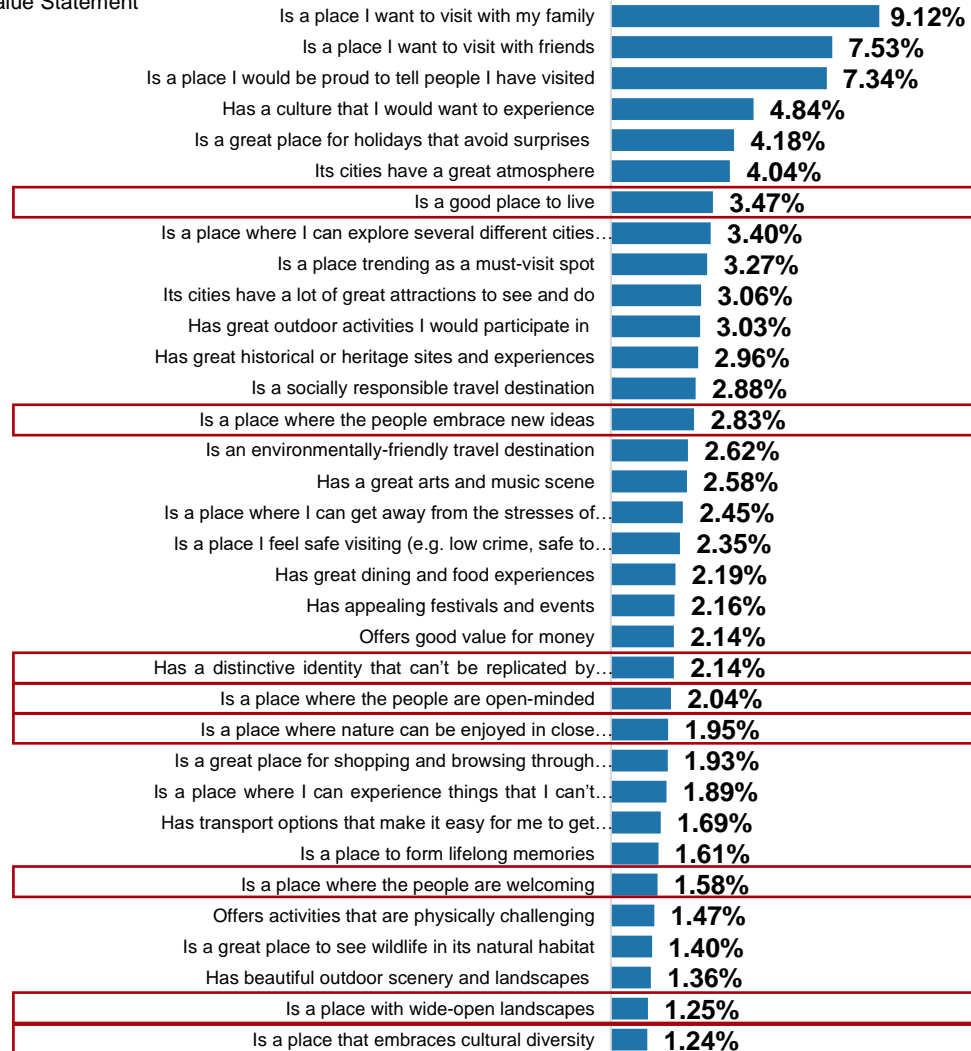
Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.



Destination Attributes: Drivers Analysis: Among HVG Audience



= Brand Value Statement



Description

Key drivers analysis (KDA) seeks to identify the strongest predictors of a dependent variable. In this case, we used consideration of a destination (C2) as the dependent variable. The analysis uses a mix of linear and logistic regressions, assessing the simultaneous effect of many independent variables, destination attributes (C6) while controlling for each other.

Interpretation

Attributes with a high percentage level are more likely to impact consideration of a destination. This generally means that destinations that score highly on the top attributes may have higher consideration levels. Each percentage does also indicate the degree of relative impact. An attribute with a score of 5% is twice as impactful on consideration as an attribute with a score of 2.5%.





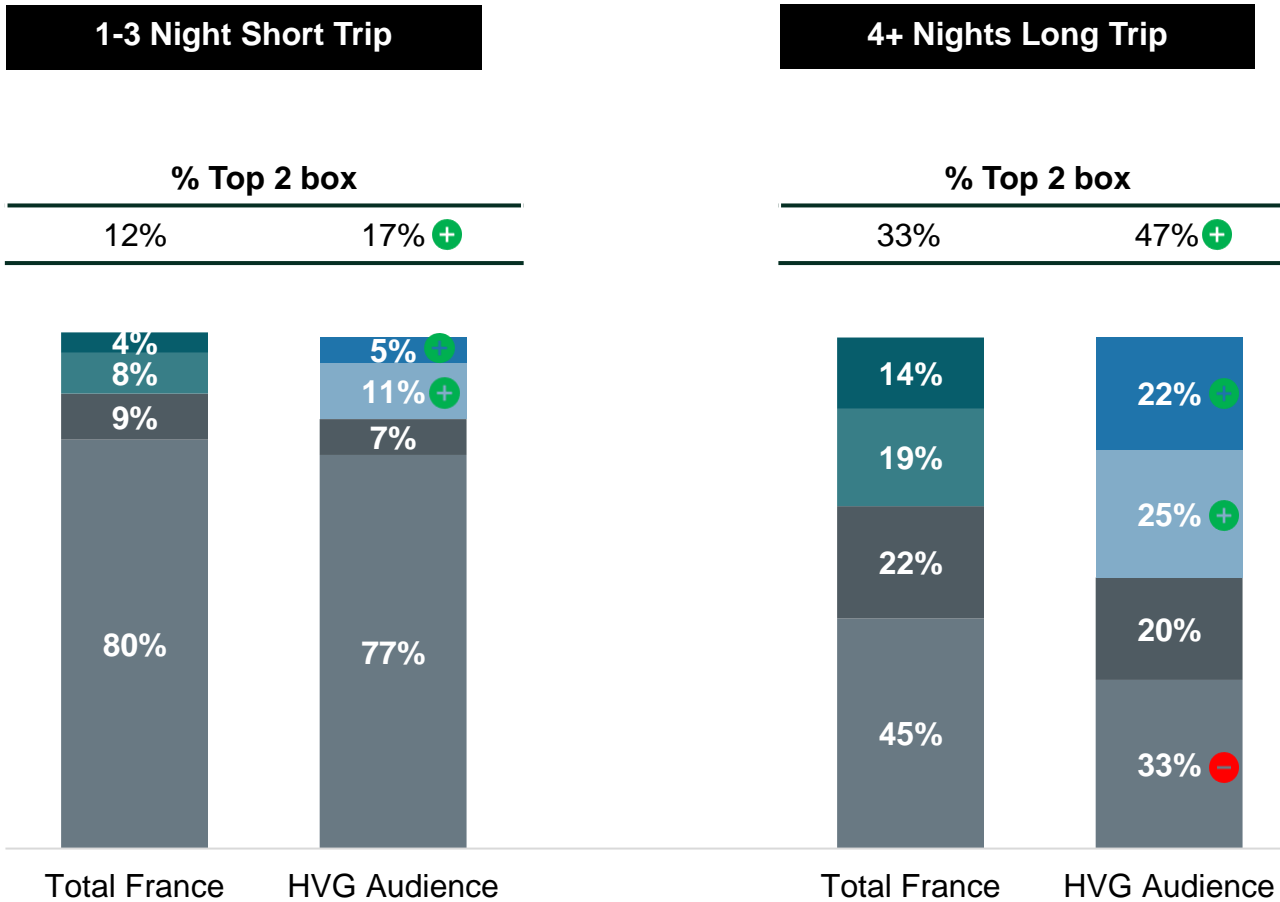
Travel Intentions to Canada



Toronto
Ontario



Likelihood to Take a Holiday Trip to Canada (Next 2 Years)



**NET: Definitely/
Very Likely to
visit Canada in
the next 2 years**

**Total: 35%
HVG: 50% +**

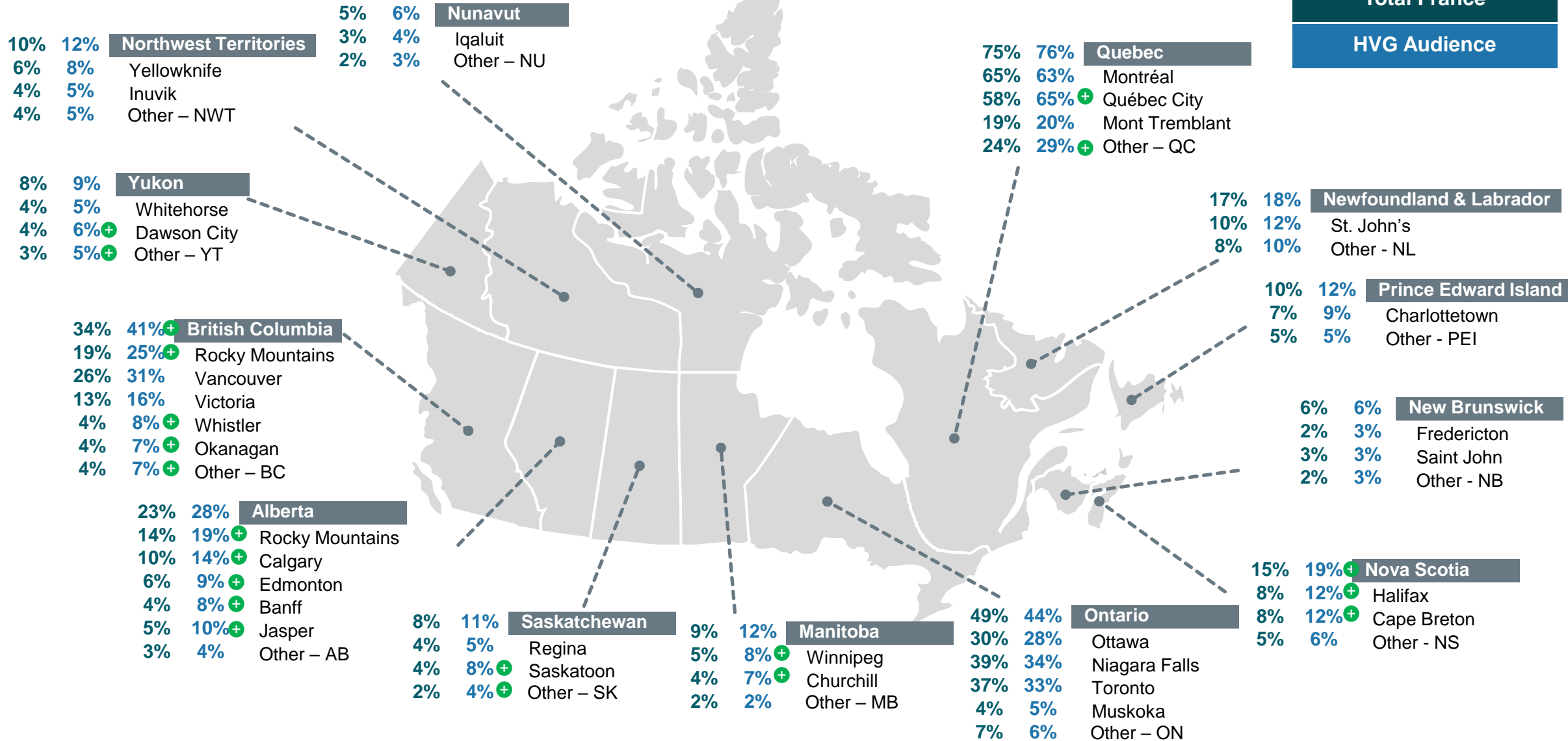
39 Note: "Not interested" is comprised of those saying not very likely, not at all likely, or indicating no intention to visit Canada
Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331)
E1. Realistically, how likely are you to take a holiday trip to Canada in the **next 2 years**? (Select one)



Canadian Destinations Likely to Visit



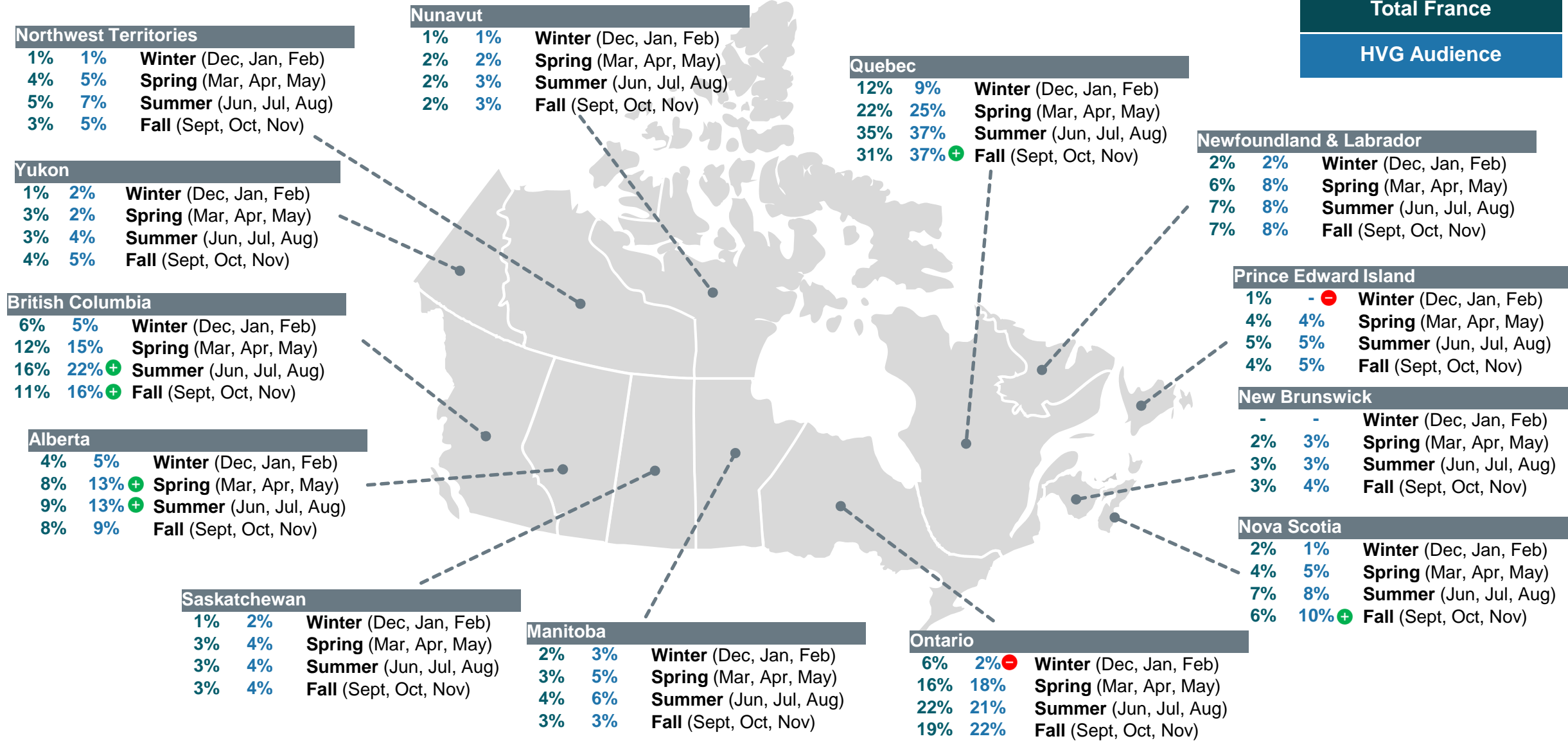
Total France
HVG Audience



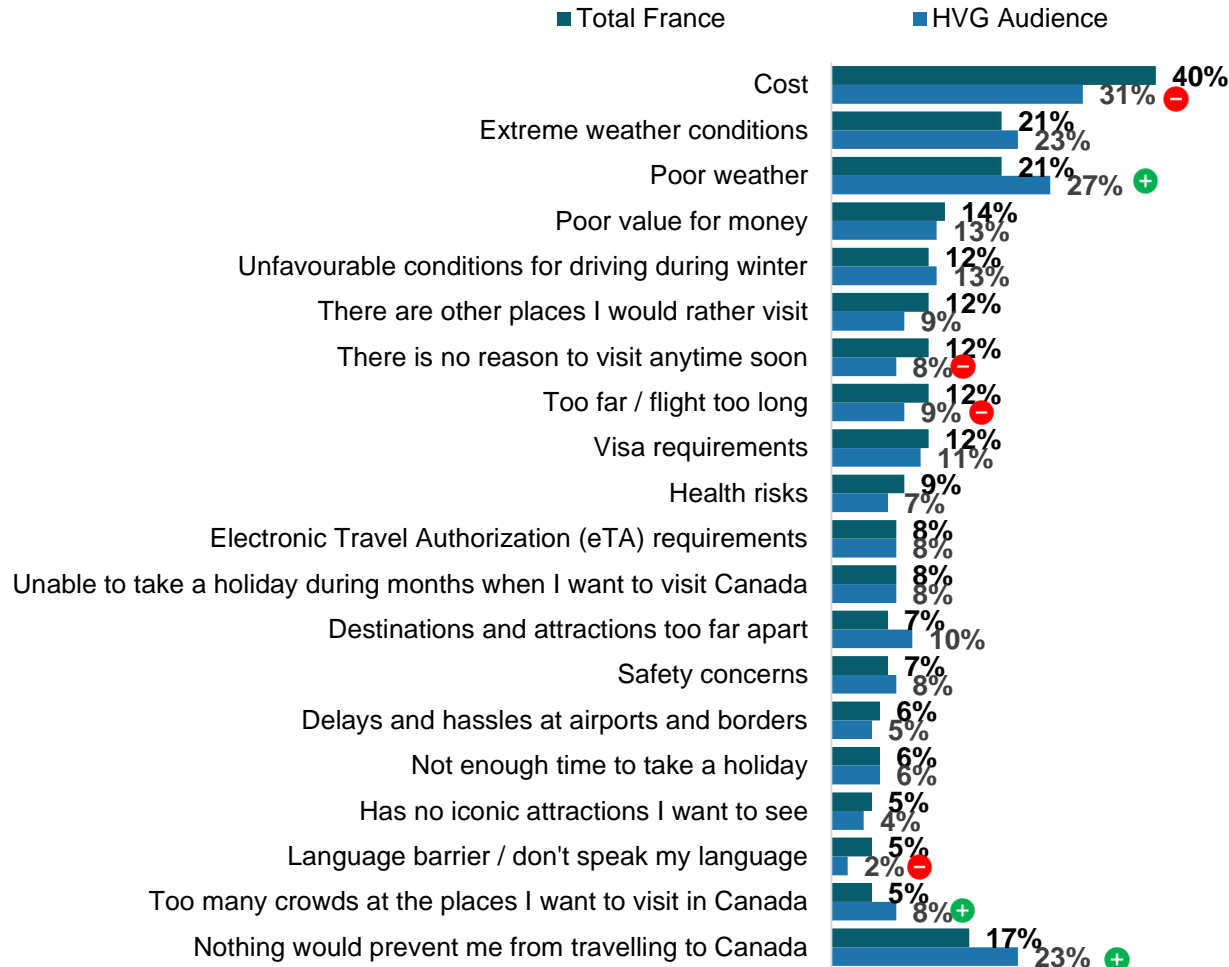
Time of Year Interested in Visiting Canada (Next 2 Years)



Total France
HVG Audience



Barriers for Visiting Canada





Travel Behaviours



 Churchill
Manitoba



Top 10 Activities Interested In & Trip Anchors

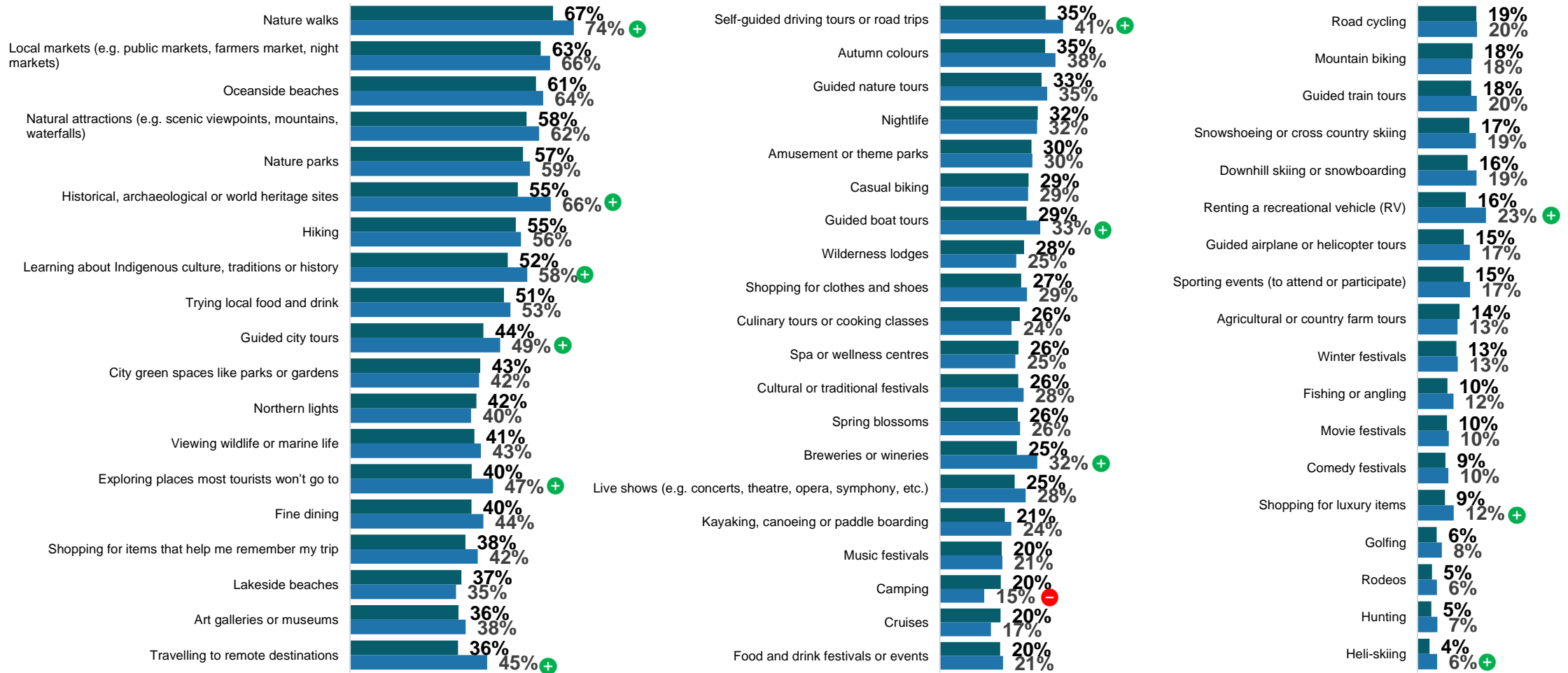
| Top 10 General Activities Interested In | |
|---|---|
| Total France (n=1504) | HVG Audience (n=331) |
| Nature walks | Nature walks + |
| Local markets (e.g. public markets, farmers market, night markets) | Historical, archaeological or world heritage sites + |
| Oceanside beaches | Local markets (e.g. public markets, farmers market, night markets) |
| Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) | Oceanside beaches |
| Nature parks | Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) |
| Historical, archaeological or world heritage sites | Nature parks |
| Hiking | Learning about Indigenous culture, traditions or history + |
| Learning about Indigenous culture, traditions or history | Hiking |
| Trying local food and drink | Trying local food and drink |
| Guided city tours | Guided city tours + |

| Top 10 Trip Anchor Activities | |
|---|---|
| Total France (n=1504) | HVG Audience (n=331) |
| Nature walks | Nature walks |
| Oceanside beaches | Historical, archaeological or world heritage sites + |
| Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) | Oceanside beaches |
| Historical, archaeological or world heritage sites | Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) |
| Nature parks | Hiking |
| Hiking | Learning about Indigenous culture, traditions or history + |
| Learning about Indigenous culture, traditions or history | Nature parks |
| Local markets (e.g. public markets, farmers market, night markets) | Local markets (e.g. public markets, farmers market, night markets) |
| Northern lights | Travelling to remote destinations + |
| Trying local food and drink | Exploring places most tourists won't go to + |



