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WHAT IS TOURISMSCAPES?

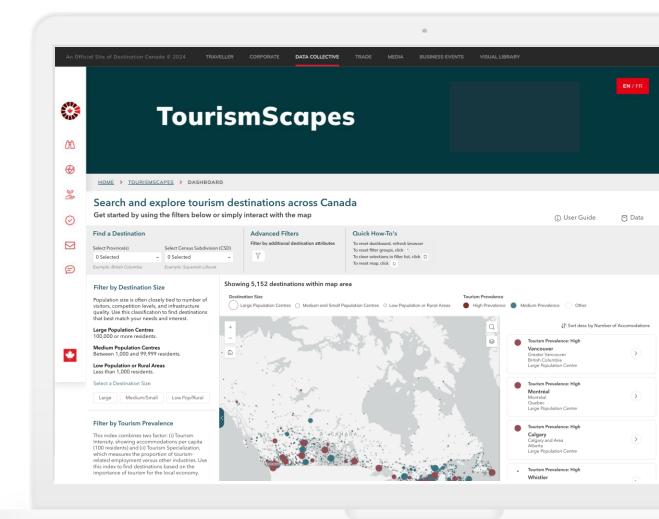




TourismScapes is an interactive dashboard built from spatial data layers that provides self-service market intelligence at a community level (Census subdivision) to support destination development and investment.

This document is intended to provide:

- An overview of the components and how to navigate the dashboard
- Examples of insights users can generate



DASHBOARD FEATURES AT-A-GLANCE





Search and explore page



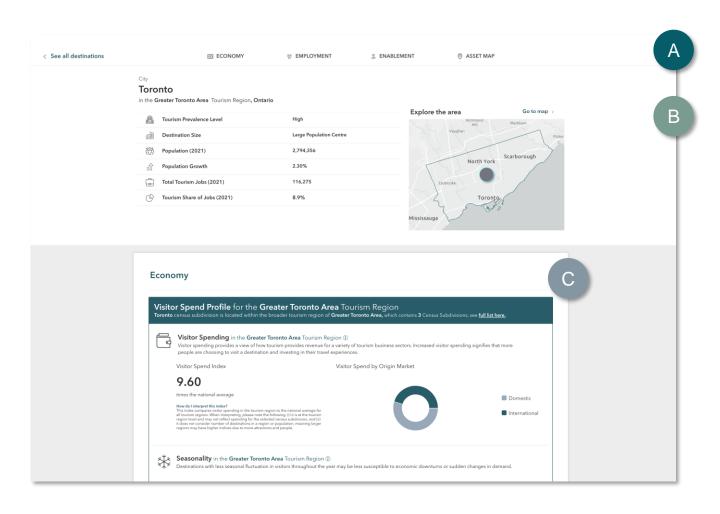
- A Helpful resources
 - Click 'User Guide' to view user guide
 - Click 'Data' to learn about metrics and data sources
- B Filter panel
 - Filter the dashboard using the selections offered in the drop-down menus
 - Learn how to reset filters in 'Quick How-to's'
- Reference panel
 - Understand and filter by Destination Size and Tourism Prevalence – <u>see Page 13 for</u> methodology
 - Hide / unhide this panel using the arrow tab
- D Cluster map
 - · View number of destinations and typology
 - Data can also be filtered using this map
- Destination listing
 - · Sortable list of destinations within the map area
 - Click the arrow to view more information about the destination

DASHBOARD FEATURES AT-A-GLANCE





Destination profile page



- A Dashboard page navigation
 - Click 'See all destinations' to go back to search and explore page
 - · Use links to jump to a dashboard section
- **B** Profile summary
 - · View high-level key information for a destination
 - · Click 'Go to map' to jump to Asset Map section
- C Dashboard sections

View dashboard sections and visualizations for a destination:

- Economy
- Employment
- Enablement
- Asset Map

INSIGHTS AND SCENARIO EXAMPLE: INDUSTRY INVESTOR







Understand the Industry Investor persona and their dashboard needs and goals



Persona Who am 1?