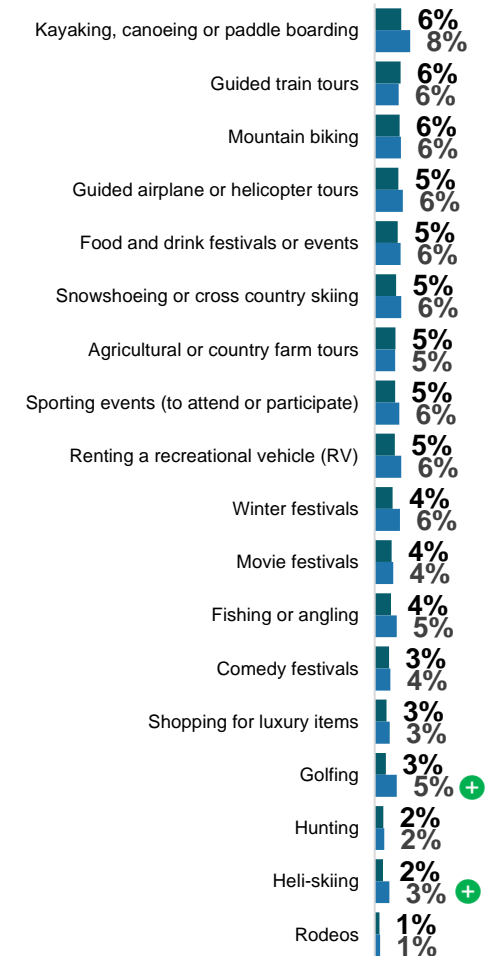
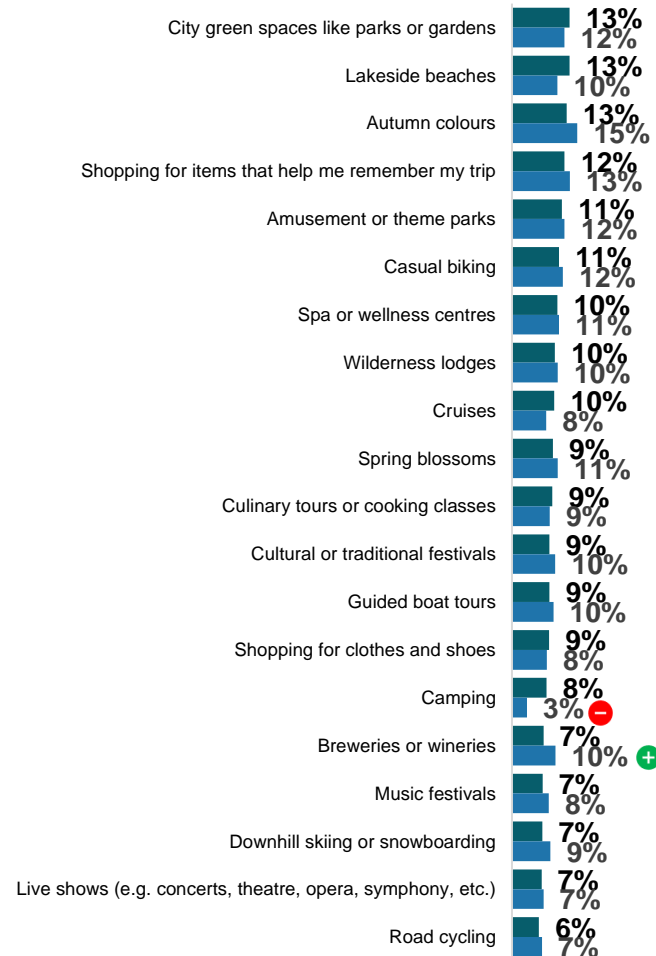
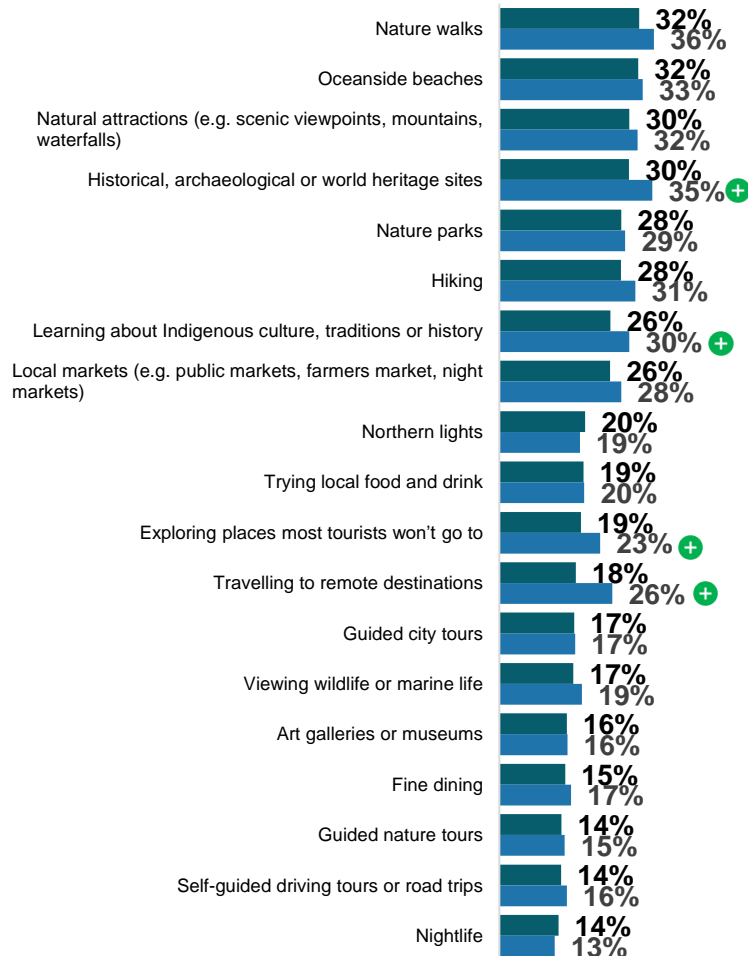
General Activities Interested In

■ Total France ■ HVG Audience

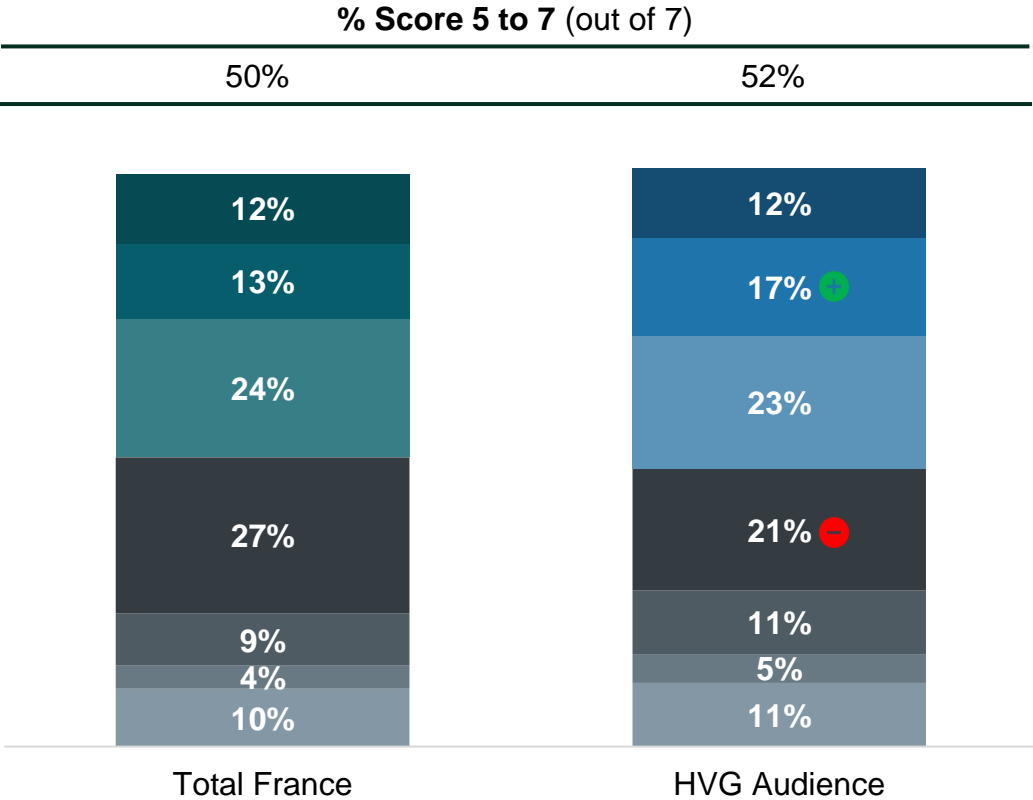


Trip Anchor Activities

■ Total France ■ HVG Audience



Priority of Sustainable Travel When Planning a Trip



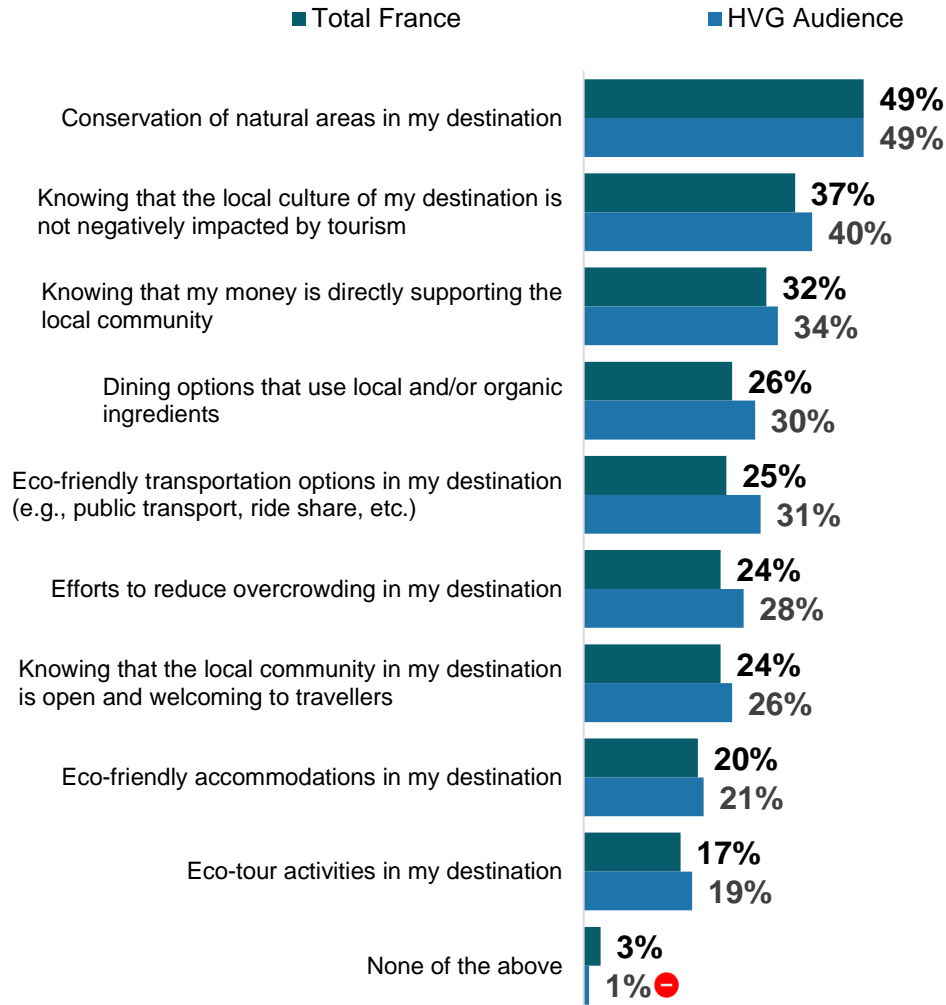
- 7 - Essential priority
- 6
- 5
- 4
- 3
- 2
- 1 - Not a priority

Sustainable Travel Description

Sustainable travel refers to “travel that minimizes any negative impacts on the destination’s environment, economy and society, while making positive contributions to the local people and conserving the destination’s natural and cultural heritage”.

47 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331)
 D7. [DESCRIPTION] How much of a priority is sustainable travel to you when you are planning a trip? Please use a 7-point scale, where 7 means 'essential priority' and 1 means 'not a priority'.

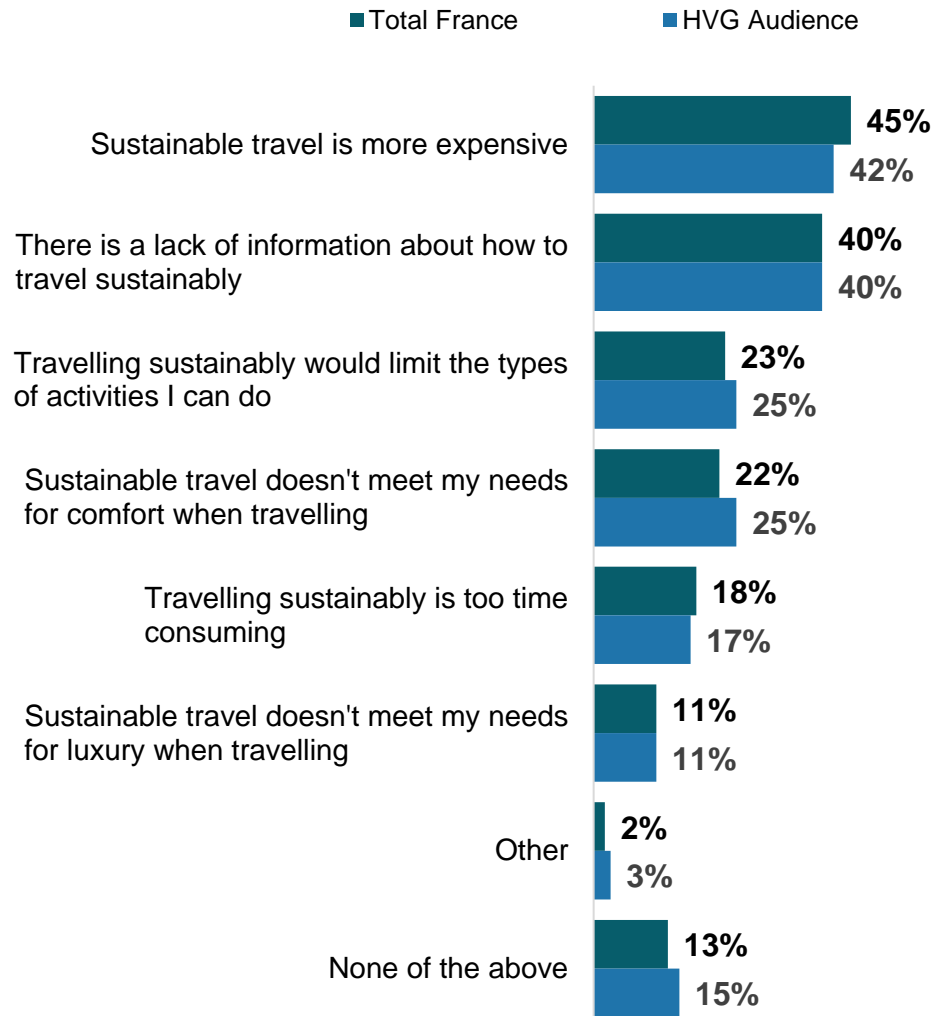
Top 3 Most Important Sustainability Efforts



Sustainable Travel Description

Sustainable travel refers to “travel that minimizes any negative impacts on the destination’s environment, economy and society, while making positive contributions to the local people and conserving the destination’s natural and cultural heritage”.

Barriers to Sustainable Travel

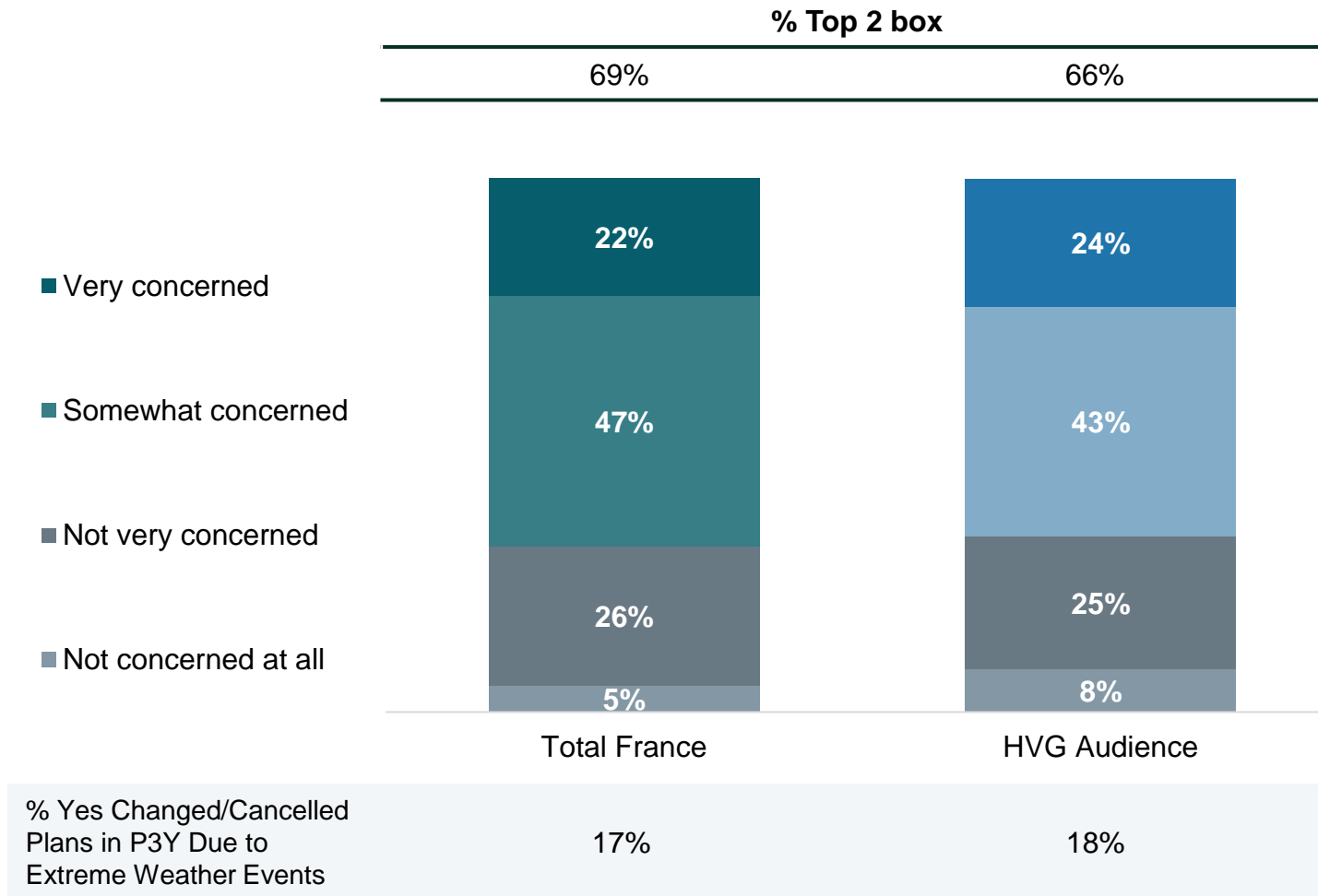


Sustainable Travel Description

Sustainable travel refers to “travel that minimizes any negative impacts on the destination’s environment, economy and society, while making positive contributions to the local people and conserving the destination’s natural and cultural heritage”.



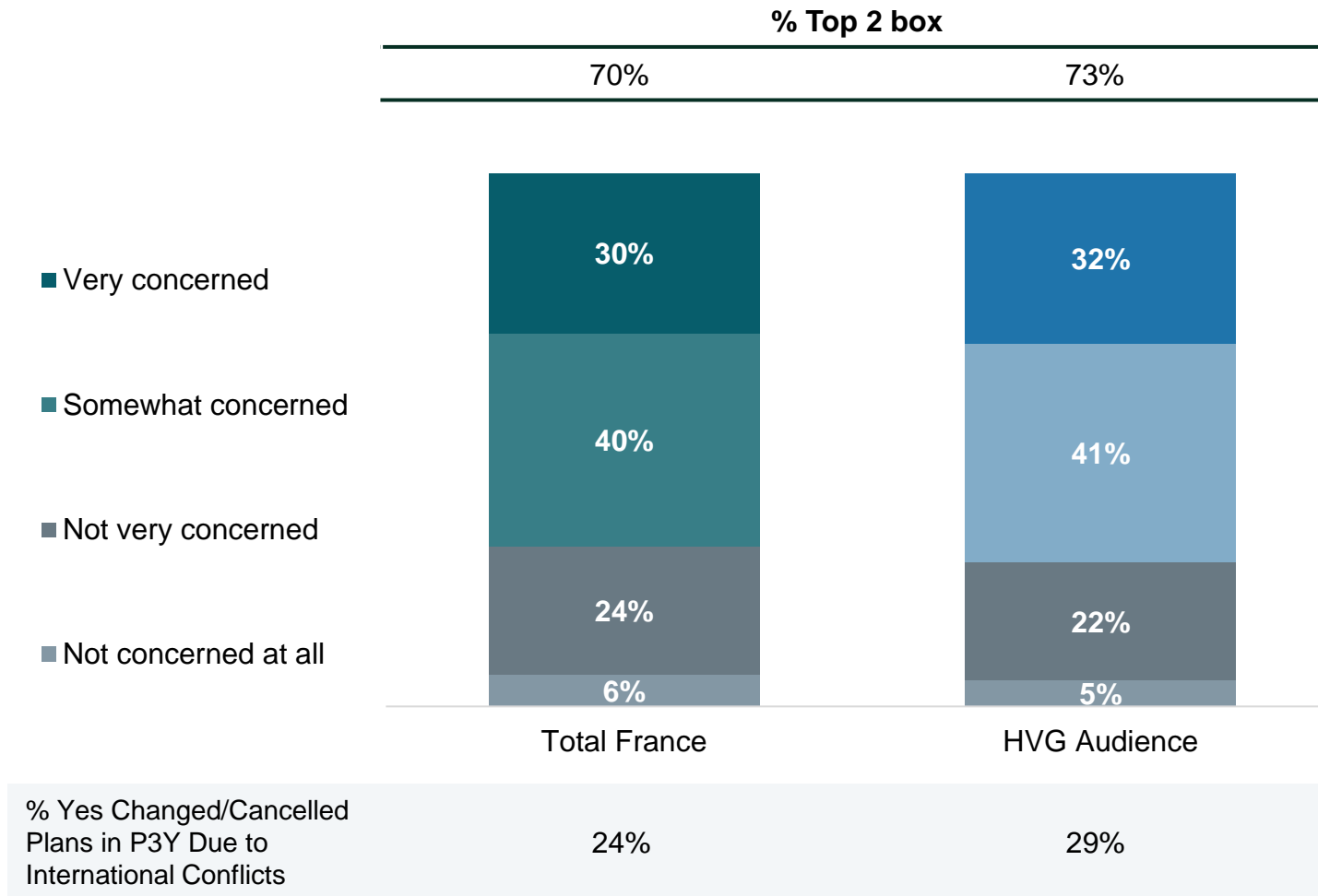
Impact of Extreme Weather Events on Travel Plans



Extreme Weather Events Description

As you may or may not be aware, extreme weather events are occurrences of unusually severe weather or climate conditions. They are often short-lived and include blizzards, heat waves, wildfires, tornadoes, hurricanes or tropical cyclones.

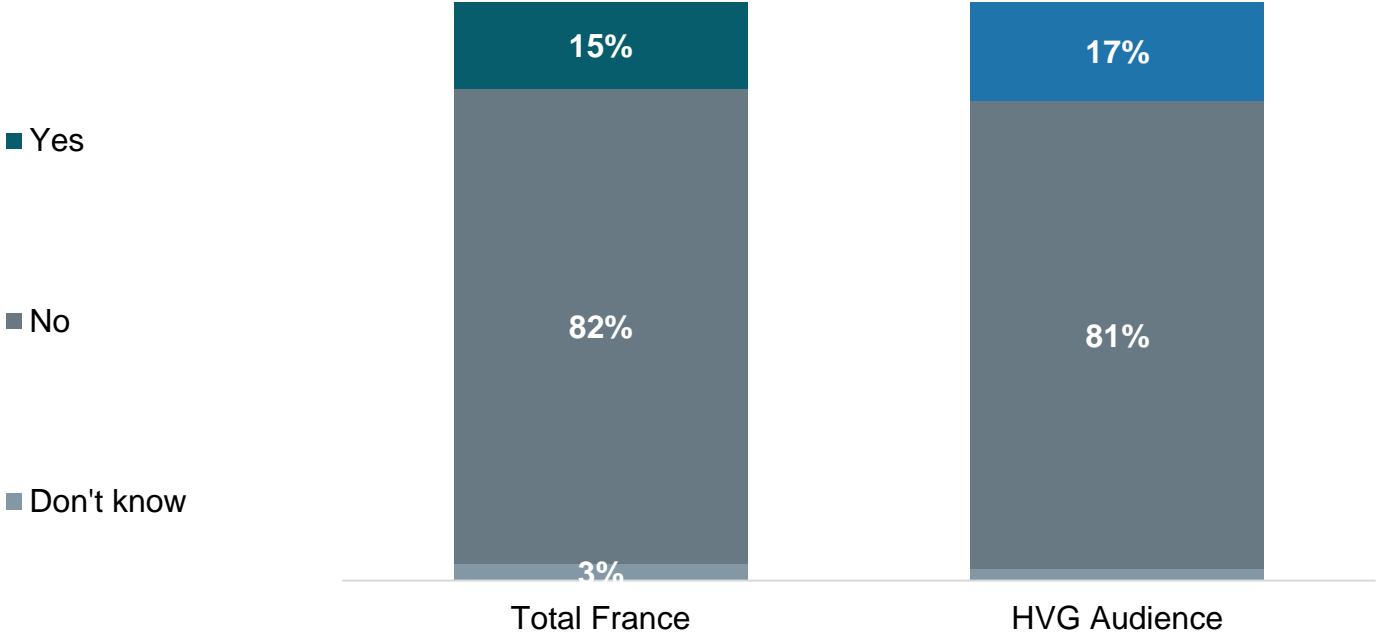
Impact of International Conflicts & Unrest on Travel Plans



International Conflicts Description

As you may or may not be aware, international conflicts and unrest are currently occurring in different regions around the world.

Usage of AI Tools to Plan Trips





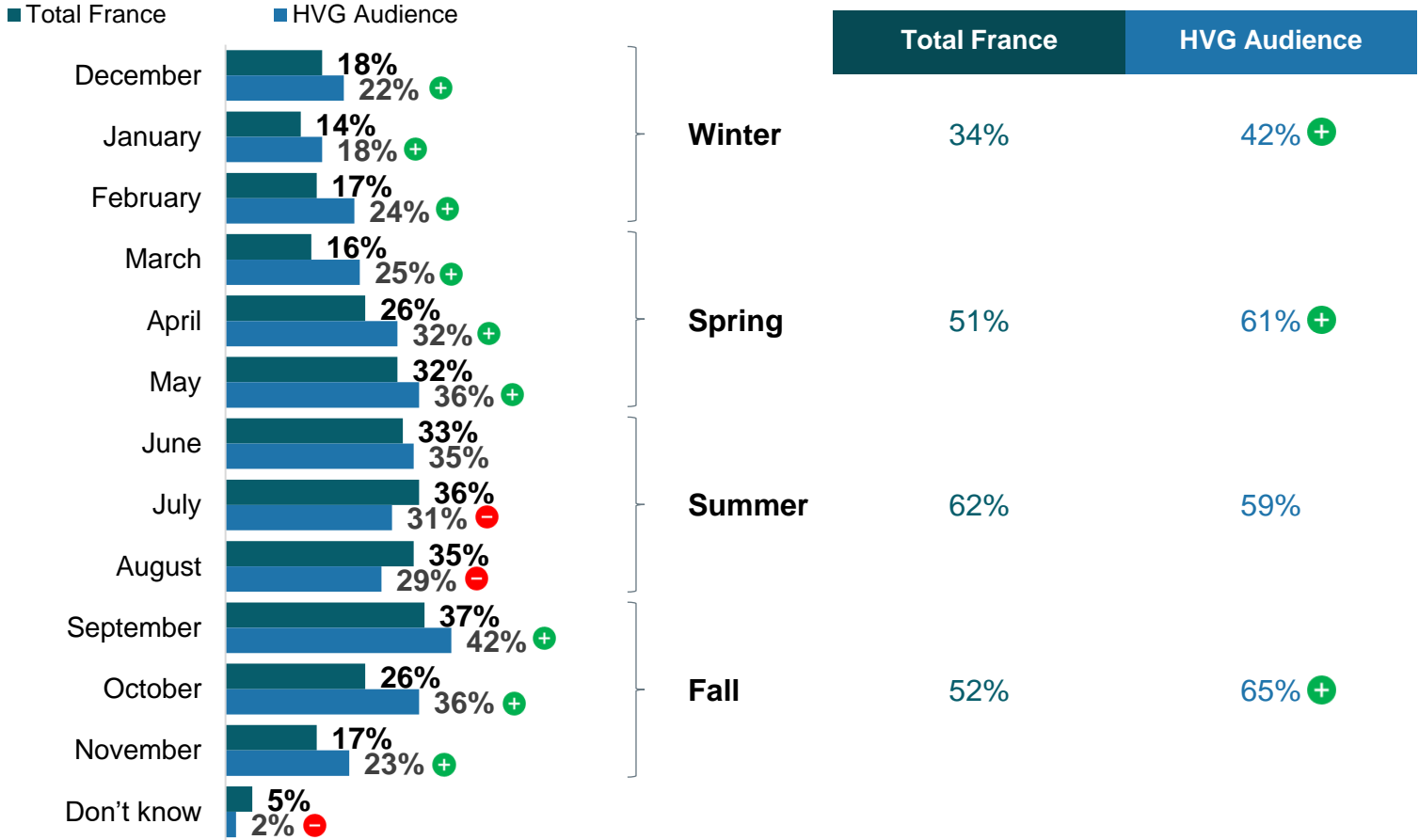
Seasonal Travel



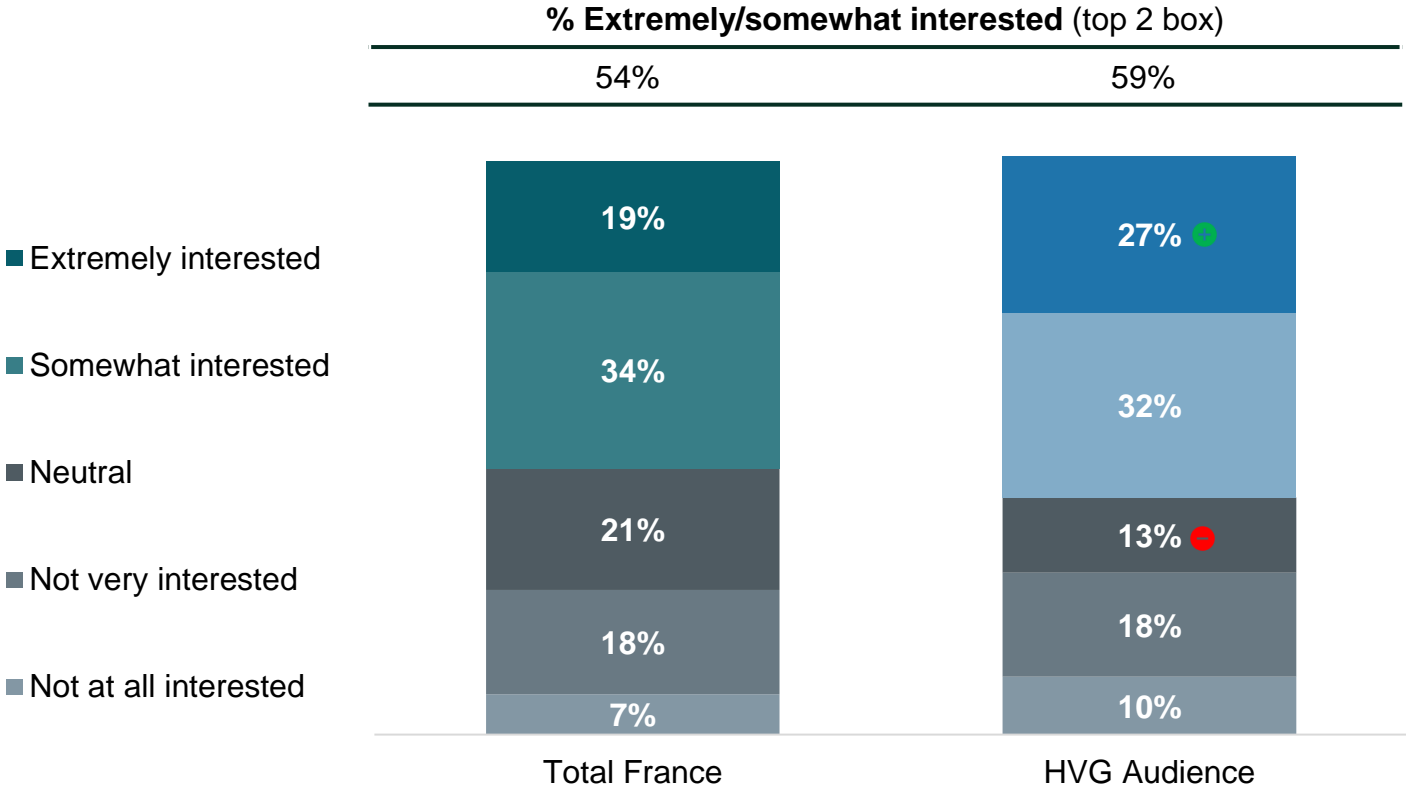
Yellowknife
Northwest Territories



Preferred Time of Year for Holiday Trips



Interest in Winter Holidays

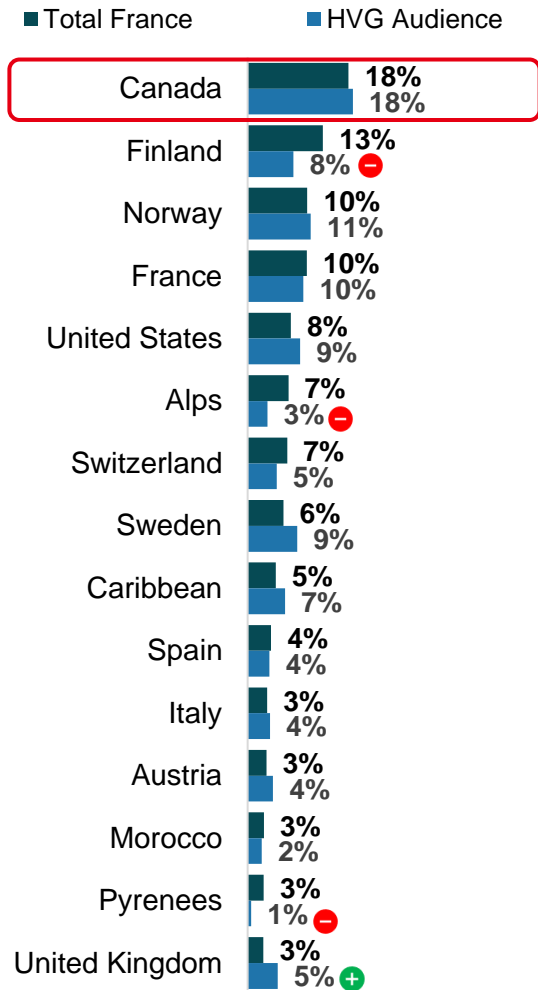


Winter Season Description

Winter is a season that is typically characterized by colder temperatures. During the winter months there are usually festivals, snow sports and holiday activities. It may snow in some destinations, allowing for skiing, snowboarding, outdoor spas and other winter activities.

55 Note: respondents were asked either about winter travel (B2/D2) or autumn travel (B3/D3)
 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=758); HVG (n=159)
 D2. In general, how interested are you in taking a holiday trip to a destination during its winter season?

Unaided Winter Destinations



Winter Season Description

Winter is a season that is typically characterized by colder temperatures. During the winter months there are usually festivals, snow sports and holiday activities. It may snow in some destinations, allowing for skiing, snowboarding, outdoor spas and other winter activities.

Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3)
 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=758); HVG (n=159)

B2. What destinations come to mind when thinking about travel to experience the **winter season**? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.

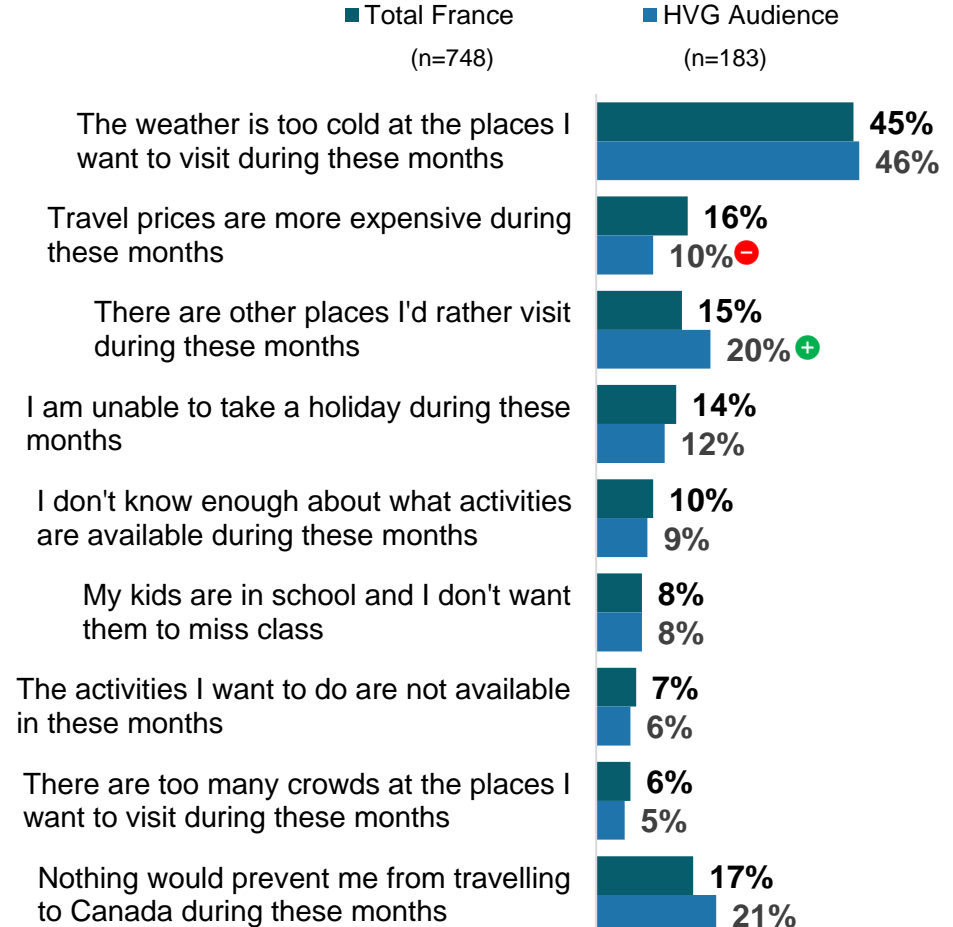
Motivators & Barriers for Winter Travel to Canada



Motivators for Winter Travel



Barriers for Winter Travel



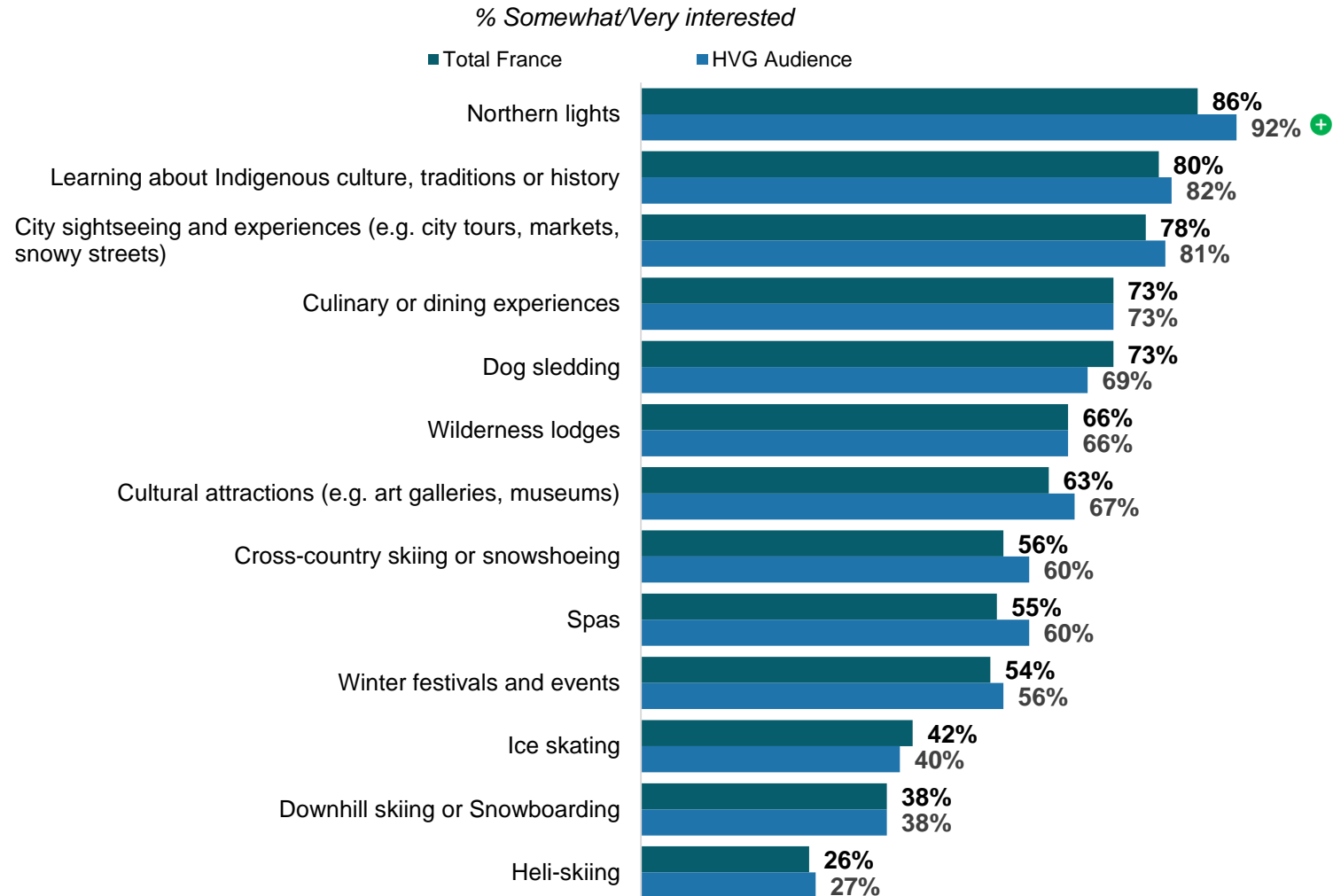
Base: Those in the dream to purchase stages of the path to purchase for Canada and considering visiting Canada or any province/territory in December, January or February E8a. You indicated earlier that you are considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why you would be interested in travelling to Canada for a holiday during these **winter months**?

Base: Those in the dream to purchase stages of the path to purchase for Canada and not considering visiting Canada or any province/territory in December, January or February E9. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of December, January and/or February... Which of the following describes why you would **not** be interested in travelling to Canada for a holiday during these **winter months**?