As a **boutique hotel franchisor**...



GoalWhat am I trying to achieve?

in order to better understand a community's existing supply base and potential demand in a market, as well factors like population, transportation access and talent pool...



I need to run a high-level assessment to identify and compare markets based on criteria that align with my investment goals.

INSIGHTS AND SCENARIO EXAMPLE: INDUSTRY INVESTOR







As a boutique hotel franchisor, I am looking for potential investment opportunities in a small-town destination with low seasonality in the province of my selection ...

How to use the **Search and Explore Page**...



- Select province under the filter drop-down
- **2** Filter by Destination Size:
 - □ Large Population Centres

 - ☐ Low Population or Rural Areas

I'm interested in starting my boutique hotel in a **smaller market**

- 3 Filter by Tourism Prevalence

 - ☐ Medium Tourism Prevalence
 - Other

I'm interested in a location that has high tourism prevalence and existing visitor base

- 4 Drill down results further through Advanced filters:
 - > Seasonality
 - ☐ High
 - Moderate
 - ⊠ Low

I'm interested in areas with **low seasonality** to cater to visitors year-round as I start my business.

5 Select a destination from the list to view profile

INSIGHTS AND SCENARIO EXAMPLE: INDUSTRY INVESTOR







As a boutique hotel franchisor, once I've identified a potential destination opportunity, I need to understand and assess the destination's existing supply base and potential demand, as well factors like population, transportation access and employment availability

How to use the **Search and Explore Page**...





Employment

This section covers two main topics:

- a) Visitor Spending: It shows how visitors contribute to the economy of the broader tourism region, including whether they're primarily domestic or international, and how spending fluctuates seasonally.
- Business Landscape: Provides an overview of the tourism businesses and other dominant sectors in the destination.

This section explores tourism-related employment, including the share of tourism employment within the local economy, total tourism employment, and Indigenous and immigrant representation within the tourism sector.





This section provides insights on the existing accommodation infrastructure within the destination, including hotel rooms and short-term rentals, as well as factors such as geographic accessibility and cost of living.





Use the Asset Map to discover parks and heritage sites, cultural and art facilities, Indigenous tourism businesses (ITAC), past federal investments in tourism, and other relevant infrastructure such as educational facilities and airports.

INSIGHTS AND SCENARIO EXAMPLE: DESTINATION STEWARD







Understand the Destination Steward persona and their dashboard needs and goals



Persona *Who am I?*

As a Director of Tourism and Community Development for a municipality...



GoalWhat am I trying to achieve?

in order to support the development of my community's tourism strategic plan,



I need to **perform a situational analysis** to highlight the value within my community.

INSIGHTS AND SCENARIO EXAMPLE: DESTINATION STEWARD

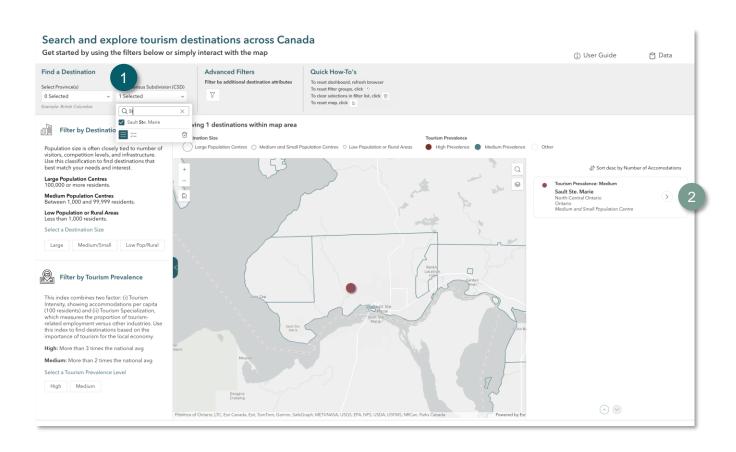






As a Director of Tourism and Community Development for a municipality, I am looking to understand and assess the value of tourism in my community...

How to use the **Search and Explore Page**...