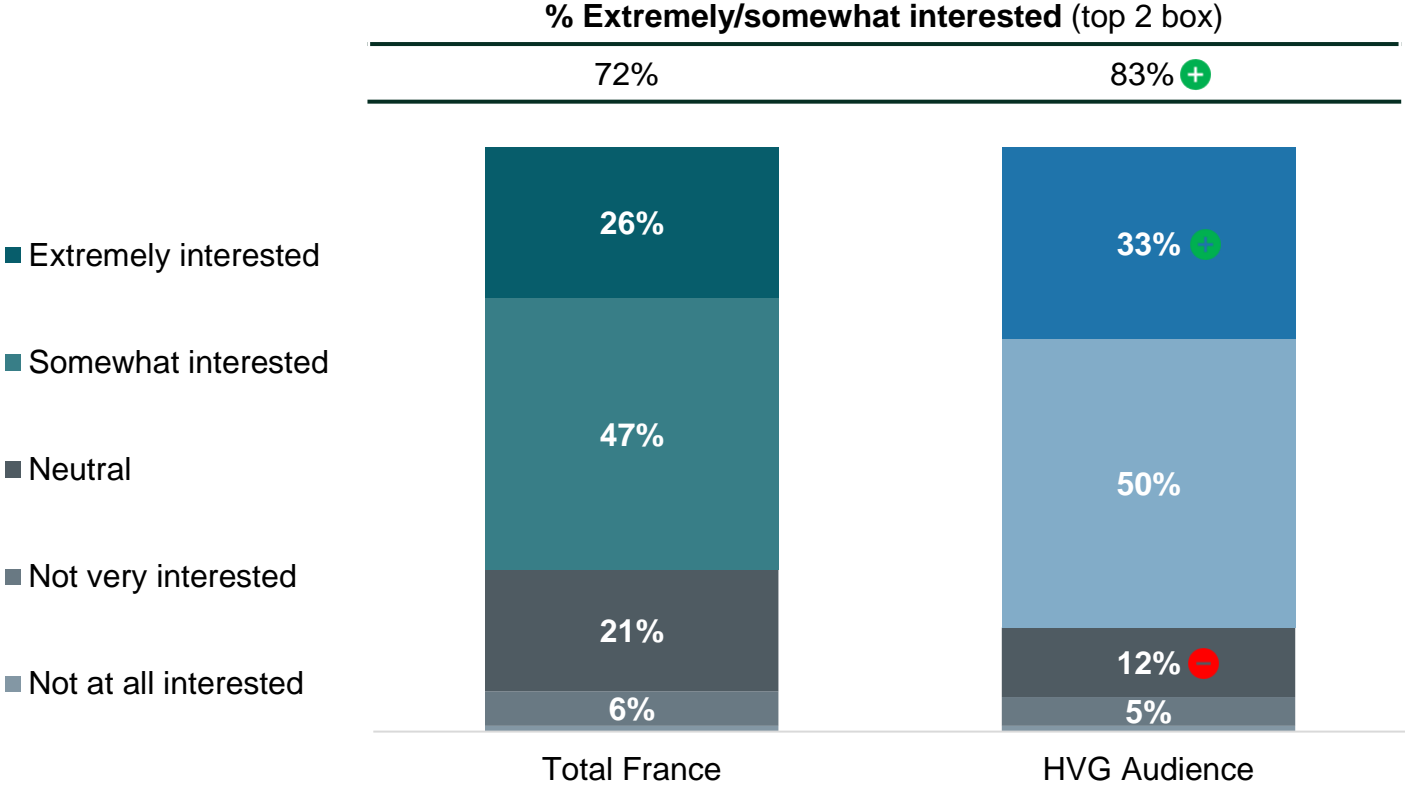
⁺ / ⁻ = significantly higher/lower result (vs. Total)



Interest in Winter Activities in Canada



Interest in Fall Holidays

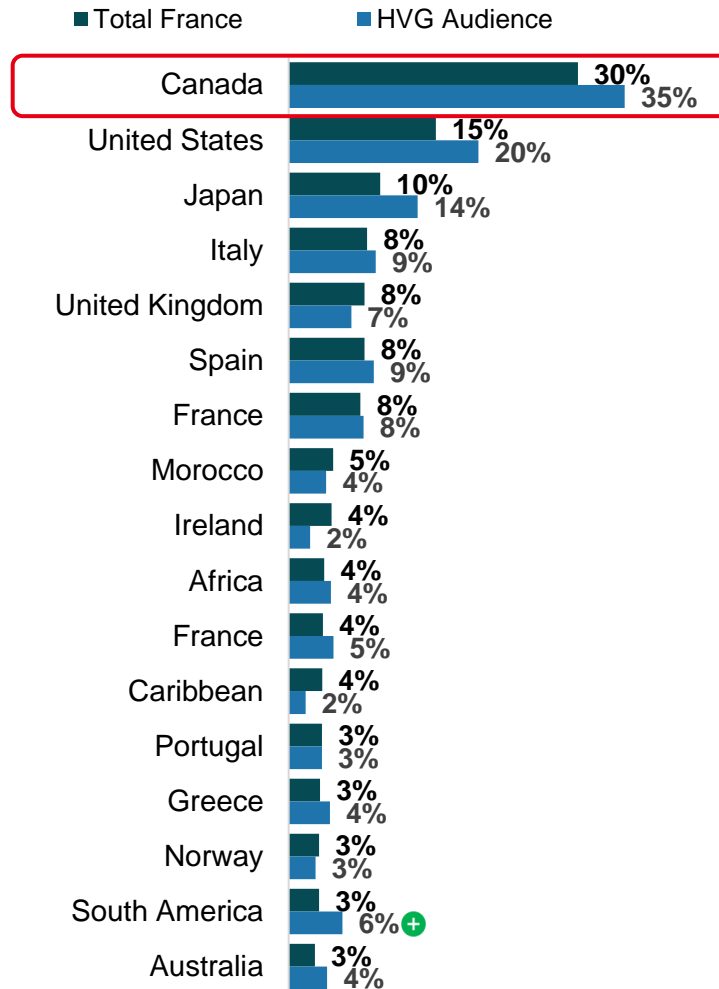


Autumn Season Description

Autumn is the season between summer and winter. Autumn tends to be a slower season after the busy summer in most destinations. In some destinations, the weather becomes cooler and the leaves on trees shift to red, orange and yellow in preparation to shed. While autumn has some distinct activities and experiences, many summer activities can still be done in autumn.

59 Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3)
 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=746); HVG (n=172)
 D3. In general, how interested are you in taking a holiday trip to a destination during its autumn season?

Unaided Fall Destinations



Autumn Season Description

Autumn is the season between summer and winter. Autumn tends to be a slower season after the busy summer in most destinations. In some destinations, the weather becomes cooler and the leaves on trees shift to red, orange and yellow in preparation to shed. While autumn has some distinct activities and experiences, many summer activities can still be done in autumn.

Note: respondents were asked either about winter travel (B2/D2) or autumn/fall travel (B3/D3)

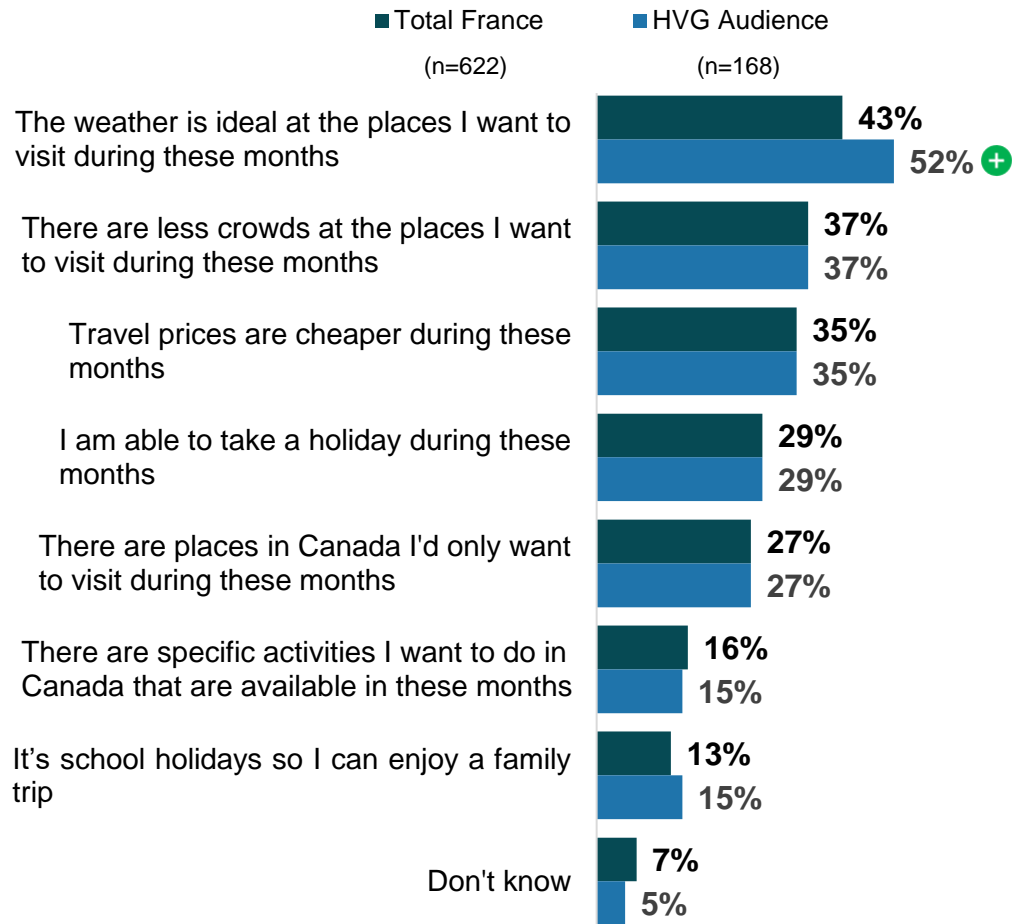
Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=746); HVG (n=172)

B3. What destinations come to mind when thinking about travel to experience the **autumn season**? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.

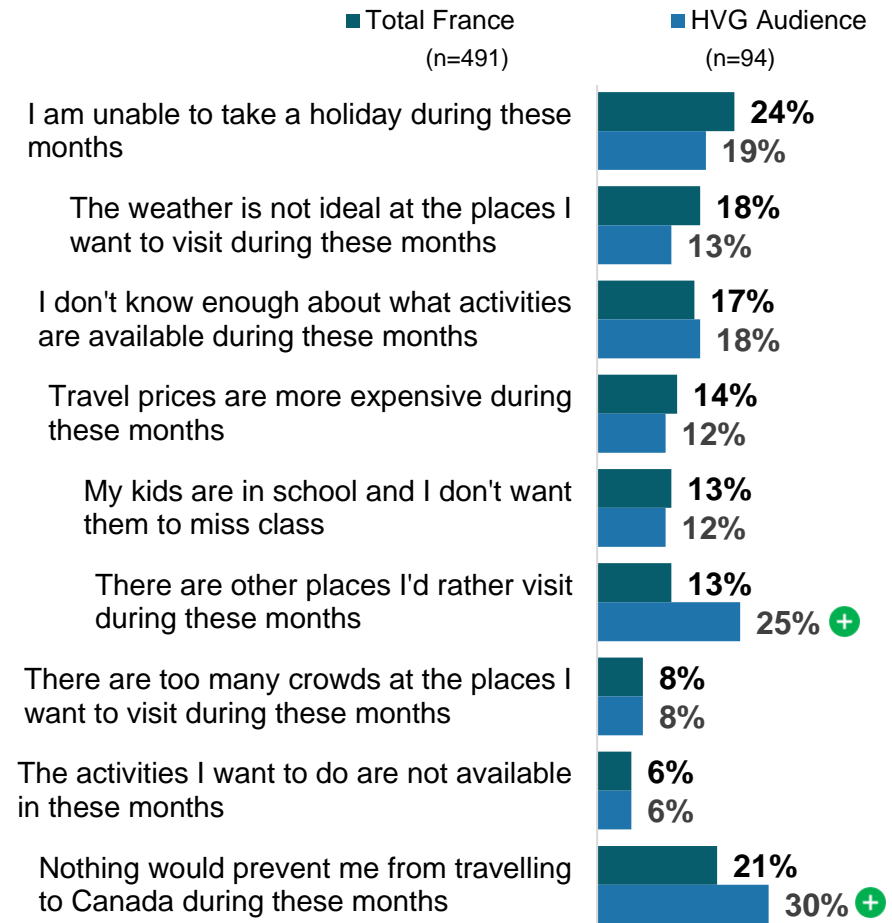
Motivators & Barriers for Fall Travel to Canada



Motivators for Fall Travel



Barriers for Fall Travel

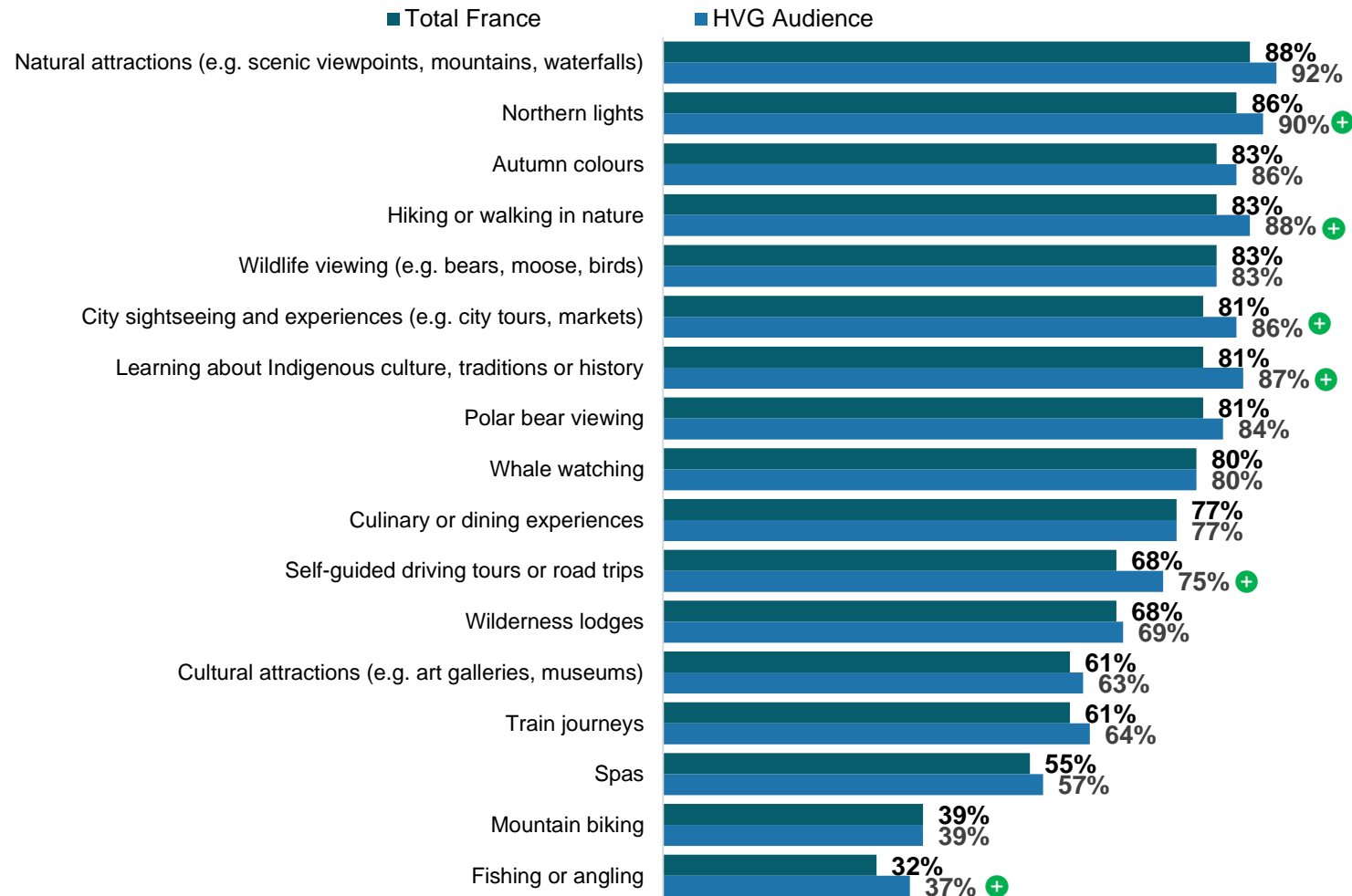


Base: Those in the dream to purchase stages of the path to purchase for Canada and considering visiting Canada or any province/territory in September, October or November E6a. You indicated earlier that you are considering taking a holiday to **Canada** during the months of September, October and/or November... Which of the following describes why you would be interested in travelling to Canada for a holiday during these **autumn months**?

Base: Those in the dream to purchase stages of the path to purchase for Canada and not considering visiting Canada or any province/territory in September, October or November E7. You indicated earlier that you are not considering taking a holiday to **Canada** during the months of September, October and/or November... Which of the following describes why you would **not** be interested in travelling to Canada for a holiday during these **autumn months**?

Interest in Fall Activities in Canada

% Somewhat/Very interested

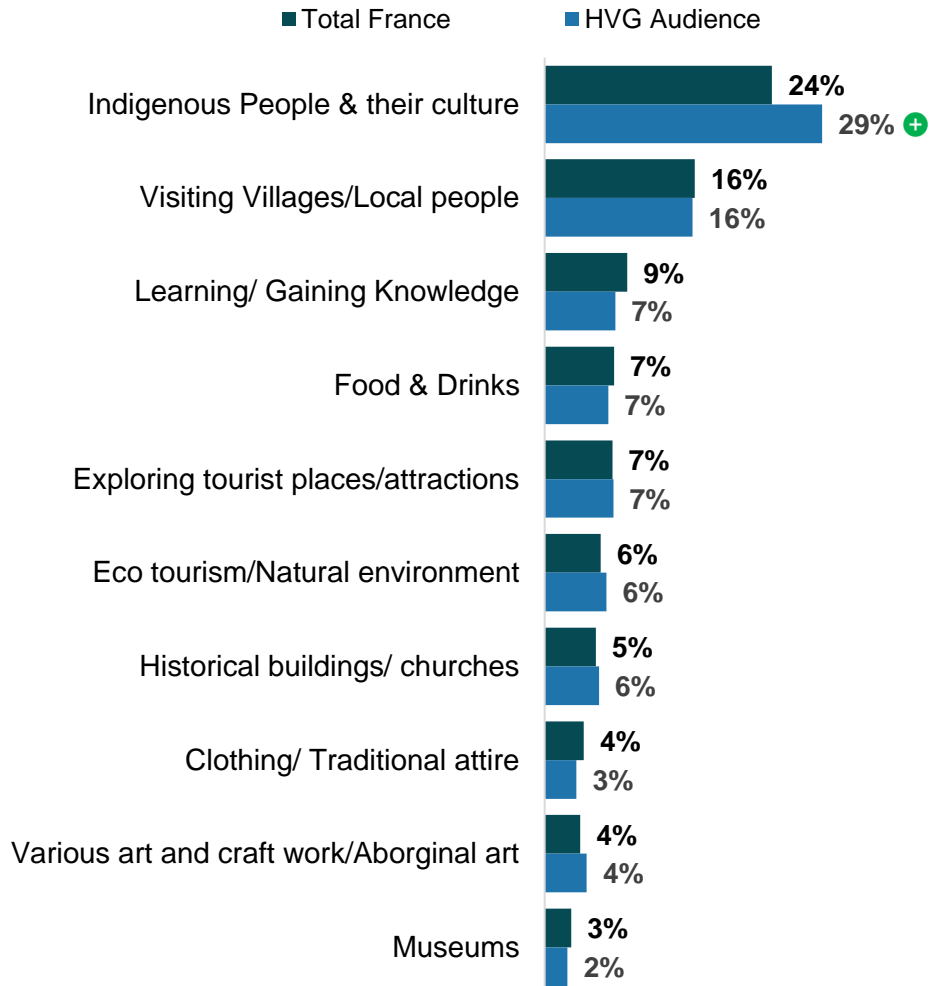




Indigenous Tourism



Unaided Mentions – Indigenous Cultural & Tourism Activities

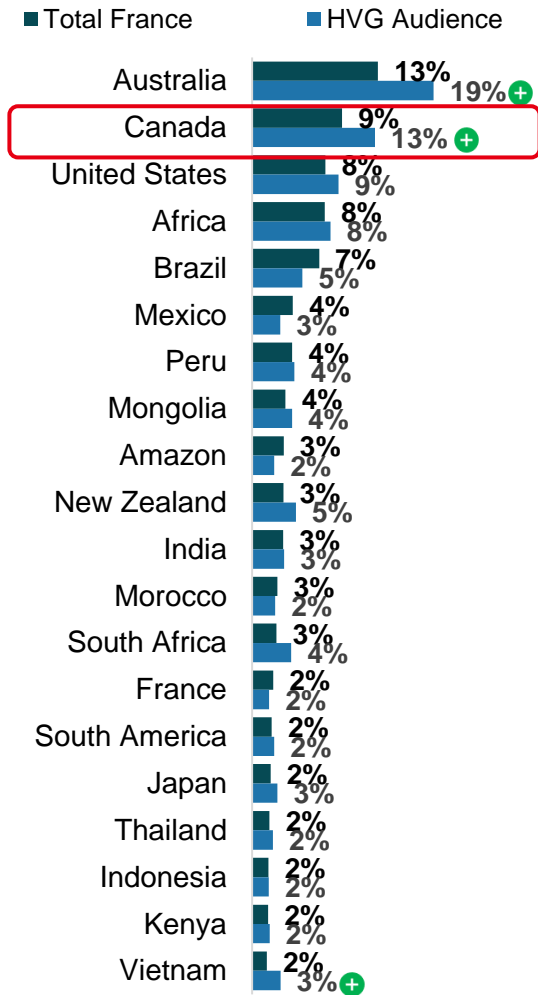


Indigenous Peoples Description

Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.



Unaided Indigenous Tourism Destinations

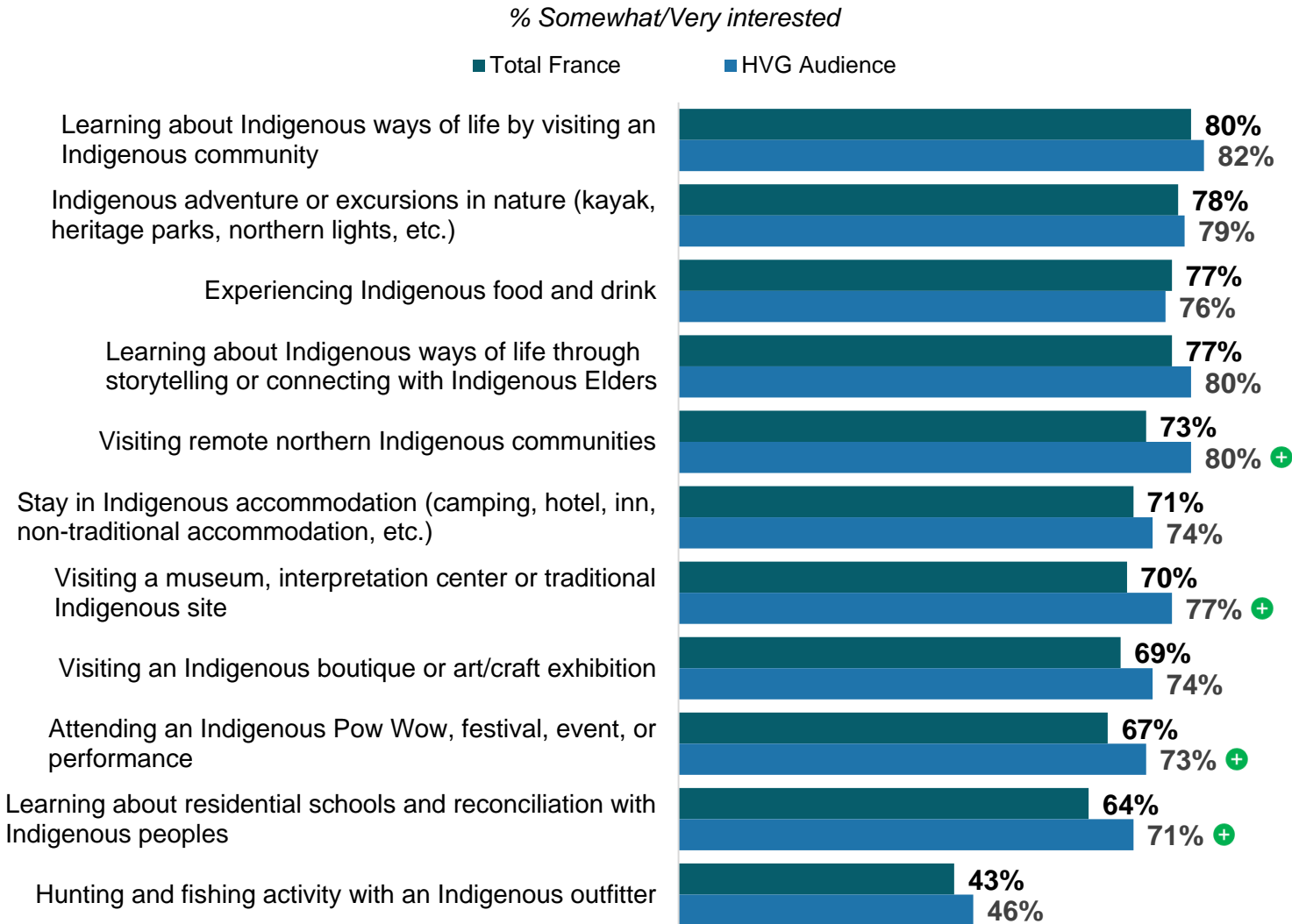


Indigenous Peoples Description

Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people.

65 Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1504); HVG (n=331)
 B4. [DESCRIPTION] What destinations come to mind when thinking about **Indigenous tourism**? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.

Interest in Indigenous Cultural & Tourism Activities



Indigenous Tourism Description

As you may or may not know, in Canada, Indigenous tourism businesses are majority-owned or operated by Indigenous peoples (First Nations, Métis or Inuit). The social and economic benefits of Indigenous tourism businesses goes back to the business owners and/or the communities where they are based.



Most Recent Trip



Lake Louise
Alberta

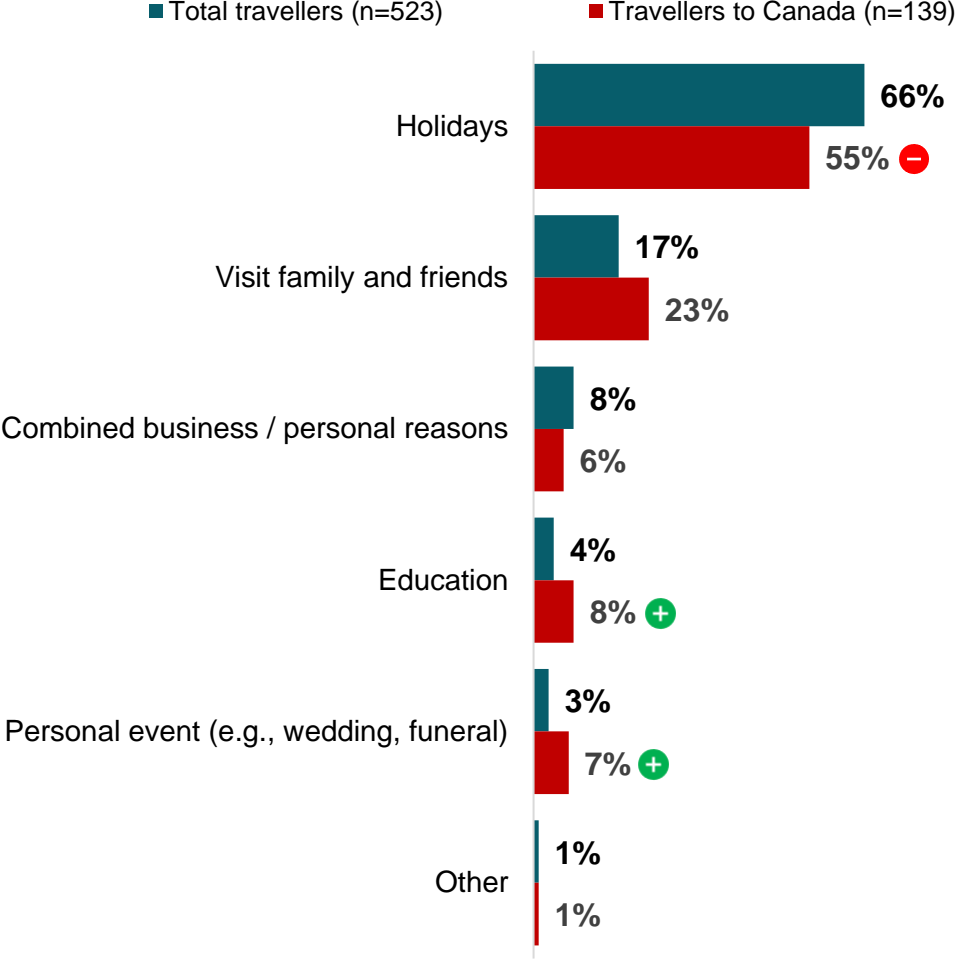
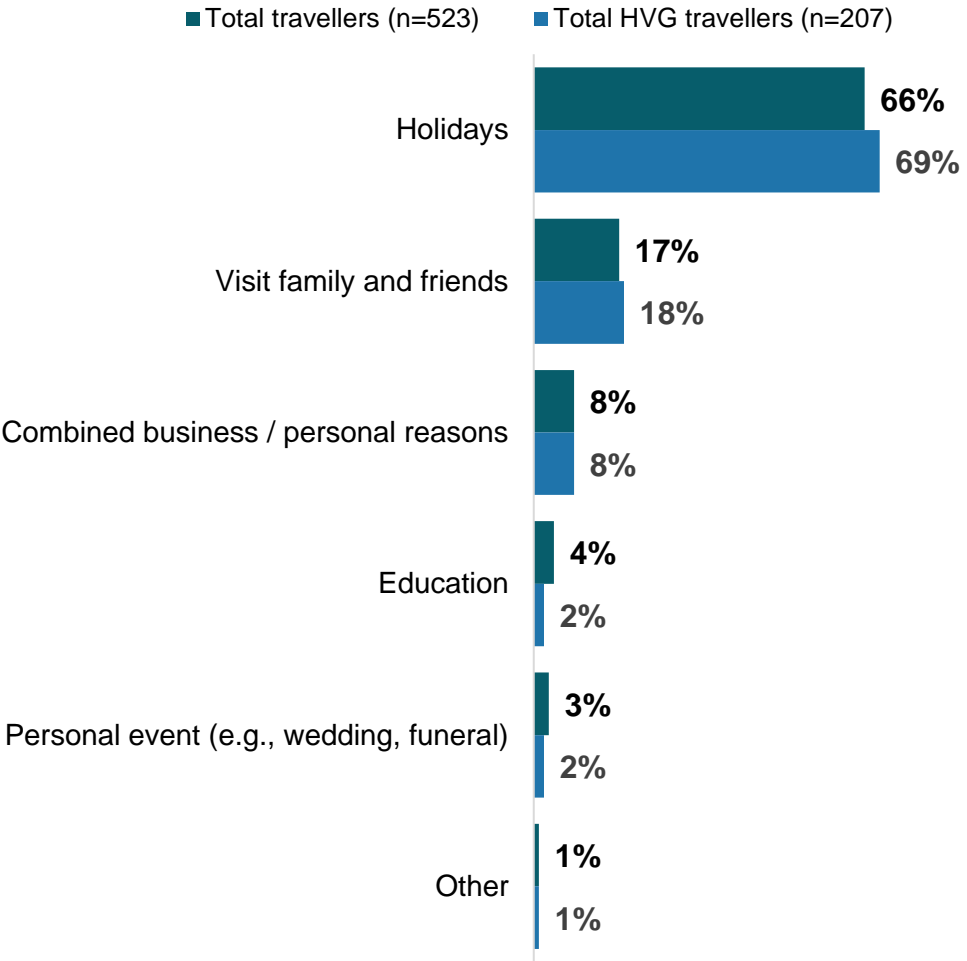


Main Purpose of Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination

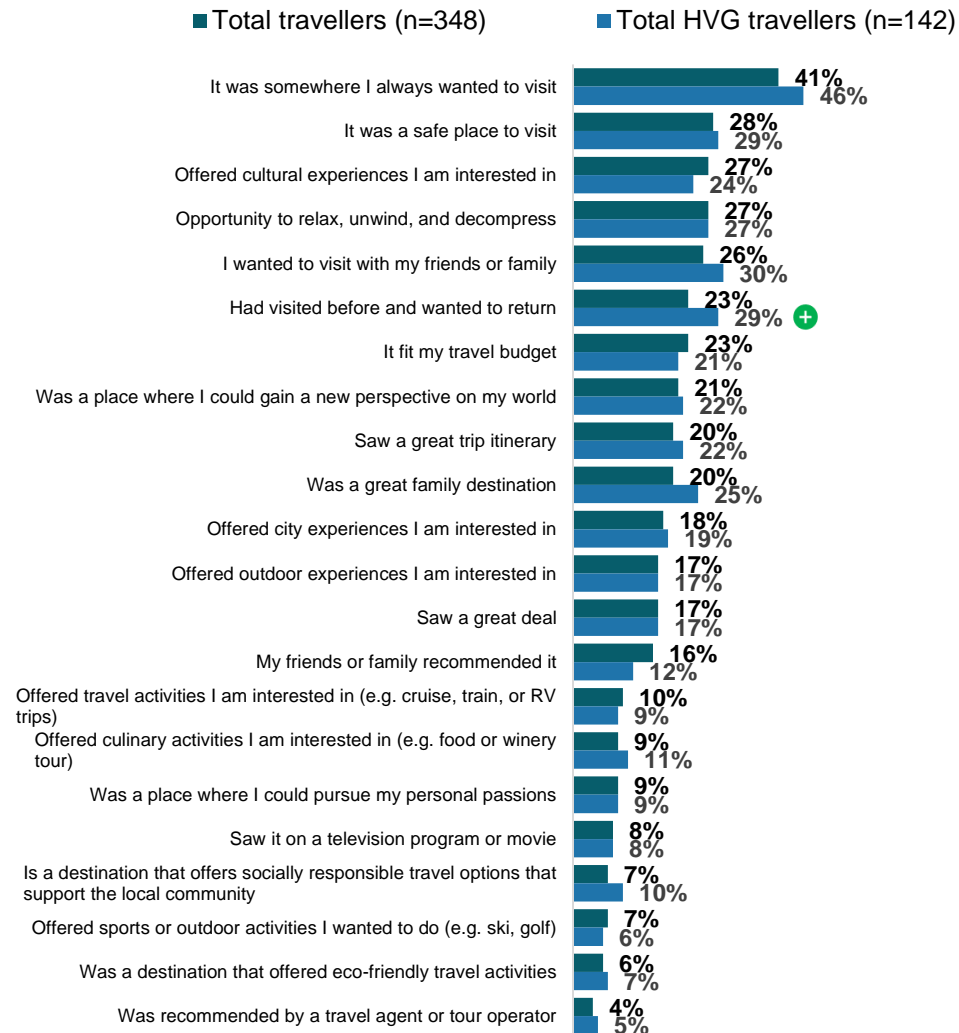
Total Travellers to Any Destination vs. Total Travellers to Canada



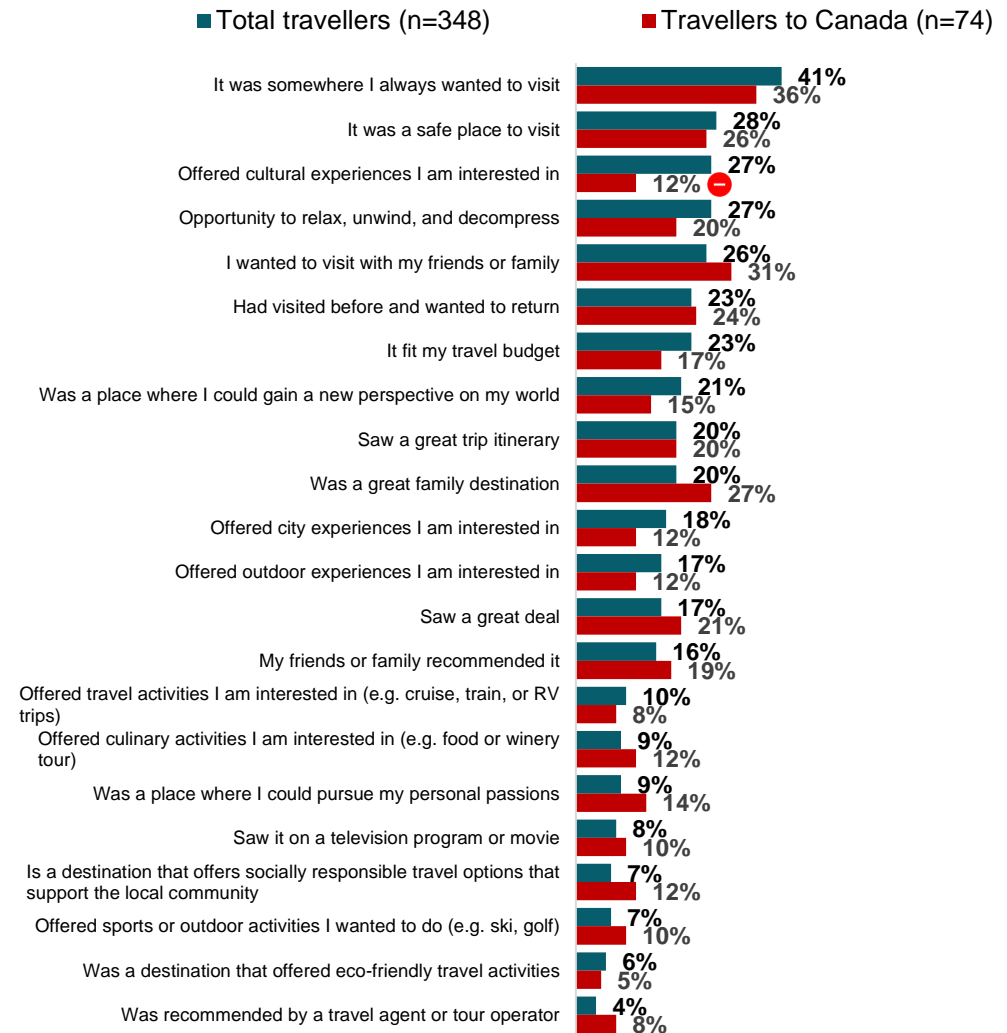
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139)
 F2. What was the main purpose of this trip? (Select one)

Factors in Choosing Destination for Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination

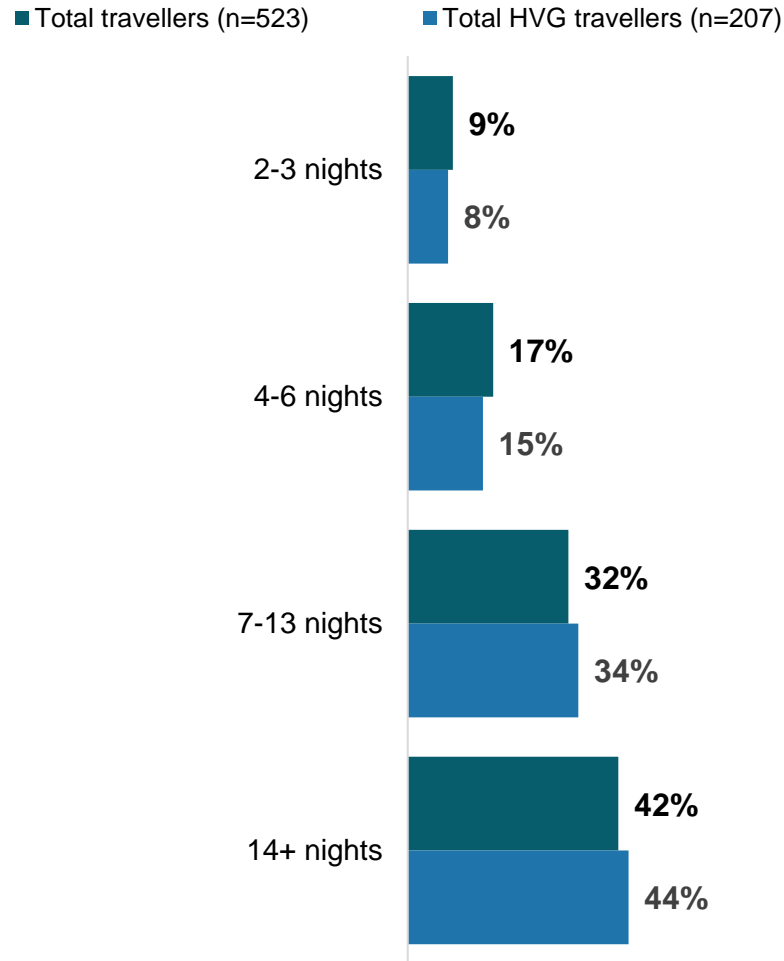


Total Travellers to Any Destination vs. Total Travellers to Canada

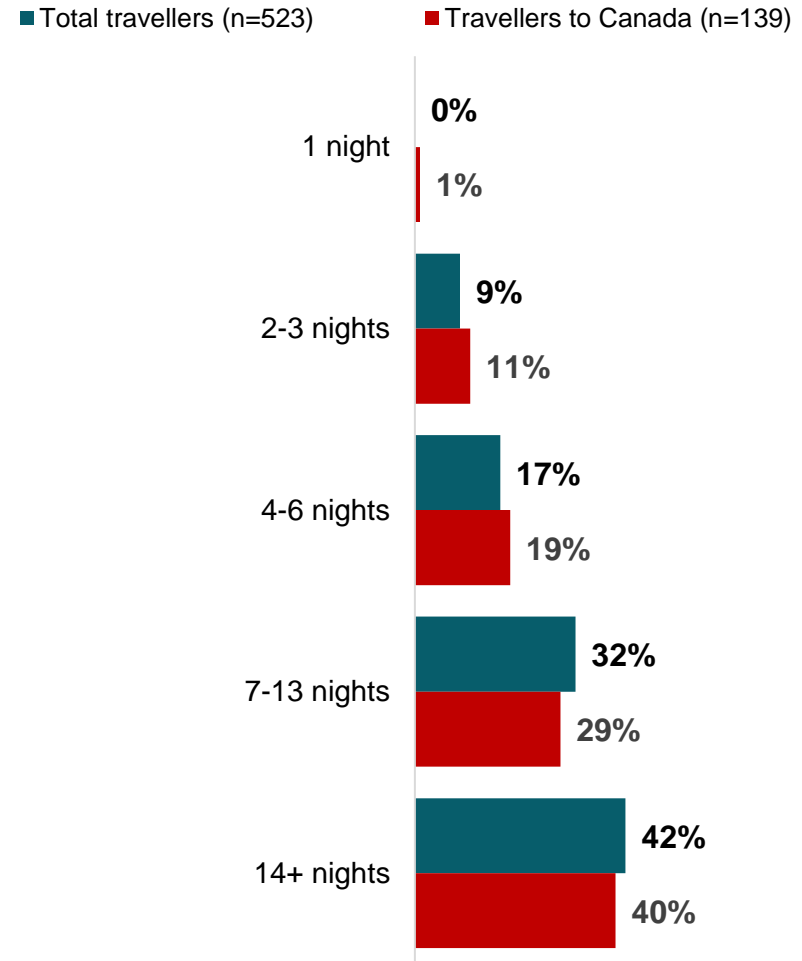


Nights Spent During Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination



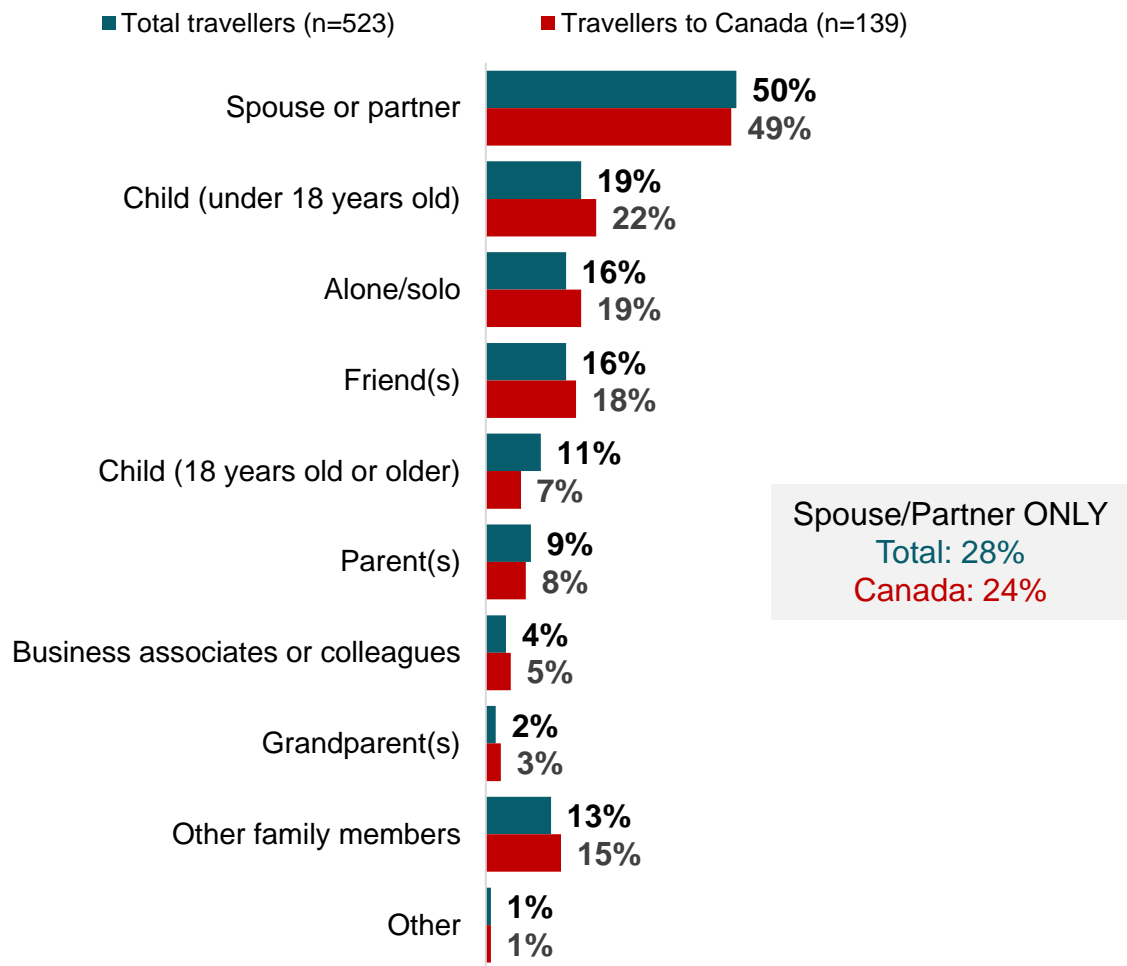
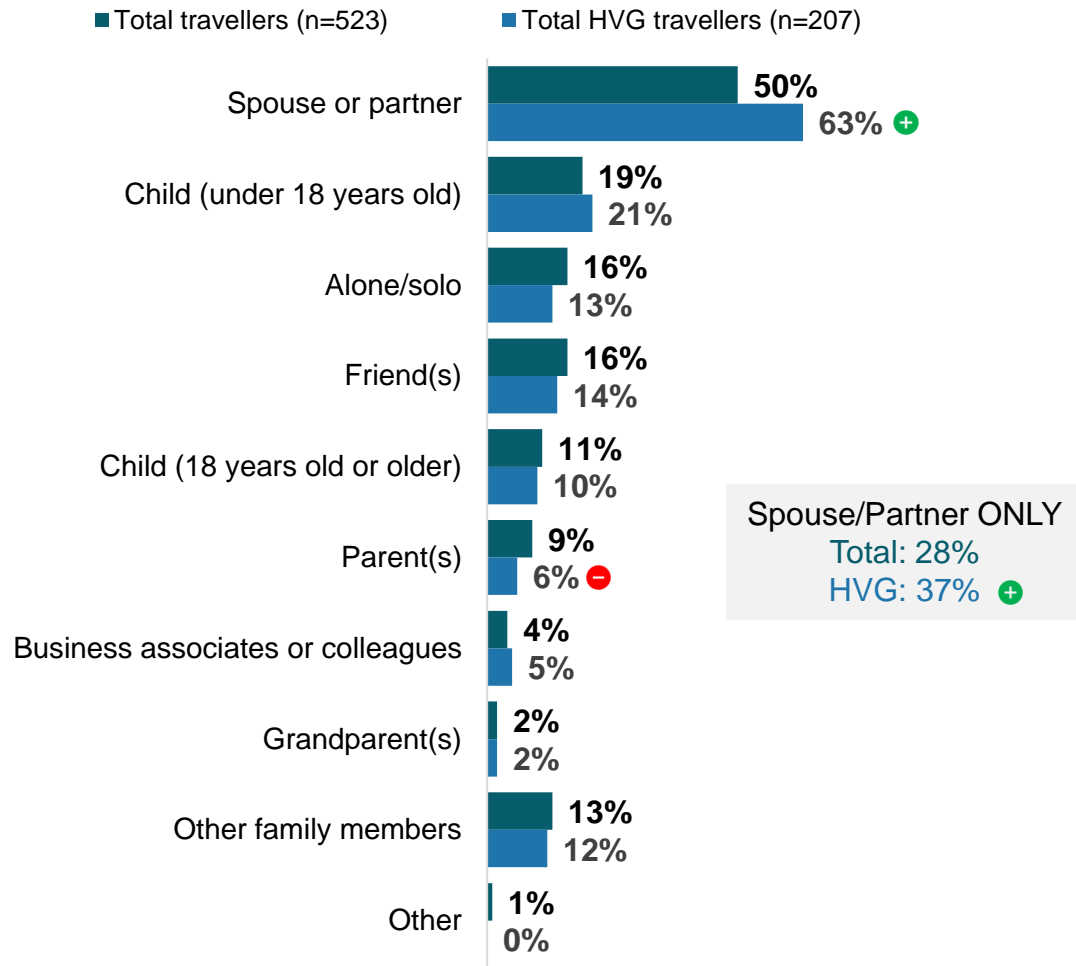
Total Travellers to Any Destination vs. Total Travellers to Canada



Travel Party of Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination

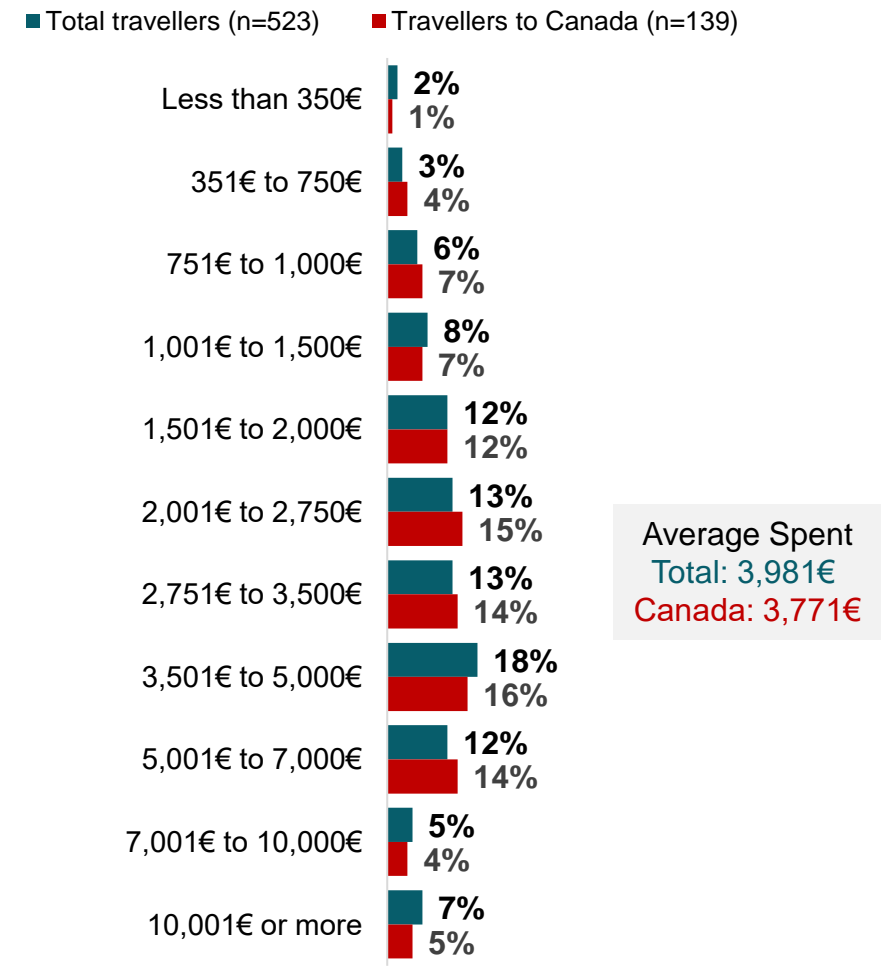
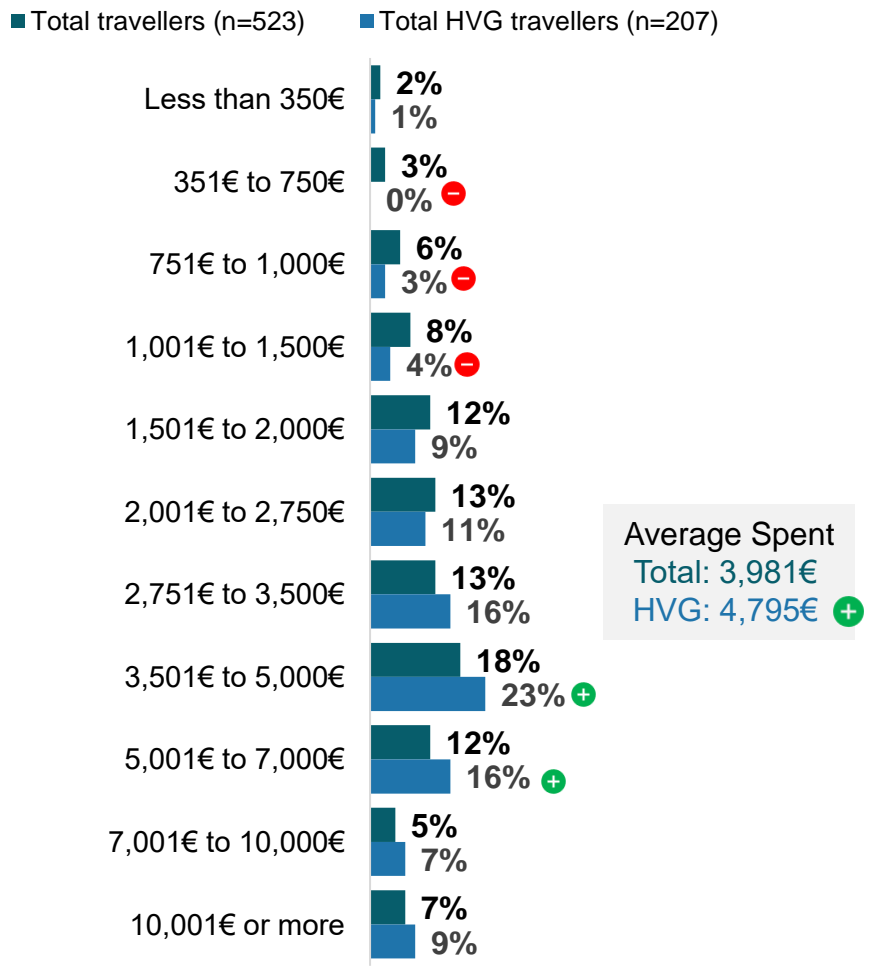
Total Travellers to Any Destination vs. Total Travellers to Canada



Amount Spent for Recent Trip

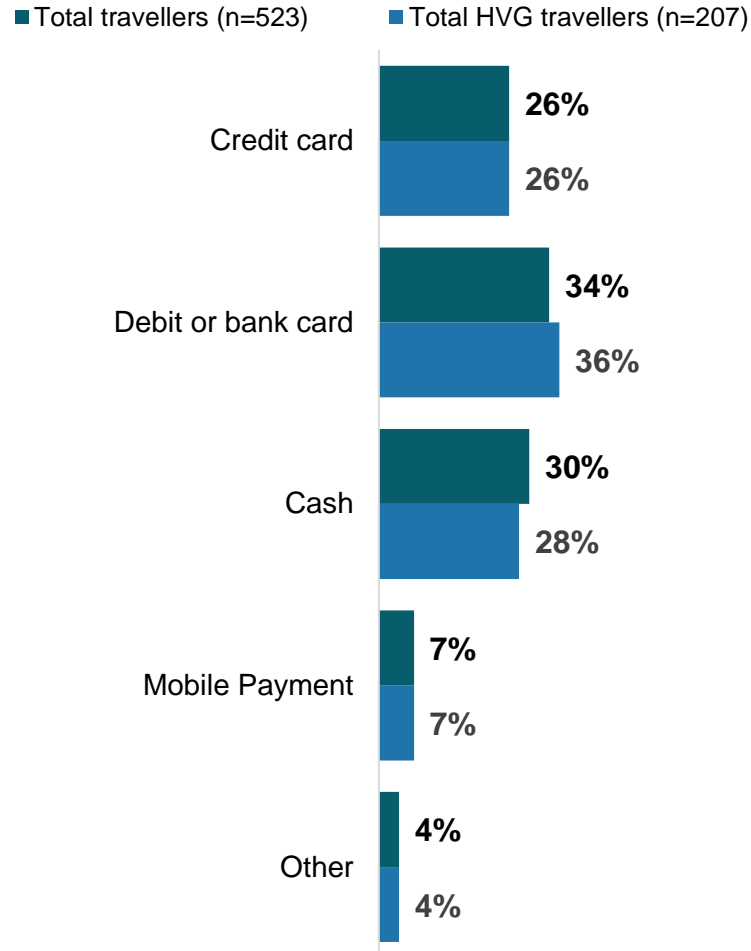
Total Travellers to Any Destination vs. HVG Travellers to Any Destination

Total Travellers to Any Destination vs. Total Travellers to Canada

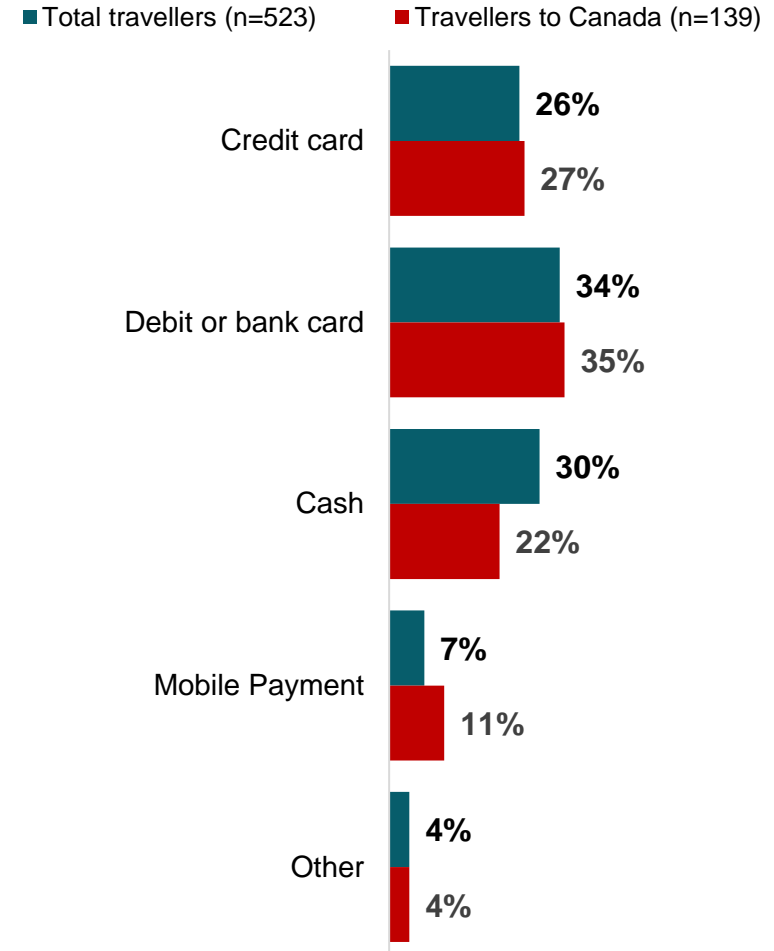


Payment Methods for Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination



Total Travellers to Any Destination vs. Total Travellers to Canada



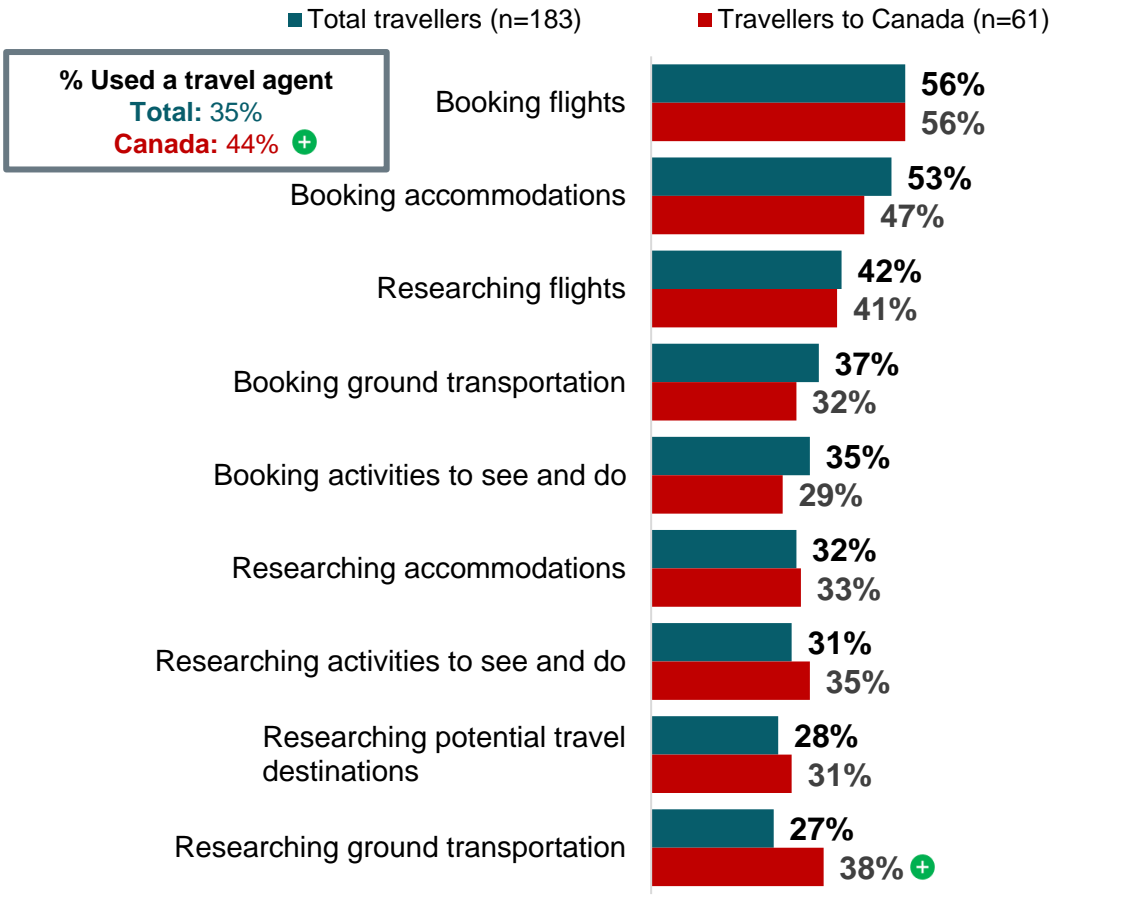
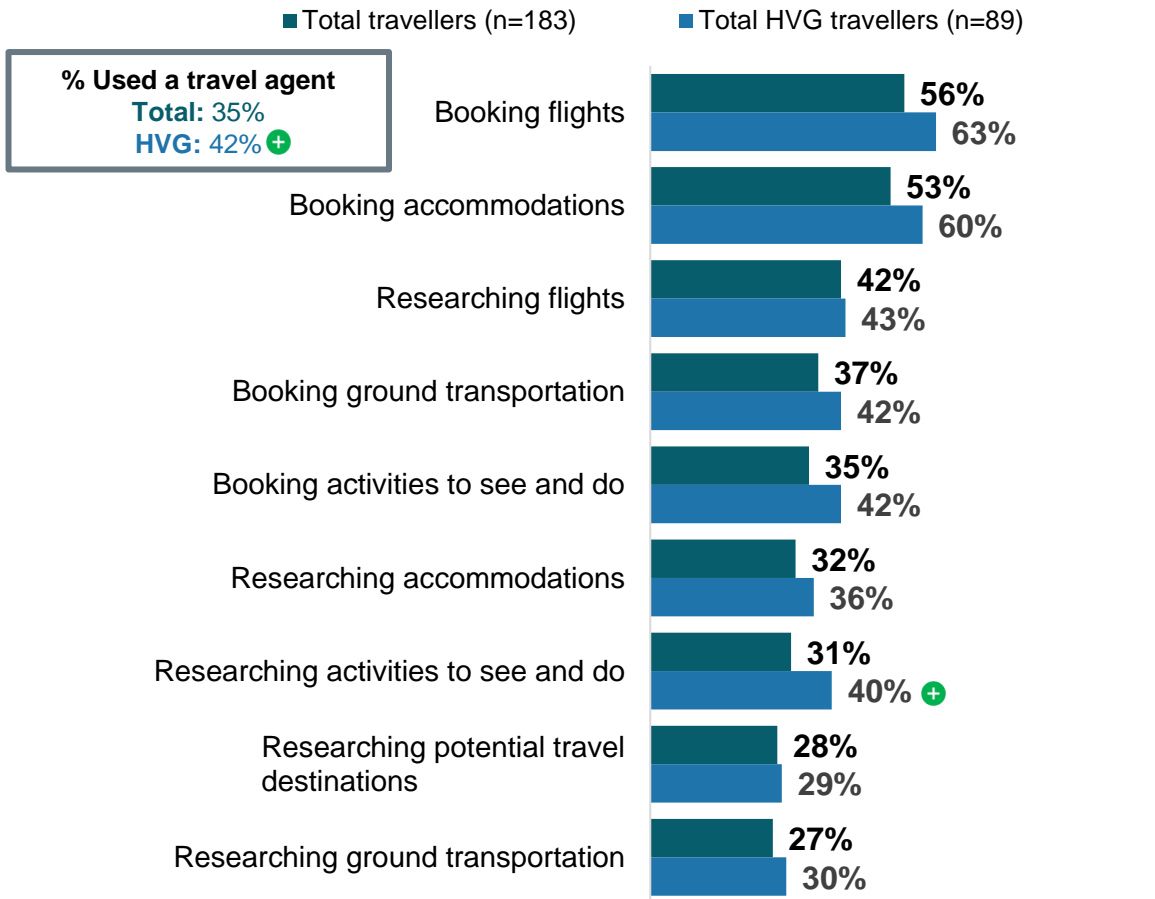
73 Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination (n=523); HVG (n=207); Travellers to Canada (n=139)
 F8. Approximately what percentage of your purchases did you make during your trip with each of the following payment methods? Your best guess is fine. (Enter one number per row. Your total must add to 100%).