- 1 Enter community name in search bar
- 2 Click arrow to view community profile
 - Tourism Prevalence: Medium
 Sault Ste. Marie
 North-Central Ontario
 Ontario
 Medium and Small Population Centre

INSIGHTS AND SCENARIO EXAMPLE: DESTINATION STEWARD



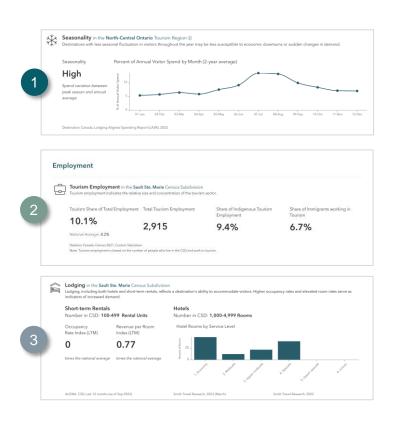




As a Director of Tourism and Community Development for a municipality, I am looking to understand and assess the value of tourism in my community...

How to use the **Destination Profile Page**... Example insights for Sault Ste. Marie





Sault Ste. Marie is located in the **North-Central Ontario tourism region**, where visitor spend occurs mostly between **July and September**.

Sault Ste. Marie has a high share of tourism employment relative to the national average - employing over 2,900 people, with over 9% of tourism employees identifying as Indigenous.

The majority of hotel rooms by service level in Sault Ste. Marie are economy, followed by upscale.

APPENDIX





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TOURISM PREVALENCE INDEX (PAGE 1 OF 2)





Tourism Prevalence Index was developed to help identify destinations based on the value of tourism for the local economy.

What factors are considered to calculate the Tourism Prevalence Index?

This index combines **three factors** to assess the significance of tourism for a local economy, is calculated at the Census subdivision level (CSD).

Factor 1: Total Accommodations, which includes both hotel rooms and short-term rental listings.

Total Accommodation = Number of Hotel Rooms + Number of Short Term Rentals

Factor 2: Tourism Intensity, which considers the number of accommodations per capita (100 residents).

 $Tourism\ Intensity = \frac{Total\ Accomodation}{Population\ in\ 2021} X\ 100$

Factor 3: Tourism Specialization, which measures the proportion of employment in the tourism industry compared to other industries – also known as the Location Quotient.

Tourism Specialization = Location Quotient

KEY TERMS

Census subdivision (CSD) is the general term for municipalities (as determined by provincial/territorial legislation) or areas treated as municipal equivalents for statistical purposes (e.g., Indian reserves, Indian settlements and unorganized territories).

Location Quotient: The location quotient (LQ) measures the concentration of tourism employment in a region relative to the national average. A LQ greater than one means that the concentration of tourism employment is greater than the national average. Nationally, the maximum LQ is 9.16, the minimum LQ is 0.

DATA SOURCES

Number of Rooms (STR, as of 03-2023) Number of Short-term Rentals (AirDNA, as of 09-2023) Population (Census. Statistics Canada, 2021) Tourism Employment (Census. Statistics Canada, 2021)

TOURISM PREVALENCE INDEX (PAGE 2 OF 2)





Tourism Prevalence index was developed to help identify destinations based on the value of tourism for the local economy.

How is the Tourism Prevalence Index Calculated?

To create the index, the 3 variables are first normalized and combined using equal weighting.

Tourism Prevalence =

Total Accomodation normalized + Tourism Intensity normalized + Tourism Specialization normalized

3

Using the output of the above calculation destinations are then assigned as High or Medium Tourism Prevalence Index using the following rules:

High: Destination's Tourism Prevalence Index is 3x the National Average

Medium: Destination's Tourism Prevalence Index is 2x the National Average

All remaining destinations are classified as "Other"

KEY TERMS

Normalization: The term "normalization" refers to the scaling down of the data points such that the normalized data falls between 0 and 1. This normalization technique helps compare corresponding normalized values from two or more data point by making sure they on the same scale.

Normalization Formula

$$X_{normalized} = \frac{X - X_{min}}{X_{min} - X_{max}}$$