Travel Agents/Tour Operator Usage For Recent Trip



Total Travellers to Any Destination vs. HVG Travellers to Any Destination

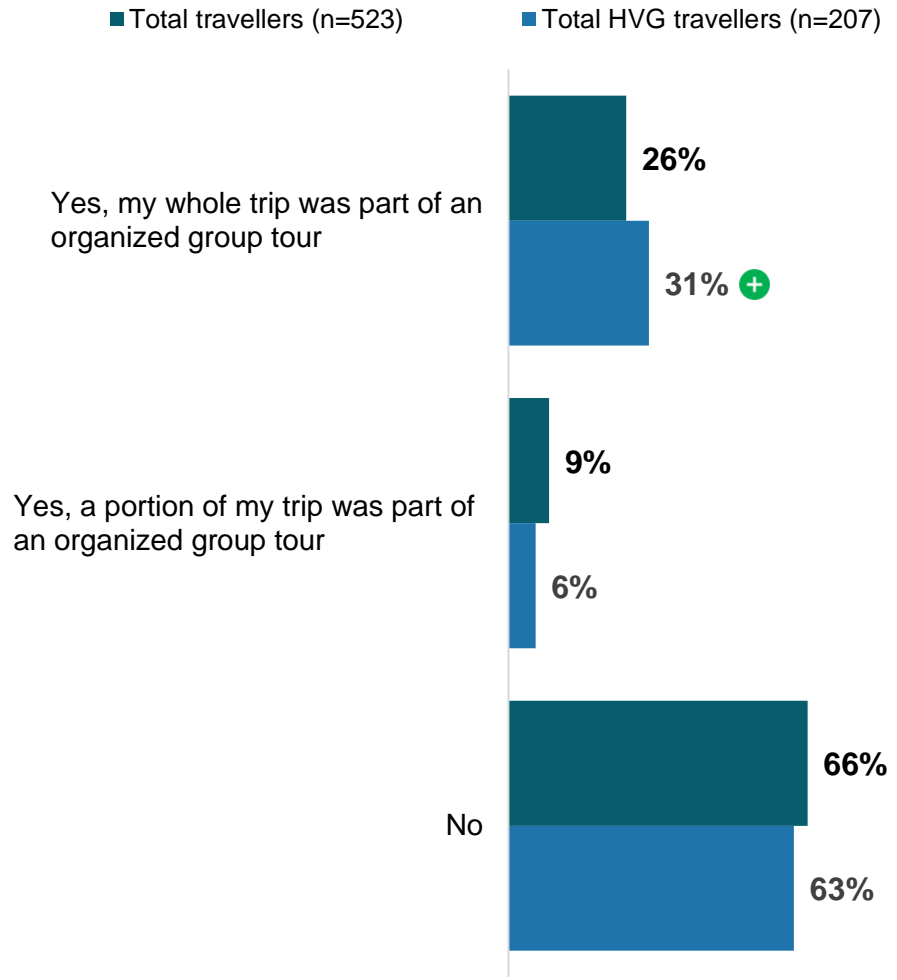
Total Travellers to Any Destination vs. Total Travellers to Canada



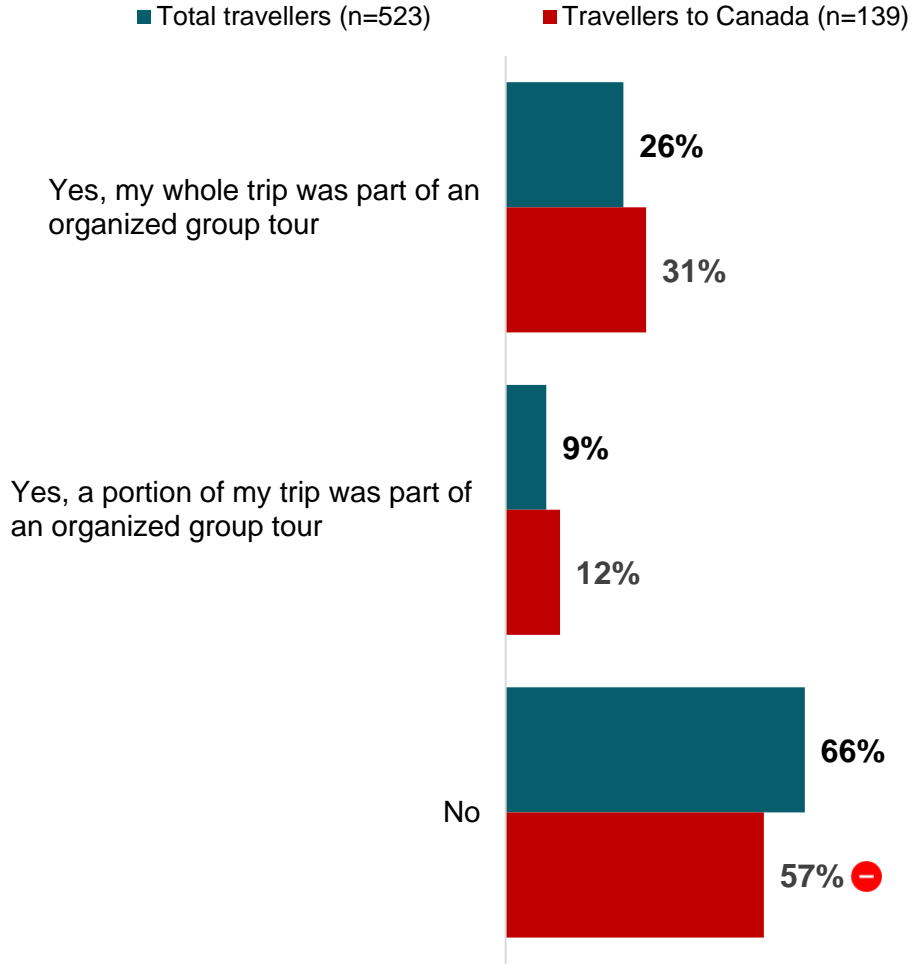
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination, Used a Travel Agent/Tour Operator (n=183); HVG (n=89); Travellers to Canada (n=61)
 F9. Travel agents offer personalized service to help individuals, groups, and business travellers plan and organize their travel schedules, from purchasing tour packages to booking flights and hotels. Examples of travel agents include Carrefour Voyages or Voyageurs du Monde, they do not include online booking engines like Expedia or Opodo. Did you use a travel agent or tour operator to help you research or book your trip? (Select one)
 F10. Which of the following did a travel agent or tour operator help you with?

Organized Group Tour Usage For Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination

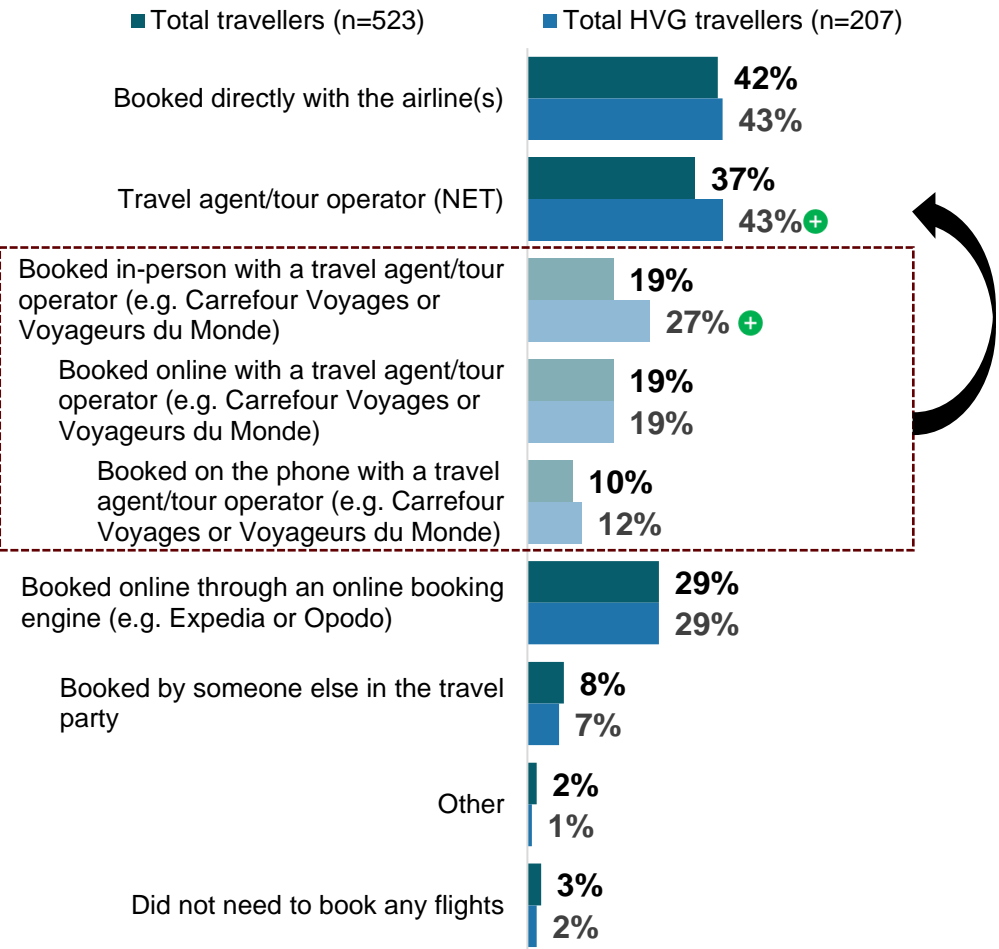


Total Travellers to Any Destination vs. Total Travellers to Canada

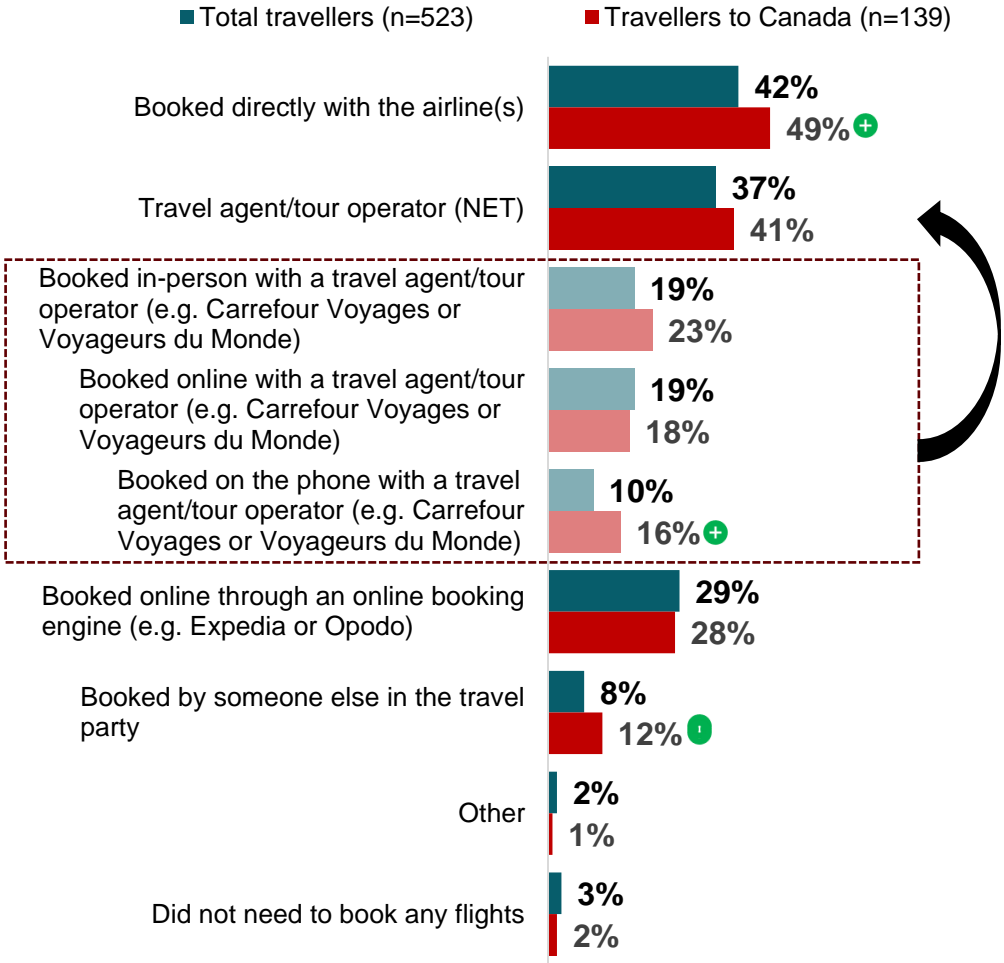


Booking Flights For Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination



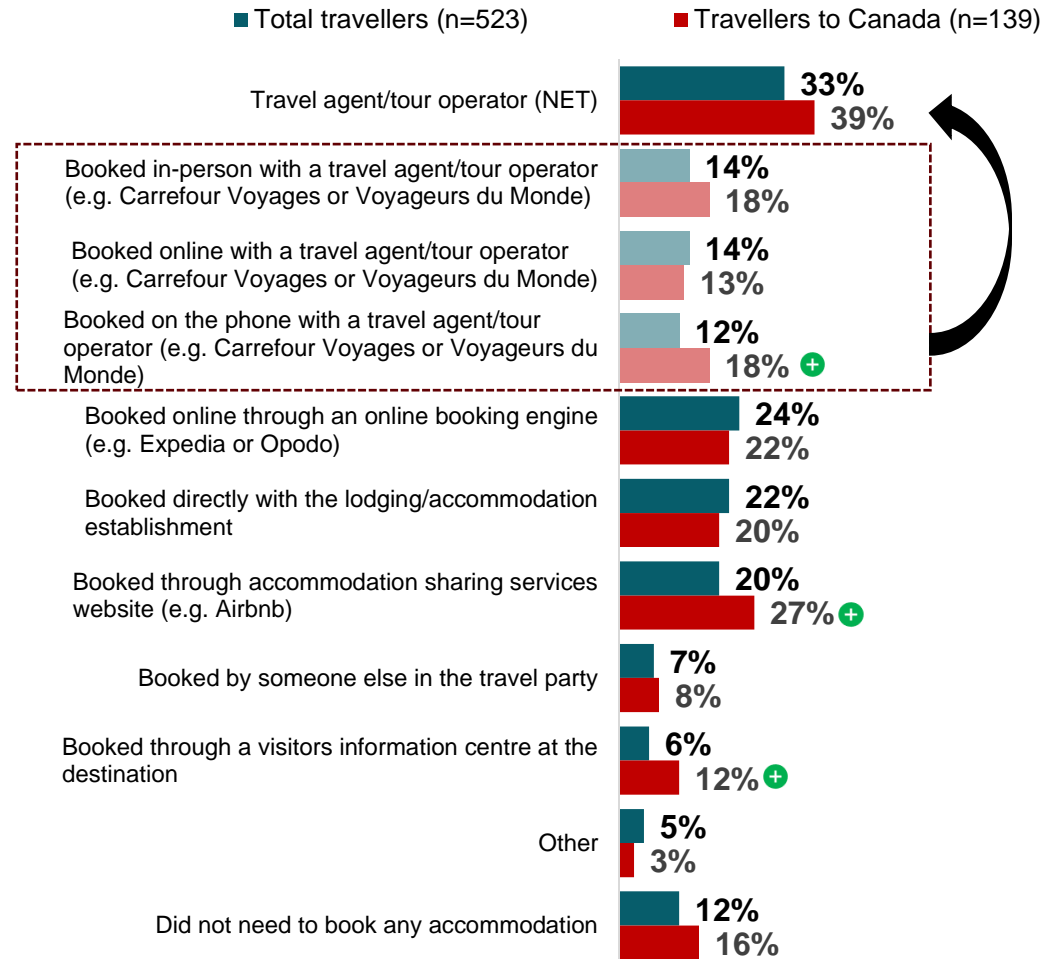
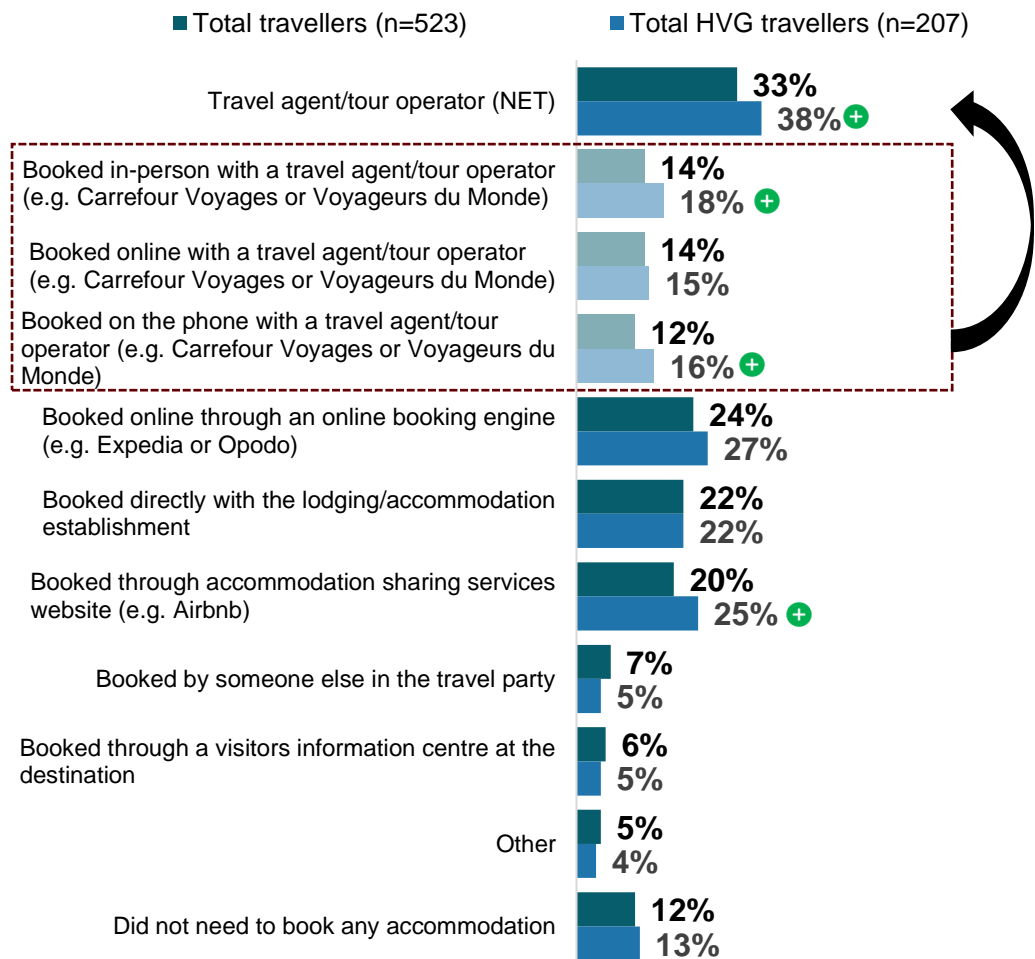
Total Travellers to Any Destination vs. Total Travellers to Canada



Booking Accommodations For Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination

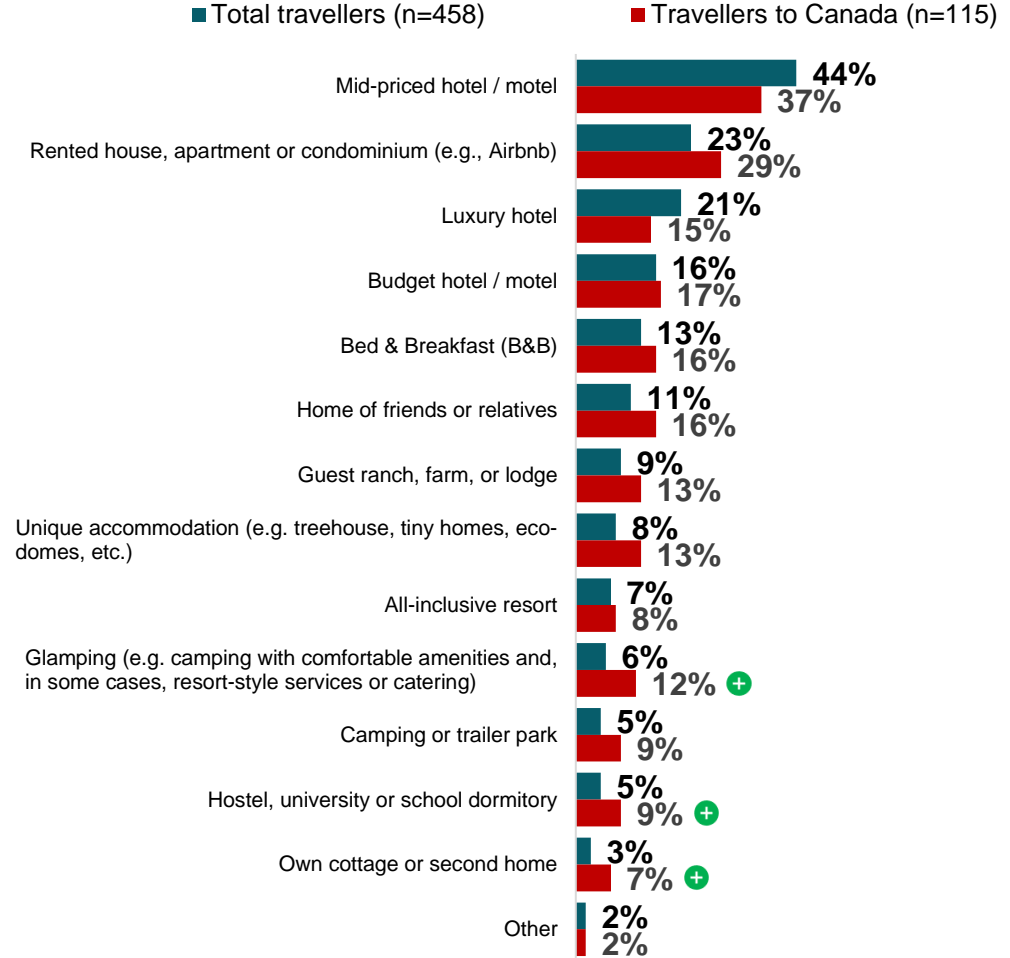
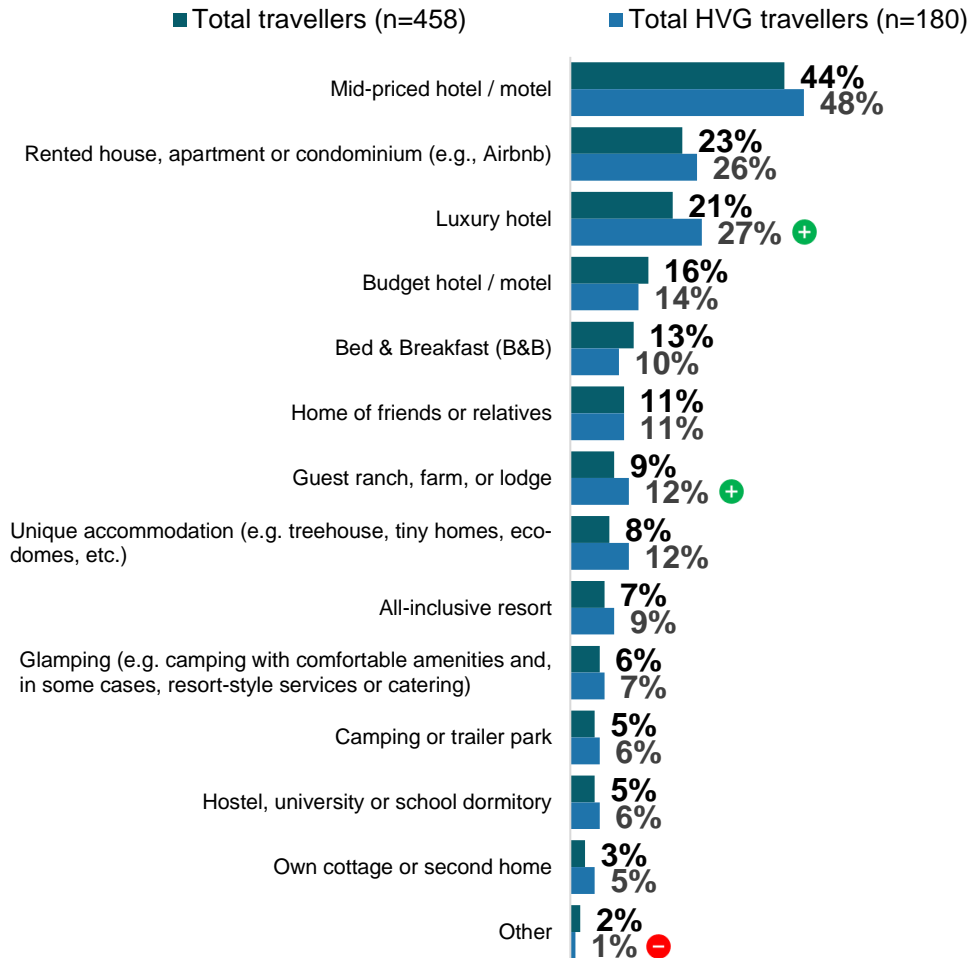
Total Travellers to Any Destination vs. Total Travellers to Canada



Type of Accommodations For Recent Trip

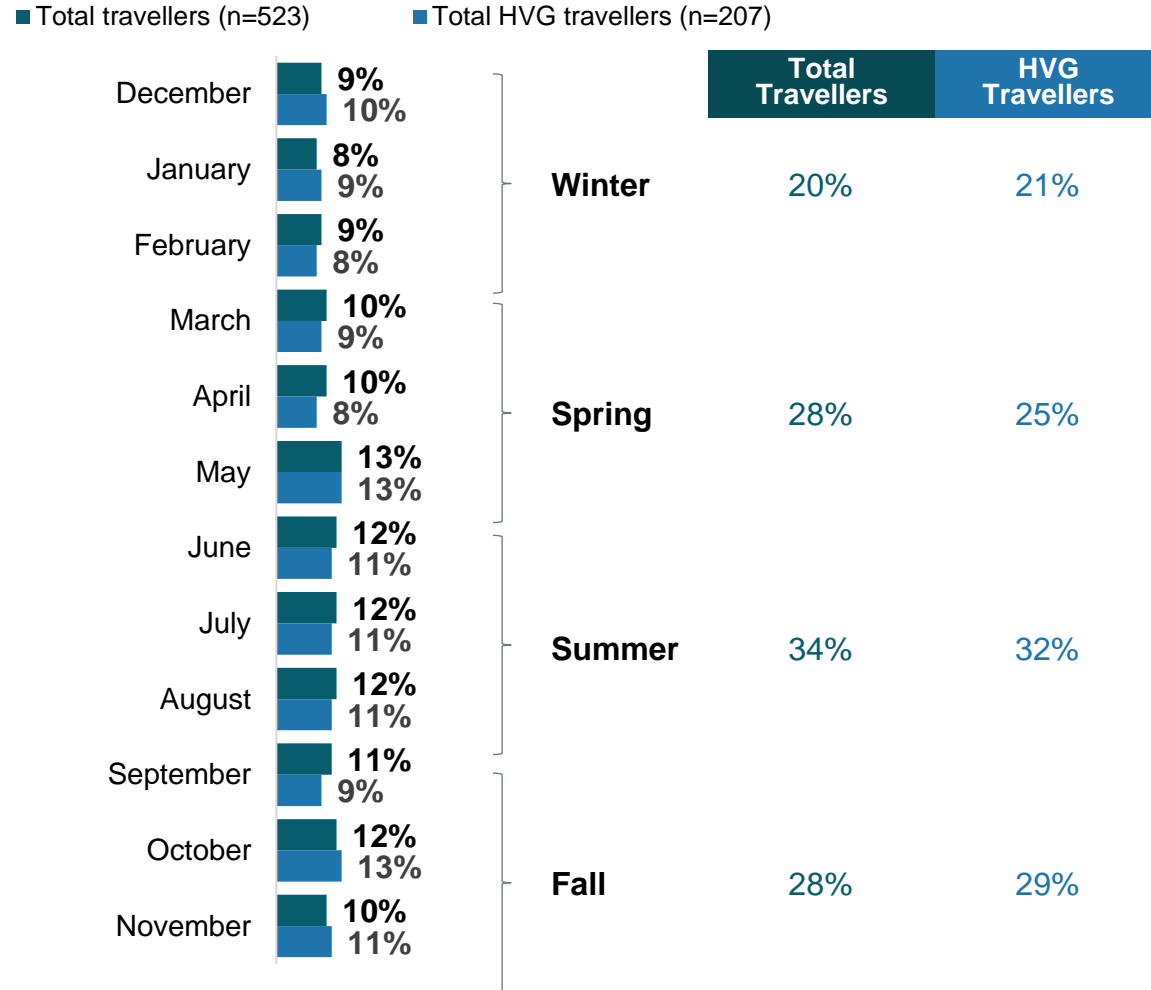
Total Travellers to Any Destination vs. HVG Travellers to Any Destination

Total Travellers to Any Destination vs. Total Travellers to Canada

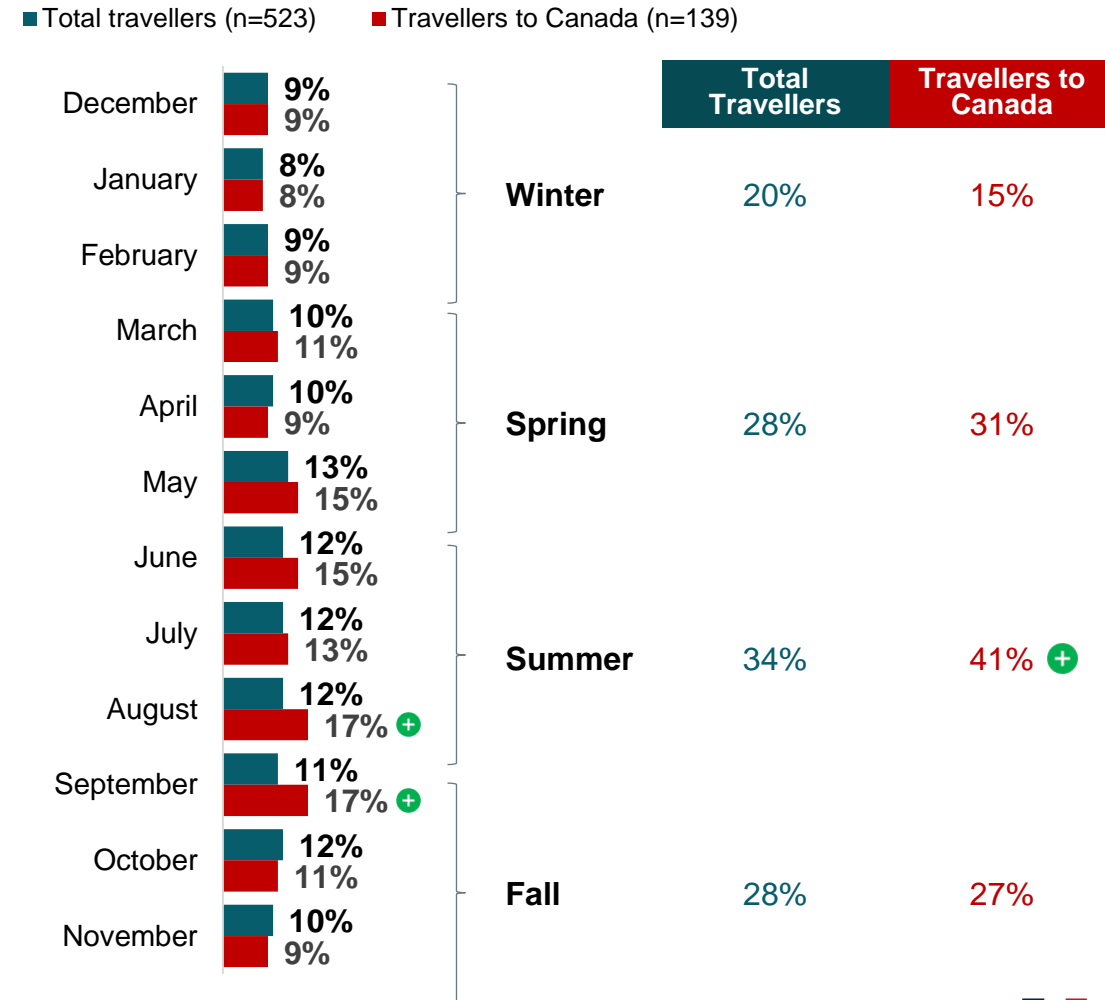


Time of Year Travelled For Recent Trip

Total Travellers to Any Destination vs. HVG Travellers to Any Destination



Total Travellers to Any Destination vs. Total Travellers to Canada





Most Recent Trip to Canada



 Niagara Falls
Ontario



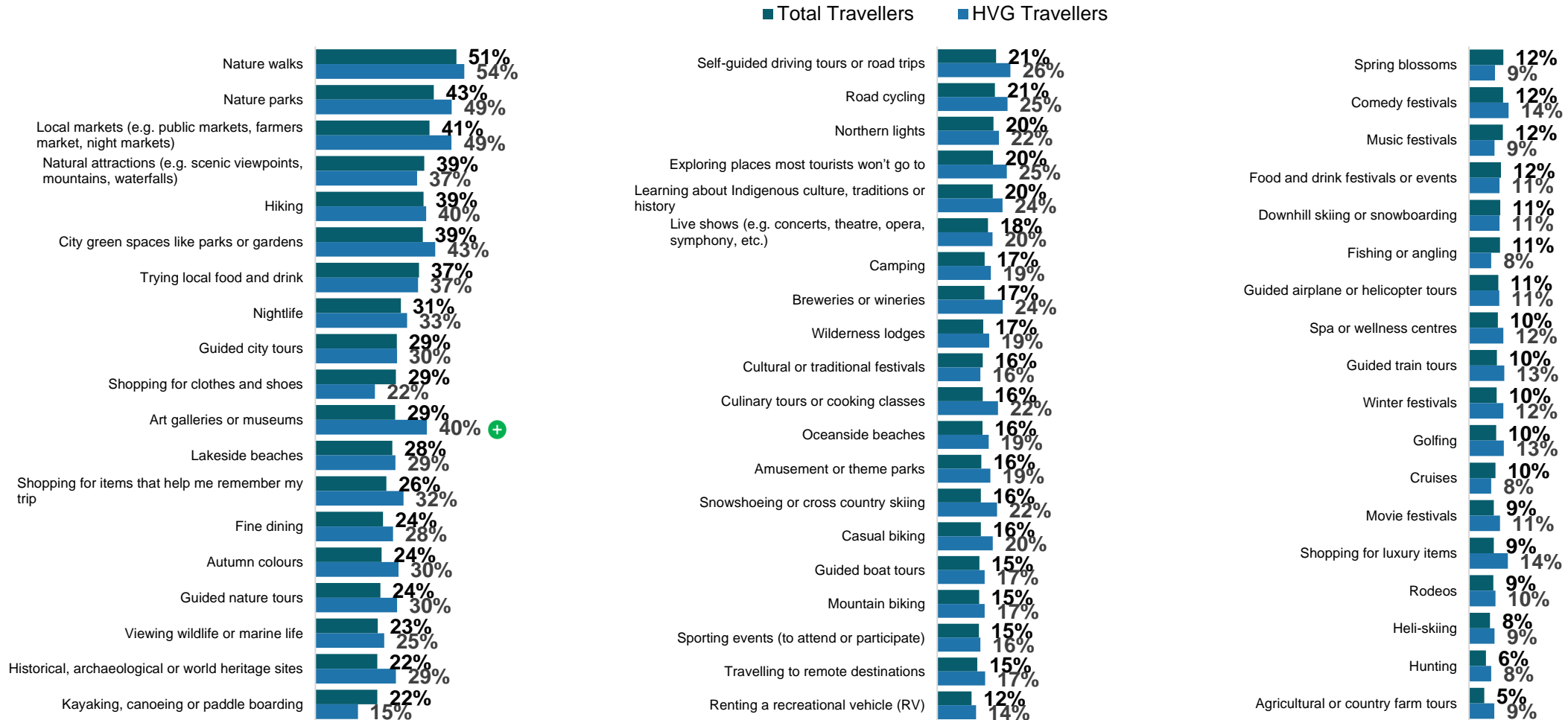
Top 10 Activities Participated in During Recent Trip to Canada



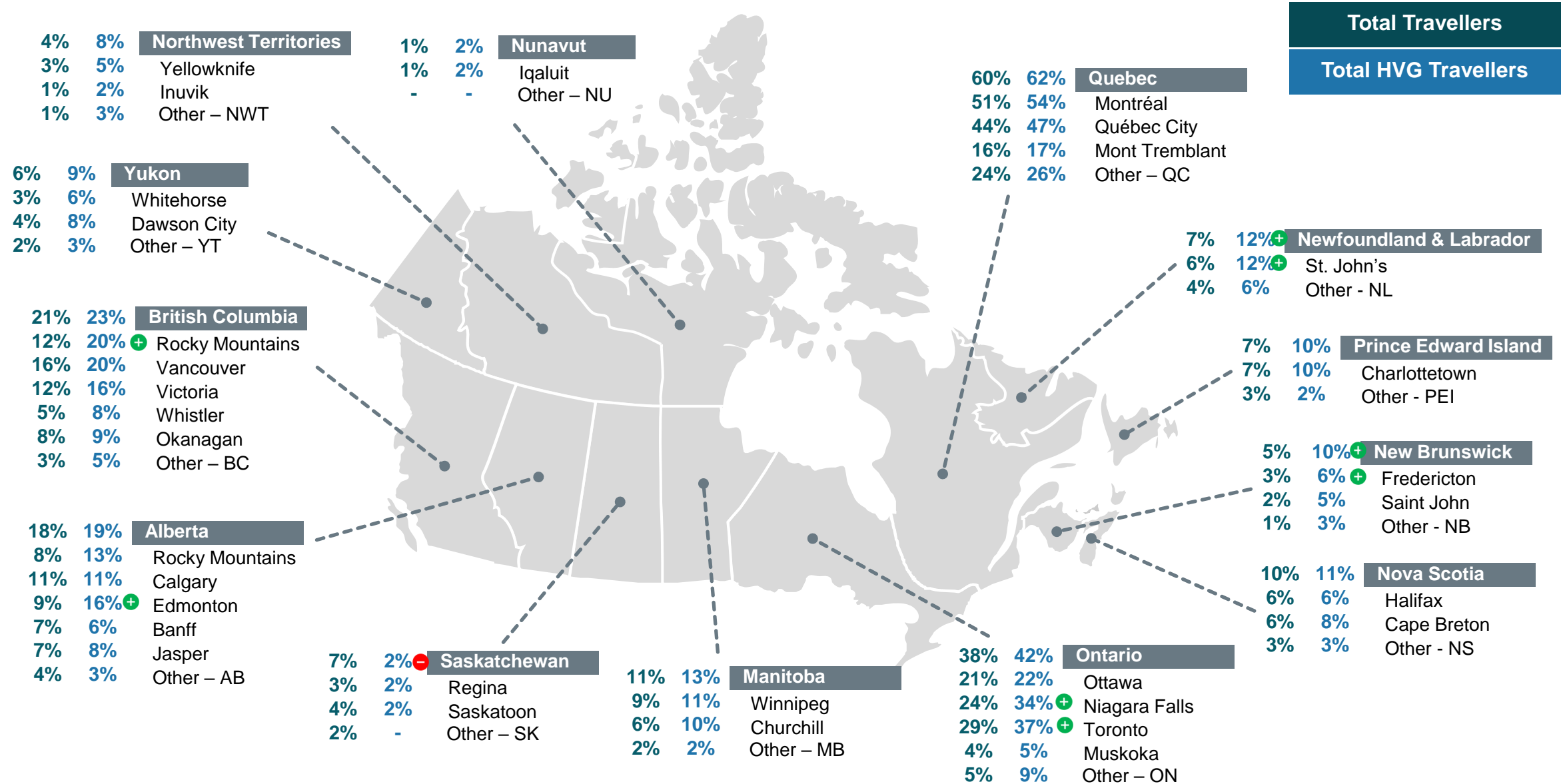
| Total Travellers (n=139) | Total HVG Travellers (n=64) |
|---|---|
| Nature walks | Nature walks |
| Nature parks | Nature parks |
| Local markets (e.g. public markets, farmers market, night markets) | Local markets (e.g. public markets, farmers market, night markets) |
| Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) | City green spaces like parks or gardens |
| Hiking | Art galleries or museums + |
| City green spaces like parks or gardens | Hiking |
| Trying local food and drink | Trying local food and drink |
| Nightlife | Natural attractions (e.g. scenic viewpoints, mountains, waterfalls) |
| Guided city tours | Nightlife |
| Shopping for clothes and shoes | Shopping for items that help me remember my trip |



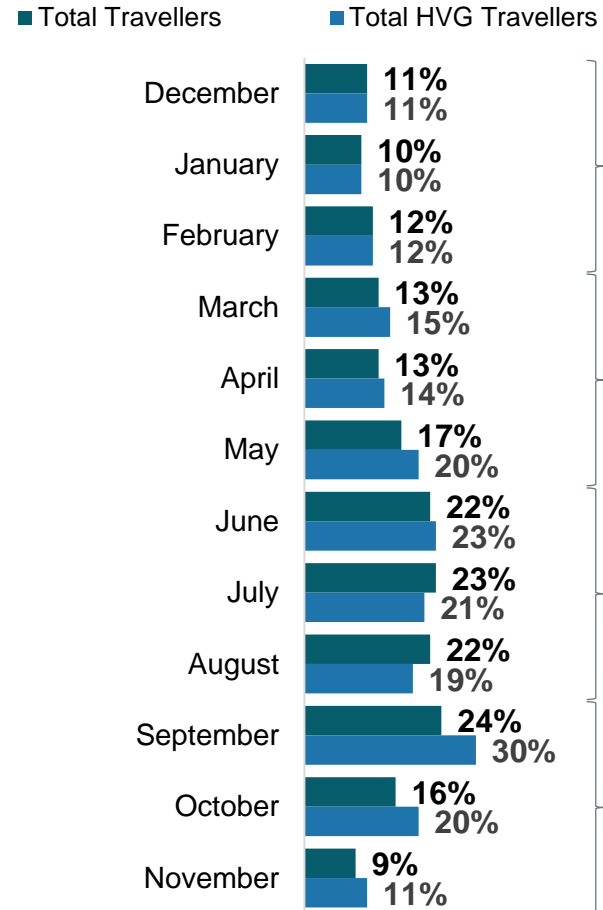
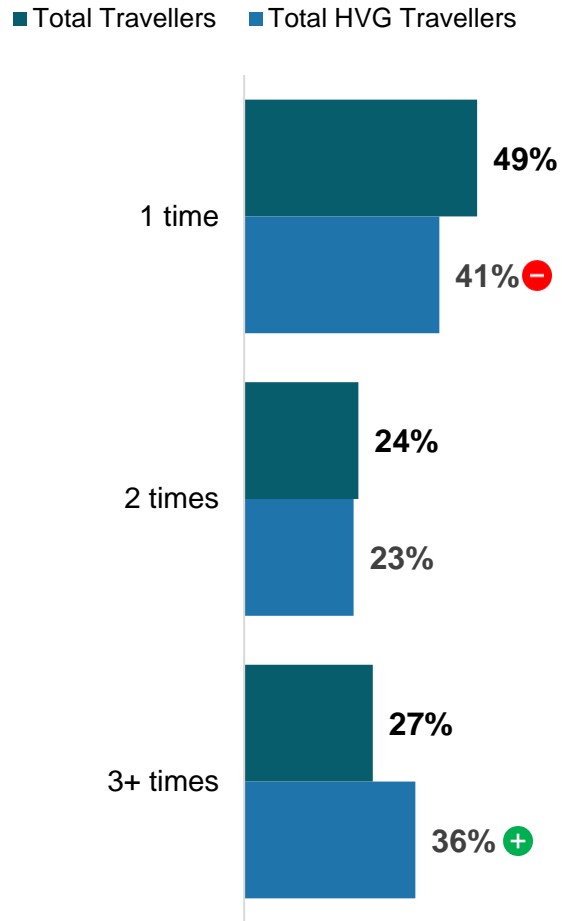
Activities Participated in During Recent Trip to Canada



Canadian Destinations Visited During Recent Trip



Number of Visits Ever & Time of Year Visited Canada



| | Total Travellers (%) | Total HVG Travellers (%) |
|--------|----------------------|--------------------------|
| Winter | 22% | 23% |
| Spring | 34% | 36% |
| Summer | 51% | 48% |
| Fall | 36% | 42% + |

84 Base: Long-haul pleasure travellers (past 3 years or next 2 years)
 F19. Approximately, how many times have you been to Canada? Ever Visited Canada (excluding None) (n=424); HVG (n=147)
 F20. What time of year have you ever visited Canada? Select all that apply. Visited Canada (n=461); HVG (n=157)

France GTRP – December 2023
 + / - = significantly higher/lower result (vs. Total)



Demographics

| | All Long-haul Travellers (n=1504) | HVG Audience (n=331) |
|--|--------------------------------------|--|
| Gender | | |
| Male | 56% | 67% + |
| Female | 45% | 33% - |
| Age | | |
| 18 to 34 | 37% | 27% - |
| 35 to 54 | 33% | 29% |
| 55 or older | 30% | 44% + |
| Children in household under the age of 18 | | |
| Yes | 44% | 43% |
| Employed | | |
| Yes | 65% | 65% |
| Identify as LGBTQ+ | | |
| Yes | 11% | 6% - |
| Household Income (Annually) | | |
| Under 15,000€ | 15% | 2% - |
| 15,000€ to 39,999 | 36% | 12% - |
| 40,000€ or more | 38% | 82% + |



THANK YOU

For any questions, please reach out to research@destinationcanada.com



CANADIAN TOURISM DATA
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